

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20140443

ACTION REQUESTED/PURPOSE:

Concur with the selection and ranking by the Proposal Evaluation Committee under Project RFP140350 GROUND MEDICAL TRANSPORT BILLING SERVICES for Public Safety as follows:

A) Number 1 – PST Services, Inc., a McKesson Company; Number 2 – Digitech; Number 3 – EMS MC; Number 4 – Intermedix.

B) Approve award of Project RFP140350 GROUND MEDICAL TRANSPORT BILLING SERVICES to PST Services, Inc., a McKesson Company at a Total Proposed Fee of 3.25% and a Medicaid Flat Rate Fee of \$8.50.

C) Approve an initial term of three years and grant the Procurement Management, with County Administration approval, the authority to negotiate pricing and renew the proposal if in the best interest of Lee County for two additional one year periods.

D) Approve an estimated annual expenditure for ground medical transport billing services of \$800,000.

E) Authorize Chair, on behalf of the Board, to sign the accompanying contract and other associated documents as may be required.

FUNDING SOURCE:

Fund – General Fund; Program – Public Safety Emergency Response; Project – Ground Medical Billing Services

WHAT ACTION ACCOMPLISHES:

Approves award of the Proposal for Ground Medical Transport Billing Services for Public Safety and an annual expenditure of \$800,000 for these services. Concur with the selection and ranking by the Proposal Evaluation Committee under Project RFP140350 GROUND MEDICAL TRANSPORT BILLING SERVICES for Public Safety as follows: Number 1 – PST Services, Inc., a McKesson Company; Number 2 – Digitech; Number 3 – EMS MC; Number 4 – Intermedix. Approve the award of RFP140350 to PST Services, Inc., a McKesson Company at a Total Proposed Fee of 3.25% and a Medicaid Flat Rate Fee of \$8.50. Approve the initial term of this proposal for three years and grant Procurement Management, with County Administration approval, the authority to negotiate pricing and renew the proposal if in the best interest of Lee County for two additional one year periods. Approve an estimated annual expenditure for ground medical transport billing services of \$800,000. Funding is available in KF5260100100.503190.737.

MANAGEMENT RECOMMENDATION: Approve.

Departmental Category: Item #28

Meeting Date: 8/19/2014

Agenda:

Requirement/Purpose: *(specify)*

- Statute
 Ordinance
 Admin Code AC-4-1
 Other

Request Initiated

Commissioner:

Department: PUBLIC SAFETY

Division: Emergency Medical Services

By: Robert Farmer

Background:

Proposals were solicited on behalf of the Board of County Commissioners for the project known as GROUND MEDICAL TRANSPORT BILLING SERVICES for Public Safety.

On the established deadline of July 8, 2014, Procurement received a total of four proposals. All proposals were considered at the Proposal Evaluation Committee meeting on July 14, 2014. The committee consisted of the following staff members: Christine Brady, County Administration, Chair; Rob Farmer, Director of Public Safety;

11. Required Review:

<i>Robert Farmer</i>	<i>Robert Franceschini</i>	<i>Dawn Perry-Lehnert</i>	<i>Reginald Kantor</i>	<i>Peter Winton</i>	<i>Christine Brady</i>
PUBLIC SAFETY	Purchasing	County Attorney	Budget Analyst	Budget Services	County Manager

12. Commission Action:

Scott Tuttle, Public Safety; Ben Abes, Public Safety; and, Jolynne Manfredonia, Public Safety. Firms were evaluated on points-based criteria with a maximum score of 150 points achievable. Based on the total points scored, PST Services, Inc., a McKesson Company was ranked Number 1 (scoring 144 points) and is recommended for approval.

Funds are available: KF5260100100.503190.737

- Attachments:
1. Tabulation Sheet
 2. PST Services, Inc.'s Proposal
 3. Evaluation Meeting Minutes with Final Ranking Sheet
 4. Sample Contract