



Procurement Management Department  
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**Posted Date:** June 9, 2021

**Solicitation No.:** B210031MIF

**Solicitation Name:** Flooring Products and Installation Services

**Subject:** Addendum Number 1

The following represents clarification, additions, deletions, and/or modifications to the above referenced bid. This addendum shall hereafter be regarded as part of the solicitation. Items not referenced herein remain unchanged, including the response date. Words, phrases or sentences with a strikethrough represent deletions to the original solicitation. Underlined words and bolded, phrases or sentences represent additions to the original solicitation.

**1. ATTACHMENT: NONE**

**2. QUESTIONS/ANSWERS**

|               |   |
|---------------|---|
| 1.            | The Bid/Proposal form requests that price is inclusive of all labor, equipment, supplies, overhead, profit, material, and any other incidental costs required to perform and complete all work as specified in the Contract Documents. For this pricing exercise, does Lee County consider “labor” to be the labor to manufacture and deliver the product?  |
| <b>Answer</b> | <p><b>Yes, labor in this instance is representative of the labor to manufacture and deliver the product. Labor for installation services are excluded and shall be addressed as stated in Section 9- PRICING &amp; CATALOGS/PRICE GUIDES of the SPECIAL CONDITIONS as found on page 17.</b></p> <p><b>The bid schedule is requesting a % Discount off MSRP/Published Pricing. It is inherent that MSRP/Published Pricing be inclusive of all variable fees referenced.</b></p>  |
| 2.            | Section 9.1 of the Special Conditions states that demolition and installation must be listed separately on the Vendor’s quote. Are we to provide a list of installation services and associated pricing on a separate document for this bid submission?   |
| <b>Answer</b> | <p><b>Labor services such as demolition and installation will be bid on a per project basis at a Lump Sum amount and must be listed as a separate line item on the Vendor’s quote when a quote is requested for a project.</b></p> <p><b>This solicitation is the Master Agreement to establish the library of Vendors and their associated contracted Discount Percentage off products. As the County has a project arise individual project awards will be conducted as detailed in Section 5 – INDIVIDUAL PROJECT AWARDS of the SPECIAL CONDITIONS as found on page 15 &amp; 16 of the solicitation.</b></p> |

|        |  |
|--------|--|
| 3.     | Will furnish and install pricing be acceptable for ancillary items (cove base, transitions, VCT, etc.)?  |
| Answer | <b>No, the County is requesting a % Discount Off MSRP/Published Pricing for all products. See Section 2-BASIS OF AWARD of the SPECIAL CONDITIONS as found on page 15 for additional details.</b>   |
| 4.     | Are you looking to have our pricing on labor only?   |
| Answer | <b>No, the County is requesting a % Discount Off MSRP/Published Pricing for all products. Labor shall be priced in accordance with Section 9 - PRICING &amp; CATALOGS/PRICE GUIDES within the SPECIAL CONDITIONS section as found on page 17.</b>  |
| 5.     | Are you looking to have pricing on certain specific products?  |
| Answer | <b>The County is seeking a % Discount Off a variety of flooring products. Flooring installations will take place throughout County facilities where products such as carpet, tile, vinyl, and more are present. Please reference Section 9 - PRICING &amp; CATALOGS/PRICE GUIDES within the SPECIAL CONDITIONS section as found on page 17 for additional details.</b><br><br><b>Vendor shall bid the Blanket Percentage Off line as described in article 2.3 of the BASIS OF AWARD of the SPECIAL CONDITIONS as found on page 15.</b> |
| 6.     | Is there an example from previous years you could provide?   |
| Answer | <b>Please reference the attached link:</b><br><b><a href="https://www.leegov.com/procurement/awarded-annual-contracts/downloads?fid=5429&amp;fn=Project2020-04-09T16_03_42.xml">https://www.leegov.com/procurement/awarded-annual-contracts/downloads?fid=5429&amp;fn=Project2020-04-09T16_03_42.xml</a></b>   |

**BIDDER/PROPOSER IS ADVISED, YOU ARE REQUIRED TO ACKNOWLEDGE RECEIPT OF THIS ADDENDUM WHEN SUBMITTING A BID/PROPOSAL. FAILURE TO COMPLY WITH THIS REQUIREMENT MAY RESULT IN THE BIDDER/PROPOSER BEING CONSIDERED NON-RESPONSIVE.**

**ALL OTHER TERMS AND CONDITIONS OF THE SOLICITATION DOCUMENTS ARE AND SHALL REMAIN THE SAME.**

*Miguel Flores*

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 Lee County Procurement Management