

AGENDA ITEM REPORT**DATE:** June 3, 2025**DEPARTMENT:** Procurement**REQUESTER:** Mary Tucker**TITLE:** Approve Annual Countywide Piggyback Contract for Agricultural Equipment OEM Replacement Parts**I. MOTION REQUESTED**

- A. Approve Piggyback No. PB250270CMJ to utilize pricing on the Brevard County Agriculture Equipment OEM Replacement Parts Contract No. B-5-24-18, for the purchase of agricultural equipment OEM replacement parts from EFE, Inc. d.b.a. Everglades Equipment Group, on an as-needed basis, through the contract expiration date of March 30, 2029, as approved in the departments' annual adopted budgets.
- B. Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.
- C. Grant the County Manager or designee the authority to renew and execute all associated documents, as approved in the departments' annual adopted budgets, if doing so is in the best interest of Lee County.

II. ITEM SUMMARY

Awards a competitively bid annual countywide piggyback contract to procure agricultural equipment OEM replacement parts through EFE, Inc. d.b.a. Everglades Equipment Group on an as-needed basis as approved in the departments' annual adopted budgets. Expenditures for FY23-24 were \$117,232.06. Individual purchases in excess of \$100,000.00 will be brought to the Board for approval.

Using the piggyback method allows the County to take advantage of large-scale contract volume discounts. The County benefits from a shorter timeframe because the competitive procurement process has already been conducted. A market analysis was conducted on a random sample of frequently purchased OEM John Deere replacement parts. Using pricing data from Everglades' non-contract rates and a third-party vendor for comparison, it was determined that the County will realize cost savings ranging from 6% to 27.4% compared to the Brevard County Agricultural Equipment OEM Replacement Parts Contract. Furthermore, the County will consistently achieve a 6% savings compared to Everglades' catalog pricing.

III. BACKGROUND AND IMPLICATIONS OF ACTION

Brevard County solicited an Invitation to Bid (B-5-24-18) on January 23, 2024, that went through the competitive procurement process for the purpose of purchasing Agricultural Equipment OEM Replacement Parts. EFE, Inc. d.b.a. Everglades Equipment Group was found to be the lowest responsive bidder. EFE, Inc. d.b.a. Everglades Equipment Group is an authorized vendor of John Deere and Brush Hog replacement, and OEM parts and service.

IV. FINANCIAL INFORMATION

Current Year Dollar Amount:	See Comment below.
Included in the Current Budget?:	Yes
Fund:	Various department funds.
Comments:	Expenditures will be on an as-needed basis as approved in departments' annual adopted budgets.

Is this a revenue or expense item? Expense

Is this Discretionary or Mandatory? Discretionary

Will this item impact future budgets? N/A

Program:

Project:

Account Strings:

Fund Type?

V. RECOMMENDATION

Approve

ATTACHMENTS:

Proposed Piggyback Agreement Vendor Executed OCR, Piggyback Summary and Market Analysis OCR, Brevard County B-5-24-18 OCR

REVIEWERS:

Samantha Westen, County Manager
Mary Tucker, Procurement
Anne Henkel, Budget Services
Robert Holborn, County Attorney
Peter Winton, County Manager

Created/Initiated - 5/23/2025
Approved - 5/23/2025
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Approved - 5/27/2025
Final Approval - 5/27/2025