

**AGENDA ITEM REPORT**

**DATE:** May 17, 2022  
**DEPARTMENT:** Procurement Management  
**REQUESTER:** Mary Tucker  
**TITLE:** Award Contracts for Equipment Rental - Countywide

**I. MOTION REQUESTED**

- A) Award Invitation to Bid No. B220065LLP – Equipment Rental – Countywide, for the rental of power and non-power equipment countywide, on an as-needed basis for a period of three years, as approved in the departments' annual adopted budgets to six vendors: Herc Rentals, Inc., Sunbelt Rentals, Inc., Alta Construction Equipment Florida, LLC dba Flaglar Construction Equipment, Ahern Rentals, EquipmentShare.com, and H&E Equipment Services. Individual purchases exceeding \$100,000.00 will be presented to the Board for approval.
- B) Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.
- C) Grant the Director of Procurement Management the authority to negotiate renewals of the contracts, including changes in price, for up to one additional three-year period, and/or to extend the contracts, and to execute all associated documents, with County Administration approval, as approved in the departments' annual adopted budget, if doing so is in the best interest of Lee County and there are no price increases associated with the renewals.

**II. ITEM SUMMARY**

Awards competitively solicited contracts to the responsible bidders with the lowest responsive bids for the rental of power and non-power equipment, on an as-needed basis countywide, as approved in the departments' annual adopted budgets. The contracts are awarded to Herc Rentals, Inc., Sunbelt Rentals, Inc., Alta Construction Equipment Florida, LLC dba Flaglar Construction Equipment, Ahern Rentals, EquipmentShare.com, and H&E Equipment Services, for a period of three-years with the option to renew for three additional years. Total expenditures for these services during Fiscal Year 2020-2021 were approximately \$407,562.11.

**III. BACKGROUND AND IMPLICATIONS OF ACTION**

- A) Board Action and Other History  
 Procurement Management obtained bids on behalf of the Board of County Commissioners for the project known as Invitation to Bid No. B220065LLP – Equipment Rental - Countywide. On the bid deadline of February 8, 2022, Procurement Management received seven submittals. After conducting an analysis on the bid submissions, staff recommends making an award to six vendors.  
  
 Power and Non-Power equipment is required by various departments on an as-needed basis throughout the year. Total expenditures for these services during Fiscal Year 2020-2021 were approximately \$407,562.11.
- B) Policy Issues
- C) BoCC Goals
- D) Analysis
- E) Options

**IV. FINANCIAL INFORMATION**

A)	Current year dollar amount of item:	See Comments below.
B)	Is this item approved in the current budget?	
C)	Is this a revenue or expense item?	
D)	Is this Discretionary or Mandatory?	
E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	
F)	Fund: Program: Project: Account Strings:	
G)	Fund Type?	
H)	Comments: Expenditures will be on an as needed basis, as approved in the departments' annual adopted budgets.	

**V. RECOMMENDATION**

Approve

**VI. TIMING/IMPLEMENTATION**

**VII. FOLLOW UP**

**ATTACHMENTS:**

Description	Upload Date	Type
<a href="#">Ahern Rentals Inc. Contract</a>	4/27/2022	Contract
<a href="#">Alta Construction Equipment Florida LLC Contract</a>	4/27/2022	Contract
<a href="#">H &amp; E Equipment Services Inc Contract</a>	4/27/2022	Contract
<a href="#">Herc Rentals, Inc. Contract</a>	4/27/2022	Contract
<a href="#">Sunbelt Rentals Inc. Contract</a>	4/27/2022	Contract
<a href="#">EquipmentShare Contract</a>	5/9/2022	Contract

**REVIEWERS:**

Department	Reviewer	Action	Date
Procurement Management	Tucker, Mary	Approved	5/9/2022 - 2:31 PM
Budget Services	Henkel, Anne	Approved	5/10/2022 - 7:01 AM
Budget Services	Winton, Peter	Approved	5/10/2022 - 8:36 AM
County Attorney	Swindle, Amanda	Approved	5/10/2022 - 10:14 AM
County Manager	Winton, Peter	Approved	5/10/2022 - 2:57 PM