Lee County Board Of County Commissioners Blue Sheet No. Item No. 10 Agenda Item Report 20150740 **Meeting Date:** 1/19/2016

TITLE:

Increase The Annual Expenditure For Digital Parking Systems & Parts.

ACTION REQUESTED:

- A) Approve an increase in the annual expenditure allowed under Project IFB130392 Digital Payment Technologies Parking Systems & Parts from \$100,000 to \$150,000 at the competitively bid prices offered by the awarded vendor, Harrington Resources, Inc., d/b/a Parker Systems.
- B) Grant the Procurement Director, with County Administration approval, the authority to renew the bid in one year increments through its final expiration date of July 31, 2018 if in the best interest of Lee County.
- C) Grant the Procurement Director, with County Administration approval, the authority to grant price increases as per the terms and conditions of the bid if in the best interest of Lee County.

FUNDING:

Fund – General; Program – Parks Major Maintenance; Project – Replacement Parking Machines

Fund – General; Program – Parks Major Maintenance; Project – Replacement Parking Machines Account string: 40183400100.506410. FY 15/16 CIP/MM budget will not require an increase for this expenditure...

WHAT ACTION ACCOMPLISHES:

Approves an increase in the annual expenditure allowed under Project IFB130392 Digital Payment Technologies Parking Systems & Parts from \$100,000 to \$150,000 at the competitively bid prices offered by the awarded vendor, Harrington Resources, Inc., d/b/a Parker Systems. Term of bid, if renewed, is through July 31, 2018. Allows the County to purchase parking machines, supplies and parts for its various Parks on an as-needed basis.

MANAGEMENT RECOMMENDATION:

Approve.

Requirement/Purpose: (specify)	Request Initiate	d
☐ Statute	Commissioner:	
☐ Ordinance	Department:	PARKS AND RECREATION
	Division:	No Divisions
☐ Other	Ву:	Dana Kasler
Pookaround		

Background:

On May 2, 2013 Procurement competitively bid and awarded Project IFB130392 the purchase of Digital Payment Technologies Parking Systems & Parts from Harrington Resources, Inc., d/b/a Parker Systems with a start date of August 1, 2013 for a not to exceed annual expenditure of \$100,000. Since that time,

Required Review:							
Dana Kasler	Lori Borman	Anne Henkel	Peter Winton	Michael D. Jacob	David Harner		
PARKS AND RECREATION	Budget Analyst	Budget Analyst	Budget Services	County Attorney	County Manager		

with the heavy use these machines experience, it has become necessary to replace them. The cost for eleven replacement machines is \$98,473.80 leaving \$1,526.20 to purchase parts and supplies for the year. Parks spends approximately \$40,000 per year which includes paper, parts and extended warranties. Therefore, the request to increase the annual expenditure allowed under this bid.

The benefits to the County from purchasing these new machines:

- 1. These eleven machines will be purchased at a 40% discount (\$65,649.20) off of the quoted price, with the trade-in of an old one for each and free shipping (approximately \$11,000.00) on the new units and to send the trade-ins back.
- 2. This purchase will give Parks the same generation of machines (reducing the variety of replacement parts that must be kept in stock).
- 3. The machines offer a better customer service experience by offering a more flexible payment approach. Parks currently uses "pay and display," but will now have the options of "pay by license plate," "pay by cell phone," "add time/payment by cell phone," all with the customer never having to physically approach a machine and at no additional cost to the County as indirect costs/charges are absorbed by the end user.
- 4. They provide uniformity, consistency and continuity throughout Parks' facilities. Thus, patrons are familiar with the payment method regardless of the facility visited.
- 5. Enhances payment compliance options.
- 6. Updates Parks' inventory of machines changing the oldest machine from a 2007 to a 2014 model.
- 1. Original Bid.
- 2. Tab sheet