



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

**state purchasing**

We serve those who serve Florida

**Alternate Contract Source (ACS)**

**No. 78102200-17-ACS**

**For**

**Courier Services**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida and FedEx Corporate Services, Inc., 3650 Hacks Cross Road, Building E, 3<sup>rd</sup> Floor, Memphis, Tennessee 38125 (Contractor), collectively referred to herein as the "Parties."

The Department is authorized by subsection 287.042(16), Florida Statutes, "to evaluate contracts let by the Federal Government, another state, or a political subdivision for the provision of commodities and contract services, and, if it is determined in writing to be cost-effective and in the best interest of the state, to enter into a written agreement authorizing an agency to make purchases under such contract."

The State of Utah acting by and through the National Association of State Procurement Officials (NASPO) ValuePoint, competitively procured small package delivery services, and signed contract number MA454 with the Contractor, attached hereto as Exhibit C (Master Agreement). The Master Agreement is effective November 28, 2016 and terminates on November 27, 2021. There are no renewal options available. The Department evaluated the Master Agreement, and hereby acknowledges that use of the Master Agreement is cost-effective and in the best interest of the State.

Accordingly, the Parties agree as follows:

**I. Initial Contract Term.**

This Contract will be effective on November 28, 2016 or on the date the Contract is signed by all Parties, whichever is later, through November 27, 2021, consistent with the Master Agreement, unless terminated earlier in accordance with the General Contract Conditions.

**II. Renewal Term.**

Upon mutual written agreement, the Parties may renew this Contract, in whole or in part, for a Renewal Term not to exceed the Initial Contract Term, pursuant to the incorporated General Contract Conditions.

**III. Contract.**

As used in this document, "Contract" and "ACS" (whether or not capitalized) shall, unless the context requires otherwise, include this document and all incorporated Exhibits, which set forth the entire understanding of the Parties and supersedes all prior agreements. All modifications to this Contract must be in writing and signed by all Parties.

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All Exhibits attached and listed below are incorporated in their entirety into, and form part of this Contract. The Contract Exhibits shall have priority in the order listed:

- a) Exhibit A: General Contract Conditions.
- b) Exhibit B: State of Florida Price Sheet.
- c) Exhibit C: Master Agreement.
- d) Exhibit D: Preferred Pricing Affidavit.
- e) Exhibit E: Contract Quarterly Report.

**IV. Contract Management.**

**Department's Contract Manager:**

Corina Chiorescu  
Division of State Purchasing  
Florida Department of Management Services  
4050 Esplanade Way, Suite 360  
Tallahassee, Florida 32399-0950  
Telephone: (850) 487-9847  
Email: [corina.chiorescu@dmis.myflorida.com](mailto:corina.chiorescu@dmis.myflorida.com)

**Contractor's Contract Manager:**

Bobby Bledsoe  
FedEx Corporate Services, Inc.  
3650 Hacks Cross Road, Building E, 3<sup>rd</sup> Floor, Memphis, Tennessee 38125  
Telephone: (901) 219-6964  
Email: [rbledsoe@fedex.com](mailto:rbledsoe@fedex.com)

IN WITNESS THEREOF, the Parties hereto have caused this Contract, which includes the attached and incorporated Exhibits, to be executed by their undersigned officials as duly authorized. This Contract is not valid and binding until signed and dated by the Parties.

**FEDEX CORPORATE  
SERVICES, INC.**



Bobby Bledsoe, World Wide  
Account Manager

11/21/16  
Date:

**STATE OF FLORIDA,  
DEPARTMENT OF  
MANAGEMENT SERVICES**



Debra Forbes, Director of  
Finance and Administration

11-22-16  
Date: