



THE MOST ADVANCED NAME IN DRAINAGE SYSTEMS



February 12, 2014

Dear Valued Customer;

Over the past few weeks, many of our resin suppliers have experienced production outages and shipping issues due to the extreme winter conditions that have plagued the U.S. this winter. As a result, two things have recently occurred; 1) some of the largest resin suppliers have put their customers on allocation; 2) they have raised resin prices effective February 1.

As a result, ADS must raise the prices on HDPE pipe and fittings. The increase will be implemented as follows:

AASHTO pipe prices will increase by 7.5%

ASTM 2648 pipe prices will increase by 4%

Single Wall Pipe, Fittings and Septic Chamber prices will increase by 5%

Effective immediately, ADS will increase pricing on our quotes. Existing quotes will be honored for the customary 30 day period. Purchase orders in our system will also be honored for 30 days. After the 30 day period, both quotes and orders will be subject to this increase. We encourage you to place orders and take delivery within the 30 day time frame to maintain your current pricing.

We are hopeful that HDPE resin costs have reached their peak, as they are now at record high levels. However, if exports remain strong, and inventories remain tight, further increases are possible. We will keep you informed as the Spring/Summer season progresses, and ADS will do everything possible to help you manage through this high resin environment through 2014.

Sincerely,

Bob Klein



February 12, 2014

Dear Valued Customer;

Over the past few weeks, many of our resin suppliers have experienced production outages and shipping issues due to the extreme winter conditions that have plagued the U.S. this winter. As a result, two things have recently occurred; 1) some of the largest resin suppliers have put their customers on allocation; 2) they have raised resin prices effective February 1.

As a result, Hancor must raise the prices on HDPE pipe and fittings. The increase will be implemented as follows:

AASHTO pipe prices will increase by 7.5%

ASTM 2648 pipe prices will increase by 4%

Single Wall Pipe, Fittings and Septic Chamber prices will increase by 5%

Effective immediately, Hancor will increase pricing on our quotes. Existing quotes will be honored for the customary 30 day period. Purchase orders in our system will also be honored for 30 days. After the 30 day period, both quotes and orders will be subject to this increase. We encourage you to place orders and take delivery within the 30 day time frame to maintain your current pricing.

We are hopeful that HDPE resin costs have reached their peak, as they are now at record high levels. However, if exports remain strong, and inventories remain tight, further increases are possible. We will keep you informed as the Spring/Summer season progresses, and Hancor will do everything possible to help you manage through this high resin environment through 2014.

Sincerely,

A handwritten signature in black ink that reads "Robert M. Klein".

Bob Klein



FEI-FT. MYERS WATERWORKS #127  
 17323 JEAN STREET  
 FT MYERS, FL 33967-9998

Deliver To: joderek.adams@ferguson.com  
 From: Joderek Adams  
 Comments:

10:28:38 MAR 03 2014

FEI-FT. MYERS WATERWORKS #127

Price Quotation  
 Phone : 239-433-0555  
 Fax : 239-433-0405

Page # 1

**Bid No.....:** B175005

**Bid Date.....:** 03/03/14

**Quoted By.:** JA

**Cust** 239-533-2100

**Terms.....:** NET 10TH PROX

**Customer:** COUNTY OF LEE  
 PO BOX 2238  
 FINANCE DEPT  
 PO #14330559  
 FT MYERS, FL 33902

**Ship To:** COUNTY OF LEE  
 PO BOX 2238  
 FINANCE DEPT  
 PO #14330559  
 FT MYERS, FL 33902

**Cust PO#...:**

**Job Name:** IFB130323

Item	Description	Quantity	Net Price	UM	Total
	PIPE				
	----				
A12650020DW	12X20 F2648 W/TITE SLD HDPE PIPE	20	4.980	FT	99.60
A15650020DW	15X20 F2648 W/TITE SLD HDPE PIPE	20	7.060	FT	141.20
A18650020DW	18X20 F2648 W/TITE SLD HDPE PIPE	20	9.230	FT	184.60
A24650020DW	24X20 F2648 W/TITE SLD HDPE PIPE	20	15.510	FT	310.20
A36650020DW	36X20 F2648 W/TITE SLD HDPE PIPE	20	27.640	FT	552.80
A42650020DW	42X20 F2648 W/TITE SLD HDPE PIPE	20	37.840	FT	756.80
	----				
	SPLIT COUPLERS				
	----				
A1265AA	12 N12 HDPE SPLT COUP	1	7.070	EA	7.07
A1565AA	15 N12 HDPE SPLT COUP	1	11.770	EA	11.77
A1865AA	18 N12 HDPE SPLT COUP	1	20.060	EA	20.06
A2465AA	24 N12 HDPE SPLT COUP	1	28.300	EA	28.30
A3661AA	36 N12 COR SPLT COUP	1	91.520	EA	91.52
	----				
	FABRICATED FITTINGS				
	----				
A1264WT	12 W/TITE MLD TEE	1	93.040	EA	93.04
A1565AN	15 N12 HDPE FAB TEE	1	139.010	EA	139.01
A1866AN	18 N12 HDPE FAB TEE	1	195.010	EA	195.01
A2467AN	24 N12 HDPE FAB TEE	1	296.950	EA	296.95
A3669AN	36 N12 COR TEE	1	806.110	EA	806.11
	----				
	GRATES				
	----				



10:28:38 MAR 03 2014

Phone : 239-433-0555

Fax : 239-433-0405

Reference No: B175005

Item	Description	Quantity	Net Price	UM	Total
N1801DI	18 DI GRATE	1	249.730	EA	249.73
N2401DI	24 DI GRATE	1	360.580	EA	360.58
N2499CGS	24 RND DRN GRATE STD	1	360.580	EA	360.58
N3099CGD	NYLOPLAST 30 DI DOMED GRATE	1	570.800	EA	570.80
	----				

<b>Net Total:</b>	<b>\$5275.73</b>
<b>Tax:</b>	<b>\$0.00</b>
<b>Freight:</b>	<b>\$0.00</b>
<b>Total:</b>	<b>\$5275.73</b>

Quoted prices are based upon receipt of the total quantity for immediate shipment (48 hours). SHIPMENTS BEYOND 48 HOURS SHALL BE AT THE PRICE IN EFFECT AT TIME OF SHIPMENT UNLESS NOTED OTHERWISE. Seller not responsible for delays, lack of product or increase of pricing due to causes beyond our control, and/or based upon Local, State and Federal laws governing type of products that can be sold or put into commerce. This quote is offered contingent upon the buyer's acceptance of Seller's terms and conditions, which are incorporated by reference and found either following this document, or on the web at [http://wolseley.com/terms\\_conditionsSale.html](http://wolseley.com/terms_conditionsSale.html).  
 Govt Buyers: All items are open market unless noted otherwise.

LEAD LAW WARNING: It is illegal to install products that are not "lead free" in accordance with US Federal or other applicable law in potable water systems anticipated for human consumption. Products with \*NP in the description are NOT lead free and can only be installed in non-potable applications. Buyer is solely responsible for product selection.