

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20130500

1. ACTION REQUESTED/PURPOSE:

- A) Concur with the recommendation of the Selection Committee to award a contract to five Contractors under RFQ130310 CONTROL, TELEMETRY, SECURITY & SCADA INTEGRATION SERVICES as follows: Blackburn Controls, Inc. dba BCI Technologies (Fort Myers); Curry Controls Company (Lakeland); KW Controls, Inc. (Venice); McKim & Creed, Inc. (Clearwater); and Benro Enterprises, Inc. dba Rocha Controls (Tampa).
- B) Authorize staff to negotiate on a project-by-project basis with these five Contractors for an initial contract period of two years, with the option to renew for up to three additional one year periods.
- C) Approve a total annual estimated expenditure for these services in an amount not to exceed \$1,500,000.
- D) Authorize Chair to execute agreements upon final negotiations.

2. FUNDING SOURCE:

Fund: Utilities Operating and Utilities Capital Improvements; Program: Water & Wastewater Treatment Plants & Capital Projects; Projects: Other Contracted Services, Electrical Equipment Upgrades/Replacements, SCADA Upgrades and Improvements, Olga WTP Improvements, Energy Management Initiatives Program; Facility-Wide Security Systems; and County-wide Fiber Optic Network. Funds are budgeted in the LCU Capital Improvement and Operating budgets annually for anticipated costs of new or upgraded equipment and systems.

3. WHAT ACTION ACCOMPLISHES:

Provides the County with five contractors to perform work on an “as need” basis. The contractors will provide various repairs, services and new installations of our control, telemetry, security, and SCADA systems at both existing and new facilities.

4. MANAGEMENT RECOMMENDATION: Approve

5. Departmental Category: C13C

6. Meeting Date: 6/18/2013

7. Agenda:

Consent

8. Requirement/Purpose: *(specify)*

- Statute
- Ordinance
- Admin Code AC-4-4
- Other

9. Request Initiated

Commissioner:
Department: UTILITIES
Division: No Divisions
By: Pam Keyes

10. Background:

Letters of Qualifications were solicited on behalf of the Board of County Commissioners for RFQ130310 CONTROL, TELEMETRY, SECURITY & SCADA INTEGRATION SERVICES. The deadline for receipt of Letters of Qualifications was April 9, 2013. A total of six Letters of Qualifications were considered at the Committee meeting held on April 22, 2013. The Committee voting members consisted of Pam Keyes, Interim Assistant County Manager, Chair; Doug Meyer, Utilities; and Mikes Maillakakis, Utilities. Based on the information submitted by the Consultants in their Letters of Qualifications, it was the consensus of the Committee to short list five firms for telephone interviews. Telephone interviews were conducted on May 2, 2013 with the “short list” firms.

At the committee meetings the committee members deemed five firms, each scoring a minimum of 30 points out of 50, most qualified. The evaluation was based primarily upon: company qualifications, contractor qualifications, system experience, contractor’s history/experience, staff credentials, references, and software application qualifications.

11. Required Review:

<i>Pam Keyes</i>	<i>Emma Wolf</i>	<i>David Harris</i>	<i>Robert Franceschini</i>	<i>Dawn Perry-Lehnert</i>	<i>Pam Keyes</i>
UTILITIES	Budget Analyst	Budget Services	Purchasing	County Attorney	Public Works Director

12. Commission Action:

On the basis of the information submitted by each firm in their Letter of Qualifications, and after conducting the telephone interviews on May 2, 2013, the consensus of the Committee was to recommend award to, and request Board approval for staff to negotiate on a project-by-project basis with, five firms as follows: Blackburn Controls, Inc. dba BCI Technologies (Fort Myers); Curry Controls Company (Lakeland); KW Controls, Inc. (Venice); McKim & Creed, Inc. (Clearwater); and Benro Enterprises, Inc. dba Rocha Controls (Tampa); with a contract period of two years with the option to renew for three additional one year periods. County staff anticipates the total expenditure for these services will not exceed \$1,500,000.00 annual.

Budgeted projects anticipated under these Agreements include but are not limited to the following:

Project	FY 12/13	FY13/14	FY 14/15	FY 15/16
Olga Chemicals improvements (CIP 7265)	\$700,000			
Pinewoods PLC Upgrade (CIP 7424)	\$300,000			
Ft. Myers Bch control sys. repl. (New CIP)		\$600,000		
Reservoir PLC Upgrades (CIP 7424)			\$150,000	
Citect to Clear Scada Conversion (CIP 7424)			\$150,000	
Misc. Plant controls projects (CIP 7424)	\$100,000	\$100,000	\$100,000	\$100,000
Power Monitoring, Plants (CIP7446)	\$100,000	\$100,000	\$100,000	\$100,000
Security sys integration (CIP 7447)	\$25,000	\$25,000	\$25,000	\$25,000
County Wide Fiber integration (CIP7448)	\$250,000	\$100,000	\$100,000	\$100,000
Scada Pack installation (CIP 7424)		\$200,000	\$200,000	\$200,000
TOTAL	\$1,475,000	\$1,125,000	\$825,000	\$525,000

Funds are available in accounts: OD5360548700.503490, OD5362448700.503490, OD5362848700.53490, OD5360148700.503490, OD5365148700.503490, OD5362948700.503490, OD5361948700.503490, OD5362748700.503490, OD5362048700.503490, OD5362348700.503490, OD5362548700.503490; OD5361548700.503490, 20726548730.506410, 20742948730.506410, 20742448730.506410, 20744648730.506410, 20744748730.506410, and 20744848730.506410.

- Attachment: 1. Sample Contract
 2. Meeting Minutes dated April 22, 2013
 3. Telephone Interviews dated May 2, 2013