



LEE COUNTY
(239) 533-5450
SOUTHWEST FLORIDA
BOARD OF COUNTY COMMISSIONERS

August 5, 2013
SOLICITATION NO.: RFQ130310

John E. Manning
District One

Cecil L. Pendergrass
District Two

Larry Kiker
District Three

Tammy Hall
District Four

Frank Mann
District Five

Roger Desjarlais
County Manager

Andrea Fraser
Acting County Attorney

Laura Belflower
Acting County Hearing
Examiner

Benro Enterprises Inc dba Rocha Controls
Michael Helfrich
5025 West Rio Vista Avenue
Tampa FL 33634

SUBJECT: CONTROL, TELEMETRY, SECURITY & SCADA INTEGRATION SERVICES

ENCLOSURE (1): Executed copy of Agreement

Dear Mr. Helfrich:

Enclosed is your executed copy of the Construction Manager Agreement for the above-referenced project.

The contract number for this project is **6449**. This contract number will also serve as your Purchase Order Number for this project and **must** be on all invoice statements.

If you should have any questions, please contact our office at the above number.

Sincerely,
PROCUREMENT MANAGEMENT



Diana Khan
Office Manager

C: Doug Meyers, Project Manager, Utilities
Kristin Miller, Utilities Fiscal,

PART E
LEE COUNTY CONSTRUCTION CONTRACT
AGREEMENT FORM

Contract No. 6449
Board Award Date: 6/18/2013

AGREEMENT

made as of the 18th day of June in year of 2013
BETWEEN the COUNTY: Board of County Commissioners, Lee County, Florida
and the CONTRACTOR:

Benro Enterprises, Inc.
DbA Rocha ConroIs
Michael Helfrich
5025 West Rio Vista Avenue
Tampa, FL 33634
P: 813.628.5584 F: 813.664.6713
mhelfrich@rochacontrols.com

Check Appropriate Line:
 Individual
 Partnership
 Incorporated in the
State of FL

in consideration of the mutual covenants herein set forth, agree as follows:

ARTICLE 1. WORK

The CONTRACTOR shall perform all the work required by the Contract Documents:

Scope of work: SCADA contractors or systems integrators to provide various repairs, services and new installations. work will be performed at the water and wastewater Plants as well as remote sites that are part of the plant's operations.

in full accordance with the drawings and as elaborated in the specifications.

PROJECT NAME: RFQ130310 CONTROL, TELEMETRY, SECURITY AND SCADA INTEGRATION SERVICES

LOCATION: Lee County, Florida

ARTICLE 2. AMOUNT OF CONTRACT

2.1 The COUNTY shall pay the CONTRACTOR in current funds for the performance of the work, subject to additions and deductions by Change Order as provided in the Contract Documents, the sum specified by each project received under this Contract.

CONSTRUCTION CONTRACT
ARTICLE 3. PROGRESS PAYMENTS

Based upon Applications for payment submitted to the OWNER'S Representative by the CONTRACTOR, and Certificates for Payment issued by the OWNER'S Representative, the COUNTY shall make progress payments on account of the Contract Price to the CONTRACTOR as provided in the Contract Documents as follows:

3.1 Not later than fifteen (15) calendar days following the approval of an Application for payment, ninety percent (90%) of the portion of the Contract Price properly allocated to labor, materials and equipment incorporated in the Work and ninety percent (90%) of the portion of the Contract Price properly allocated to materials and equipment suitably stored at the site or at some other location agreed upon in writing, for the period covered by the application for payment, less the aggregate of previous payments made by the COUNTY.

3.1.1 At the discretion of the project manager, department director and final authorization by the Public Works Director, once the project reaches 50% completion and the County is holding 5% of the total contract amount, no further retainage may be withheld from the subsequent monthly invoices, provided however, that the project is on schedule. At any time the project falls behind schedule, the County retains the exclusive right to revert back to the original contract terms, by withholding the full 10% retainage, until the project is back on schedule or the project is completed.

3.2 Upon final completion of the work and acceptance of the project, a sum sufficient to increase the total payments to one hundred percent (100%) of the Contract Price, less such amounts as the COUNTY shall determine for all incomplete work, unsettled claims or unused units as provided in the Contract Documents.

ARTICLE 4. CONTRACT DOCUMENTS

This Contract entered into this date by the Lee County Board of County Commissioners and the CONTRACTOR. WITNESSETH that the parties hereto do mutually agree as follows:

The CONTRACTOR shall furnish all labor, equipment, and materials and perform the work above described for the amount stated above in strict accordance with the General Conditions, Supplementary Conditions, Plans and Specifications and other Contract Documents, all of which are made a part hereof as if attached and enumerated as follows:

4.1 Lee County Request for Bids/Project Manual Titled: CONTROL, TELEMETRY, SECURITY AND SCADA INTEGRATION SERVICES

DATED: March 8, 2013

4.1.1 Contractors Proposal Dated April 9, 2013, ATTACHED AS EXHIBIT "A"

4.1.2 Contractors Bid Proposal for each project received.

4.2 Project Drawings consisting of the following sheets listed by title and date: As provided to the Contractor by the Project Manager

CONSTRUCTION CONTRACT
ARTICLE 4. CONTRACT DOCUMENTS (Continued)

4.3 Public Payment and Performance Bond (if Applicable)

4.4 Certificate of Insurance

4.5 Notice of Award

4.6 Addenda: Number One dated March 26, 2013

4.7 Documentation submitted by the CONTRACTOR prior to the Notice of Award: None

4.8 The following which may be delivered or issued after the effective date of the Agreement and are not attached hereto: All written amendments and other documents amending, modifying or supplementing the Contract Documents.

ARTICLE 5. TIME OF COMMENCEMENT AND SUBSTANTIAL COMPLETION

5.1 work to be started on the date specified in the Official Notice to Proceed.

5.2 Substantial completion shall be achieved not later than the number of days specified in the Proposal to the County Project Manager.

5.3 Final completion shall be achieved not later than the number of days specified in the Proposal to the County Project Manager.

Liquidated Damages:

5.4 The COUNTY and CONTRACTOR recognize that time is of the essence of this agreement and that the COUNTY will suffer financial loss if the work is not completed within the times specified in 5.2 and 5.3 above, plus any extensions thereof allowed by Change Order. They also recognize the delays, expense, and difficulties involved in proving in a legal proceeding the actual loss suffered by the COUNTY if the work is not completed on time. Accordingly, instead of requiring any such proof, COUNTY and CONTRACTOR agree that as Liquidated Damages for delay (but not as a penalty) the sum of dollars per day (To Be Determined Per Project) shall be deducted from monies due the CONTRACTOR or paid by the CONTRACTOR to the COUNTY for each calendar day that expires after the time specified for Substantial Completion and the project fails to reach Substantial Completion. The CONTRACTOR shall also be liable for any Actual Damages sustained by the COUNTY due to the CONTRACTOR'S failure to fully complete the work by the time agreed upon for Final Completion in the Contract Documents. Actual Damages may include, but not be limited to: costs related to supervision, inspection, rentals, testing, consulting fees, or lost productivity. The COUNTY shall have the right to deduct all damages due from the final payment request as well as retainage. However, prior to deducting liquidated damages, the COUNTY shall give the CONTRACTOR seven (7) calendar days notice prior to submitting the adjusted amount due to the Clerk for payment.

CMO:006(3 of 5)
REV: 03/18/04

CONSTRUCTION CONTRACT

ARTICLE 6. MISCELLANEOUS PROVISIONS

6.1 Final payments, constituting the entire unpaid balance of the Contract Price shall be paid by the COUNTY to the CONTRACTOR when the work has been completed, the Contract fully performed, and a final Certificate for Payment, form No. CMO:013, has been approved by the COUNTY.

6.2 Terms used in the Agreement which are defined in the General Conditions of the Contract (Part F of the Bid Documents) shall have the meaning designated in those conditions.

6.3 The COUNTY and CONTRACTOR each binds himself, his partners, successors, assigns and legal representatives to the other party hereto, his partners, successors, assigns, and legal representatives in respect to all covenants, agreements, and obligations contained in the Contract Documents.

6.4 The CONTRACTOR shall not assign or transfer any of its rights, benefits, or obligations, except for transfer that result from transfer or consolidation with a third party, without the prior written approval of the COUNTY. The CONTRACTOR shall have the right to employ other persons and/or firms to serve as sub-contractors in connection with the requirements of the Contract Documents.

6.5 The CONTRACTOR agrees through the signing of this agreement by an authorized party or agent that he shall hold harmless and defend the County of Lee and its agents and employees from all suits and action, including attorney's fees, and all cost of litigation and judgements of every name and description arising out of and incidental to the performance of this Contract Document or work performed thereunder, whether or not due to or caused by negligence of the COUNTY, excluding only the sole negligence of the COUNTY. This provision shall also pertain to any claims brought against the COUNTY by any employee of the CONTRACTOR, or sub-contractor(s), or anyone directly or indirectly employed by any of them. The CONTRACTOR'S obligation under this provision shall not be limited in any way to the agreed upon Contract Price as shown in this agreement or the CONTRACTOR'S limit of or lack of sufficient insurance protection.

CONSTRUCTION CONTRACT

In witness whereof, COUNTY and CONTRACTOR have signed this agreement in duplicate. One counterpart has been retained by the Clerk of the Board of County Commissioners, one to the Project Sponsoring Department, and one part each has been delivered to the Lee County Procurement Management, and the CONTRACTOR. All portions of the Contract Document have been signed or identified by COUNTY and CONTRACTOR, or by COUNTY'S CONSULTANT on their behalf.

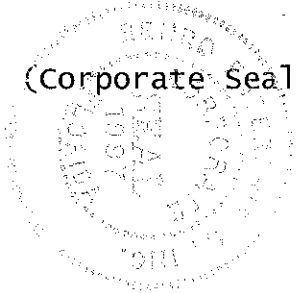
signed, sealed, and delivered in the presence of:

Secretary

ROCKA CONTROLS
(Correct Name of Business)

BY: M. S. He

(Corporate Seal)



Secretary
Title

Date: 7/8/13

BOARD OF COUNTY COMMISSIONERS OF
LEE COUNTY, FLORIDA

ATTEST: Clerk of the Board

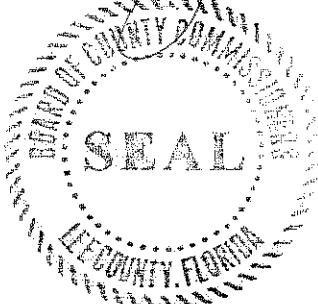
BY: Joyce Townsend
Deputy Clerk

BY: [Signature]
Chair

Date: 7-30-13

APPROVED AS TO FORM

BY: [Signature]
Assistant County Attorney



* The initial term of this contract is two years with the option to renew for up to three additional one year periods - as per the attached Lee County Blue Sheet No. 20130500

LEE COUNTY CONSTRUCTION CONTRACT
PUBLIC PAYMENT AND PERFORMANCE BOND

BOND NO:

1. Know all men by these presents, that Benro Enterprises, Inc. dba Rocha Controls; 5025 West Rio Vista Avenue, Tampa, FL 33634; 813.628.5584, hereinafter referred to as the CONTRACTOR, as Principal, and _____, a corporation, licensed to do business in the State of Florida, hereinafter called SURETY, located at:

_____, are held and firmly bound unto the Lee County Board of County Commissioners, P O Box 398, Fort Myers, FL 33901, (239) 533-5450, a Political Subdivision of the State of Florida as "Owner", in the full and just sum of (Amount of Bond Written in Words) (\$ _____) Dollars, lawful money of the United States of America, to the payment of which sum, will and truly to be made, the CONTRACTOR and SURETY bind themselves, their representatives, and each of their heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

2. WHEREAS, the CONTRACTOR has entered into a certain written Contract with the COUNTY as the OWNER, dated the ___ day of ___, 2013, for: Legal Description of project, _____, for the project known as _____, with conditions and provisions as are further described in the aforementioned Contract, which Contract is by reference made a part hereof in its' entirety for the purpose of perfecting this bond.

3. NOW, THEREFORE, the conditions of this obligation are such that if CONTRACTOR shall fully, promptly and faithfully perform said Contract and all obligations thereunder, including all obligations imposed by the Contract Documents (which includes the Notice to Bidders, Instruction to Bidders, Bid Proposal Form, General and Supplementary Conditions, Detail Specifications, Form(s) of Contract Bond(s), Plans and Specifications, Change Orders, and such alterations thereof as may be made as provided for therein), and shall promptly make payments to all claimants for any and all labor and materials used or reasonably required for use or furnished in connection with the performance of said Contract, and shall perform all other covenants and obligations of this bond, then this obligation shall be void; otherwise it shall remain in full force and effect.

3.1 The undersigned shall indemnify and save harmless the OWNER from and against all costs, expenses and damages, including litigation costs and attorneys fees arising out of, or in connection with the neglect, default or want of care or skill, including patent infringement on the part of said CONTRACTOR, his agents, servants or employees in the execution or performance of said Contract with the OWNER.

3.2 The undersigned shall promptly make payment(s) to all persons supplying services, labor, material or supplies used directly or indirectly by said CONTRACTOR, or any SubContractor or Sub-SubContractor, in the prosecution of the work provided for in said Contract with the OWNER.

Tab-1



f. Siemens:

Programming Software

- MicroWin
- Step7
- ProTool

HMI Software:

- WinCC

g. Omron:

Programming Software:

- CX-Programmer / CX-Designer
- CXOne

h. Automation Direct:

Programming Software:

- DirectSoft

HMI Software:

- C-More

Other:

- Microsoft SQL Server
- Crystal Reports
- Custom/turnkey database development
- Custom/turnkey scripting and development (VB, VBA, C/C++, C#, etc)



CRITERIA 7 - Software Application Qualifications (Maximum Points 10)

a. Provide a detailed listing of SCADA and PLC programming software that you are qualified to modify, install, or program.

1. Rockwell/Allen Bradley

Programming Software:

- Rslogix 5000
- Rslogix 500
- Rslogix 5
- RSNetworks
- PicoSoft

HMI Software

- FactoryTalk View Studio ME, SE
- Panelbuilder32

b. Schneider (Modicon, Citect, SCADAPack):

Programming Software

- Proworx32
- Proworx NxT
- Unity
- Concept
- PL7Pro
- TelePace Studio (SCADAPack)

HMI software

- CitectSCADA/VijeoCitect
- Plant2Business
- CitectHistorian
- ClearSCADA

c. GE/Intellution iFix

Programming Software

- Machine Edition (aka Proficy Machine Edition)
- VersaPro

HMI Software:

- FIX32 SCADA
- iFIX SCADA
- CIMPLICITY
- iFIX Historian
- iFIX WebSpace

d. Invensys Wonderware

- Wonderware InTouch
- Arcestra System Platform
- Historian

e. Bristol Babcock:

- OpenBSI



RFQ NO.: 130310
Control, Telemetry, Security
and SCADA Integration Services



Hardware:	Allen-Bradley ControlLogix, Allen-Bradley CompactLogix, fiber optic Ethernet network, DeviceNet to RIO
Software:	Intellution iFix 4.5 w/ Terminal Services, iHistorian, XL Reporter, Win-911, RSLogix 5000
Engineer:	Jones Edmunds
Project Cost:	\$625,000
Completion Date:	June 2008



CRITERIA 6 – References (Maximum Points 5)

a. A list of three (3) applicable references is to be provided.

1. Project Name: Lee County Three Oaks WWTP Expansion

Owner Contact: Doug Meyer, Manager, 239-533-5643
Scope: Provided PLC/HMI programming, custom report generation, multiple networked PLC Control Panels and Instrumentation, checkout/startup, as-built documentation and training.
Plant Size: 8 MGD
Processes: Screening, Odor Control, Extended Aeration, RAS/WAS, Aerobic Digestion, Transfer Pump, Filtration, Reclaim High Service Pumping, Polymer/Alum Feed, Disinfection.
Hardware: Modicon Quantum PLC, fiber optic Ethernet network, Dell Workstations, Panel Mounted HMIs
Software: Citect 5.0, Historian, XL Reporter, Win-911, Proworx 32
Engineer: AECOM, Doug Eckmann, 941-377-8858
Design/Builder: Wharton-Smith
Todd O'Donnell, 813-288-0068
4912 W. La Salle Street
Tampa, FL 33607-3810
Project Cost: \$375,000
Completion Date: May 2009

2. Project Name: City of Tampa Ozone Contactor Chamber Modification

Owner Contact: Brian D. Pickard, M.S., P.E., Tampa Water Dept. 813-231-5283
Scope: Provided instrumentation and controls for Ozonation upgrades. Multiple ozone analyzers, monitors, sample panels and extensive PLC panel modifications. Provide complete design, checkout/startup, as-built documentation and training
Plant Size: 10 MGD
Processes: Ozonation, Chemical Feed
Hardware: Allen-Bradley PLC-5
Software: RS-Logix 5000
Engineer: CDM – Ron Dare, 407-660-6396
Contractor: CDM – Ron Dare, 407-660-6396
2301 Maitland Center Parkway
Suite 300
Maitland, Florida
Project Cost: \$310,000
Completion Date: June - 2012

3. Project Name: St. Cloud WTP #4

Owner Contact: Todd Swingle, P.E. Director, St. Cloud Utilities, 407-709-3254
Scope: Provided PLC/HMI programming, Custom report generation, checkout/startup, as-built documentation and training.
Plant Size: 6 MGD
Processes: Well field pumping, Miex Ion Exchange, Transfer Pump, High Service Pumping, Chemical Feed, Disinfection.



RFQ NO.: 130310
Control, Telemetry, Security
and SCADA Integration Services

ATTACHMENT A



maintenance, and repair of water/wastewater control systems. As part of his experience he was responsible for troubleshooting PLC controls and networks, and water/wastewater analytical monitoring equipment. Perform preventative maintenance and calibrations for flow meters and water quality analyzers. Including responsible for programming and updating plant SCADA systems.



Scott Benninghoff, Control System Engineer

Mr. Benninghoff has over twenty five years of experience as a Systems Engineer. Having graduated from the University of South Florida in 1988, and began his career with Electronic Data Systems (EDS) and worked in Delco Electronics Instrument and Display Integration facility in Kokomo Indiana. His experience includes Automation, controls, and process control industries. Mr. Benninghoff designed and implemented an Automated Liquid Fertilizer Loading facility.

Mr. Benninghoff has knowledge of programmable logic controllers (PLCs), SCADA system, .NET Programming and extensive database programming. He programs PLCs using a variety of software including Rockwell RSLogix.

In addition, he programs HMI and SCADA systems using Wonderware, Citect, and FactoryTalk View. He is experienced working with Allen Bradley PLCs (5); Allen Bradley SLCs (100 and 500); Allen Bradley ControlLogix and MicroLogix;

I&C Field Technicians

Monty Armstrong, Senior I&C Field Technician

Mr. Armstrong has over 21 years of experience with electrical and mechanical engineering principles and has a working knowledge of waste water treatment processes. He is well versed in PLC programming for Allen Bradley, Modicon, and Siemens PLC's and has a working knowledge of Intouch, Citect, and iFIX HMI applications. He is highly experienced in application design, programming and commissioning of programmable controls and user interfaces. Mr. Armstrong is extremely competent using test and measuring tools to diagnose, calibrate, maintain and repair all manner of metering and instrumentation devices and circuitry.

Mike Dispenza, I&C Field Technician

Mr. Dispenza has 30 years of experience troubleshooting electrical and electronic systems; including several years' experience troubleshooting pneumatic and hydraulic systems. As part of his experience he has performed instrumentation and controls maintenance and repair services for process control equipment. His field of specialization is Instrumentation and Control System Repairs, System Troubleshooting and new installations. Mr. Dispenza was educated in the US Navy Electronics and Avionics school.

Burt Cramer, I&C Field Technician

Mr. Cramer has over 23 years of experience in the water and waste water Instrumentation and Controls industry. He was responsible for the installation,



CRITERIA 5 - Staff Credentials (Maximum Points 5)

- a. Contractors should include a list of the proposed technicians who will be working on the County's equipment or providing new installations as assigned.

Programmers

Robert Chadziutko, Senior Control System Engineer

Mr. Chadziutko has over 16 years of experience in the automation, controls, and process control industries. Mr. Chadziutko started his career in the United States Navy for six years serving as an aviation electronics technician. This experience exposed Mr. Chadziutko to the latest in advanced electronics and logic control. Building on his electronics experience he took a position in a Research and Development department of a worldwide manufacturer of optical lenses. He spent five years assisting in the development of the first fully automated lens manufacturing facility. From there he continued to build on his experience working for many Fortune 500 companies improving their efficiency and lowering overall production costs by implementing automated solutions to meet the needs of today's competitive environment.

Mike Dillmann, Control System Engineer

Mr. Dillmann has over 9 years' experience as a control systems designer and programmer in the Water/Wastewater industry. As a designer, he has served as design lead for numerous projects, from Bill of Material development to CAD Engineer for both contract and design-build projects. As a programmer, he is involved in overall system design and project management to system startup, troubleshooting, and project training. He has broad knowledge of most PLC types and SCADA software, with a focus on Allen Bradley PLC hardware and development software (RsLogix 5/500/5000), Intellution iFix, and Citect SCADA software.

In addition to his design and programming experience, Mr. Dillmann also has excellent electrical and electronics installation and troubleshooting experience gained through panel fabrication, assembly, and field startup, and is familiar with practically every field instrument seen in the Water/Wastewater industry.

Mr. Dillmann holds a Cisco CCNA certification, as well as CompTIA A+ and Network+ certifications and is actively pursuing a degree in Electrical Engineering.



b. Provide a portfolio of previous work that includes pictures of instrumentation installations, control cabinet construction, control cabinet layout, PLC terminations, field wire terminations, and any other relevant work such as security systems, fiber optic systems, and communication systems.

- **Include a list of every drawing typically issued with a project and an example of it.**
- **Include at least one copy of a theory of operation, training manual, and O&M manual provided as part of a completed project.**

Included in Tab 5 is Rocha Controls portfolio of our previous work. Also, included in Tab 6 is a list of our typical drawings issued with a project and an example of each, which is part of Rocha Controls Operation and Maintenance Manual.

c. Include a detailed list of projects that have been previously completed for Lee County Utilities or other similar water or waste water utility projects.

Rocha Controls has included in Tab 7 a detailed project list of work previously completed for Lee County and other water and waste water utility projects from 2010 to the present.



CRITERIA 4 – Contractor’s History/Experience (Maximum Points 5)

- a. Include a description of the Contractor’s history and number of years in operation. Related experience should be restricted to those assignments undertaken within the last five (5) years. Evidence of full project completion and schedule under or over run is required.

Founded in 1997, Rocha Controls has completed hundreds of projects worth over \$42M. With current annual sales exceeding \$4.0 Million over the last 5 years, Rocha Controls has adequate financial, infrastructure and human resources to be uniquely positioned to provide the highest quality services and be price competitive on both large and small projects. This is accomplished by having working principals, low overhead and by our ability to outperform our competitors by efficient and hard work from our dedicated engineers and technicians with vast experience in the specific hardware and software technologies used in this market. In addition, Rocha Controls has a \$1,000,000 per project and \$3,000,000 aggregate bonding capacity.

Rocha Controls is a full-service Systems Integrator specializing in Supervisory Control and Data Acquisition (SCADA) systems, Instrumentation, Programmable Logic Controllers (PLCs), Radio Telemetry, Industrial Networks, and Variable Frequency Drive (VFD) and Motor Control Center (MCC) installations. While specializing in water and wastewater treatment applications, we also have extensive experience in a wide variety of industrial process applications and custom database development to provide sophisticated automatic process control and reporting.

Based in Tampa, Florida, Rocha Controls can provide any mix of the following services: shop drawings, UL Control panel fabrication, HMI/PLC programming, instrumentation repair, maintenance and calibration, radio frequency path studies, installation supervision, testing, startup, training and O&M manual preparation as well as consulting, construction management or design assistance. Rocha Controls leases 6,000 square feet of office and industrial space with an air conditioned UL508 certified panel assembly shop.

Rocha Controls is currently providing similar As-Needed Professional Instrumentation, Controls and SCADA Services to the following:

1. Hernando County Utility
2. Pinellas County Utility
3. Homestead Utility
4. North Port Utility



Processes: Radio Telemetry installation and programming, checkout/startup, as-built documentation and training.
City-Wide Sewage Booster Pumping, Lift Stations, Potable Water High Service Booster Pumping.

Hardware: Allen-Bradley SLC-500s with Ethernet, AB Industrial Terminals, Nextel IP Wireless Data Modems.

Software: RS-Logix 500, Intellution iFix 4.0.

Engineer: CDM

Project Cost: \$1,700,000

Completion Date: June 2007

16. Project Name: The Villages, Florida

Owner Contact: Trey Arnett

Scope: Provider of control systems for three WWTPs and three WTPs

Plant Size: Overall 20MGD Water, 8MGD WW

Processes: Well field pumping, Master Lift Station Pumping, Extended Aeration, Transfer Pump, Reclaim High Service Pumping, Water High Service Pumping, Chemical Feed, Disinfection, Retention Pond Storage and Drainage System, Reuse Irrigation for Thirteen Golf Courses.

Hardware: Allen-Bradley SLC-500s with Ethernet, Allen-Bradley Micrologix, Panelview 1200+'s

Software: RS-Linx, RS-Logix 500, Citect 5.5.

Engineer: Bailey Engineering Associates, Grant & Dzuro Engineering.

Project Cost: \$600,000

Completion Date: August 2010

17. Project Name: Brighton Water Treatment Plant

Owner: Seminole Tribe of Florida

Engineer: Jordan Jones & Goulding

Project Cost: \$513,000

Description: Provided Main Control Panel and 7 remote Well PLC Panels. Includes Master PLC panel design and fabrication, PLC/HMI programming, custom reporting, instrumentation, checkout/startup, as-built documentation and training.

Plant Size: 1 MGD

Processes: Variable Speed High Service Pumping and Chemical Feed with integration to four (4) vendor supplied R.O. Micro- & Nano-filtration skids.

Hardware: Allen Bradley ControLogix 5555 over Ethernet,

Software: RSLogix 5000, Wonderware InTouch, Wonderware Historian (InSQL) & Wonderware ActiveFactory

Completion Date: September 2008

Contact: Donnie Walker, Assoc. Director: 954.894.1060 x10925



Hardware: Allen-Bradley ControlLogix w/ Ethernet , Two Servers & Four Client PCs, all networked to customers' existing WAN domain, AB DF1 to MODBUS Convertors.
Software: RS-Logix 5000, Citect SCADA 6.5.
Engineer: Boyle Engineering, Tom Jones, PE, (813) 627-8220
Project Cost: \$358,000
Completion Date: January 2009

13. Project Name: Clewiston RO WTP

Owner Contact: Chuck Hale, Veolia Water, 863-902-3388
Scope: Provide all PLC controls, PLC/HMI programming, Custom report generation, checkout/startup, as-built documentation and training.
Plant Size: 6 MGD
Processes: Well field pumping, Reverse Osmosis, Transfer Pump, High Service Pumping, Chemical Feed, Disinfection.
Hardware: Siemens 400 w/ Hot backup, Siemens 300 w/ fiber optic Ethernet network
Software: WinCC 6.0, XL Reporter, Win911, Step 7
Engineer: CDM
Project Cost: \$575,000
Completion Date: June 2008

14. Project Name: Pasco County, FL - Reuse System Metering and Controls

Owner Contact: Pasco County Utilities - Roger Anderson (727) 847-8145
Scope: Provided engineering design assistance, programming and implementation for a complete county-wide domain computer network for the Reuse System Telemetry/SCADA Wide Area Network (WAN). This coincided with the County's plan to improve the monitoring and control of its reuse water system. All sites were retrofitted with the newest technology PLC controllers and enabled greater instrumentation and control capability. With this system any site could monitor and control any other site through the counties secure network or securely over the Internet.
Plant Size: Various
Hardware: Allen-Bradley 500 Ethernet SLCs, Allen-Bradley PanelView HMIs, Dell PowerEdge Servers & Workstations.
Software: Wonderware Application Server, RSLogix 500, FactoryTalk ME
Engineer: King Engineering – Tom Traina (813) 880-8881
Project Cost: \$ 849,850
Completion Date: March, 2008

15. Project Name: City of Miami Beach SCADA Upgrade

Owner Contact: Elie Falkie, Director 305-673-7680
Scope: Provided PLC panel design and fabrication for 32 Wastewater and Water Booster Stations, PLC/HMI programming, Ethernet



Engineer: Boyle Engineering, Tom Jones, PE, (813) 627-8220
Contractor: Westra Construction, Russ DesErmia, 941-723-1611
Project Cost: \$358,000
Completion Date: January 2009

10. Project Name: St. Cloud Southside WWTP

Owner Contact: Todd Swingle, P.E. Director, St. Cloud Utilities, 407-709-3254
Scope: Provided PLC/HMI programming, custom report generation, PLC Control Panels and Instrumentation, checkout/startup, as-built documentation and training.
Plant Size: 8 MGD
Processes: Extended Aeration, Transfer Pump, High Service Pumping, Chemical Feed, Disinfection.
Hardware: Allen-Bradley ControlLogix, Allen-Bradley CompactLogix, fiber optic Ethernet network, DeviceNet to RIO, Dell Servers and Workstations, Panel Mounted HMIs
Software: Intellution iFix 4.5 w/ Terminal Services, iHistorian, XL Reporter, Win-911, RSLogix 5000
Engineer: Jones Edmunds
Project Cost: \$625,000
Completion Date: June 2008

11. Project Name: St. Cloud WTP #4

Owner Contact: Todd Swingle, P.E. Director, St. Cloud Utilities, 407-709-3254
Scope: Provided PLC/HMI programming, Custom report generation, checkout/startup, as-built documentation and training.
Plant Size: 6 MGD
Processes: Well field pumping, Miex Ion Exchange, Transfer Pump, High Service Pumping, Chemical Feed, Disinfection.
Hardware: Allen-Bradley ControlLogix, Allen-Bradley CompactLogix, fiber optic Ethernet network, DeviceNet to RIO
Software: Intellution iFix 4.5 w/ Terminal Services, iHistorian, XL Reporter, Win-911, RSLogix 5000
Engineer: Jones Edmunds
Project Cost: \$625,000
Completion Date: June 2008

12. Project Name: Central Hillsborough Water Treatment Facility

Owner Contact: Hillsborough County, Joseph Rymer
Scope: Provided the Main Control Panel, redundant networked Citect SCADA servers with client nodes and communications from the new main plant PLC to numerous vendor supplied packages using many divergent communications protocols including Ethernet, ControlNet, MODBUS TCP and MODBUS serial. Also included a Master PLC, panel design and fabrication, PLC/SCADA programming, Instrumentation, checkout/startup, as-built documentation and training.
Plant Size: 3 MGD
Processes: High Service Pumping, Chemical Feed, Disinfection.



Hardware: Allen-Bradley SLC, Panelview Plus, Prosoft Modbus, Fiber Optics
Software: Wonderware System Platform 3.1, Historian, RS-Logix 5000
Engineer: Arcadis Engineers, David Smith, P.E., 561-697-7053
Contractor: Wharton-Smith, John French, 813-288-0068
Project Cost: \$327,000
Completion Date: March – 2011

7. Project Name: On Top of the World Water Treatment Plant #3

Owner Contact: Brian Schmalz, (352) 427-1291, Senior Utilities Opr Manager
Scope: Provided complete controls for a new water treatment plant. PLC/HMI programming, data logging, custom report generation, checkout/startup, as-built documentation and training
Plant Size: 10 MGD
Processes: Raw Water Wells, Ground Storage, High Service Pumping, Chemical Feed
Hardware: Allen-Bradley ControlLogix,
Software: Wonderware System Platform, Historian, RS-Logix 5000
Engineer: Jones Edmunds, Brian Martin, P.E., 352-377-5821
Contractor: Wharton-Smith, Rick Alexander, 407-321-8410
Project Cost: \$650,000
Completion Date: March - 2010

8. Project Name: City of Tampa Interbay Repump Station

Owner Contact: Brian D. Pickard, M.S., P.E., Tampa Water Dept. 813-231-5283
Scope: Provided a new PLC Control panel, 20" Venturi Flow Meter and Pressure Instrumentation. Provide complete design, checkout/startup, as-built documentation and training
Plant Size: 10 MGD
Processes: High Service Pumping
Hardware: Allen-Bradley SLC 5/05E
Software: RS-Logix 500
Engineer: Reiss Environmental, 407-679-5358
Contractor: Gibbs & Register
Project Cost: \$94,000
Completion Date: February - 2011

9. Project Name: Central Hillsborough Water Treatment Facility

Owner Contact: Hillsborough County, Joseph Rymer, 813-272-5977
RymerJ@HillsboroughCounty.ORG
Scope: Provided the Main Control Panel, redundant networked Citect SCADA servers with client nodes and communications from the new main plant PLC to numerous vendor supplied packages using many divergent communications protocols including Ethernet, ControlNet, MODBUS TCP and MODBUS serial. Also included a Master PLC, panel design and fabrication, PLC/SCADA programming, Instrumentation, checkout/startup, as-built documentation and training.
Plant Size: 3 MGD
Processes: High Service Pumping, Chemical Feed, Disinfection.
Hardware: Allen-Bradley ControlLogix w/ Ethernet , Two Servers & Four Client PCs, all networked to customers' existing WAN domain, AB DF1 to MODBUS Convertors.
Software: RS-Logix 5000, Citect SCADA 6.5.



Processes: Ozonation, Chemical Feed
Hardware: Allen-Bradley PLC-5
Software: RS-Logix 5000
Engineer: CDM – Ron Dare, 407-660-6396
Contractor: CDM – Ron Dare, 407-660-6396
Project Cost: \$310,000
Completion Date: June - 2012

4. Project Name: City of Tampa Tippin VFD Replacement and Modifications

Owner Contact: Brian D. Pickard, M.S., P.E., Tampa Water Dept. 813-231-5283
Scope: Provided a new Hot Backup PLC Control panel, UPS and Networking equipment for the high service pump VFD replacements. Provide complete design, checkout/startup, as-built documentation and training
Plant Size: 10 MGD
Processes: High Service Pumping
Hardware: Allen-Bradley Control Logix
Software: RS-Logix 5000
Engineer: CDM – Ron Dare, 407-660-6396
Contractor: CDM – Ron Dare, 407-660-6396
Project Cost: \$92,000
Completion Date: April - 2012

5. Project Name: The Glen WRF Expansion, Hernando County

Owner Contact: Landis Legg, Plant Manager (352) 754-4037, landisl@co.hernando.fl.us
Scope: Provided complete instrumentation and controls for a 1.0 to 3.0 MGC Expansion. PLC/HMI programming, Historian, custom report generation, checkout/startup, as-built documentation and training
Plant Size: 3 MGD
Processes: Headworks, Extended Aeration, RAS/WAS, Tertiary Filters, Chlorination, Reuse, Emergency Generators
Hardware: Allen-Bradley ControlLogix, Panelview Plus, Prosoft Modbus, Fiber Optics
Software: Wonderware System Platform 3.1, Historian, Terminal Services, RS-Logix 5000
Engineer: Arcadis Engineers, Tom Jones, P.E., 813-627-8220
Contractor: Encore Construction, Don Trujillo, 407-877-5903
Project Cost: \$475,000
Completion Date: July - 2011

6. Project Name: Key Largo WWTP Expansion

Owner Contact: Jim Brush, KLWTD Project Manager (305) 395-8032, jimbr@klwtd.com
Scope: Provided complete controls for an existing Wastewater Treatment Plant Expansion. PLC/HMI programming, data logging, custom report generation, checkout/startup, as-built documentation and training
Plant Size: 6 MGD
Processes: Headworks, Sequencing Batch Reactors, Biofiltration, Rotary Drum Thickeners, Tertiary Filters, Chlorination, Deep Injection Wells, Reuse, Emergency Generators



CRITERIA 3 – System Experience (Maximum Points 10)

- a. The contractor should have proof of completed projects with Allen Bradley or Modicon PLC system.

The onsite programmers for all the below projects were Citect trained and certified. The programs were all written in PLC ladder logic. Rocha Controls, over the last 5 years, has purchased and programmed, as the Systems Integrator, an average of \$450,000 per year in Allen Bradley or Modicon PLC Systems and components.

The projects listed below are a selection from over 250 individual projects Rocha Controls has successfully completed with Allen Bradley or Modicon PLC Systems in the last 10 years.

COMPLETED ALLEN BRADLEY OR MODICON PROJECTS

1. Project Name: Lee County Three Oaks WWTP Expansion

Owner Contact: Doug Meyer, Manager, 239-533-5643
 Scope: Provided PLC/HMI programming, custom report generation, multiple networked PLC Control Panels and Instrumentation, checkout/startup, as-built documentation and training.
 Plant Size: 8 MGD
 Processes: Screening, Odor Control, Extended Aeration, RAS/WAS, Aerobic Digestion, Transfer Pump, Filtration, Reclaim High Service Pumping, Polymer/Alum Feed, Disinfection.
 Hardware: Modicon Quantum PLC, fiber optic Ethernet network, Dell Workstations, Panel Mounted HMIs
 Software: Citect 5.0, Historian, XL Reporter, Win-911, Proworx 32
 Engineer: AECOM, Doug Eckmann, 941-377-8858
 Project Cost: \$375,000
 Completion Date: May 2009

2. Project Name: Lee County Corkscrew WTP

Owner Contact: Doug Meyers
 Scope: Provided PLC Control Panel PLC replacement for two Slaker feed systems. As-built documentation and training.
 Processes: Reclaim Water High Service, Chemical Feed, Disinfection.
 Hardware: Allen-Bradley CompactLogix, Panelview, fiber optic Ethernet network,
 Software: Citect 5.0, Historian, XL Reporter, Win-911, Proworx 32
 Engineer: McKim & Creed
 Project Cost: \$34,000
 Completion Date: August 2008

3. Project Name: City of Tampa Ozone Contactor Chamber Modification

Owner Contact: Brian D. Pickard, M.S., P.E., Tampa Water Dept. 813-231-5283
 Scope: Provided instrumentation and controls for Ozonation upgrades. Multiple ozone analyzers, monitors, sample panels and extensive PLC panel modifications. Provide complete design, checkout/startup, as-built documentation and training
 Plant Size: 10 MGD



He has a strong knowledge of essential construction techniques, and has the ability to efficiently troubleshoot instrumentation and control system failures using his strong analytical, diagnostic, and problem-solving skills to accomplish system integration. He has managed over 200 new and rehabilitation projects in the municipal instrumentation and controls field. Mr. Bushong has a degree in Electronics and Industrial Controls.

Robert Chadziutko, Senior Control System Engineer

Mr. Chadziutko has over 16 years of experience in the automation, controls, and process control industries. Mr. Chadziutko started his career in the United States Navy for six years serving as an aviation electronics technician. This experience exposed Mr. Chadziutko to the latest in advanced electronics and logic control. Building on his electronics experience he took a position in a Research and Development department of a worldwide manufacturer of optical lenses. He spent five years assisting in the development of the first fully automated lens manufacturing facility. From there he continued to build on his experience working for many Fortune 500 companies improving their efficiency and lowering overall production costs by implementing automated solutions to meet the needs of today's competitive environment.

Monty Armstrong, Senior I&C Field Technician

Mr. Armstrong has over 21 years of experience with electrical and mechanical engineering principles and has a working knowledge of waste water treatment processes. He is well versed in PLC programming for Allen Bradley, Modicon, and Siemens PLC's and has a working knowledge of Intouch, Citect, and iFIX HMI applications. He is highly experienced in application design, programming and commissioning of programmable controls and user interfaces. Mr. Armstrong is extremely competent using test and measuring tools to diagnose, calibrate, maintain and repair all manner of metering and instrumentation devices and circuitry.

- b. Contractor should be a certified Citect Silver level or better integrator.**

Proof of the certification is included in Tab 4 in the form of a Certificate as a Registered Silver Integration Partner from Schneider Electric.



The following summarizes our Management Team experience, which has over 120 years of total combined experience working in the Systems Integration and Water/Wastewater/Reuse Industry:

Raymond Rocha/President

Mr. Rocha has 24 years of experience in the instrumentation, controls and computer related fields. His experience includes five years as a Project Engineer for the Hillsborough County Utilities Department and five years as Vice President of a large private controls integration company before founding Rocha Controls. Mr. Rocha has a Bachelor's degree in Civil/Environmental Engineering from the University of South Florida.

Michael Helfrich, PE, CGC/General Manager

Mr. Helfrich has over 22 years of experience in the Civil/Environmental Construction and Field Operations. His experience includes three years as the Director of Operation and Maintenance with Pasco County Utilities Department. Ten years of his professional career was as a Federal government Contractor for the Department of Defense. During these ten years Mr. Helfrich was the Principal Engineer on several million dollar design/build projects. In addition, he has been the Project Manager on many Wastewater Treatment Plant Expansions and Master Pump Station Modification projects. Mr. Helfrich has a Bachelor's degree in Civil/Environmental Engineering from the University of South Florida, is a registered professional engineer and holds a Florida General Contractors license. He also served in the US Navy for six years as a Nuclear Submarine Propulsion Plant Operator.

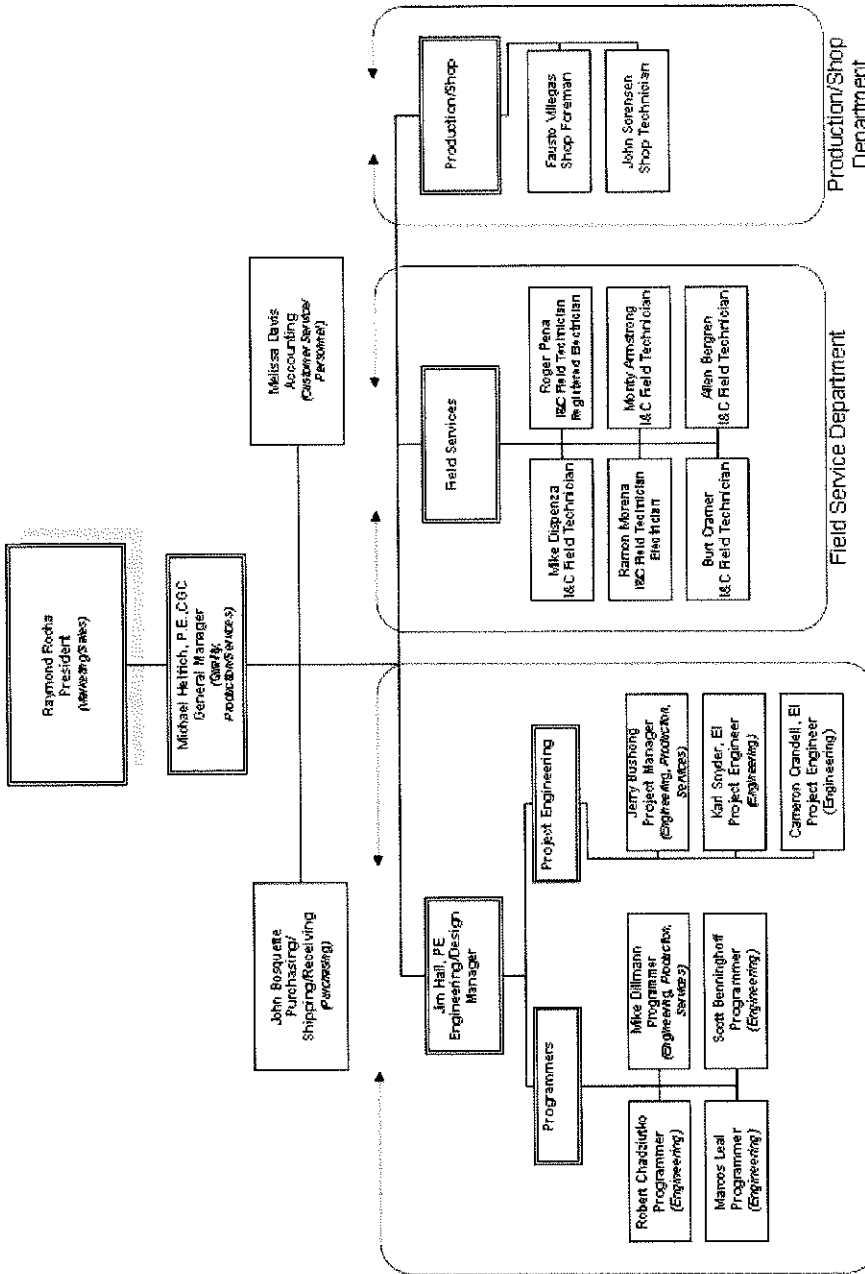
Jim Hall, PE/Engineering Manager

Mr. Hall is a proficient Manager with over 18 years of experience in the design and implementation of systems integration and controls for municipal projects, design and construction of major pumping and mechanical systems for water and wastewater applications. He has experience in field and office management with an emphasis on team-orientation to align people's talents with the tasks that are required. Staff training with the aim of personal and work related advancement is a key component of the management strategy along with excellent communication skills, both verbal and written. Mr. Hall has a Bachelor's degree in Mechanical Engineering from the University of South Florida.

Jerry Bushong/Project Manager/ Field Services Manager

Mr. Bushong has 20 years of experience coordinating instrumentation and control system design implementation services which includes an applied knowledge of high-voltage AC and DC electrical systems, and their components.

Roche Controls Organizational Chart



Legend:
 Bold = Job Title
 Italic = (Quality Management System Function)

4/5/2013



CRITERIA 2 - Contractor Qualifications (Maximum Points 10)

- a. Contractors should provide, in detail, their credentials for providing control, telemetry, security and SCADA integration services and any information which documents successful and reliable experience in past performance, especially those performances related to the requirements of this RFQ.

Rocha Controls is a full-service Systems Integrator specializing in Supervisory Control and Data Acquisition (SCADA) systems, Instrumentation, Programmable Logic Controllers (PLCs), Radio Telemetry, Industrial Networks, and Variable Frequency Drive (VFD) and Motor Control Center (MCC) installations. While specializing in water and wastewater treatment applications, we also have extensive experience in a wide variety of industrial process applications and custom database development to provide sophisticated automatic process control and reporting.

Rocha Controls has provided for over 15 years the following services: shop drawings, UL Control panel fabrication, HMI/PLC programming, instrumentation repair, maintenance and calibration, radio frequency path studies, installation supervision, testing, startup, training and O&M manual preparation as well as consulting, construction management or design assistance. Rocha Controls is a UL508 certified panel assembly shop.

Rocha Controls consists of a highly specialized and experienced group of Controls Engineers, Technicians and Designers. We currently have 20 full-time employees including two Professional Engineers, four Programmers for SCADA, PLCs and communications systems, six Field Service Technicians, three Designers, and two Panel Assembly Technicians, along with a General Manager, President/CEO, Accountant and a Purchasing Agent.

Rocha Controls is a registered Professional Engineering Firm, a State of Florida Certified General Contractor and a Florida Registered Electrical Contractor.

The following Rocha Controls' Organizational Chart illustrates the depth of our organization deliberately structured to provide SCADA Integration Services, to include Instrumentation and Controls, Telemetry and Security services to the Municipal Industry.



Hardware: Allen-Bradley SLC-500s with Ethernet, AB Industrial Terminals,
Nextel IP Wireless Data Modems.
Software: RS-Logix 500, Intellution iFix 4.0.
Engineer: CDM
Project Cost: \$1,700,000
Completion Date: June 2007

e. How many years' experience in Control, Telemetry, Security and SCADA Integration Services as a distinct discipline does your company have?

Rocha Controls has been in business since 1997 and has over 15 years of experience in Control, Telemetry, Security and SCADA Integration Services.

f. Provide a list of past or pending litigations or judgments within the last 5 years.

Rocha Controls does not have any past or pending litigations or judgments within the last 5 years.

g. The Contractor should have an office located in Florida and not more than 150 miles from Lee County. This office should have adequate staffing available to carry out any projects requested by the County in a timely manner. Provide the address of the qualifying office and indicate the number of miles from Lee County.

Rocha Controls has an office located in Tampa, FL and it is staffed with 20 technical and administrative employees, specifically trained for performing project activities required by this contract.

Rocha Controls' Tampa Office is located at:

5025 W. Rio Vista Avenue
Tampa, FL 33634

The Rocha Controls' Tampa Office is approximately 130 miles from Lee County.

h. Include hourly rates to be incorporated into the contract for emergency repairs as outlined in the vendor requirements.

Please include hourly rates for:

Programmer Normal Rate \$ <u>110/hour</u>	Overtime Rate \$ <u>135/hour</u>
Instrumentation Tech. Normal Rate \$ <u>65/hour</u>	Overtime Rate \$ <u>90/hour</u>



CRITERIA 1 - Company Qualifications (Maximum Points 5)

a. Copy of Contractors License for Lee County (as applicable)

Included in Tab 1 is Rocha Controls' Certificate of Authorization as a Florida Professional Engineering Services provider, our License as a State of Florida Certified General Contractor and our License as a Florida Registered Electrical Contractor.

b. Proof of insurance and policy limitations including Workman Compensation in the form of an insurance certificate.

Included in Tab 2 is Rocha Controls' Certificate of Insurance for Workman Compensation.

c. Contractor should demonstrate proof, in the form of a letter from your surety company, of the ability to obtain a public payment and performance bond in the minimum amount of \$200,000.00.

Included in Tab 3 is Rocha Controls' demonstration of proof, in the form of a letter from our surety company of our ability to obtain a public payment and performance bond in the minimum amount of \$200,000.00.

Company or Surety Name: The ProSure Group, Inc.
Contact Person: David B. Shick
Address: 7217 Benjamin Road
Tampa, FL 33634
Telephone Number: (813) 243-1110
Bonding Capacity: \$1,000,000 per single project
\$3,000,000 aggregate

d. Largest project undertaken accompanied by a brief overview.

Project Name: City of Miami Beach SCADA Upgrade

Owner Contact: Elie Falkie, Director 305-673-7680
Scope: Provided PLC panel design and fabrication for 32 Wastewater and Water Booster Stations, PLC/HMI programming, Ethernet Radio Telemetry installation and programming, checkout/startup, as-built documentation and training.
Processes: City-Wide Sewage Booster Pumping, Lift Stations, Potable Water High Service Booster Pumping.



Rocha Controls' QMS focuses on customer satisfaction by first identifying customer requirements and making sure that our services and products meet or exceed customer requirements. To guarantee customer satisfaction Rocha Controls must continually improve our process. The continuous improvement process is achieved by monitoring and measuring our processes, and then making the necessary changes that will ensure improve.

In addition to the ISO 9001 compliant QMS, Rocha Controls has implemented a Project Management System that is coupled with our QMS. The Rocha Controls Project Management System was developed using Microsoft Project Server 2010. This system provides project management, work management and portfolio management capabilities. With this system, Rocha Controls can effectively initiate, select, plan and deliver projects while tracking time and budget. Project Schedules are developed for all projects, which are made up of individual tasks assigned to multiple employees. Each of our employees, using MS Outlook, has tasks assigned to them that are tied back to the Project Schedule. Each employee will update each assigned task as the project proceeds. Project Server 2010 also provides extensive reporting capabilities through Excel Services in Microsoft SharePoint Server 2010 for reporting on all aspects of the project lifecycle. Project Server 2010 is built on Microsoft SharePoint Server 2010.



Executive Summary

Rocha Controls was formed to provide engineering and technical services for the controls and instrumentation needs in the state of Florida, to include Remote Telemetry and SCADA Integration Services for the Water and Wastewater Industry.

Founded in 1997, Rocha Controls has completed hundreds of projects worth over \$42M. With annual sales exceeding \$4.0 Million, Rocha Controls has adequate financial, infrastructure and human resources to be uniquely positioned to provide the highest quality services and be price competitive on both large and small projects. This is accomplished by having working principals, low overhead and by our ability to outperform our competitors by efficient and hard work from our dedicated engineers and technicians with vast experience in the specific hardware and software technologies used in this market. In addition, Rocha Controls has a \$1,000,000 per project and \$3,000,000 aggregate bonding capacity.

Rocha Controls is a full-service Systems Integrator specializing in Supervisory Control and Data Acquisition (SCADA) systems, Instrumentation, Programmable Logic Controllers (PLCs), Radio Telemetry, Industrial Networks, and Variable Frequency Drive (VFD) and Motor Control Center (MCC) installations. While specializing in water and wastewater treatment applications, we also have extensive experience in a wide variety of industrial process applications and custom database development to provide sophisticated automatic process control and reporting.

Based in Tampa, Florida, Rocha Controls can provide any mix of the following services: shop drawings, UL Control panel fabrication, HMI/PLC programming, instrumentation repair, maintenance and calibration, radio frequency path studies, installation supervision, testing, startup, training and O&M manual preparation as well as consulting, construction management or design assistance. Rocha Controls leases 6,000 square feet of office and industrial space with an air conditioned UL508 certified panel assembly shop.

Rocha Controls consists of a highly specialized and experienced group of Controls Engineers, Technicians and Designers. We currently have 20 full-time employees including two Professional Engineers, four Programmers for SCADA, PLCs and communications systems, six Field Service Technicians, three Designers, and two Panel Assembly Technicians, along with a General Manager, President/CEO, Accountant and a Purchasing Agent. Rocha Controls is a registered Professional Engineering Firm, a State of Florida Certified General Contractor and a Florida Registered Electrical Contractor. Rocha Controls maintains general liability and workers' compensation insurance and we offer our employees a complete benefits package. In addition, Rocha Controls is a Drug-Free Workplace.

In an effort to ensure we provide the highest quality services, be price competitive and provide value added to all our customers, Rocha Controls has implemented an ISO 9001 compliant Quality Management System (QMS) which includes a robust project management program to insure a high quality product in a timely manner.



- Include a list of every drawing typically issued with a project and an example of it. 18
- Include at least one copy of a theory of operation, training manual, and O&M manual provided as part of a completed project..... 18
- c. Include a detailed list of projects that have been previously completed for Lee County Utilities or other similar water or waste water utility projects. 18

CRITERIA 5 - Staff Credentials (Maximum Points 5) 19

- a. Contractors should include a list of the proposed technicians who will be working on the County's equipment or providing new installations as assigned..... 19

CRITERIA 6 – References (Maximum Points 5) 22

- a. A list of three (3) applicable references is to be provided..... 22

CRITERIA 7 - Software Application Qualifications (Maximum Points 10) 24

- a. Provide a detailed listing of SCADA and PLC programming software that you are qualified to modify, install, or program. 24

- Tab – 1 Rocha Controls Contractor's Licenses
- Tab – 2 Certificate of Insurance
- Tab – 3 Letter from Surety Company
- Tab – 4 Certification as a Registered Silver Integration Partner from Schneider Electric
- Tab – 5 Portfolio of Previous Work
- Tab – 6 List of Typical Drawings with Sample Drawings
Copy of Software Submittal with Theory of Operation
- Tab – 7 Project List



Table of Contents

CRITERIA 1 - Company Qualifications (Maximum Points 5)..... 5

- a. Copy of Contractors License for Lee County (as applicable)..... 5
- b. Proof of insurance and policy limitations including Workman Compensation in the form of an insurance certificate. 5
- c. Contractor should demonstrate proof, in the form of a letter from your surety company, of the ability to obtain a public payment and performance bond in the minimum amount of \$200,000.00. ... 5
- d. Largest project undertaken accompanied by a brief overview. 5
- e. How many years' experience in Control, Telemetry, Security and SCADA Integration Services as a distinct discipline does your company have? 6
- f. Provide a list of past or pending litigations or judgments within the last 5 years..... 6
- g. The Contractor should have an office located in Florida and not more than 150 miles from Lee County. This office should have adequate staffing available to carry out any projects requested by the County in a timely manner. Provide the address of the qualifying office and indicate the number of miles from Lee County. 6
- h. Include hourly rates to be incorporated into the contract for emergency repairs as outlined in the vendor requirements. 6

CRITERIA 2 - Contractor Qualifications (Maximum Points 10)..... 7

- a. Contractors should provide, in detail, their credentials for providing control, telemetry, security and SCADA integration services and any information which documents successful and reliable experience in past performance, especially those performances related to the requirements of this RFQ. 7
- b. Contractor should be a certified Citect Silver level or better integrator. 10

CRITERIA 3 – System Experience (Maximum Points 10) 11

- a. The contractor should have proof of completed projects with Allen Bradley or Modicon PLC system. 11

CRITERIA 4 – Contractor’s History/Experience (Maximum Points 5)..... 17

- a. Include a description of the Contractor’s history and number of years in operation. Related experience should be restricted to those assignments undertaken within the last five (5) years. Evidence of full project completion and schedule under or over run is required. 17
- b. Provide a portfolio of previous work that includes pictures of instrumentation installations, control cabinet construction, control cabinet layout, PLC terminations, field wire terminations, and any other relevant work such as security systems, fiber optic systems, and communication systems. 18

Tab-2

Licensee Details**Licensee Information**

Name: **PENA, ROGER L (Primary Name)**
ROCHA CONTROLS (DBA Name)

Main Address: **8702 VERANDA WAY**
TAMPA Florida 33635

County: **HILLSBOROUGH**

License Mailing:

LicenseLocation: **5025 RIO VISTA AVENUE**
TAMPA FL 33634

County: **HILLSBOROUGH**

License Information

License Type: **Registered Electrical Contractor**

Rank: **Reg Electrical**

License Number: **ER13014765**

Status: **Current,Active**

Licensure Date: **05/22/2012**

Expires: **08/31/2014**

Special Qualifications **Qualification Effective**

Pinellas **05/22/2012**

Additional Business
Qualification **05/22/2012**

[View Related License Information](#)**[View License Complaint](#)**

[1940 North Monroe Street, Tallahassee FL 32399](#) :: Email: **[Customer Contact Center](#) :: Customer Contact Center:
850.487.1395**

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STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD
1940 NORTH MONROE STREET
TALLAHASSEE FL 32399-0783

ATTACHMENT A

(850) 487-1395

HELFRICH, MICHAEL SCOTT
ROCHA CONTROLS
P O BOX 20787
TAMPA FL 33622-0787

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto www.myfloridalicense.com.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers.



STATE OF FLORIDA AC# 6331577
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CGC1506354 09/01/12 128063229

CERTIFIED GENERAL CONTRACTOR
HELFRICH, MICHAEL SCOTT
ROCHA CONTROLS

IS CERTIFIED under the provisions of Ch.489 FS
Expiration date: AUG 31, 2014 L12090101127

DETACH HERE

THIS DOCUMENT HAS A COLORED BACKGROUND • MICROPRINTING • LINEMARK™ PATENTED PAPER

AC# 6331577

STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
CONSTRUCTION INDUSTRY LICENSING BOARD

SEQ# L12090101127

Table with 3 columns: DATE, BATCH NUMBER, LICENSE NBR. Row 1: 09/01/2012, 128063229, CGC1506354

The GENERAL CONTRACTOR
Named below IS CERTIFIED
Under the provisions of Chapter 489 FS.
Expiration date: AUG 31, 2014

HELFRICH, MICHAEL SCOTT
ROCHA CONTROLS
P O BOX 20787
TAMPA FL 33622-0787

RICK SCOTT
GOVERNOR

KEN LAWSON
SECRETARY

DISPLAY AS REQUIRED BY LAW

State of Florida

Board of Professional Engineers

Attests that
Benro Enterprises, Inc.



is authorized under the provisions of Section 471.023, Florida Statutes, to offer engineering services to the public through a Professional Engineer, duly licensed under Chapter 471, Florida Statutes.
Expiration: 2/28/2015
Audit No: 228201504584

Certificate of Authorization

CA Lic. No:
293389

Tab-3



THE
PROSURE GROUP
INC.

March 28, 2013

*Lee County Procurement
1825 Hendry St, 3rd Floor
Fort Myers, FL 33901*

Re: Benro Enterprises, Inc. dba Rocha Controls

To Whom It May Concern:

Please be advised that we are the surety bond agents for the above referenced company. As such, we have enjoyed an excellent relationship with this firm as they have completed all contractual obligations in an acceptable fashion and have taken care of all pay obligations in a timely manner.

We have established a line of credit for Benro Enterprises, Inc. d/b/a Rocha Controls in the amount of \$1,000,000.00 per single project with a \$3,000,000.00 aggregate program. Bonding will be provided subject to contracts and agreements acceptable to the Contractor, you as Obligee, and the Surety. This program is in place through one of our carriers rated "A" or better by A.M. Best and appears on the U.S. Treasury Circular 570 of approved sureties.

We don't hesitate to recommend this fine company to you. If you should have any further questions, please don't hesitate to contact me.

Sincerely,
The ProSure Group, Inc.

A handwritten signature in black ink, appearing to read 'D. Shick', is written over the typed name.

David B. Shick
President
Attorney-In-Fact for Surety

"Your Leading Bond Team"

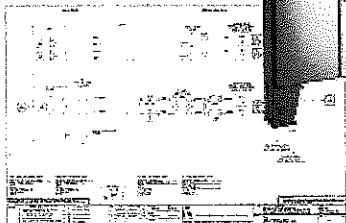
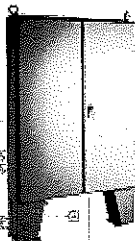
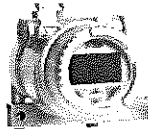
7217 Benjamin Road, Tampa, FL 33634
813.243.1110 PHONE | 813.243.1109 FAX | contractbonds@prosuregroup.com EMAIL
www.prosuregroup.com

Instrumentation & Controls Qualifications



LEE COUNTY
SOUTHWEST FLORIDA

**Lee County Florida
Control, Telemetry, Security and
SCADA Integration Services
RFQ130310**



**CONTACT: MICHAEL HELFRICH, PE
EMAIL: MHELFRICH@ROCHACONTROLS.COM**



Municipal & Industrial Control Systems

PO Box 20787, Tampa, FL 33622-0787
5025 Rio Vista Avenue, Tampa, Florida 33634
813.628.5584 • 813.664.6713 fax

ACORD CERTIFICATE OF LIABILITY INSURANCE

ATTACHMENT A
DATE (MM/DD/YYYY)
03/28/2013

PRODUCER 813.752.4155 FAX 813.752.7681
Poppell Insurance
 503 W. Dr. M. L. King Blvd.
 Plant City, FL 33563-5217

INSURED **Benro Enterprises Inc. & Rocha Controls**
 PO Box 20787
 Tampa, FL 33622-0787

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURERS AFFORDING COVERAGE	NAIC #
INSURER A: National Trust Insurance	20141
INSURER B: FCCI	24570
INSURER C:	
INSURER D:	
INSURER E:	

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR	ADD'L TR	INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A			GENERAL LIABILITY	GL0007024	04/01/2013	04/01/2014	EACH OCCURRENCE \$ 1,000,000
			<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC.				DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/OP AGG \$ 2,000,000
A			AUTOMOBILE LIABILITY	CA0010446	04/01/2013	04/01/2014	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
			<input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS				BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
			GARAGE LIABILITY				AUTO ONLY - EA ACCIDENT \$ OTHER THAN EA ACC \$ AUTO ONLY: AGG \$
A			EXCESS/UMBRELLA LIABILITY	UMB0006497	04/01/2013	04/01/2014	EACH OCCURRENCE \$ 2,000,000
			<input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE DEDUCTIBLE <input checked="" type="checkbox"/> RETENTION \$ 10,000				AGGREGATE \$ 2,000,000 \$ \$
B			WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	WC13A61506	03/07/2013	03/07/2014	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER
			ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below OTHER				E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS
Lee County, a political subdivision and Charter County of the State of Florida, its agents, employees and public officials are named as Additional Insured with respects to General Liability; includes Products & Completed Operations

*Ten (10) Day Notice of Cancellation applies to Non-Payment on all policies with the exception of Workers' Compensation

CERTIFICATE HOLDER

CANCELLATION

Lee County Board of County Commissioners
 P. O. Box 398
 Fort Myers, FL 33902-0398

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL **30*** DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT BUT FAILURE TO MAIL SUCH NOTICE SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE
Ron E. Gainey/COLEEN

IMPORTANT

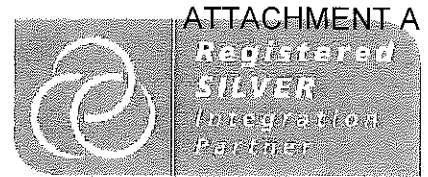
If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

DISCLAIMER

The Certificate of Insurance on the reverse side of this form does not constitute a contract between the issuing insurer(s), authorized representative or producer, and the certificate holder, nor does it affirmatively or negatively amend, extend or alter the coverage afforded by the policies listed thereon.

Tab-4



This certifies that

Rocha Controls

is a member of the

Vijeo Citect Integration Partner Program

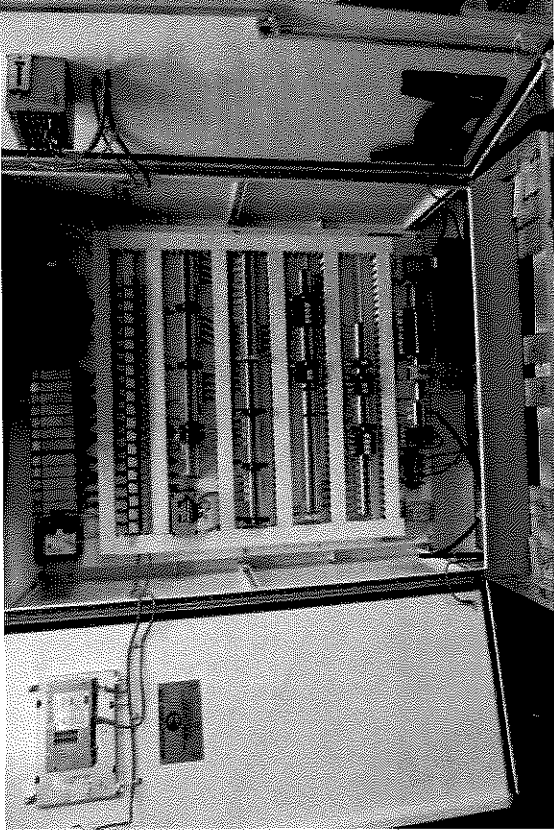
as a Partner for 2013

with all rights and privileges pertaining thereof.

A handwritten signature in black ink, appearing to read "Karun Sukhwani".

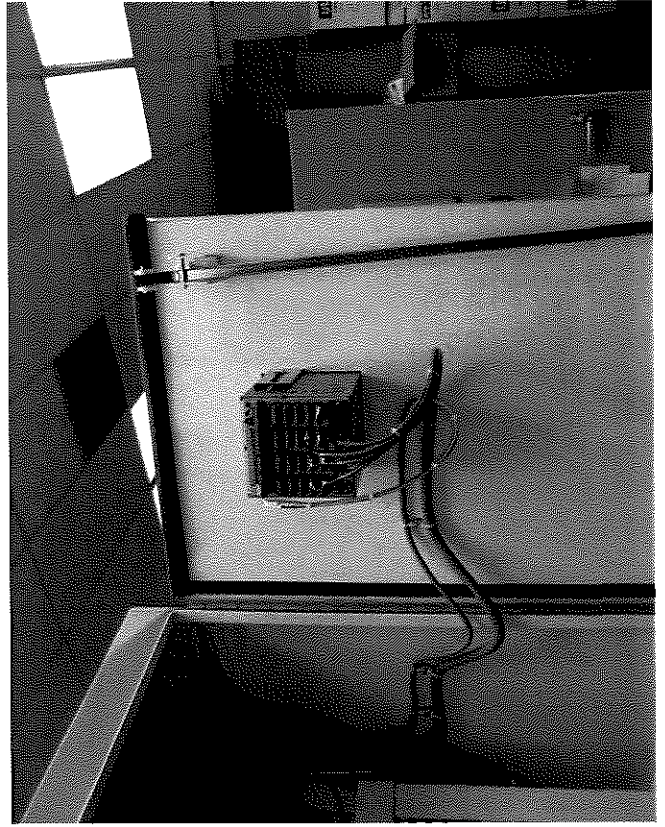
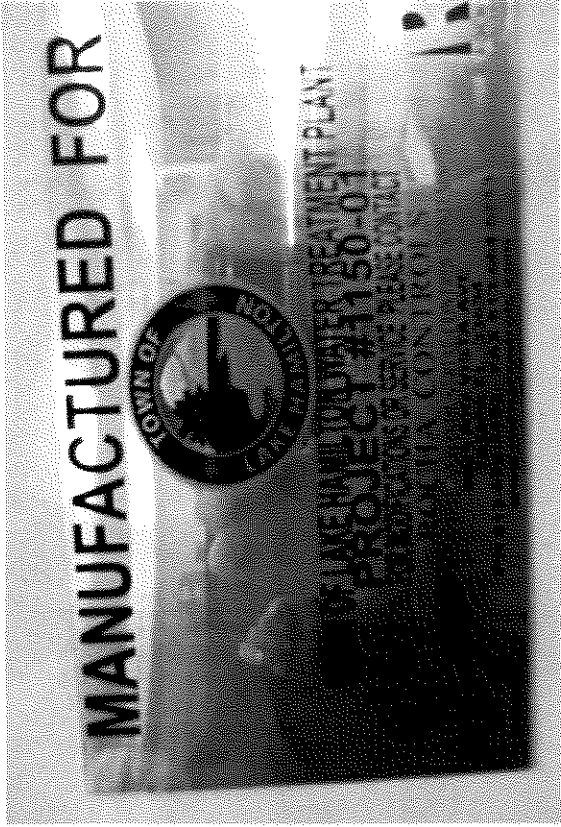
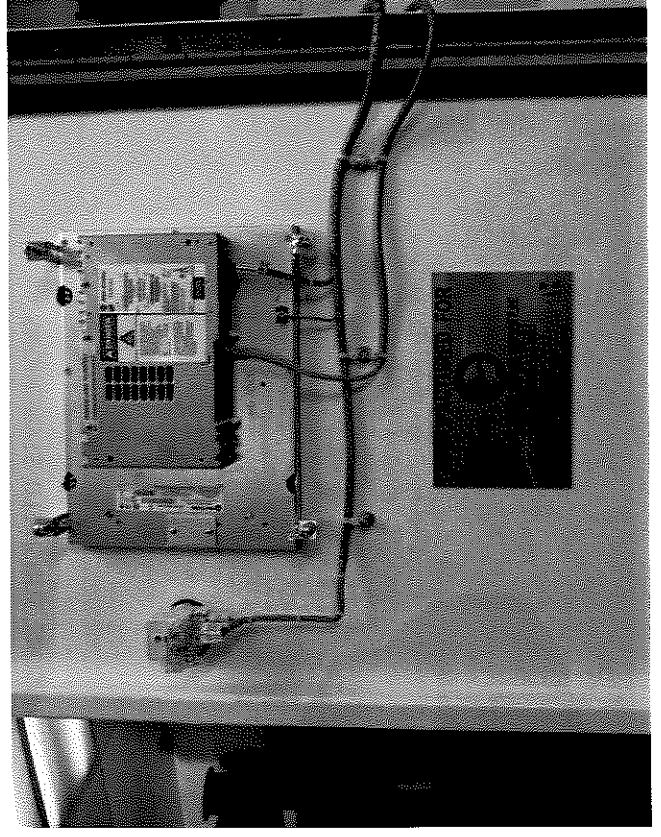
Karun Sukhwani
Customer Satisfaction Director

ATTACHMENT A

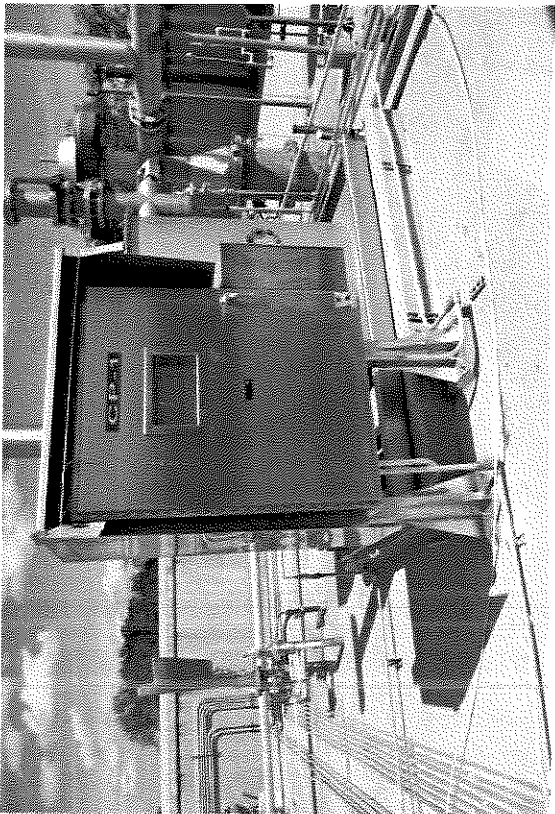


LAKE HAMILTON PLC-1 (STEEL)

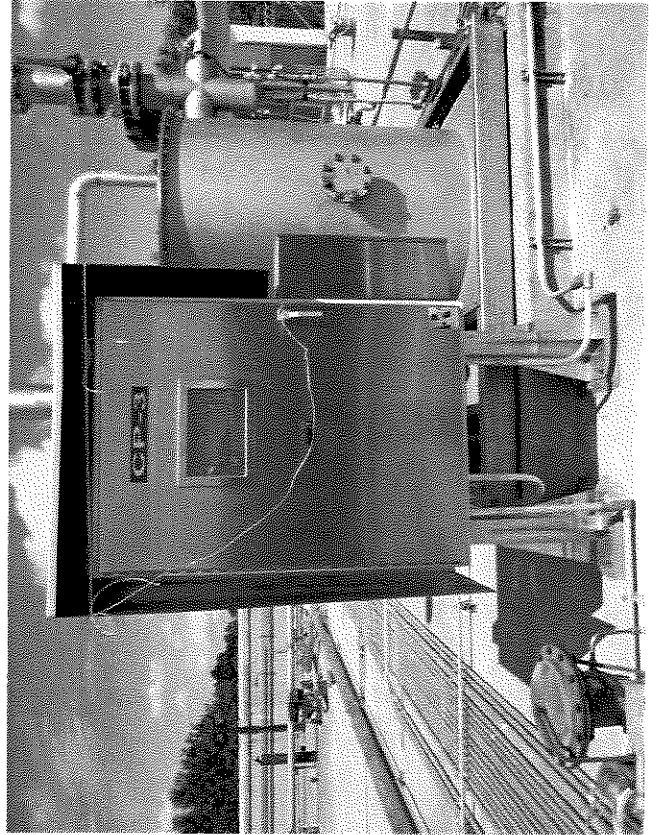
TYPICAL PLC



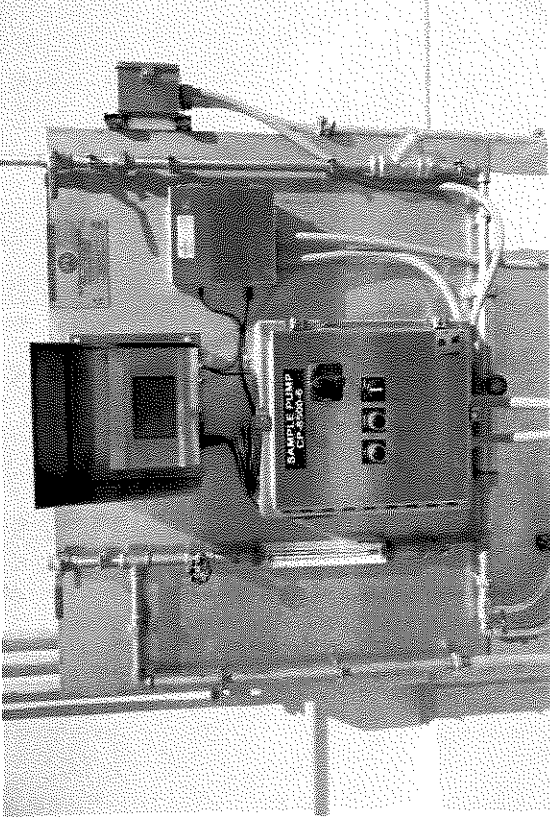
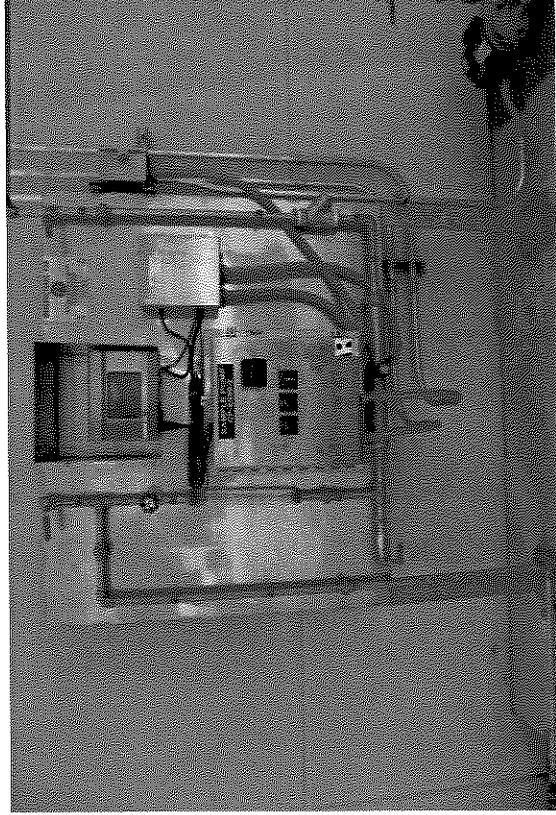
ATTACHMENT A



CITY OF TAMPA DAVID L. TIPPIN WTF 316 STAINLESS STEEL ENCLOSURE, SUNSHIELD, STANCHIONS
TYPICAL CP FOR OZONE SYSTEM

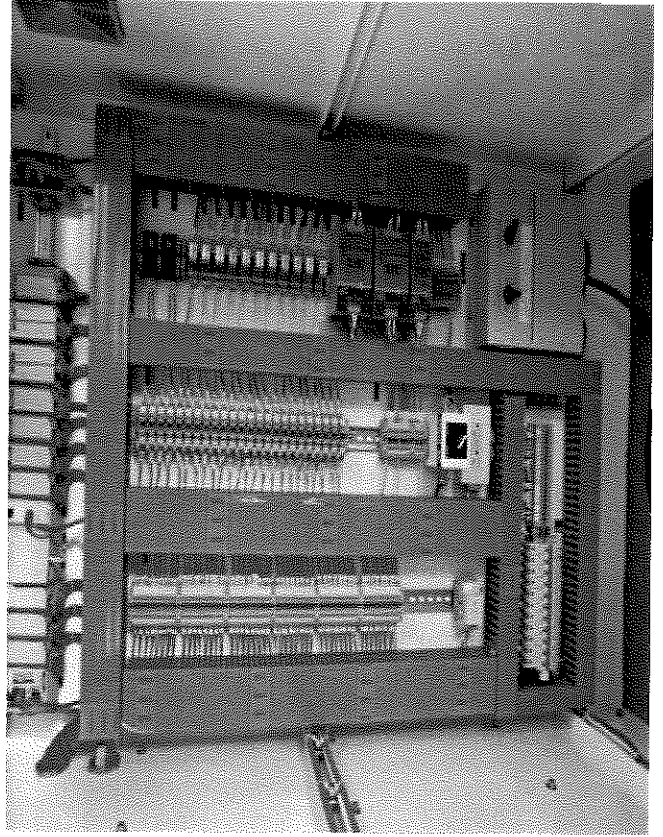
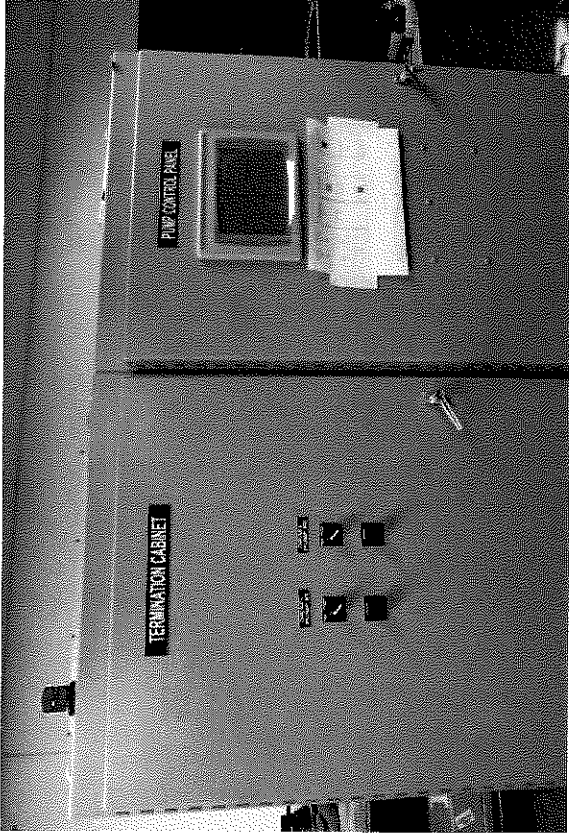


ATTACHMENT A



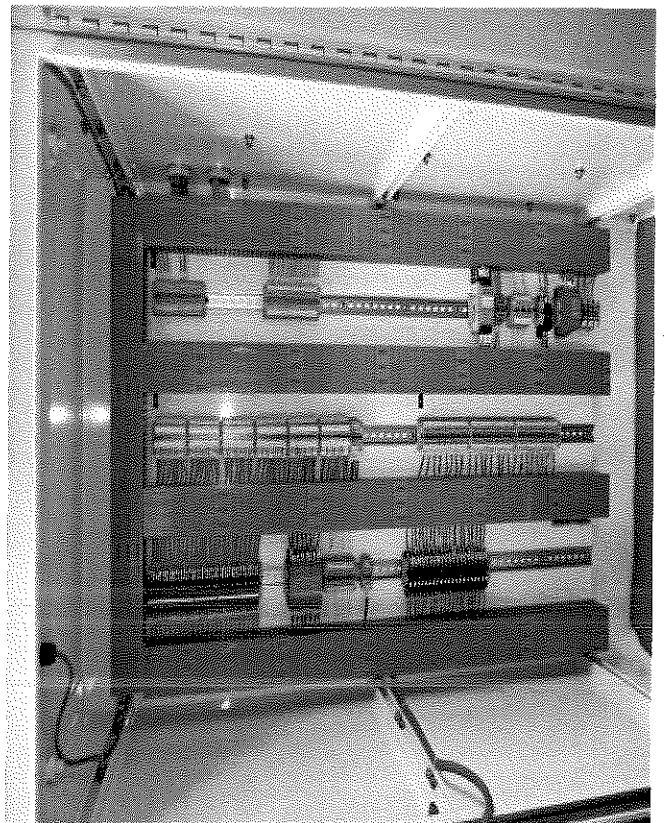
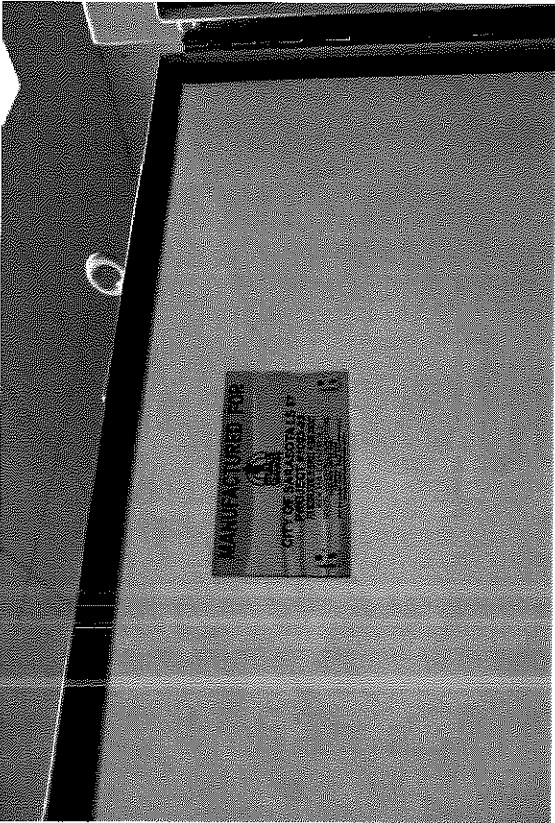
CITY OF TAMPA DAVID L. TIPPIN WTF 316 STAINLESS STEEL ENCLOSURE, SUNSHIELD, STANCHIONS
SAMPLE PUMP CP FOR OZONE SYSTEM

ATTACHMENT A

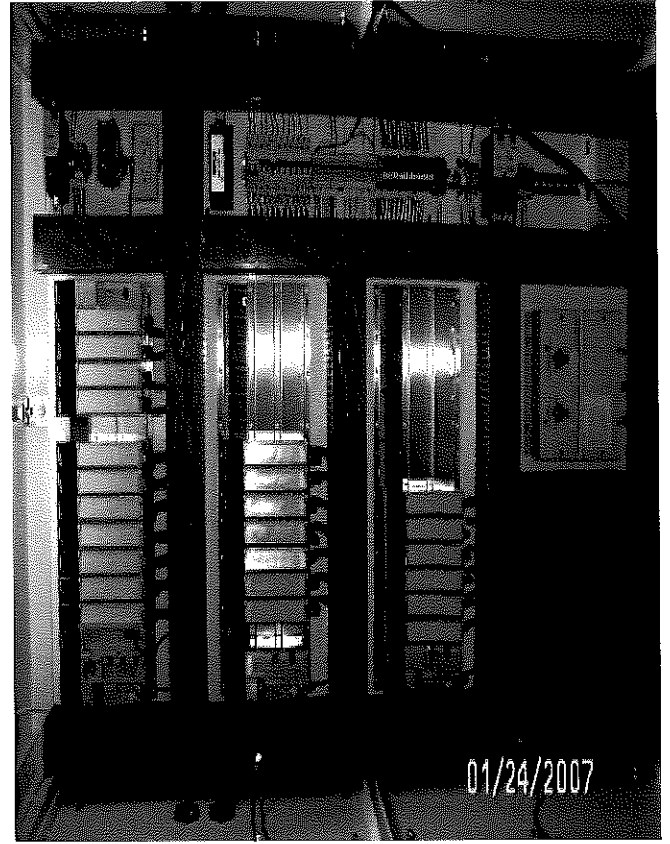
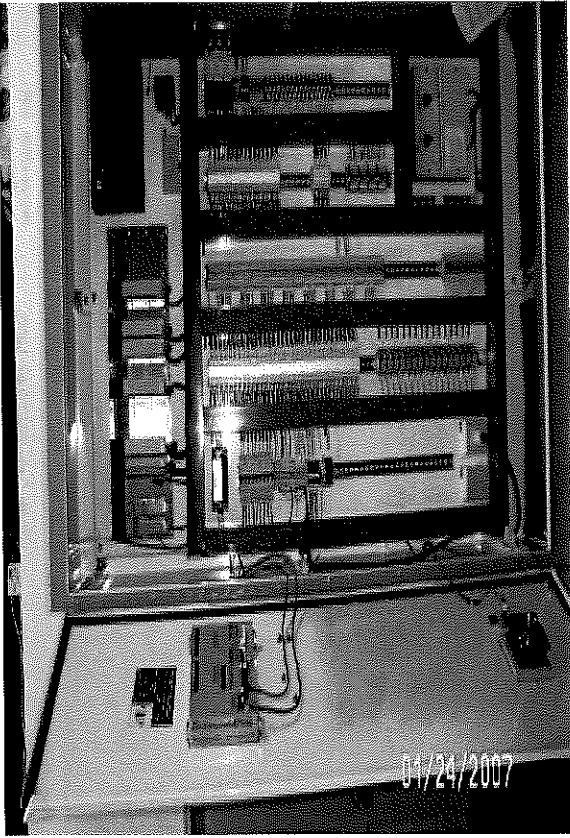


CITY OF SARASOTA LS 87

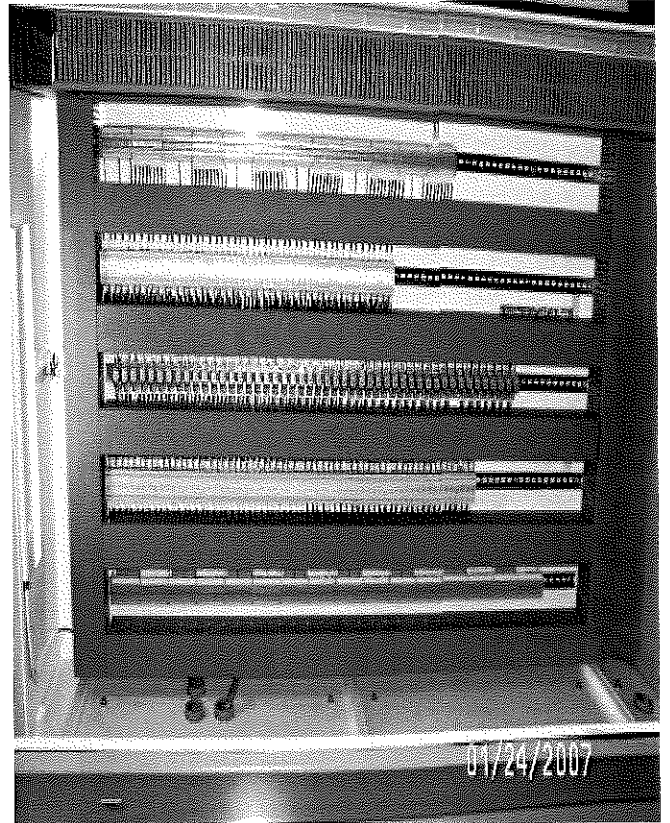
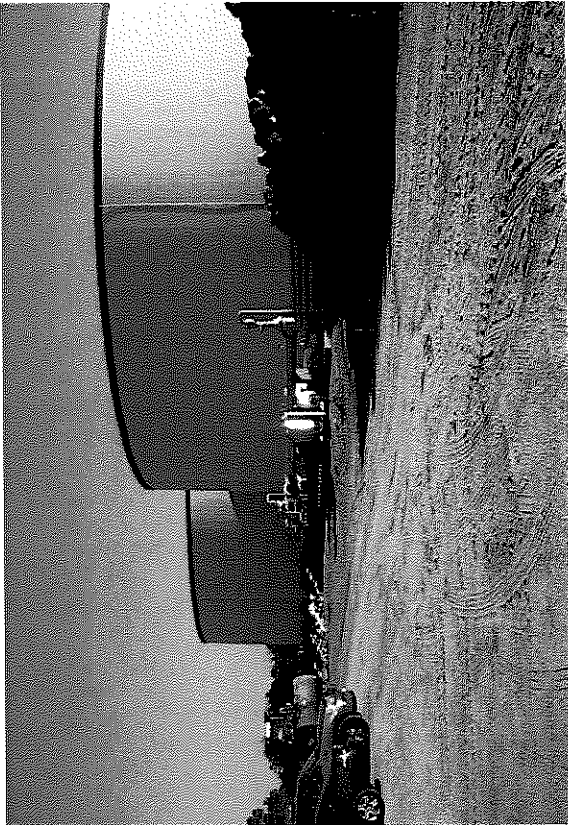
TYPICAL TERMINATION AND PLC TYPICAL



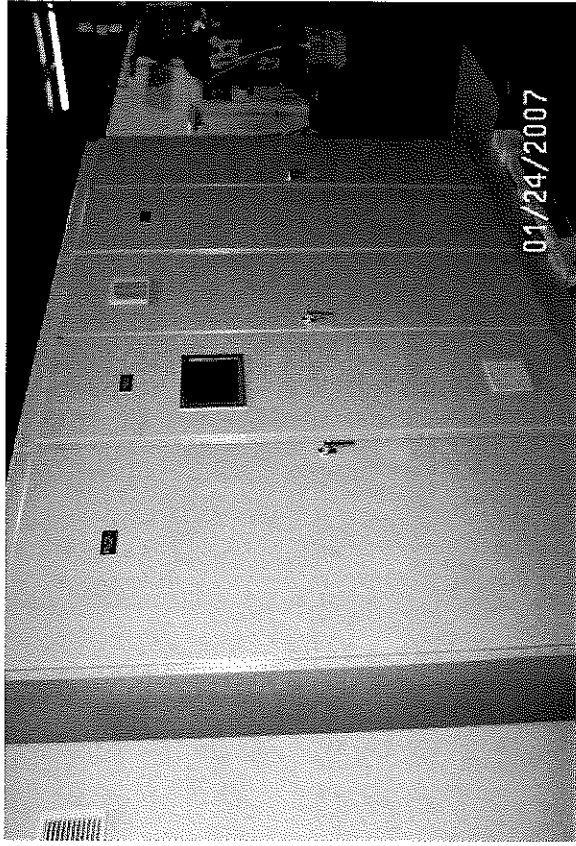
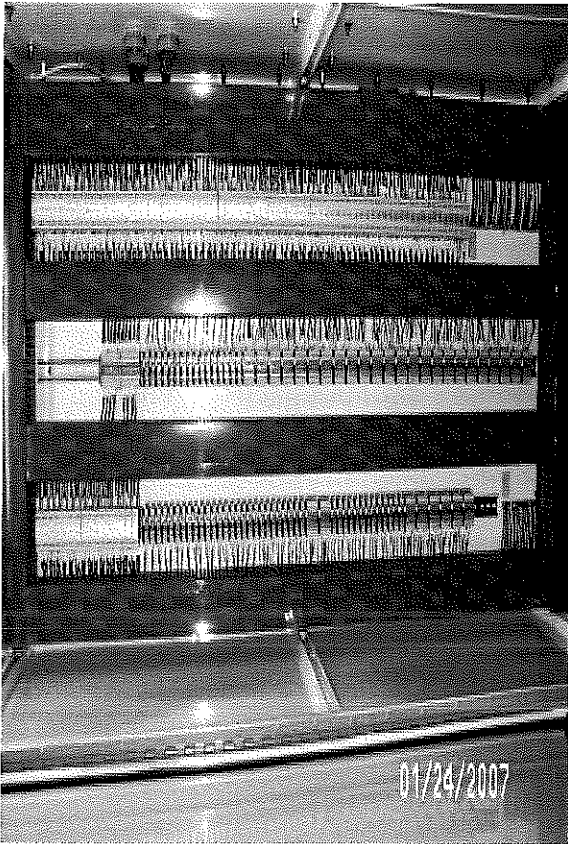
ATTACHMENT A



LEE COUNTY THREE OAKS WWTP
TYPICAL TERMINATION AND PLC TYPICAL



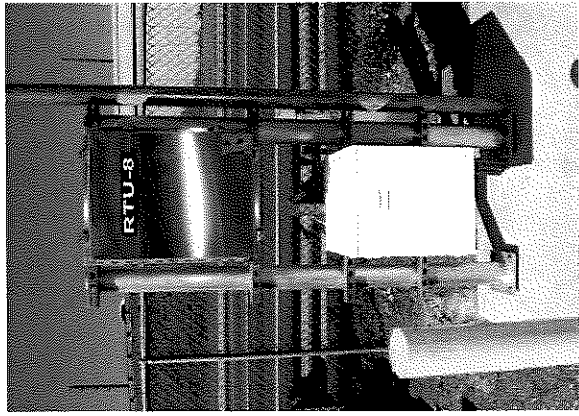
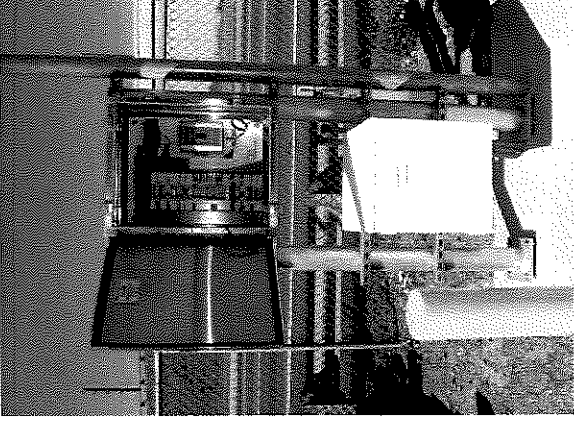
ATTACHMENT A



LEE COUNTY THREE OAKS WWTP
TYPICAL TERMINATION AND PLC TYPICAL

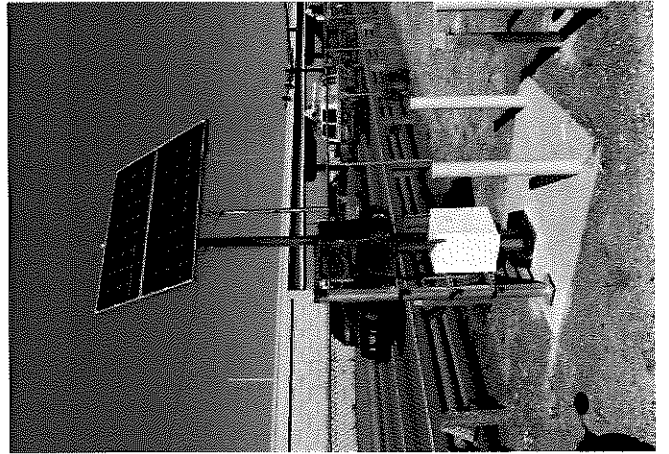


ATTACHMENT A

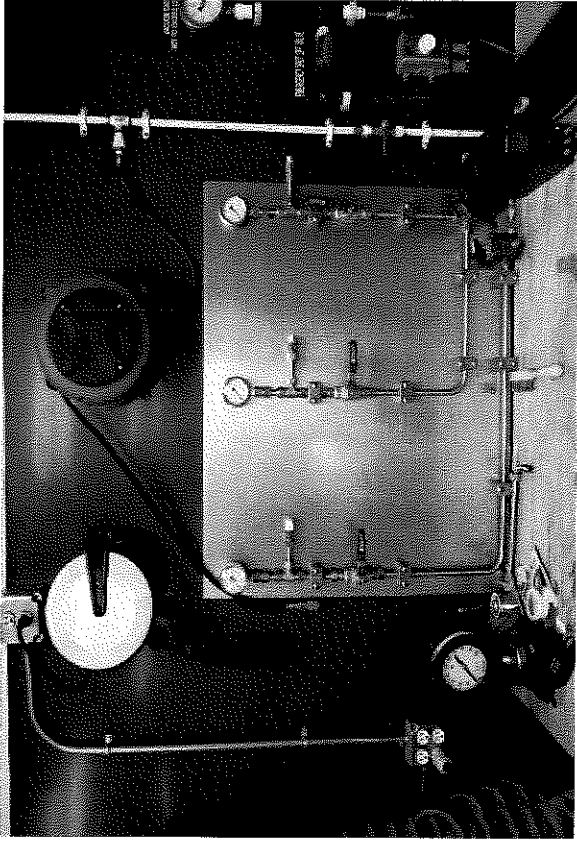


PINELLAS COUNTY BRIDGEWAY ACRES

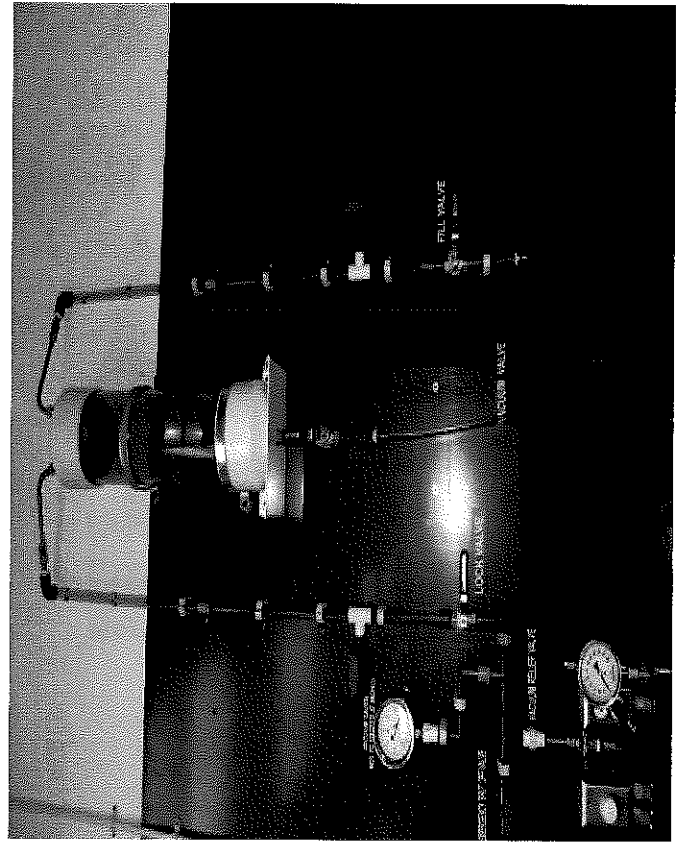
RTU TYPICAL



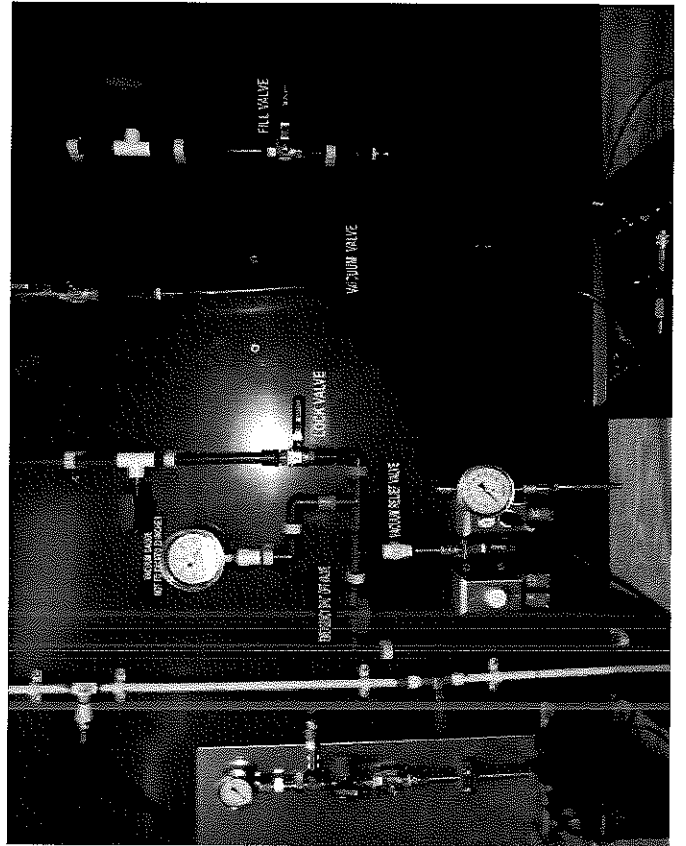
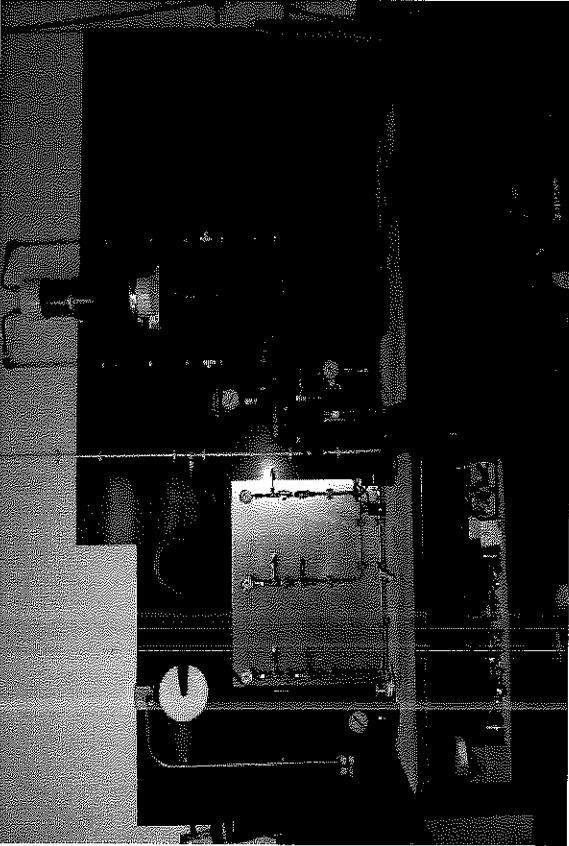
ATTACHMENT A



ROCHA CONTROLS

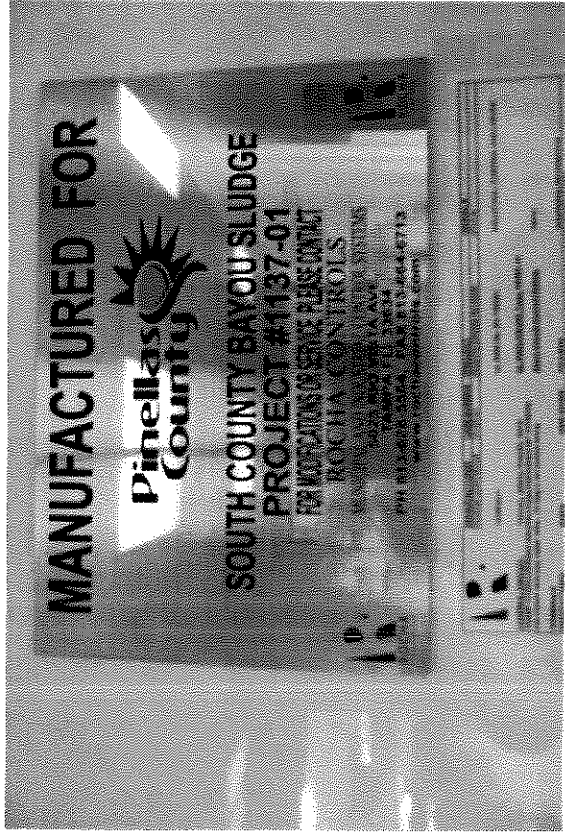


SILICONE FLUID FILL AND CALIBRATION STATION



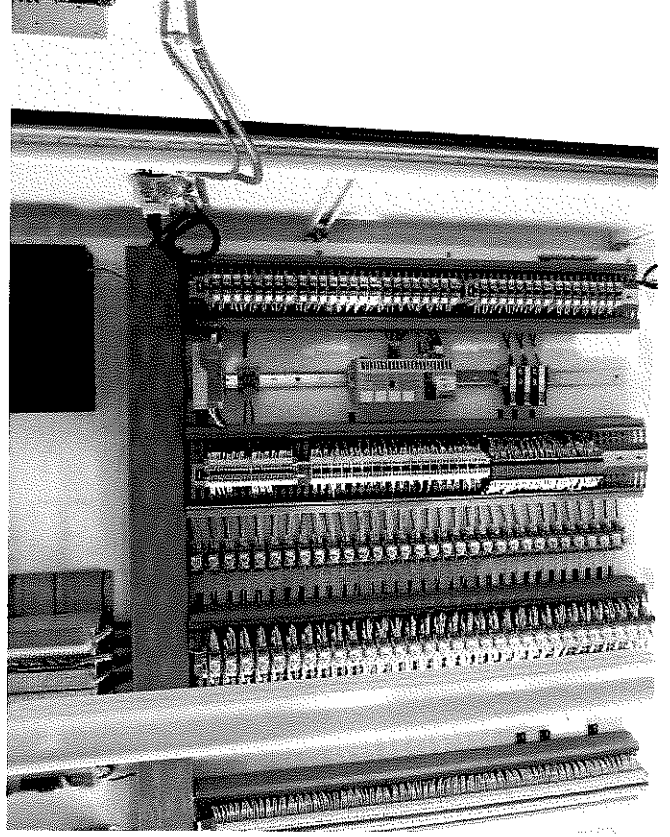
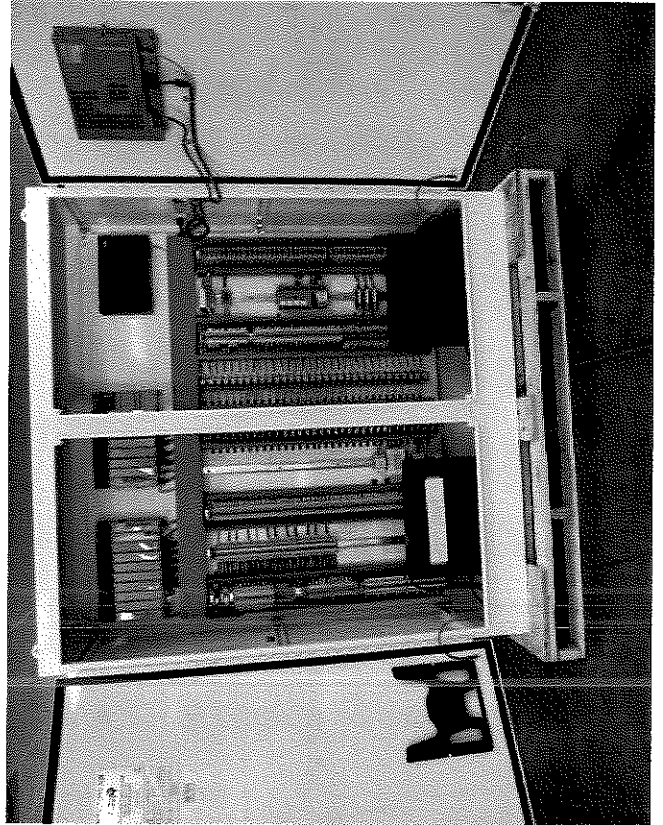
Tab-5

ATTACHMENT A



PINELLAS COUNTY (SOUTH COUNTY PLC-A 316 STAINLESS STEEL POWDER COATED WHITE)

TYPICAL PLC



Tab-6



Municipal & Industrial Control Systems
 PO Box 20787, Tampa, FL 33622-0787
 5025 Rio Vista Ave., Tampa, FL 33634
 813.628.5584 ~ 813.664.6713 fax

City of Sarasota
Lift Station No. 87

JOB NUMBER: 1003-03

Table of Contents

Bill of Material and Mechanical and Electrical Drawings

<u>Tab</u>	<u>Description</u>
1	Field Equipment and Spare Parts
2	Pump Control Panel
3	Backup Pump Control Panel
4	Ventilation Control Panel
5	Test Plan Submittal

Manufacturers

<u>Tab</u>	<u>Description</u>
6	Allen Bradley
7	Bussmann
8	Contegra
9	Eaton Powerware
10	EDCO
11	Federal Signal
12	Gigamedia
13	Hoffman
14	Lithonia
15	MTL
16	Phoenix Contact
17	Prosoft
18	Rosemount
19	Sola
20	Square D
21	Wilkerson
22	Yokogawa

Sample Drawings

Tab-7

**Rocha Controls
2010 - Present
Select Completed Projects**

ATTACHMENT A

Customer	Project Name	Completion	Schedule	Contract Amount
Globaltech	Lee County Corkscrew Reuse	7/14/2010	Under Run	\$ 33,106
Lee County	Control Telemetry & SCADA Maintenance	3/2/2011	Under Run	\$ 5,135
Wharton - Smith	St. Pete NEWRF Dewatering	2/25/2013	Under Run	\$ 112,000
Synagro	Wonderware Upgrade	1/7/2013	Under Run	\$ 19,664
Poole & Kent	Hollywood SRWTP Clarifiers	1/4/2013	Under Run	\$ 30,000
RKS Engineers	CCUD RWBPS Controls Upgrade	12/7/2012	Under Run	\$ 48,900
Poole & Kent	Hollywood RO Train A	11/19/2012	Under Run	\$ 18,000
RKS Engineers	Collier Vineyards IQ Mods	11/15/2012	Under Run	\$ 69,775
Wharton - Smith	St Pete SWWRF Headworks	10/19/2012	Under Run	\$ 32,802
Westra Construction Corp.	Largo Digester Generator	10/10/2012	Under Run	\$ 5,150
Cardinal Contractors	GT Lohmeyer Venturi	9/14/2012	Under Run	\$ 75,465
Synagro	EBS Additions	7/30/2012	Under Run	\$ 28,802
TLC Diversified	River Oaks NaSO2	7/26/2012	Under Run	\$ 55,000
Wharton - Smith	Deltona Magdalena	11/16/2012	Under Run	\$ 75,000
Poole & Kent	Hollywood WTP Gen	7/2/2012	Under Run	\$ 14,250
RJ Sullivan	Hollywood South WWTP Effluent Hydraulics	6/28/2012	Under Run	\$ 3,400
Cardinal Contractors	Sarasota Co PS#3	3/15/2013	Under Run	\$ 192,000
Wharton - Smith	St Pete NWWRF RAS	10/14/2012	Under Run	\$ 43,000
Brandes Design Build	St. Pete SWWRF Reject Piping	6/11/2012	Under Run	\$ 36,000
Vogel Brothers	Lithia H2S Conversion	6/5/2012	Under Run	\$ 234,900
Sheppard Electric Services	River Oaks AWTP, CP-1	4/13/2012	Under Run	\$ 16,570
PCL Civil Constructors	SWFWMD Lake Hancock Outfall	4/10/2012	Under Run	\$ 345,000
Montgomery Watson	Lithia WTP SCADA System Upgrades	3/9/2012	Under Run	\$ 36,230
Wharton - Smith	Cocoa Beach WWTP	2/28/2012	Under Run	\$ 520,000
St. Pete Beach	Reclaim Pump Station	2/10/2012	Under Run	\$ 44,769
RTD Construction	Ybor PS Rehab	2/22/2013	Under Run	\$ 103,000
Brandes Design Build	St Pete SWWRF Aeration	1/4/2012	Under Run	\$ 32,802
Brown and Caldwell	Lake Mary Panel Rehab	12/30/2011	Under Run	\$ 9,231
Encore Construction Company	Lake Wales WRF	12/22/2011	Under Run	\$ 160,000
Wharton - Smith	South Cross Sludge Phase 3&4	12/19/2011	Under Run	\$ 212,050
RTD Construction	Tipplin Ozone Sample Pump Panel	11/22/2011	Under Run	\$ 9,276
RTD Construction, Inc.	Pinellas South County ASR	11/3/2011	Under Run	\$ 51,000
Bay Area Electric	Sarasota County Venice Wells Generator	10/20/2011	Under Run	\$ 70,900
Carter and Verplank	Pasco Hudson to Shady Hills	10/18/2011	Under Run	\$ 73,500
Gulf States Electric	Naples Golden Gate Intake	10/14/2011	Under Run	\$ 141,500
RTD Construction	Clearwater Picket	10/6/2011	Under Run	\$ 6,000
RTD Construction, Inc.	Clearwater NE Clarifiers	10/5/2011	Under Run	\$ 52,667
E.T. MacKenzie	TBW Bud-5R	10/3/2011	Under Run	\$ 51,000
Vogel Brothers	Lake Hamilton WTP	10/3/2011	Under Run	\$ 170,000
J. McLaughlin & Company	Marion WTP C	9/30/2011	Under Run	\$ 107,263
CDM	Tipplin Ozone	9/30/2011	Under Run	\$ 306,870
Melbourne, City of	Lake Washington Belt Press	8/27/2011	Under Run	\$ 5,470
B.L. Smith Electrical Inc.	T-Stat Panel	8/23/2011	Under Run	\$ 2,560
OTOTW - CSW	WTP #1 Tie in to WTP #3	8/19/2011	Under Run	\$ 15,562
John J. Kirlin	South Cross Bayou Sludge Phase 1	8/9/2011	Under Run	\$ 212,050
Beach Construction	Hillsborough South County Sludge	7/15/2011	Under Run	\$ 110,159
Montgomery Watson	Lithia Marshal Rehab	7/13/2011	Under Run	\$ 21,600
E.B. Simmonds Electric	Naples ASR Well #1	7/13/2011	Under Run	\$ 58,500
Sawcross, Inc	Deltona Courtland	7/1/2011	Under Run	\$ 44,500
McKim & Creed	Pinellas Fiber Interface Pane	6/28/2011	Under Run	\$ 6,000
Kenyon & Partners, Inc.	Pinellas North Booster HVAC	6/9/2011	Under Run	\$ 18,000
CDM	Tipplin VFD Replacement	6/7/2011	Under Run	\$ 79,154
Wharton-Smith	University Pump Station Phase 3	5/16/2011	Under Run	\$ 17,000
Westra Construction Corp.	Sarasota LS87	4/13/2011	Under Run	\$ 127,000
Commercial Industrial Corp	Marion Lakeview WTP	3/17/2011	Under Run	\$ 9,295
RTD Construction, Inc	Clearwater Marshal Screw Press	3/15/2011	Under Run	\$ 60,000
E.B. Simmonds Electric	Collier NCRWTP HSP VFD Replacement	2/25/2011	Under Run	\$ 22,453
Bradenton	ASR Enhanced Monitoring	2/22/2011	Under Run	\$ 13,537
Horizon Contractors	JC Bermudez Park Recycled Storm Water	1/11/2011	Under Run	\$ 83,000
Brandes Design Build	Barlow Headworks	12/15/2010	Under Run	\$ 25,500
Carter & VerPlanck, Inc.	Carlton Well Field #59	12/15/2010	Under Run	\$ 46,000
All Webbs	Venice Gardens DIW	12/10/2010	Under Run	\$ 80,000
Westra Construction Corp.	Hillsborough County Big Bend Road Master Pump Station	11/15/2010	Under Run	\$ 79,118
Precon Corporation	Winterset Gardens WTP	11/3/2010	Under Run	\$ 28,222
Beach Construction Company Inc	Hillsborough County South County Booster	10/12/2010	Under Run	\$ 232,000
Hayes Construction Co., Inc.	City of Tampa Poinsettia Ave. Stormwater Pumping Station	10/5/2010	Under Run	\$ 72,225
MASCI Corporation-General Contractors	Deland Augmentation	9/1/2010	Under Run	\$ 170,000
FKC Co., LTD.	Marco Island RWPF Phase III Improvements (Screw Press)	8/30/2010	Under Run	\$ 44,264
Beach Construction Company, Inc.	Manatee County 10 MG Water Storage Tank @ SWWRF	8/27/2010	Under Run	\$ 34,444
Brandes Design-Build Inc.	City of Barlow Mag Meters	8/26/2010	Under Run	\$ 24,000
Brandes Design Build	Cedar Trail Landfill	8/18/2010	Under Run	\$ 68,165
Saboungi Construction, Inc.	Ormond Beach Rima Ridge	8/12/2010	Under Run	\$ 177,000
Wharton-Smith, Inc.	TBW Cypress Creek Expansion	8/6/2010	Under Run	\$ 94,070
TLC Diversified, Inc.	St. Pete NWWRF Reject Water Disposal Systems Improvements PH 2	8/4/2010	Under Run	\$ 47,000
PCL Civil Constructors Inc.	TBW Offstream Reservoir Pump Station	7/26/2010	Under Run	\$ 160,117
Mitchell & Stark Constructor	Collier County NCRWTP Degasifier and Order Control	7/15/2010	Under Run	\$ 45,300
GenState Contractors, Inc.	Dundee Hickory Walk WTP	7/10/2010	Under Run	\$ 150,000
DN Higgins	Collier NWRFC	7/1/2010	Under Run	\$ 335,000
Gulf States Electric, Inc.	Collier MPS	6/21/2010	Under Run	\$ 32,767
Sawcross, Inc.	Deltona Normady	6/21/2010	Under Run	\$ 57,467

Rocha Controls
2010 - Present
Select Completed Projects

ATTACHMENT A

Customer	Project Name	Completion	Schedule	Contract Amount
TLC Diversified, Inc.	Hillsborough County Lithia WTP Conversion	6/11/2010	Under Run	\$ 46,500
E.B. Simmonds Electrical Inc	Collier County Gateway Triangle Stormwater Improvements-Phase Two	5/17/2010	Under Run	\$ 104,557
QRC	Pinellas PS #054	5/17/2010	Under Run	\$ 124,950
Summit Construction Management, Inc.	IRC Biosolids Dewatering Facility	5/14/2010	Under Run	\$ 55,333
Encore Construction Company	Hernando the Glen Subregional WRF Expansion	4/20/2010	Under Run	\$ 527,900
Florida Design Contractors, Inc.	Pompano Beach WTP Improvements	1/11/2010	Under Run	\$ 94,750
Wharton-Smith, Inc.	Oberly & Washington Terrace Pumping Station Imprmt	1/6/2010	Under Run	\$ 365,000



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
7/11/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Poppell Insurance 503 W. Dr. M. L. King Blvd. Plant City FL 335635217		CONTACT NAME: Collrnn Bennett PHONE (A/C, No, Ext): 813.752.4155 FAX (A/C, No): 813.752.7681 E-MAIL ADDRESS: PRODUCER CUSTOMER ID#:	
INSURED Benro Enterprises, Inc. DBA Rocha Controls P.O. Box 20787 Tampa FL 33622-0787		INSURER(S) AFFORDING COVERAGE NAIC #	
		INSURER A: National Trust Insurance 20141	INSURER B: FCCI 24570
		INSURER C:	
		INSURER D:	
		INSURER E:	
		INSURER F:	

COVERAGES **CERTIFICATE NUMBER: 2013-2014** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY			GL0007024	04/01/2013	04/01/2014	EACH OCCURRENCE \$ 1,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR		X				MED EXP (Any one person) \$ 5,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						PERSONAL & ADV INJURY \$ 1,000,000
	<input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC					GENERAL AGGREGATE \$ 2,000,000	
						PRODUCTS - COMP/OP AGG \$ 2,000,000	
						\$	
A	AUTOMOBILE LIABILITY			CA0010446	04/01/2013	04/01/2014	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	<input checked="" type="checkbox"/> ANY AUTO						BODILY INJURY (Per person) \$
	<input type="checkbox"/> ALL OWNED AUTOS						BODILY INJURY (Per accident) \$
	<input type="checkbox"/> SCHEDULED AUTOS						PROPERTY DAMAGE (Per accident) \$
	<input checked="" type="checkbox"/> HIRED AUTOS					\$	
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						\$	
						\$	
A	<input checked="" type="checkbox"/> UMBRELLA LIAB			UMB0006497	04/01/2013	04/01/2014	EACH OCCURRENCE \$ 2,000,000
	<input type="checkbox"/> EXCESS LIAB						AGGREGATE \$ 2,000,000
	<input type="checkbox"/> DEDUCTIBLE						\$
	<input checked="" type="checkbox"/> RETENTION \$ 10,000					\$	
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			WC13A61506	03/07/2013	03/07/2014	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)		N/A				E.L. EACH ACCIDENT \$ 500,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE \$ 500,000
							E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
 Lee County Board of County Commissioners are included as Additional Insured with respects to General Liability

CERTIFICATE HOLDER**CANCELLATION**

Lee County Board of County Commissioners P.O. Box 398 Fort Myers, FL 33902	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE Ron E. Gainey/COLEEN
--	---

13 JUL 25 AM 0811

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20130500

1. ACTION REQUESTED/PURPOSE:

- A) Concur with the recommendation of the Selection Committee to award a contract to five Contractors under RFQ130310 CONTROL, TELEMETRY, SECURITY & SCADA INTEGRATION SERVICES as follows: Blackburn Controls, Inc. dba BCI Technologies (Fort Myers); Curry Controls Company (Lakeland); KW Controls, Inc. (Venice); McKim & Creed, Inc. (Clearwater); and Benro Enterprises, Inc. dba Rocha Controls (Tampa).
- B) Authorize staff to negotiate on a project-by-project basis with these five Contractors for an initial contract period of two years, with the option to renew for up to three additional one year periods.
- C) Approve a total annual estimated expenditure for these services in an amount not to exceed \$1,500,000.
- D) Authorize Chair to execute agreements upon final negotiations.

2. FUNDING SOURCE:

Fund: Utilities Operating and Utilities Capital Improvements; Program: Water & Wastewater Treatment Plants & Capital Projects; Projects: Other Contracted Services, Electrical Equipment Upgrades/Replacements, SCADA Upgrades and Improvements, Olga WTP Improvements, Energy Management Initiatives Program; Facility-Wide Security Systems; and County-wide Fiber Optic Network. Funds are budgeted in the LCU Capital Improvement and Operating budgets annually for anticipated costs of new or upgraded equipment and systems.

3. WHAT ACTION ACCOMPLISHES:

Provides the County with five contractors to perform work on an "as need" basis. The contractors will provide various repairs, services and new installations of our control, telemetry, security, and SCADA systems at both existing and new facilities.

4. MANAGEMENT RECOMMENDATION: Approve

5. Departmental Category: C13C

6. Meeting Date: 6/18/2013

7. Agenda:

Consent

8. Requirement/Purpose: *(specify)*

- Statute
- Ordinance
- Admin Code AC-4-4
- Other

9. Request Initiated

Commissioner:
Department: UTILITIES
Division: No Divisions
By: Pam Keyes

10. Background:

Letters of Qualifications were solicited on behalf of the Board of County Commissioners for RFQ130310 CONTROL, TELEMETRY, SECURITY & SCADA INTEGRATION SERVICES. The deadline for receipt of Letters of Qualifications was April 9, 2013. A total of six Letters of Qualifications were considered at the Committee meeting held on April 22, 2013. The Committee voting members consisted of Pam Keyes, Interim Assistant County Manager, Chair; Doug Meyer, Utilities; and Mikes Maillakakis, Utilities. Based on the information submitted by the Consultants in their Letters of Qualifications, it was the consensus of the Committee to short list five firms for telephone interviews. Telephone interviews were conducted on May 2, 2013 with the "short list" firms.

At the committee meetings the committee members deemed five firms, each scoring a minimum of 30 points out of 50, most qualified. The evaluation was based primarily upon: company qualifications, contractor qualifications, system experience, contractor's history/experience, staff credentials, references, and software application qualifications.

11. Required Review:

<i>Pam Keyes</i>	<i>Emma Wolf</i>	<i>David Harris</i>	<i>Robert Franceschini</i>	<i>Dawn Perry-Lehnert</i>	<i>Pam Keyes</i>
UTILITIES	Budget Analyst	Budget Services	Purchasing	County Attorney	Public Works Director

12. Commission Action:

On the basis of the information submitted by each firm in their Letter of Qualifications, and after conducting the telephone interviews on May 2, 2013, the consensus of the Committee was to recommend award to, and request Board approval for staff to negotiate on a project-by-project basis with, five firms as follows: Blackburn Controls, Inc. dba BCI Technologies (Fort Myers); Curry Controls Company (Lakeland); KW Controls, Inc. (Venice); McKim & Creed, Inc. (Clearwater); and Benro Enterprises, Inc. dba Rocha Controls (Tampa); with a contract period of two years with the option to renew for three additional one year periods. County staff anticipates the total expenditure for these services will not exceed \$1,500,000.00 annual.

Budgeted projects anticipated under these Agreements include but are not limited to the following:

Project	FY 12/13	FY13/14	FY 14/15	FY 15/16
Olga Chemicals improvements (CIP 7265)	\$700,000			
Pinewoods PLC Upgrade (CIP 7424)	\$300,000			
Ft. Myers Bch control sys. repl. (New CIP)		\$600,000		
Reservoir PLC Upgrades (CIP 7424)			\$150,000	
Citect to Clear Scada Conversion (CIP 7424)			\$150,000	
Misc. Plant controls projects (CIP 7424)	\$100,000	\$100,000	\$100,000	\$100,000
Power Monitoring, Plants (CIP7446)	\$100,000	\$100,000	\$100,000	\$100,000
Security sys integration (CIP 7447)	\$25,000	\$25,000	\$25,000	\$25,000
County Wide Fiber integration (CIP7448)	\$250,000	\$100,000	\$100,000	\$100,000
Scada Pack installation (CIP 7424)		\$200,000	\$200,000	\$200,000
TOTAL	\$1,475,000	\$1,125,000	\$825,000	\$525,000

Funds are available in accounts: OD5360548700.503490, OD5362448700.503490, OD5362848700.53490, OD5360148700.503490, OD5365148700.503490, OD5362948700.503490, OD5361948700.503490, OD5362748700.503490, OD5362048700.503490, OD5362348700.503490, OD5362548700.503490; OD5361548700.503490, 20726548730.506410, 20742948730.506410, 20742448730.506410, 20744648730.506410, 20744748730.506410, and 20744848730.506410.

- Attachment: 1. Sample Contract
 2. Meeting Minutes dated April 22, 2013
 3. Telephone Interviews dated May 2, 2013

Annual Reports

Report Year	Filed Date
2011	02/15/2011
2012	04/07/2012
2013	03/23/2013

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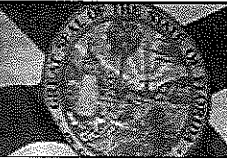
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State of Florida, Department of State

**FLORIDA DEPARTMENT OF STATE
DIVISION OF CORPORATIONS****Detail by Entity Name****Florida Profit Corporation**

BENRO ENTERPRISES, INC.

Filing Information

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Principal Address5025 W. RIO VISTA AVE
TAMPA, FL 33634

Changed: 02/20/2009

Mailing AddressP.O. BOX 45139
TAMPA, FL 33677

Changed: 05/22/2006

Registered Agent Name & AddressROCHA, RAYMOND R
7910 BEASLEY RD
TAMPA, FL 33615

Address Changed: 05/06/2005

Officer/Director Detail**Name & Address**

Title PST

ROCHA, RAYMOND
PO BOX 45139
TAMPA, FL 33677

Title SECR

MICHAEL, HELFRICH
PO BOX 45139
TAMPA, FL 33677

CONTRACT REVIEW CHECKLIST

CONTRACT TYPE: CONSTRUCTION CONTRACT

SUBJECT: Project known as: Control, Telemetry, Security & SCADA
Integration Services Annual Contract

between Lee County and Benro Enterprises, Inc. dba ROCHA Controls

Reference: Board action approving contract/agreement
Consent Agenda Item No. C13C on 6/18/2013

The subject contract is forwarded herewith for review and/or endorsements:

(1) By the Director of ROUTED BY PROCUREMENT
Project Sponsoring Department

- Recommending execution
- Not recommending execution for the following reason(s)

Date received _____ Date returned/forwarded _____

Signed _____

RECEIVED
JUL-31-2013
CLERKS OFFICE

(2) By Procurement Management
 Recommending execution

- Not recommending execution for the following reason(s)

Date received 7/15/13 Date returned/forwarded 7/22/13

Signed *Russell*

2013 JUL 24 AM 8:59
RECEIVED BY
LEE CO. ATTORNEY

(3) By the Risk Management
 Recommending execution

- Not recommending execution for the following reason(s)

Date received July 22, 2013 Date returned/forwarded July 23, 2013

Signed *[Signature]*

(4) By the County Attorney
 Recommending execution

- Not recommending execution for the following reason(s) see note 7-24-13

Date received _____ Date returned/forwarded _____

Signed *[Signature]* 7-29-13

(5) **CHAIR OF THE BOARD**

(6) Clerks Office, Minutes Department 7-31-2013 at 08:01-13

(7) **PROCUREMENT MGMT.** DS

JUL 11 11 28 AM '23

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2019 JUL 22 PM 3:42
COUNTY ADMINISTRATION