



### AGENDA ITEM REPORT

**DATE:** February 5, 2019  
**DEPARTMENT:** Utilities  
**REQUESTER:** Pamela Keyes  
**TITLE:** Award Contracts for Control, Telemetry, Security and SCADA Integration Services

#### I. MOTION REQUESTED

- A. Award Request for Proposal No. RFP180417DLK, Control, Telemetry, Security and SCADA Integration Services, to Blackburn Controls, Inc. dba BCI Technologies and McKim & Creed, Inc., to provide control, telemetry, security and SCADA integration services on an as needed basis for an initial period of two years, as approved in the department's annual adopted budget.
- B. Authorize the Chair to execute the contract documents.
- C. Grant the Director of Procurement Management the authority to negotiate renewals of the contracts, including changes in price, for up to three additional one-year periods, and/or to extend the contracts for up to six months, and to execute all associated documents, with County Administration approval, as approved in the department's annual adopted budget, if doing so is in the best interest of Lee County.

#### II. ITEM SUMMARY

Awards contracts to Blackburn Controls, Inc. dba BCI Technologies and McKim & Creed, Inc., to provide system wide control, telemetry, security and SCADA integration services for an initial period of two years, with the option to renew for three additional one-year periods. These services are used to perform repairs to existing equipment and for the installation of new equipment for the controls, telemetry and security systems at the water and wastewater facilities. Total expenditures for these services for Fiscal Year 2017 – 2018 were approximately \$140,442.50.

#### III. BACKGROUND AND IMPLICATIONS OF ACTION

- A) Board Action and Other History  
On August 24, 2018, Procurement Management advertised Request for Proposal No. RFP180417DLK, Control, Telemetry, Security and SCADA Integration Services for control, telemetry, security and SCADA integration services for Lee County Utilities, on behalf of the Board of County Commissioners. On the proposal deadline of September 25, 2018, Procurement Management received three proposals with one proposal being deemed non-responsive. On October 12, 2018, the evaluation committee met and reviewed the responsive proposals. The committee recommends awarding contracts to both proposers: Blackburn Controls, Inc. dba BCI Technologies and McKim & Creed, Inc. Total expenditures for these services for Fiscal Year 2017 – 2018 were approximately \$140,442.50.
- B) Policy Issues
- C) BoCC Goals
- D) Analysis
- E) Options

#### IV. FINANCIAL INFORMATION

A)	Current year dollar amount of item:	See comments below
B)	Is this item approved in the current budget?	Yes
C)	Is this a revenue or expense item?	Expense
D)	Is this Discretionary or Mandatory?	Discretionary
E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	No
F)	Fund: Utilities Operating and Capital Improvements Program: Utilities Project: Control, Telemetry, Security and SCADA Integration Services Account Strings: Funds are available in various operating and capital accounts to be used as necessary	
G)	Fund Type?	Enterprise
H)	Comments: Expenditures will be as needed and within the department's annual approved, adopted budget	

**V. RECOMMENDATION**

Approve

**VI. TIMING/IMPLEMENTATION****VII. FOLLOW UP****ATTACHMENTS:**

Description	Upload Date	Type
<a href="#">RFP180417 Blackburn-BCI Signed contract</a>	1/16/2019	Agreement
<a href="#">RFP180417 McKim Signed contract</a>	1/16/2019	Agreement

**REVIEWERS:**

Department	Reviewer	Action	Date
Utilities	Turner, Nicole	Approved	1/23/2019 - 2:59 PM
Utilities	Keyes, Pamela	Approved	1/23/2019 - 3:01 PM
Budget Services	Guttery, Angela	Approved	1/23/2019 - 4:00 PM
Budget Services	Winton, Peter	Approved	1/23/2019 - 4:07 PM
County Attorney	Swindle, Amanda	Approved	1/23/2019 - 4:25 PM
County Manager	Meurer, Doug	Approved	1/25/2019 - 11:08 AM