



BOARD OF COUNTY COMMISSIONERS

July 13, 2018

John E. Manning  
*District One*

Cecil L. Pendergrass  
*District Two*

Larry Kiker  
*District Three*

Brian Hamman  
*District Four*

Frank Mann  
*District Five*

Roger Desjarlais  
*County Manager*

Richard Wm. Wesch  
*County Attorney*

Donna Marie Collins  
*Hearing Examiner*

Ms. Kathryn Moore  
Hydro Conduit Corporation dba Rinker Materials Concrete Pipe Division  
929 Gessner Road, Suite 1900  
Houston, TX 77024

SUBJECT:           Renewal of Annual Contract No. N-140529  
Concrete Culvert Pipe for DOT

Dear Ms. Moore:

We are in receipt of the signed copy of our letter indicating that you wish to extend the above-referenced quote for an additional one-year period, from 11/03/18 through 11/02/19.

We are hereby extending the quote for an additional one-year period under the same terms and conditions as the original award, with the approved increase in pricing.

If you have any questions regarding this letter, please contact me at (239) 533-8871.

Sincerely,

*Kimberly Urban*

Kimberly Urban  
Contracts Analyst  
Procurement Management Division

C: Project File



BOARD OF COUNTY COMMISSIONERS

May 16, 2018

239-533-8849

John E. Manning  
District One

Cecil L. Pendergrass  
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Hydro Conduit Corporation dba Rinker Materials Concrete Pipe Division  
929 Gessner Road, Suite 1900  
Houston, TX 77024

Subject: Renewal of Annual Contract No. N-140529  
Concrete Culvert Pipe for DOT

Dear Ms. Moore:

The above-referenced annual contract will expire on November 2, 2018 unless renewed. Lee County is requesting that this annual contract be renewed for an additional one year period (11/3/2018 – 11/2/2019). Therefore, we are requesting that you choose one of the following options and return this letter to Lee County Procurement Management, Attn: Jennifer Brewer-Dano, P.O. Box 398, Ft. Myers, FL 33902-0398, (Fax: 239-485-8383 or email [jbrewer-dano@leegov.com](mailto:jbrewer-dano@leegov.com)), within 15 calendar days from receipt.

a. I want to continue performing under this annual contract for an additional one year period under the same terms and conditions as agreed upon in the above-referenced quotation. *Please see attached proposal with the extended new pricing.*  
**As a condition of this renewal, the vendor agrees to provide Lee County with an updated insurance certificate upon expiration of the original certificate on file with the County.**

b. I am not interested in extending this contract for an additional one-year period. Why? \_\_\_\_\_

Vendor:

Lee County:

Kathryn A. Moore  
Signature

*Mary Zichner*  
Signature of Authorized Official

Account Manager  
Title

Procurement Management Director  
Title

6/1/18  
Date

7-12-18  
Date



**Concrete Pipe Division**  
Florida Region-Southwest Florida  
2040 Ortiz Avenue  
Ft Myers, Florida  
239.332.0135  
239.332.3514 (fax)

May 22, 2018

To Our Valued Customers:

Blanket tariffs on imported steel have resulted in a dramatic rise in our domestic steel costs in recent months. Rinker Materials has absorbed multiple steel price increases to date. This, along with increases in other raw materials, freight and labor, have made it necessary to adjust our pricing and issue a revised price list for future projects. We trust each of our customers understand the necessity for this increase. Rest assured, we remain committed to preserving our superior quality of products and services.

Enclosed is our 2018 Revised Price List representing a 5% increase for Southwest Florida, which includes Collier, Charlotte, Lee and Hendry counties. Customers may be eligible for a discount of up to 20%. These prices will become effective on July 1, 2018. Projects quoted prior to this date will be honored for a period of thirty days from the date of the quotation. Please consult your account manager with a list of all pending.

If you have any questions or concerns please don't hesitate to contact us at any time. We look forward to your continued patronage.

Kind Regards,

Ted Price  
Region Manager

Brian Hunsicker  
Sales Manager

Kathi Moore  
Account Manager

Tom Hartley  
V.P. Sales & Marketing



# Quotation

Quote # QUO-320689-K6H4Z5					
Date	06/01/2018	Account Name	LEE COUNTY BOARD OF COUNTY COMM	Reply-To	
Quote #	QUO-320689-K6H4Z5	Contact Name	LEE COUNTY BOARD OF COUNTY COMM	Account Manager	Kathryn Moore
Revision #	0	Contact Phone	(239) 533-5450	Address	2040 Ortiz Avenue, Fort Myers, FL 33905
Project Name	Lee County Annual 18/19 N-140529	Contact Fax	(239) 479-8176	Phone	239-332-0135
Project #		Contact Email		Fax	239-332-3514
Project Address	Fort Myers, FL 33902			Email	kathryna.moore@rinkerpipe.com

Rinker Materials' offer to sell the products described in this quotation is expressly conditioned upon Buyer's assent to the Rinker Materials' Standard Terms and Conditions ("Rinker Materials STCs") viewable at [www.rinkerpipe.com](http://www.rinkerpipe.com). A valid tax exemption certificate must be issued to Rinker Materials or sales tax will be added.

Item #	Description	Part #	Quantity	Unit	Extended Unit Price	Unit Total
10	#SA-2 SUB-AQUEOUS LUBE 8LB	1185430	30.00	EA	\$0.00	\$0.00
20	12x18x8' CL3 PF HERCP	1310102	2808.00	FT	\$19.19	\$53,885.52
30	12X18 GASKET PF ISO	1306453	351.00	EA	\$0.00	\$0.00
40	14x23x8' CL3 PF HERCP	1290631	176.00	FT	\$22.97	\$4,042.72
50	18" GASKET PF ISO	1295608	22.00	EA	\$0.00	\$0.00
60	19x30x8' CL3 PF HERCP	1290883	120.00	FT	\$41.90	\$5,028.00
70	19x30 GASKET PF ISO	1287037	15.00	EA	\$0.00	\$0.00
					<b>Total</b>	\$62,956.24
					(Tax not included) <b>Net Total</b>	\$62,956.24

PAYMENT TERMS ARE NET10™ PROX, WITHOUT RETENTION OR SETOFF. THIS OFFER IS SUBJECT TO CREDIT APPROVAL. PRICES QUOTED APPLY ONLY TO THE REFERENCED PROJECT AND ARE IN EFFECT FOR 30 DAYS FROM THE DATE OF QUOTATION. PRICES ARE BASED ON THE QUANTITIES SHOWN. IF A DIFFERENT QUANTITY IS PURCHASED, RINKER MATERIALS RESERVES THE RIGHT TO ADJUST THE PRICES. THIS QUOTATION CONTAINS THE ENTIRE AGREEMENT WITH RESPECT TO PURCHASE AND SALE OF PRODUCTS DESCRIBED AND SUPERSEDES ALL PREVIOUS COMMUNICATIONS. BUYER'S SIGNATURE BELOW, DIRECTION TO MANUFACTURE, OR ACCEPTANCE OF DELIVERY OF GOODS DESCRIBED ABOVE, SHALL BE DEEMED AN ACCEPTANCE OF THE RINKER MATERIALS STCS. SELLER EXPRESSLY REJECTS ANY OTHER TERMS AND CONDITIONS. PRICES ARE F.O.B. ORIGIN (UNLESS OTHERWISE SPECIFIED IN THE STANDARD NOTES) WITH UNLOADING BY OTHERS AT A TRUCK ACCESSIBLE LOCATION. THIS QUOTATION IS ISSUED BY HYDRO CONDUIT, LLC D/B/A RINKER MATERIALS CONCRETE PIPE DIVISION.

<b>Acceptance</b>			
I WARRANT AND REPRESENT THAT I HAVE AUTHORITY TO ENTER INTO THIS AGREEMENT ON BEHALF OF THE BUYER. WE HEREBY ORDER THE DESCRIBED MATERIAL SUBJECT TO ALL TERMS AND CONDITIONS OF THIS QUOTATION AND IN THE RINKER MATERIALS STCS VIEWABLE AT <a href="http://www.rinkerpipe.com">www.rinkerpipe.com</a> .	By	Kathryn Moore	
Company	(O)	239-332-0135	
By	(F)	239-332-3514	
Title	(Cell)	239-850-1925	
Date	Title	Account Manager	