

## Electrical Discount Overview

Manufacturer	Category	TCPN DISC OFF LIST
Advance Ballast	ELB	35%
	LED	30%
	OTHER ELECTRICAL	20%
Arlington Industries	ELECTRICAL	25%
Mersen	ELECTRICAL	30%
Intermatic	ELECTRICAL	30%
Leviton	ELECTRICAL	25%
Philips	HID	50%
	OTHER ELECTRICAL	30%
ProValue	ELECTRICAL	50%
T&B	ELECTRICAL	20%
Lithonia	ELECTRICAL	30%
Austin	ELECTRICAL	40%
Milbank	ELECTRICAL	40%
Wiremold	ELECTRICAL	30%
Caddy	ELECTRICAL	10%
Cantex	ELECTRICAL	40%
Ideal	Product Class 620	5%
	OTHER ELECTRICAL	10%
Crouse-Hinds	ELECTRICAL	20%
RK Electronics	D Items	5%
	OTHER ELECTRICAL	20%
3M	Standard Tape	5%
	OTHER ELECTRICAL	10%
Cutler Hammer	ELECTRICAL	15%
MaxLite	LED	10%
	Flourescent	10%
Rab Lighting	ELECTRICAL	10%
Topaz	ELECTRICAL	10%
Fluke	ELECTRICAL	10%
Pipe	ELECTRICAL	Commodity Not To Exceed Pricing - No List/Manufacturer
Wire	ELECTRICAL	Commodity Not To Exceed Pricing - No List/Manufacturer
APC	ELECTRICAL	5%
Hoffman	ELECTRICAL	10%
Allied Moulded	ELECTRICAL	15%
Ditek	All	10%

## All Other Brands Discount Overview

Vendor	TCPN DISC OFF LIST
ALCOA FUJI	0%
AMERICAN POWER CONVERSION	24%
ANIX KITS	45%
BELDEN	20%
COMMSCOPE	30%
COMPU-LINK	30%
CORNING-C	10%
CPI	20%
CS-ANDREW	0%
DITEK	37%
EATON POWE	10%
FLUKE NET	0%
GEN CABLE	33%
GRT LKS CA	15%
HOFFMAN	5%
HUBBELL PR	28%
ILSINTECH	0%
GN NETCOM	20%
NETSCOUT	0%
ORTRONICS	32%
PANDUIT ALL OTHER	26%
PANDUIT FIBER RUNNER	10%
POLYCOM	0%
QUIKTRON	20%
SERVE TECH	0%
SIEMON	27%
SUPERIOR C	22%
WIREMOLD	30%