

AGENDA ITEM REPORT

DATE: August 4, 2026
DEPARTMENT: Utilities
REQUESTER: Talya Bickle
TITLE: Award Annual Contract for Purchase of Sulfuric Acid

I. MOTION REQUESTED

- A. Award Invitation to Bid No. B260073SAG, Purchase of Sulfuric Acid-Annual to Interacid North America, Inc. for the purchase of sulfuric acid, for the unit price of \$3.68 per gallon, on an as-needed basis, for an initial term of one year, as approved in the department's annually adopted budget.
- B. Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.
- C. Grant the County Manager or designee the authority to renew the contract, for up to three one-year additional terms, and to execute all associated documents, if doing so is in the best interest of Lee County.

II. ITEM SUMMARY

Awards a competitively bid contract to Interacid North America, Inc., the lowest responsive bidder to supply sulfuric acid for Lee County Utilities water treatment facilities on an as-needed basis at the unit price of \$3.68 per gallon. This product is used to adjust acidity or alkalinity (pH) in various treatment processes. Total expenditures for the prior 12-month period were \$400,296.37.

III. BACKGROUND AND IMPLICATIONS OF ACTION

Procurement Management issued Invitation to Bid No. B260073SAG, for the annual purchase of Sulfuric Acid. On the bid opening of April 28, 2026, two bids were received. After analyzing the bid submittals, Interacid North America, Inc. was determined to be the lowest responsive and responsible bidder.

IV. FINANCIAL INFORMATION

Current Year Dollar Amount:	\$410,000
Included in the Current Budget?:	Yes
Fund:	Utilities Operating

Comments:

Is this a revenue or expense item? Expense
Is this Discretionary or Mandatory? Discretionary
Will this item impact future budgets? No
Program: Utilities

Project: Sulfuric Acid Annual
Account Strings: Various Operating
Fund Type? Enterprise

V. RECOMMENDATION

Approve

ATTACHMENTS:

3 - B260073SAG Purchase of Sulfuric Acid - Agreement, Bid Tabulation B260073SAG Purchase of Sulfuric Acid- Annual

REVIEWERS:

Michelle Rios, Utilities
Mary Tucker, Procurement
Talya Bickle, Utilities
Anne Henkel, Budget Services
Peter Winton, County Manager
Amanda Swindle, County Attorney
Marc Mora, County Manager

Created/Initiated - 7/22/2026
Approved - 7/24/2026
Approved - 7/24/2026
Approved - 7/26/2026
Approved - 7/27/2026
Approved - 7/27/2026
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