

AGENDA ITEM REPORT

DATE: August 4, 2026
DEPARTMENT: Transportation
REQUESTER: Robert L. Price
TITLE: Award Annual Contract for Alternative Paving Methods

I. MOTION REQUESTED

- A. Award Invitation to Bid No. B260004LND Alternative Paving Methods Annual to Ajax Paving Industries of Florida LLC, Asphalt Paving Systems, Inc, OHLA USA, Inc., Pavement Maintenance, LLC, Preferred Materials, Inc., Russ Berner Construction, Inc., SMATS LLC dba 1-800-Striper of Fort Myers, Southern Striping Solutions, LLC dba Collier Paving & Concrete, and Villa-Fuerte Construction, LLC to provide countywide resurfacing, alternative paving, and general roadway improvements on an as-needed basis for an initial term of two years as approved in the department's annually adopted budget. Individual purchases in excess of \$100,000.00 will be presented to the Board for approval.
- B. Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.
- C. Grant the County Manager or designee the authority to renew or extend the contracts and to execute all associated documents as approved in the departments' annual adopted budgets if doing so is in the best interest of Lee County.

II. ITEM SUMMARY

Awards competitively bid contracts to Ajax Paving Industries of Florida LLC, Asphalt Paving Systems, Inc, OHLA USA, Inc., Pavement Maintenance, LLC, Preferred Materials, Inc., Russ Berner Construction, Inc., SMATS LLC dba 1-800-Striper of Fort Myers, Southern Striping Solutions, LLC dba Collier Paving & Concrete, and Villa-Fuerte Construction, LLC to provide countywide resurfacing, alternative paving, and general roadway improvements on an as-needed basis for a term of two years.

This is for individual projects up to a total amount of \$1,000,000 as approved in the department's annually adopted budget. Individual projects in excess of \$100,000 will be presented to the Board for approval. Any project over \$50,000 will be required to receive at least three quotes from the approved vendors, at which time the vendor may adjust their unit prices lower than the contract unit price to ensure the County is getting the best possible pricing. On average, over the last contract, expenditures were \$2,500,000 per year.

III. BACKGROUND AND IMPLICATIONS OF ACTION

Procurement Management obtained bids for the project known as Invitation to Bid No. B260004LND Alternative Paving Methods Annual to replace Bid B220257ACN Alternative Paving Methods Annual, which is expiring August 15, 2026. On the bid deadline of March 13, 2026, Procurement Management received nine submittals from the following vendors: Ajax Paving Industries of Florida LLC, Asphalt Paving Systems, Inc, OHLA USA, Inc., Pavement Maintenance, LLC, Preferred Materials, Inc., Russ Berner Construction, Inc., SMATS LLC dba 1-800-Striper of Fort Myers, Southern Striping Solutions, LLC dba Collier Paving & Concrete, and Villa-Fuerte Construction, LLC. After conducting an analysis of the bid submissions, the determination was made to award to all nine vendors, as they are responsive and responsible bidders.

The expiring contract for 2022-2026 timeframe included the following larger projects, additional smaller projects were also completed with this contract:

Crystal Drive Resurfacing	\$389,987.72
Marsh Ave Resurfacing	\$319,520.58
Abrams Blvd Resurfacing	\$317,426.61
Pine Island Resurfacing	\$389,383.66
Joel Ave Resurfacing	\$374,049.41
Civic Center Resurfacing	\$411,461.26
Russell Park Resurfacing	\$358,114.05

To ensure the County is receiving the lowest cost, individual projects with a cost estimate of \$50,000 to \$1,000,000 are quoted from a minimum of three pre-qualified vendors from the list of contractors on this contract. This process gives the contractors the ability to reduce their unit pricing per project and provides the County with the most competitive pricing at project award. All projects over \$100,000 will be presented to the Board for approval.

IV. FINANCIAL INFORMATION

Current Year Dollar Amount:	\$2,500,000
Included in the Current Budget?:	Yes
Fund:	Transportation Capital Improvement
Comments:	

Is this a revenue or expense item? Revenue

Is this Discretionary or Mandatory? Discretionary

Will this item impact future budgets? No

Program: Major Maintenance

Project: Road Resurfacing

Account Strings: 40468330700,40671530700

Fund Type? Other Transportation Capital Improvement

V. RECOMMENDATION

Approve

ATTACHMENTS:

Annual Project Price Comparison, Contract - Ajax, Contract - Asphalt Paving Sys, Contract - OHLA, Contract - Pavement Maintenance, Contract - Preferred Materials, Contract - Russ Berner, Contract - SMATS dba 1-800-Striper, Contract - Southern Striping, Contract - Villa Fuerte

REVIEWERS:

Margaret Zielinski, Transportation	Created/Initiated - 7/22/2026
Mary Tucker, Procurement	Approved - 7/24/2026
Rob Price, Transportation	Approved - 7/24/2026
Anne Henkel, Budget Services	Approved - 7/24/2026
Peter Winton, County Manager	Approved - 7/24/2026
Joseph Adams, County Attorney	Approved - 7/27/2026
Dave Harner, County Manager	Final Approval - 7/28/2026