

AGENDA ITEM REPORT

DATE: August 19, 2025
DEPARTMENT: Public Safety
REQUESTER: Benjamin Abes
TITLE: Award Contract for Emergency Medical Services Uniforms

I. MOTION REQUESTED

- A. Award Invitation to Bid No. B250235CMJ, Emergency Medical Services Uniforms - Annual to Galls LLC. for the purchase of Uniforms for Emergency Medical Service personnel, on an as needed basis, for an initial term of three years, as approved in the departments' annual adopted budget. Individual purchases in excess of \$100,000.00 will be presented to the Board for approval.
- B. Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.
- C. Grant the County Manager or designee the authority to renew the contract, for up to three additional years, and to execute all associated documents, as approved in the departments' annual adopted budgets, if doing so is in the best interest of Lee County.

II. ITEM SUMMARY

Awards a contract to Galls, LLC to purchase uniforms and uniform accessories for Lee County Emergency Medical Services personnel for an initial term of three years, with the option to renew for up to three additional one-year periods. These uniforms include duty uniforms, footwear, and protective clothing for EMS personnel. Total expenditures year-to-date for these goods during the current fiscal year are approximately \$194,000. Expenditures are expected to increase in the coming fiscal year due to changes in the collective bargaining agreement, but will remain at that level during the term of the contract.

III. BACKGROUND AND IMPLICATIONS OF ACTION

On May 2, 2025, the Procurement Management Department issued an advertisement for Bid B250235CMJ – Emergency Medical Services Uniforms – Annual, seeking submissions for the purchase of uniforms and uniform accessories on behalf of the Board of County Commissioners and Lee County Public Safety. Galls, LLC, was identified as the lowest, most responsive bidder. Galls, LLC has served as the awarded vendor for EMS uniforms and accessories since 2019, consistently providing quality, uniformity, and standardization. This new contract will enable Lee County EMS to continue outfitting its personnel with high-quality uniforms, both in the field and during other professional duties.

The new Local 1826 Collective Bargaining Agreement expanded the replacement program for employee uniforms damaged during normal wear. This change will increase the annual spend in the next fiscal year, but the spend is expected to remain consistent during the term of the uniform contract. This increase has been included in the department's annual budget.

IV. FINANCIAL INFORMATION

Current Year Dollar Amount: \$229,387
Included in the Current Budget?: Yes
Fund: General Fund
Comments:

Is this a revenue or expense item? Expense
Is this Discretionary or Mandatory? Mandatory
Will this item impact future budgets? Yes
Program: Public Safety
Project:
Account Strings: KF5290400100
Fund Type? General Fund

V. RECOMMENDATION

Approve

ATTACHMENTS:

B250235CMJ - GALLS Market Analysis, B250235CMJ - Lee County EMS Uniforms - Galls Executed

REVIEWERS:

Benjamin Abes, Public Safety
Mary Tucker, Procurement
Benjamin Abes, Public Safety
Anne Henkel, Budget Services
Peter Winton, County Manager
Andrea Fraser, County Attorney
Christine Brady, County Manager

Created/Initiated - 8/6/2025
Approved - 8/6/2025
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Approved - 8/7/2025
Approved - 8/7/2025
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