

AGENDA ITEM REPORT

DATE: June 3, 2025
DEPARTMENT: Fleet Management
REQUESTER: Schecyl Santiago-Lugo
TITLE: Award Contract for Mercedes Parts and Services

I. MOTION REQUESTED

- A. Award Invitation to Bid No. B250068JLO, Mercedes Parts and Services to Naples North, LLC dba Mercedes-Benz of Bonita Springs; SAI Fort Myers M, LLC dba Mercedes-Benz of Fort Myers; and Regency Autohaus, Inc dba Mercedes-Benz of Naples to provide service and repair of sprinter vehicles with Mercedes engines, as well as original equipment manufacturer (OEM) parts, accessories, tools, and lubricants for warranty repairs, on an as-needed basis, for an initial term of three years, as approved in the departments' annual adopted budgets.
- B. Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.
- C. Grant the County Manager or designee the authority to renew the contracts for up to two additional years and to execute all associated documents, as approved in the departments' annual adopted budgets, if doing so is in the best interest of Lee County

II. ITEM SUMMARY

Awards contracts for Mercedes Parts and Services to Naples North, LLC dba Mercedes-Benz of Bonita Springs, SAI Fort Myers M, LLC dba Mercedes-Benz of Fort Myers, and Regency Autohaus, Inc dba Mercedes-Benz of Naples to provide service and repair of Sprinter ambulances with Mercedes engines, as well as original equipment manufacturer (OEM) parts, accessories, tools, and lubricants for warranty repairs, on an as-needed basis for an initial term of three years, as approved in the department' annual adopted budgets. Fleet Management currently maintains a total of 35 Sprinter ambulances with Mercedes engines. While routine maintenance is performed in-house, more complex repairs requiring specialized tools, OEM diagnostic software, and warranty-specific expertise are handled by these vendors. Use of OEM parts is essential to maintain warranty coverage and to extend the service life of the equipment as Sprinter ambulances play a vital role in emergency response efforts. The total expenditures during Fiscal Year 23-24 were \$316,028.00.

III. BACKGROUND AND IMPLICATIONS OF ACTION

Fleet Management currently maintains a total of 35 Sprinter ambulances with Mercedes engines. While routine maintenance is performed in-house, more complex repairs requiring specialized tools, OEM diagnostic software, and warranty-specific expertise are handled by these vendors. Use of OEM parts is essential to maintain warranty coverage and to extend the service life of the equipment as Sprinter ambulances play a vital role in emergency response efforts.

IV. FINANCIAL INFORMATION

Current Year Dollar Amount: \$369,000.00
Included in the Current Budget?: Yes
Fund: Fleet Operating Fund
Comments:

Is this a revenue or expense item? Expense
Is this Discretionary or Mandatory? Discretionary
Will this item impact future budgets? No
Program:
Project:
Account Strings: JB5191059400
Fund Type? Fleet Operating Fund

V. RECOMMENDATION

Approve

ATTACHMENTS:

Vendor Executed Contract - Mercedes Benz of Fort Myers, Vendor Executed Contract - Mercedes Benz of Naples, Unit Price Verification Sheet, Vendor Executed Contract - Mercedes Benz of Bonita Springs

REVIEWERS:

Schecyl Santiago, Fleet Management
Mary Tucker, Procurement
Schecyl Santiago, Fleet Management
Anne Henkel, Budget Services
Peter Winton, County Manager
Amanda Swindle, County Attorney
Robert Codie, County Manager

Created/Initiated - 5/21/2025
Approved - 5/22/2025
Approved - 5/23/2025
Approved - 5/23/2025
Approved - 5/27/2025
Approved - 5/27/2025
Final Approval - 5/27/2025