

AGENDA ITEM REPORT

DATE: August 18, 2026
DEPARTMENT: Utilities
REQUESTER: Talya Bickle
TITLE: Approve Sodium Hypochlorite Contract Renewal and Amendment

I. MOTION REQUESTED

- A. Approve Amendment No. 2 to the contract with Allied Universal Corporation, under Solicitation No. B240206CFC, to increase the price of Sodium Hypochlorite to \$1.66 per gallon (or 4.07% increase). The amendment will increase the contract amount by approximately \$102,369.23, annually.
- B. Approve contract renewal for the purchase of Sodium Hypochlorite, from Allied Universal, under Solicitation No. B240206CFC, through August 31, 2027.
- C. Authorize the County Manager or designee to execute the amendment on behalf of the Board of County Commissioners.

II. ITEM SUMMARY

Approves the contract renewal with Allied Universal Corporation, under Solicitation No. B240206CFC, Sodium Hypochlorite for Water & Wastewater Facilities, through August 31, 2027, and an amendment to adjust the price of sodium hypochlorite from \$1.595 to \$1.66 per gallon. The vendor submitted the required documentation to Procurement Management to support the requested 4.07% adjustment, resulting in an estimated annual contract impact of \$102,369.23. Sodium hypochlorite (bleach) is used as the primary disinfectant solution at all County water and wastewater treatment plants. Total expenditures during the previous 12-month period were \$2,434,367.17.

III. BACKGROUND AND IMPLICATIONS OF ACTION

On August 6, 2024 ([Consent Item 68](#)), the Board of County Commissioners awarded Contract No. B240206CFC, Sodium Hypochlorite for Water & Wastewater Facilities, to Primary Vendor Allied Universal Corporation and Secondary Vendor Brenntag Mid-South, Inc., for the supply and delivery of sodium hypochlorite to water and wastewater facilities on an as-needed basis. The initial contract term was for one year, with the option to renew for up to three additional one-year periods.

On August 19, 2025 ([Consent Item 27](#)), the Board of County Commissioners approved Amendment No. 1, authorizing a price increase for Allied Universal Corporation from \$1.49 per gallon to \$1.595 per gallon (a 7.05% increase) and for Brenntag Mid-South, Inc. from \$1.69 per gallon to \$1.76 per gallon (a 4.14% increase).

Current Board approval will allow for a one-year contract renewal with Allied Universal Corporation and approve a price increase from \$1.595 per gallon to \$1.66 per gallon (a 4.07% increase). The secondary vendor, Brenntag Mid-South, Inc. has not requested a price increase at this time.

Allied Universal Corporation provided supporting documentation indicating that the requested increase is due to rising operational costs, including higher labor, equipment, transportation, raw material, and tariff expenses.

Allied Universal Corp Sodium Hypochlorite

Utilities Average Annual Expenditures	\$2,445,477.26
Estimated Annual Increase	\$102,369.23
Anticipated Annual Cost	\$2,547,846.49

IV. FINANCIAL INFORMATION

Current Year Dollar Amount:	\$102,369
Included in the Current Budget?:	Yes
Fund:	Utilities Operating

Comments:

Is this a revenue or expense item? Expense
Is this Discretionary or Mandatory? Discretionary
Will this item impact future budgets? No
Program: Utilities
Project: Sodium Hypochlorite - Annual
Account Strings: Various Operating
Fund Type? Enterprise

V. RECOMMENDATION

Approve

ATTACHMENTS:

2 - Procurement Management Packet v2 lcu, 3 - Signed Allied Renewal, 4 - Sodium Hypochlorite - Allied Universal - Am
2 - VENDOR OCR

REVIEWERS:

Lisa Hendren, Utilities
Mary Tucker, Procurement Management
Talya Bickle, Utilities
Anne Henkel, Budget Services
Peter Winton, County Manager
Amanda Swindle, County Attorney
Marc Mora, County Manager

Created/Initiated - 8/5/2026
Approved - 8/6/2026
Approved - 8/7/2026
Approved - 8/7/2026
Approved - 8/7/2026
Approved - 8/10/2026
Final Approval - 8/10/2026