



**AGENDA ITEM REPORT**

**DATE:** February 6, 2024  
**DEPARTMENT:** Solid Waste  
**REQUESTER:** Douglass Whitehead  
**TITLE:** Award Contract for Compost Brokerage Services

**I. MOTION REQUESTED**

- A) Award Invitation to Bid No. B230622KCW, Compost Brokerage Services to Winget Mill Composting, LLC for Brokerage Services for Lee County Biosolids Compost, on an as-needed basis, for an initial term of five (5) years.
- B) Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.
- C) Grant the County Manager or designee the authority to renew the contract, for up to five (5) additional one (1) year periods, and to execute all associated documents if doing so is in the best interest of Lee County, and there are no cost increases associated with the renewals.

**II. ITEM SUMMARY**

Awards a contract to Winget Mill Composting, LLC for Brokerage Services for Lee County Biosolids Compost. The vendor will market, sell, and arrange for the distribution of approximately 20,000 tons of the County's OrganicLee™ composted soil amendment throughout the State of Florida. The Lee County Biosolids Composting Facility recycles wastewater residuals and mulch into a soil amendment product certified by the Florida Department of Agriculture. The County anticipates annual revenue of approximately \$185,000 from this contract. Local sales of compost have slowed as agriculture production declined, requiring a professional sale and brokering process.

**III. BACKGROUND AND IMPLICATIONS OF ACTION**

- A) Board Action and Other History
- B) Policy Issues
- C) BoCC Goals
- D) Analysis  
 The Lee County Composting Facility generates approximately 20,000 tons of finished OrganicLee™ soil amendment annually, using biosolids from wastewater treatment plants in Lee County, City of Ft. Myers, and City of Cape Coral. Historically, the material has been sold and distributed to large groves in Collier, Hendry, and Glades Counties. As the citrus industry continues to face challenges, the Solid Waste customer base has diminished. This contract allows the County to reach new markets for the OrganicLee™ product by using a vendor experienced in the compost distribution industry. We continue to use compost internally for landfill cover and grass management.
- E) Options

**IV. FINANCIAL INFORMATION**

A)	Current year dollar amount of item:	See Comments below.
B)	Is this item approved in the current budget?	N/A
C)	Is this a revenue or expense item?	Revenue
D)	Is this Discretionary or Mandatory?	Discretionary
E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	No
F)	Fund: 40100 Program: Solid Waste Project: N/A Account Strings: OB5340040100.343410.9001	
G)	Fund Type?	Enterprise
H)	Comments: The County anticipates annual revenue of approximately \$185,000 from this contract.	

**V. RECOMMENDATION**

Approve

**VI. TIMING/IMPLEMENTATION**

**VII. FOLLOW UP**

**ATTACHMENTS:**

Description	Upload Date	Type
<a href="#">Vendor Agreement</a>	1/12/2024	Agreement
<a href="#">Signature Authority</a>	1/26/2024	Backup Material

**REVIEWERS:**

Department	Reviewer	Action	Date
Solid Waste	Tucker, Mary	Approved	1/26/2024 - 8:49 AM
Solid Waste	Whitehead, Douglass	Approved	1/26/2024 - 3:23 PM
Budget Services	Guttery, Angela	Approved	1/29/2024 - 10:28 AM
Budget Services	Winton, Peter	Approved	1/29/2024 - 11:12 AM
County Attorney	Swindle, Amanda	Approved	1/29/2024 - 1:28 PM
County Manager	Brady, Christine	Approved	1/30/2024 - 1:56 PM