



**AGENDA ITEM REPORT**

**DATE:** February 20, 2024  
**DEPARTMENT:** Transportation  
**REQUESTER:** Randy Cerchie  
**TITLE:** Award Annual Contract for Fiber Optic Cable, Parts, and Installation

**I. MOTION REQUESTED**

- A) Award Invitation to Bid No. B230570KLB, Fiber Optic Cable, Parts, and Installation - Annual to Lightspeed Construction Group LLC and Intelligent Infrastructure Solutions, LLC for fiber optic cable, parts, and installation, on an as-needed basis, for an initial term of one three-year period, as approved in the departments' annual adopted budget. Individual purchases in excess of \$100,000.00 will be presented to the Board for approval.
- B) Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.
- C) Grant the County Manager or designee the authority to renew the contracts, for up to three additional years, and to execute all associated documents, as approved in the departments' annual adopted budgets, if doing so is in the best interest of Lee County, and there are no cost increases associated with the renewals.

**II. ITEM SUMMARY**

Awards competitively bid contracts to Lightspeed Construction Group LLC and Intelligent Infrastructure Solutions, LLC to provide fiber optic cable, parts, and installation, on an as-needed basis, for an initial term of one three-year period and the option to renew for up to three additional years. This is for individual projects up to a total amount of \$350,000.00, as approved in the departments' annual adopted budget. Individual projects in excess of \$100,000.00 will be presented to the Board for approval. Average expenditures for these services over the term of the last contract were \$300,000/year.

**III. BACKGROUND AND IMPLICATIONS OF ACTION**

- A) Board Action and Other History  
 Procurement Management obtained bids for the project known as Invitation to Bid No. B230570KLB, Fiber Optic Cable, Parts, and Installation – Annual to replace B190377TJM Fiber Optic Cable, Parts, and Installation – Annual, which will expire March 2, 2024. On the bid deadline of November 29, 2023, Procurement Management received 2 submittals. After conducting an analysis of the bid submissions, the determination was made to award to both Lightspeed Construction Group LLC and Intelligent Infrastructure Solutions, LLC as they are responsive and responsible bidders. Staff recommends awarding a contract to both Lightspeed Construction Group LLC and Intelligent Infrastructure Solutions, LLC, for use on an as-needed basis for an initial three-year term, with the option to renew for up to three additional years, for individual projects up to a total of \$350,000.00, with projects over \$100,000.00 being presented to the Board for approval.
- B) Policy Issues
- C) BoCC Goals
- D) Analysis
- E) Options

**IV. FINANCIAL INFORMATION**

A)	Current year dollar amount of item:	\$350,000
B)	Is this item approved in the current budget?	Yes
C)	Is this a revenue or expense item?	Expense
D)	Is this Discretionary or Mandatory?	Discretionary
E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	No
F)	Fund: Transportation Trust Program: DOT Signals and Capital Improvement Project: Other Contracted Services Account Strings: PD5410417500 and 20675930700	
G)	Fund Type?	Other: Transportation Trust
H)	Comments:	

**V. RECOMMENDATION**

Approve

**VI. TIMING/IMPLEMENTATION**

**VII. FOLLOW UP**

**ATTACHMENTS:**

Description	Upload Date	Type
<a href="#">Vendor Executed Contract - Intelligent Infrastructure</a>	1/29/2024	Contract
<a href="#">Signature Authority Intelligent</a>	2/9/2024	Backup Material
<a href="#">Signature Authority</a>	2/9/2024	Backup Material
<a href="#">Vendor Executed Contract - Lightspeed Construction</a>	1/30/2024	Agreement
<a href="#">Signature Authority</a>	2/9/2024	Backup Material

**REVIEWERS:**

Department	Reviewer	Action	Date
Transportation	Tucker, Mary	Approved	2/9/2024 - 12:29 PM
Transportation	Price, Rob	Approved	2/12/2024 - 7:09 AM
Budget Services	Henkel, Anne	Approved	2/12/2024 - 8:19 AM
Budget Services	Winton, Peter	Approved	2/12/2024 - 9:59 AM
County Attorney	Adams, Joseph	Approved	2/12/2024 - 10:30 AM
County Manager	Harner, David	Approved	2/12/2024 - 2:20 PM