

AGREEMENT FOR WELDING & FABRICATION – ANNUAL

THIS AGREEMENT ("Agreement") is made and entered into by and between Lee County, a political subdivision of the State of Florida, hereinafter referred to as the "County" and Salazar Machine & Steel, Inc. whose address is 190 Airpark Boulevard, Immokalee, Florida, 34142 and whose federal tax identification number is 75-3053386, hereinafter referred to as "Vendor."

WITNESSETH

WHEREAS, the County intends to purchase welding & fabrication services for equipment typically associated with Countywide Projects, Welding of Walking Floor Trailers, and Mobile Welding Services which will be provided on as needed basis countywide, from the Vendor in connection with "Welding & Fabrication."

WHEREAS, the County issued Solicitation No. B220419MWB on September 9, 2022 (the "Solicitation"); and,

WHEREAS, the County evaluated the responses received and found the Vendor qualified to provide the necessary services.

WHEREAS, the County posted a Notice of Intended Decision on December 13, 2022; and,

WHEREAS, the Vendor has reviewed the products and services to be supplied pursuant to this Agreement and is qualified, willing and able to provide all such products and services in accordance with its terms.

NOW, THEREFORE, the County and the Vendor, in consideration of the mutual covenants contained herein, do agree as follows:

I. PRODUCTS AND SERVICES

The Vendor agrees to diligently provide all products and services for the Purchase, a more specific description of the Project Scope of Services is set forth in Sections 1 through 4 of the Scope of Work and Specifications section of B220419MWB, a photocopy of said section(s) being attached hereto and incorporated by reference as Exhibit A. Vendor shall comply strictly with all of the terms and conditions of Solicitation No. B220419MWB, as modified by its addenda, copies of which are on file with the County's Department of Procurement Management and are deemed incorporated into this Agreement.

II. TERM AND DELIVERY

- A. This Agreement shall commence immediately upon the effective date and shall continue for one (1), three (3) year period. Upon mutual written agreement of both parties, the parties may renew the Agreement, in

whole or in part, for a renewal term or terms not to exceed the initial Agreement term of three (3) years. The increments of renewal shall be at the sole discretion of the County as deemed in its best interest. The effective date shall March 19, 2023.

- B. A purchase order must be issued by the County before commencement of any work or purchase of any goods related to this Agreement.

III. COMPENSATION AND PAYMENT

- A. The County shall pay the Vendor in accordance with the terms and conditions of this Agreement for providing all products and services as set forth in Exhibit A, and further described in Exhibit B, Fee Schedule, attached hereto and incorporated herein. Said total amount to be all inclusive of costs necessary to provide all products and services as outlined in this Agreement, and as supported by the Vendor's submittal in response to the Solicitation, a copy of which is on file with the County's Department of Procurement Management and is deemed incorporated into this Agreement.
- B. Notwithstanding the preceding, Vendor shall not make any deliveries or perform any services under this Agreement until receipt of written authorization from the County. Vendor acknowledges and agrees that no minimum order or amount of product or service is guaranteed under this Agreement and County may elect to request no products or services. If the County authorizes delivery of products or performance of services, the County reserves the right to amend, reduce, or cancel the authorization in its sole discretion.
- C. All funds for payment by the County under this Agreement are subject to the availability of an annual appropriation for this purpose by the County. In the event of non-appropriation of funds by the County for the services provided under this Agreement, the County will terminate the contract, without termination charge or other liability, on the last day of the then current fiscal year or when the appropriation made for the then-current year for the services covered by this Agreement is spent, whichever event occurs first. If at any time funds are not appropriated for the continuance of this Agreement, cancellation shall be accepted by the Vendor on thirty (30) days' prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Agreement beyond the date of termination.

IV. METHOD OF PAYMENT

- A. The County shall pay the Vendor in accordance with the Local Government Prompt Payment Act, Section 218.70, Florida Statutes, upon receipt of the Vendor's invoice and written approval of same by the County indicating that the products and services have been provided in conformity with this Agreement.

- B. The Vendor shall submit an invoice for payment to the County on a monthly basis for those specific products and services as described in Exhibit A (and the corresponding fees as described in Exhibit B) that were provided during that invoicing period.
- C. For partial shipments or deliveries, progress payments shall be paid monthly in proportion to the percentage of products and services delivered on those specific line items as approved in writing by the County.

V. ADDITIONAL PURCHASES

- A. No changes to this Agreement or the performance contemplated hereunder shall be made unless the same are in writing and signed by both the Vendor and the County.
- B. If the County requires the Vendor to perform additional services or provide additional product(s) related to this Agreement, then the Vendor shall be entitled to additional compensation based on the Fee Schedule as amended to the extent necessary to accommodate such additional work or product(s). The additional compensation shall be agreed upon before commencement of any additional services or provision of additional product(s) and shall be incorporated into this Agreement by written amendment. The County shall not pay for any additional service, work performed or product provided before a written amendment to this Agreement.

Notwithstanding the preceding, in the event additional services are required as a result of error, omission or negligence of the Vendor, the Vendor shall not be entitled to additional compensation.

VI. LIABILITY OF VENDOR

- A. The Vendor shall save, defend, indemnify and hold harmless the County from and against any and all claims, actions, damages, fees, fines, penalties, defense costs, suits or liabilities which may arise out of any act, neglect, error, omission or default of the Vendor arising out of or in any way connected with the Vendor or subcontractor's performance or failure to perform under the terms of this Agreement.
- B. This section shall survive the termination or expiration of this Agreement.

VII. VENDOR'S INSURANCE

- A. Vendor shall procure and maintain insurance as specified in Exhibit C Insurance Requirements, attached hereto and made a part of this Agreement.

- B. Vendor shall, on a primary basis and at its sole expense, maintain in full force and effect, at all times during the life of this Agreement, insurance coverage (including endorsements) and limits as described in Exhibit C. These requirements, as well as the County's review or acceptance of insurance maintained by Vendor, are not intended to and shall not in any manner limit or qualify the liabilities or obligations assumed by Vendor under this Agreement. Insurance carriers providing coverage required herein must be licensed to conduct business in the State of Florida and must possess a current A.M. Best's Financial Strength Rating of "B or better." No changes are to be made to these specifications without prior written specific approval by County Risk Management. To the extent multiple insurance coverages and/or County's self-insured retention may apply, any and all insurance coverage purchased by Vendor and its subcontractors identifying the County as an additional named insured shall be primary.

VIII. RESPONSIBILITIES OF THE VENDOR

- A. The Vendor shall be responsible for the quality and functionality of all products supplied and services performed by or at the behest of the Vendor under this Agreement. The Vendor shall, without additional compensation, correct any errors or deficiencies in its products, or if directed by County, supply a comparable replacement product or service.
- B. The Vendor warrants that it has not employed or retained any company or person (other than a bona fide employee working solely for the Vendor), to solicit or secure this Agreement and that it has not paid or agreed to pay any person, company, corporation, individual, or firm other than a bona fide employee working solely for the Vendor, any fee, commission, percentage, gift, or any other consideration, contingent upon or resulting from the award of this Agreement.
- C. The Vendor shall comply with all federal, state, and local laws, regulations and ordinances applicable to the work or payment for work thereof, and shall not discriminate on the grounds of race, color, religion, sex, or national origin in the performance of work under this Agreement.
- D. Vendor specifically acknowledges its obligations to comply with Section 119.0701, Florida Statutes, with regard to public records, and shall:
- 1) keep and maintain public records that ordinarily and necessarily would be required by the County in order to perform the services required under this Agreement;
 - 2) upon request from the County, provide the County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost

provided in Chapter 119, Florida Statutes, or as otherwise provided by law;

- 3) ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed, except as authorized by law; and
- 4) meet all requirements for retaining public records and transfer, at no cost to the County, all public records in possession of Vendor upon termination of this Agreement and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All records stored electronically must be provided to the County in a format that is compatible with the information technology system of the County.

IF THE VENDOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE VENDOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THE CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT 239-533-2221, 2115 SECOND STREET, FORT MYERS, FL 33901, PRRCustodian@leegov.com; <http://www.leegov.com/publicrecords>.

- E. The Vendor is, and shall be, in the performance of all work, services and activities under this Agreement, an independent contractor. Vendor is not an employee, agent or servant of the County and shall not represent itself as such. All persons engaged in any work or services performed pursuant to this Agreement shall at all times, and in all places, be subject to the Vendor's sole direction, supervision and control. The Vendor shall exercise control over the means and manner in which it and its employees perform the work, and in all respects the Vendor's relationship and the relationship of its employees to the County shall be that of an independent contractor and not as employees of the County. The Vendor shall be solely responsible for providing benefits and insurance to its employees.
- F. The Vendor shall comply with the Vendor Background Screening Affidavit attached hereto and incorporated herein as Exhibit D.

IX. OWNERSHIP OF PRODUCTS

It is understood and agreed that all products provided under this Agreement shall become the property of the County upon acceptance by the County.

X. TIMELY DELIVERY OF PRODUCTS AND PERFORMANCE OF SERVICES

- A. The Vendor shall ensure that all of its staff, contractors and suppliers involved in the production or delivery of the products are fully qualified and capable to perform their assigned tasks.
- B. The personnel assigned by the Vendor to perform the services pursuant to this Agreement shall comply with the terms set forth in this Agreement. If the services provided require use of specific key personnel, the personnel shall be agreed to by the County and Vendor. If the Vendor's key personnel have been predetermined and approved, through the Solicitation process or otherwise, any subsequent change or substitution to the personnel must receive the County's written approval before said changes or substitution can become effective.
- C. The Vendor specifically agrees that all products shall be delivered within the time limits as set forth in this Agreement, subject only to delays caused by force majeure, or as otherwise defined herein. "Force majeure" shall be deemed to be any unforeseeable and unavoidable cause affecting the performance of this Agreement arising from or attributable to acts, events, omissions or accidents beyond the control of the parties.

XI. COMPLIANCE WITH APPLICABLE LAW

This Agreement shall be governed by the laws of the State of Florida. Vendor shall promptly comply with all applicable federal, state, county and municipal laws, ordinances, regulations, and rules relating to the services to be performed hereunder and in effect at the time of performance. Vendor shall conduct no activity or provide any service that is unlawful or offensive.

XII. TERMINATION

- A. The County shall have the right at any time upon thirty (30) days' written notice to the Vendor to terminate this Agreement in whole or in part for any reason whatsoever. In the event of such termination, the County shall be responsible to Vendor only for fees and compensation earned by the Vendor, in accordance with Section III, prior to the effective date of said termination. In no event shall the County be responsible for lost profits of Vendor or any other elements of breach of contract.
- B. After receipt of a notice of termination, except as otherwise directed, the Vendor shall stop work on the date of receipt of the notice of termination or other date specified in the notice; place no further orders or subcontracts for materials, services, or facilities except as necessary for completion of such portion of the work not terminated; terminate all vendors and subcontracts; and settle all outstanding liabilities and claims.

- C. The County's rights under this Agreement shall survive the termination or expiration of this Agreement and are not waived by final payment or acceptance and are in addition to the Vendor's obligations under this Agreement.

XIII. DISPUTE RESOLUTION

- A. In the event of a dispute or claim arising out of this Agreement, the parties agree first to try in good faith to settle the dispute by direct discussion. If this is unsuccessful, the parties may enter into mediation in Lee County, Florida, with the parties sharing equally in the cost of such mediation.
- B. In the event mediation, if attempted, is unsuccessful in resolving a dispute, the parties may proceed to litigation as set forth below.
- C. Any dispute, action or proceeding arising out of or related to this Agreement will be exclusively commenced in the state courts of Lee County, Florida, or where proper subject matter jurisdiction exists, in the United States District Court for the Middle District of Florida. Each party irrevocably submits and waives any objections to the exclusive personal jurisdiction and venue of such courts, including any objection based on forum non conveniens.
- D. This Agreement and the rights and obligations of the parties shall be governed by the laws of the State of Florida without regard to its conflict of laws principles.
- E. Unless otherwise agreed in writing, the Vendor shall be required to continue all obligations under this Agreement during the pendency of a claim or dispute including, but not limited to, actual periods of mediation or judicial proceedings.

XIV. STOP WORK ORDER

The County may, at any time, by written order to the Vendor, require the Vendor to stop all or any part of the work called for by this Agreement. Any order shall be identified specifically as a stop work order issued pursuant to this clause. This order shall be effective as of the date the order is delivered to the Vendor. Upon receipt of such an order, the Vendor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. The Vendor shall not resume work unless specifically so directed in writing by the County. The County may take one of the following actions:

- 1. Cancel the stop work order; or
- 2. Terminate the work covered by the order; or

3. Terminate the Agreement in accordance with provisions contained in Section XI.

In the event the County does not direct the Vendor to resume work, the stop work order may be converted into a notice of termination for convenience pursuant to Section XII. The notice period for such termination shall be deemed to commence on the date of issuance of the stop work order. In the event the County does not direct the Vendor to resume work within ninety (90) days, the Vendor may terminate this Agreement.

XV. VENDOR WARRANTY

- A. All products provided under this Agreement shall be new (unless specifically identified otherwise in Exhibit (B) and of the most suitable grade for the purpose intended.
- B. If any product delivered does not meet performance representations or other quality assurance representations as published by manufacturers, producers or distributors of the products or the specifications listed in this Agreement, the Vendor shall pick up the product from the County at no expense to the County. The County reserves the right to reject any or all materials if, in its judgment, the item reflects unsatisfactory workmanship or manufacturing or shipping damage. In such case, the Vendor shall refund to the County any money which has been paid for same.

XVI. MISCELLANEOUS

- A. This Agreement constitutes the sole and complete understanding between the parties and supersedes all other contracts between them, whether oral or written, with respect to the subject matter. No amendment, change or addendum to this Agreement is enforceable unless agreed to in writing by both parties and incorporated into this Agreement.
- B. The provisions of this Agreement shall inure to the benefit of and be binding upon the respective successors and assignees of the parties hereto. A party to this Agreement shall not sell, transfer, assign, license, franchise, restructure, alter, or change its corporate structure or otherwise part with possession or mortgage, charge or encumber any right or obligation under this Agreement without the proposed assignee and/or party restructuring, altering or changing its corporate structure agreeing in writing with the non-assigning party to observe and perform the terms, conditions and restrictions on the part of the assigning party to this Agreement, whether express or implied, as if the proposed assignee and/or party restructuring, altering or changing its corporate structure was an original contracting party to this Agreement. Notwithstanding the foregoing provision, the Vendor may assign its rights if given written authorization by the County and claims for the money due or to become due to the Vendor from the County under this Agreement may be assigned to a financial institution or

to a trustee in bankruptcy without such approval from the County. Notice of any such transfer or assignment due to bankruptcy shall be promptly given to the County.

- C. The exercise by either party of any rights or remedies provided herein shall not constitute a waiver of any other rights or remedies available under this Agreement or any applicable law.
- D. The failure of the County to enforce one or more of the provisions of the Agreement shall not be construed to be and shall not be a waiver of any such provision or provisions or of its right thereafter to enforce each and every such provision.
- E. The parties covenant and agree that each is duly authorized to enter into and perform this Agreement and those executing this Agreement have all requisite power and authority to bind the parties.
- F. Neither the County's review, approval or acceptance of, nor payment for, the products and services required under this Agreement shall be construed to operate as a waiver of any rights under this Agreement or of any cause of action arising out of the performance of this Agreement.
- G. If the Vendor is comprised of more than one legal entity, each entity shall be jointly and severally liable hereunder.
- H. When any period of time is referred to by days herein, it shall be computed to exclude the first day and include the last day of such period. When the period of time is fewer than three (3) days, it shall mean business days as defined by Lee County. If the period of time is greater than three (3) days, then it shall mean calendar days. For any period of time greater than seven (7) days, where the deadline falls on a Saturday, Sunday, or Lee County recognized holiday, the deadline will then fall to the next Monday or non-Lee County recognized holiday
- I. Any notices of default or termination shall be sufficient if sent by the parties via United States certified mail, postage paid, or via a nationally recognized delivery service, to the addresses listed below:

Vendor's Representative

Name: Pedro Salazar III
 Title: President
 Address: 190 Airpark Boulevard Unit#105, Immokalee, FL 34142
 Telephone: 239-657-2325
 Facsimile: 239-658-2513
 Email: Pete.Salazar@SalazarMachine.com

County's Representative

Names:	<u>Roger Desjarlais</u>	<u>Mary Tucker</u>
Titles:	<u>County Manager</u>	<u>Procurement Management Director</u>
Address:	<u>P.O. Box 398 Fort Myers, FL 33902</u>	
Telephone:	<u>(239) 533-2221</u>	<u>(239) 533-8881</u>
Facsimile:	<u>(239) 485-2262</u>	<u>(239) 485-8383</u>
Email:	<u>rdesjarlais@leegov.com</u>	<u>mtucker@leegov.com</u>

- J. Any change in the County's or the Vendor's Representative will be promptly communicated by the party making the change.
- K. Paragraph headings are for the convenience of the parties and for reference purposes only and shall be given no legal effect.
- L. In the event of conflicts or inconsistencies, the documents shall be given precedence in the following order:
 - 1. Agreement
 - 2. County's Purchase Order
 - 3. Solicitation
 - 4. Vendor's Submittal in Response to the Solicitation

[The remainder of this page intentionally left blank.]

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date last below written.

WITNESS:

SALAZAR MACHINE & STEEL, INC.

Signed By: Linda Salazar

Signed By: Pedro Salazar III

Print Name: Linda Salazar

Print Name: Pedro Salazar III

Title: President

Date: 1/16/2023



LEE COUNTY

BOARD OF COUNTY COMMISSIONERS
OF LEE COUNTY, FLORIDA

BY: [Signature]
CHAIR

DATE: 3/28/23

ATTEST:
CLERK OF THE CIRCUIT COURT

BY: [Signature]
DEPUTY CLERK

APPROVED AS TO FORM FOR THE
RELIANCE OF LEE COUNTY ONLY:

BY: [Signature]
OFFICE OF THE COUNTY ATTORNEY

EXHIBIT A

SCOPE OF WORK AND SPECIFICATIONS

SCOPE OF WORK AND SPECIFICATIONS

1. SCOPE

- 1.1 The Lee County Board of County Commissioners (BOCC) desires to establish a contract for welding and fabrication services for equipment typically associated with Category 1 "Countywide Projects", Category 2, "Welding of Walkingfloor trailers" and Category 3, "Mobile Welding Services". Services will be provided on an as-needed basis county-wide; no work is guaranteed.
- 1.2 The Vendor shall be appropriately licensed, shall obtain all necessary permits, and shall pay all required fees to any governmental agency having jurisdiction over the work. Inspections required by local ordinances during the course of the work shall be arranged by the Vendor, as required. Satisfactory evidence to show that all work has been finalized in accordance with the ordinances and code requirements, shall be furnished to the County upon completion.
- 1.3 If requested by the County, the Vendor shall provide material waivers for each project.
- 1.4 The Vendor shall provide adequate moving, lifting and transportation capability for all equipment covered under this contract. For rental of such equipment not owned by the Vendor, it is expected that the rental price paid by the Vendor shall be billed to the County with no markup. Vendor shall be required to provide a rental receipt to the County upon invoicing for verification. The County will not pay rental charges on an invoice without cost verification.
- 1.5 Response time on non-emergency jobs shall not exceed **forty-eight (48) hours** from notification unless authorized by the County representative. For emergency jobs, response time shall not exceed **four (4) hours** from notification unless authorized by the County representative. Notification shall be made by phone call or email. The authorized County representative shall stipulate what constitutes as an Emergency upon notification. Response time is defined as having manpower and equipment on site ready to begin work. The response times specified herein include weekends and holidays.
- 1.6 In the event of a hurricane or other natural disaster, the County will have special needs in this area. Each Vendor must commit to place the County's requirements in a high priority classification.
- 1.7 Any new fabrication shall require the Vendor to submit auto CADD prints or equal to demonstrate accuracy of items being fabricated to the County representative prior to the commencement of work for approval.
- 1.8 The need may arise for onsite repair. The Vendor must be capable of performing mobile welding and reasonable fabrication services on equipment in field and at County operated facilities in Lee and Hendry Counties.
- 1.9 The Vendor shall keep the County premises free from accumulation of waste materials or rubbish caused by their operations at all times. Upon completion of the work, the Vendor shall remove all waste materials and rubbish from and around the facility, as well as all tool construction equipment, machinery, and surplus materials, and shall clean all working area surfaces and leave that area "broom clean."
- 1.10 In the event that the work performance of the Vendor is not satisfactory, the Vendor shall be notified and given 24 hours to remedy the defective work. Labor for all jobs requiring any rework shall be at no cost to the County. If the Vendor fails to meet this requirement, the County reserves the right to obtain welding services from another source and deduct the cost from monies due to the Vendor.
- 1.11 Vendor must have space to store and secure vehicles & equipment while being worked on; including but not limited to tractor trailers, construction equipment, and other vehicles and equipment typical to the solid waste industry and municipal fleet operations.
- 1.12 Vendor must complete County work in accordance with the term stated on the purchase order. In all cases the Vendor and the County shall notify the other party via email when equipment is to be delivered to the other's site.

2. MATERIALS

- 2.1 All materials to be utilized shall conform to standards of the trade, manufacturers' recommendations, and be acceptable to the County.
- 2.2 The cost of materials shall be based on the Vendor's invoiced price plus a maximum of a 15% percent mark-up. A mark-up on sales tax will not be allowed. The Vendor's invoices shall clearly show the manufacturers' part number, description, purchase price and percent mark-up cost. A copy of the Vendor purchase invoice shall be submitted with the Vendor's invoice.
- 2.3 The Vendor shall be expected to negotiate and obtain the lowest prices possible when purchasing materials for sale to the County.

3. INVOICING

- 3.1 All invoices must show at a minimum the following.
- The number of hours the project required multiplied by the quoted hourly rate
 - The cost of the materials used multiplied by the material mark-up
 - The total cost for the project.
- 3.2 In order to verify material costs accurately the invoice shall be accompanied by the invoices from the Vendors supplier for the materials used in the project. All information necessary to accurately verify all costs incurred by the county shall accompany the Vendor's invoice. If the County cannot assess accurately the costs for any project, payment will be held until the vendor substantiates all its invoiced charges. A current invoice shall be provided to verify the material costs but if for some reason this cannot be done the County representative shall determine the cost of materials used for the project.

4. GENERAL SPECIFICATIONS

- 4.1 Vendor must have the necessary equipment and capabilities to fabricate and machine parts within factory specifications, as necessary. Vendor must be able to provide all welding and fabrication services for steel, aluminum, and stainless-steel materials. Vendor must be able to weld up to 1 ½ inch materials. Vendor must have the ability to engineer, load, and stress test fabricated or repaired points, including points on hydraulic operated equipment.
- 4.2 Welding operations including but not limited to metal heating and cutting with oxy-acetylene welding, brazing, soldering, and plasma cutting; shielded metal arc welding in the flat, horizontal, vertical, and overhead positions; Gas Metal Arc Welding (GMAW/MIG) in all positions; Gas Tungsten Arc Welding (GTAW/TIG) in all positions; use of Arc Welding in joining pipe sections; and all types of metalizing.

CATEGORY 1- Countywide Projects

- 4.3 The Vendor must be able to fabricate metal body parts on dump trucks and various heavy on and off-road equipment, hydraulic tanks, repair and machine cylinder rods and barrels, milling pins and bushings on heavy equipment and replace tarps and liners on dump trucks.

CATEGORY 2 - Welding of Walkingfloor trailers

- 4.4 Vendor shall provide welding services to Walkingfloor trailers. Work may include but not be limited to floor slats removal and/or replacement, sub-framework, inspection, repair, and repair and/or replacement of other operating and structural components.
- 4.5 Walkingfloor slats must meet or exceed the minimum specifications for the slats or components listed below:
- 4.5.1 Walkingfloor slats model number 2301 (3) Ridge High Impact aluminum slat or as model number is amended.
 - 4.5.2 Equivalent Walkingfloor slats may be accepted with prior approval by the County.
 - 4.5.3 Walkingfloor bearings, T-blocks, and other materials must be approved prior to installation.

CATEGORY 3- Mobile Welding Services

4.10 Vendor shall provide mobile welding services as required by County departments.

4.10.1 The Vendor must be capable of performing mobile welding and reasonable fabrication services on equipment in field and at County operated facilities in Lee and Hendry Counties.

4.10.2 Vendor shall have the tools and equipment to complete welding services.

End of Scope of Work and Specifications Section

SPECIAL CONDITIONS

These are conditions that are in relation to this solicitation only and have not been included in the County's standard Terms and Conditions or the Scope of Work.

1. BASIS OF AWARD

- 1.1. The basis of award shall be determined by the lowest Category Grand Total per category of the most responsive, responsible, and qualified Vendor(s) meeting all bid specifications. The County intends to award to a Primary and Secondary vendor per category.
- 1.2. Basis of Award totals exclude Material Markup. However, Material Markup shall be provided by each Vendor as requested within each category. Material Markup, although not part of basis of award calculations, shall become part of the final contract of the selected Vendor(s) under the associated Category.
 - 1.2.1. The cost of materials shall be based on the Vendor(s) invoice price plus a **maximum of a 15% percent mark-up**. A mark-up on sales tax will not be allowed.
- 1.3. Vendor(s) are required to bid on all items in the category in order to be deemed responsive. Should a Vendor not bid on all items in a category (1, 2, or 3) the bidder shall be deemed non-responsive. Vendor(s) can bid on one category or all.

2. MASTER AGREEMENT NOTICE

- 2.1. This is a "Master" contract, which is not for any specific project. Work to be performed under this contract will be authorized, scheduled, funded, and accounted for by the issuance of a purchase order, by the requesting department.
- 2.2. The requesting County department reserves the right to provide additional project clarification details with the issuance of and within or attached to each purchase order. Such items shall be minor in nature such as providing for location, working hours, number of units, etc.

3. LOCAL PREFERENCE

The Lee County Local Vendor Preference shall be included as part of the award process for this project. As such, Lee County at its sole discretion may choose to award a preference to any qualified Local Vendor.

End of Special Conditions Section



Procurement Management Department
2115 Second Street, 1st Floor
Fort Myers, FL 33901
Main Line: (239) 533-8881
Fax Line: (239) 485-8383
www.leegov.com/procurement

Posted Date: October 4, 2022

Solicitation No.: B220419MWB

Solicitation Name: Welding & Fabrication - Annual

Subject: Addendum Number 1

The following represents clarification, additions, deletions, and/or modifications to the above referenced bid. This addendum shall hereafter be regarded as part of the solicitation. Items not referenced herein remain unchanged, including the response date. Words, phrases or sentences with a strikethrough represent deletions to the original solicitation. Underlined words and bolded, phrases or sentences represent additions to the original solicitation.

1. OPEN DATE / BID DUE DATE EXTENSION NOTICE:

FROM: OCTOBER 12, 2022 at 2:30 PM

TO: OCTOBER 31, 2022 AT 2:30 PM

Bidders must ensure they continue to monitor the Lee County Procurement website for any follow-up information regarding this solicitation.

2. QUESTIONS/ANSWERS

1.	I was looking at the bid for annual welding contract. How do I submit?
Answer	Please see the below link: https://www.leegov.com/procurement/projects/open-projects/project?fid=5937

BIDDER/PROPOSER IS ADVISED, YOU ARE REQUIRED TO ACKNOWLEDGE RECEIPT OF THIS ADDENDUM WHEN SUBMITTING A BID/PROPOSAL. FAILURE TO COMPLY WITH THIS REQUIREMENT MAY RESULT IN THE BIDDER/PROPOSER BEING CONSIDERED NON-RESPONSIVE.

ALL OTHER TERMS AND CONDITIONS OF THE SOLICITATION DOCUMENTS ARE AND SHALL REMAIN THE SAME.

Kacey Bell
Procurement Analyst: Kacey Bell
Procurement Analyst Direct Line: 239-533-8835
Lee County Procurement Management



Procurement Management Department
2115 Second Street, 1st Floor
Fort Myers, FL 33901
Main Line: (239) 533-8881
Fax Line: (239) 485-8383
www.lee.gov/procurement

Posted Date: October 4, 2022

Solicitation No.: B220419MWB

Solicitation Name: Welding & Fabrication - Annual

Subject: Addendum Number 2

The following represents clarification, additions, deletions, and/or modifications to the above referenced bid. This addendum shall hereafter be regarded as part of the solicitation. Items not referenced herein remain unchanged, including the response date. Words, phrases or sentences with a strikethrough represent deletions to the original solicitation. Underlined words and bolded, phrases or sentences represent additions to the original solicitation.

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Bidders must ensure they continue to monitor the Lee County Procurement website for any follow-up information regarding this solicitation.

BIDDER/PROPOSER IS ADVISED, YOU ARE REQUIRED TO ACKNOWLEDGE RECEIPT OF THIS ADDENDUM WHEN SUBMITTING A BID/PROPOSAL. FAILURE TO COMPLY WITH THIS REQUIREMENT MAY RESULT IN THE BIDDER/PROPOSER BEING CONSIDERED NON-RESPONSIVE.

ALL OTHER TERMS AND CONDITIONS OF THE SOLICITATION DOCUMENTS ARE AND SHALL REMAIN THE SAME.

Kacey Bell

Procurement Analyst: Kacey Bell
Procurement Analyst Direct Line: 239-533-8835
Lee County Procurement Management

EXHIBIT B FEE SCHEDULE

The Vendor is the primary vendor for Category 2 – Walkingfloor Trailers, secondary vendor for Category 3 – Mobile Welder Services, and Tertiary vendor for Category 1 – Countywide Projects. The County shall contact the primary vendor first for orders. If the primary vendor is unable to fulfill the need or meet the timeline required, the County may contact the secondary vendor and then the tertiary vendor, in that order. Products are to be charged in accordance with the unit prices provided below.

<i>Category 1- Countywide Projects – AWARD TERTIARY</i>		
Section 1 - Hourly Rates		
Item #	Trade	Hourly Rate
1	Stick Welding	
1a	Steel	\$90.00
1b	Stainless-Steel	\$90.00
1c	Aluminum	\$90.00
2	Tig Welding	
2a	Steel	\$90.00
2b	Stainless-Steel	\$90.00
2c	Aluminum	\$90.00
3	Mig Welding	
3a	Steel	\$90.00
3b	Stainless-Steel	\$80.00
3c	Aluminum	\$90.00
4	Fabricator	\$90.00
5	Machinist	\$90.00
Section 2 - Emergency Hourly Rates		
Item #	Trade	Emergency Hourly Rate
1	Stick Welding	
1a	Steel	\$105.00
1b	Stainless-Steel	\$105.00
1c	Aluminum	\$105.00
2	Tig Welding	
2a	Steel	\$105.00
2b	Stainless-Steel	\$105.00
2c	Aluminum	\$105.00
3	Mig Welding	
3a	Steel	\$105.00
3b	Stainless-Steel	\$105.00
3c	Aluminum	\$105.00
4	Fabricator	\$105.00
5	Machinist	\$105.00

<i>Category 2 – Walking Floor Trailers - <u>AWARDED PRIMARY</u></i>		
Section 1 - Hourly Rates		
Item #	Trade	Hourly Rate
1	Shop Welding Services on Walking Floor Trailers	\$90.00
2	Mobile Welding Services on Walking Floor Trailers	\$90.00
<i>Category 3 - Mobile Welder Services – <u>AWARDED SECONDARY</u></i>		
Section 1 - Hourly Rates		
Item #	Trade	
1	Mobile Welder – Non Emergency	\$90.00
2	Mobile Welder – Emergency Rate	\$105.00
<i>Material Mark Up</i>		
Item #	Manufacturer Material Mark Up	
1	Material Mark Up	15%

[The remainder of this page intentionally left blank.]

EXHIBIT C INSURANCE REQUIREMENT



Lee County Insurance Requirements including Garagekeepers

Minimum Insurance Requirements: *Risk Management in no way represents that the insurance required is sufficient or adequate to protect the vendors' interest or liabilities. The following are the required minimums the vendor must maintain throughout the duration of this contract. The County reserves the right to request additional documentation regarding insurance provided*

- a. **Commercial General Liability/Garage/Garage Keepers/ On-Hook Legal Liability** - Coverage shall apply to premises and/or operations, products and/or completed operations, independent contractors, contractual liability, exposures with minimum limits of:

\$1,000,000 per occurrence
\$2,000,000 general aggregate
\$1,000,000 products and completed operations
\$1,000,000 personal and advertising injury

- b. **Business Auto Liability** - The following Automobile Liability will be required and coverage shall apply to all owned, hired and non-owned vehicles use with minimum limits of:

\$1,000,000 combined single limit (CSL)

- c. **Workers' Compensation** - Statutory benefits as defined by FS 440 encompassing all operations contemplated by this contract or agreement to apply to all owners, officers, and employees regardless of the number of employees. Workers Compensation exemptions may be accepted with written proof of the State of Florida's approval of such exemption. Employers' liability will have minimum limits of:

\$500,000 per accident
\$500,000 disease limit
\$500,000 disease – policy limit

**The required minimum limit of liability shown in a. and b. may be provided in the form of "Excess Insurance" or "Commercial Umbrella Policies." In which case, a "Following Form Endorsement" will be required on the "Excess Insurance Policy" or "Commercial Umbrella Policy."*

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Verification of Coverage:

1. Coverage shall be in place prior to the commencement of any work and throughout the duration of the contract. A certificate of insurance will be provided to the Risk Manager for review and approval. The certificate shall provide for the following:

- a. **The certificate holder shall read as follows:**

**Lee County Board of County Commissioners
P.O. Box 398
Fort Myers, Florida 33902**

- b. ***"Lee County, a political subdivision and Charter County of the State of Florida, its agents, employees, and public officials" will be named as an "Additional Insured" on the General Liability policy, including Products and Completed Operations coverage.***

Special Requirements:

1. An appropriate "Indemnification" clause shall be made a provision of the contract.
2. It is the responsibility of the general contractor to insure that all subcontractors comply with all insurance requirements.

EXHIBIT D
VENDOR BACKGROUND SCREENING AFFIDAVIT




**VENDOR BACKGROUND
SCREENING AFFIDAVIT**

Florida Statutes Chapter 435 governs required background screenings for any employees, contractors, subcontractors, or agents of the Vendor who will have contact with any vulnerable person, as defined by statute, or who otherwise are required to undergo a Level 1 or Level 2 background screening in accordance with Florida law.

The Vendor is responsible for ensuring that such required background screenings are conducted in accordance with Florida Statutes Chapter 435. Documentation of such completed background screenings must be maintained for a period of no less than five (5) years and are subject to audit by Lee County at any time during such five (5) year period.

Under penalty of perjury, I declare that I have read and understand the requirements stated above, and that all required background screenings shall be conducted in accordance with this affidavit. I further understand that there may be additional local, state, and federal regulations that may require background screening, and that the Vendor will be solely responsible for complying with such legal requirements. Furthermore, the Vendor shall indemnify and hold Lee County harmless from any and all claims or actions resulting from failure to comply with this affidavit.

Date: 01-16-23


Signature

STATE OF Florida
COUNTY OF Collier

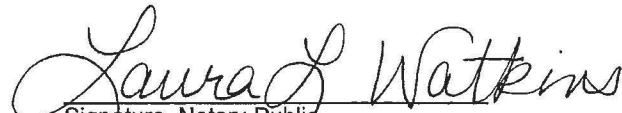
Pedro Salazar III
Name/Title President

The foregoing instrument was sworn to (or affirmed) and subscribed before me by means of ☒ physical presence or ☐ online notarization, this 16th day of January, 2023, by the above-named person and in their stated capacity, and is either personally known to me or who has produced the following type of identification: personally known
Type of Identification

[Stamp/seal required]



LAURA L. WATKINS
Notary Public
State of Florida
Comm# HH274488
Expires 6/9/2026


Signature, Notary Public