

### AGENDA ITEM REPORT

**DATE:** November 5, 2024  
**DEPARTMENT:** Utilities  
**REQUESTER:** Pamela Keyes  
**TITLE:** Approve Contract Renewal and Amendment for Quicklime

#### I. MOTION REQUESTED

- A. Approve Amendment No. 2 to the contract with vendor Lhoist North America of Alabama LLC, under Solicitation No. B220105CMR Quicklime, to increase the price of Quicklime (Powder 3/8") to \$481.31 per ton. The amendment will increase the contract amount by approximately \$163,426.00 annually.
- B. Approve contract renewal for the supply and delivery of Quicklime (Powder 3/8"), from Lhoist North America of Alabama LLC., under Solicitation No. B220105CMR, through April 14, 2026.
- C. Authorize the County Manager or designee to execute the amendment and renewal on behalf of the Board of County Commissioners.

#### II. ITEM SUMMARY

Approves an amendment to the annual contract with Lhoist North America LLC to increase the cost of Quicklime. The vendor submitted the required documentation to Procurement to renew the contract for an additional one-year period and increase the price to \$481.31 per ton, or 14.37%. This product is used at the Corkscrew Water Treatment Plant for lime softening, the main treatment process where lime is added during coagulation to remove hardness. The total previous twelve-month spend for Quicklime was \$1,137,276.74.

#### III. BACKGROUND AND IMPLICATIONS OF ACTION

On April 5, 2022, the Board of County Commissioners awarded B220105CMR, Quicklime to Chemrite, Inc as the primary vendor and Lhoist North America of Alabama, LLC as the secondary vendor for the purchase and supply of Quicklime on an as-needed basis.

On May 6, 2022, Chemrite ended the contract, making Lhoist North America the primary vendor. The original contract term was three years, with an option to extend for up to an additional three years.

Lhoist submitted a request for a price increase of 14.37%. Vendor cited that they are receiving increases in energy and fuel used to produce lime products. Other energy market related increases include subcontracting, diesel, additives, and railroad shipping. A price increase of 14.37% is estimated to add an additional \$163,426.00 annually.

Current Board approval will allow for a one-year contract renewal and price increase from \$420.83 per ton to \$481.31 per ton (or 14.37% increase).

#### Lhoist North America of Alabama, LLC Price Increase - Quicklime Annual Contract

B220105CMR	Date	Unit Price Per Ton	% Increase	Estimated Annual Increase	Expenditure History
Contract Start	4/12/22	365.94	0%	-	FY22: \$369,427.53
Amendment I	1/17/23	420.83	15%	\$144,982.00	FY23: \$1,142,380.74
Contract Renewal	4/12/24	420.83	0%	-	FY24: \$1,137,276.74
Amendment II	4/15/25	481.31	14.37%	\$163,426.00	FY25: \$1,300,702.74

#### IV. FINANCIAL INFORMATION

Current Year Dollar Amount: \$1,300,703  
Included in the Current Budget?: Yes  
Fund: Utilities Water & Wastewater Capacity Fees  
Comments:

Is this a revenue or expense item? Expense  
Is this Discretionary or Mandatory? Discretionary  
Will this item impact future budgets? No  
Program: Utilities  
Project: Quicklime for Corkscrew WTP  
Account Strings: OD5361848700  
Fund Type? Enterprise

#### V. RECOMMENDATION

Approve

#### ATTACHMENTS:

2 - Amendment 2 Signed - B220105CMR Quicklime - Lhoist - Price Increase

#### REVIEWERS:

Elizabeth Garcia, Utilities	Created/Initiated - 10/23/2024
Mary Tucker, Procurement	Approved - 10/23/2024
Pamela Keyes, Utilities	Approved - 10/23/2024
Anne Henkel, Budget Services	Approved - 10/23/2024
Angela Guttery, Budget Services	Approved - 10/23/2024
Peter Winton, County Manager	Approved - 10/24/2024
Amanda Swindle, County Attorney	Approved - 10/24/2024
Marc Mora, County Manager	Approved - 10/24/2024
Pamela Keyes, Utilities	Final Approval - 10/28/2024