

AGENDA ITEM REPORT

DATE: April 7, 2026
DEPARTMENT: Utilities
REQUESTER: Marc Mora
TITLE: Approve Renewing and Amending Contract for Quicklime

I. MOTION REQUESTED

- A. Approve Amendment No. 3 to the contract with vendor Lhoist North America of Alabama LLC, under Solicitation No. B220105CMR Quicklime, to increase the price of Quicklime (Powder 3/8") to \$495.75 per ton. The amendment will increase the contract amount by approximately \$39,021 annually.
- B. Approve contract renewal for the supply and delivery of Quicklime (Powder 3/8"), from Lhoist North America of Alabama LLC., under Solicitation No. B220105CMR, through April 14, 2027.
- C. Authorize the County Manager or designee to execute the amendment and any renewals on behalf of the Board of County Commissioners.

II. ITEM SUMMARY

Approves an amendment to the annual contract with Lhoist North America LLC to increase the cost of quicklime. Lhoist has cited increases in energy and fuel costs required to produce lime products, along with energy market-related increases for subcontracting, diesel, additives, and railroad shipping.

The vendor submitted the required documentation to Procurement to renew the contract for an additional one-year period and increase the price of quicklime from \$481.31 per ton to \$495.75 per ton, or 3.00%. This product is used at the Corkscrew Water Treatment Plant for lime softening, the primary treatment process where lime is added during coagulation to remove hardness. Total expenditures for the prior twelve-month period were \$1,354,157.30.

III. BACKGROUND AND IMPLICATIONS OF ACTION

April 5, 2022: Board of County Commissioners awarded B220105CMR, Quicklime to Chemrite, Inc as the primary vendor and Lhoist North America of Alabama, LLC as the secondary vendor for the purchase and supply of Quicklime on an as-needed basis.

May 6, 2022: Chemrite ended the contract, making Lhoist North America the primary vendor. The original contract term was three years, with an option to extend for up to an additional three years.

February 7, 2023: Amendment No. 1 was Board-approved to increase the price of Quicklime from \$365.94 to \$420.83 per ton.

November 5, 2024: Amendment No. 2 was Board-approved to increase the price of Quicklime from \$420.83 to \$481.31 per ton.

Lhoist has cited increases in energy and fuel costs required to produce lime products, along with energy market-related increases for subcontracting, diesel, additives, and railroad shipping. A 3.00% price increase is estimated to result in an additional annual cost of \$39,021.00.

Current Board approval will allow for a one-year contract renewal with a 3.00% price increase, from \$481.31 per ton to \$495.75 per ton.

Lhoist North America of Alabama, LLC Price Increase Quicklime Annual Contract

B220105CMR	DATE	Unit Price Per Ton	% Increase	Estimated Annual Increase	EXPENDITURE HISTORY
Contract Start	4/12/2022	365.94	0%	\$ -	FY22 - \$369,427.53
Amendment I	1/17/2023	420.83	15%	\$1,142,380.74	FY23 - \$1,142,380.74
Contract Renewal	4/12/2024	420.83	0%	\$ -	FY24 - \$1,137,276.74

Amendment II	4/15/2025	481.31	14.37%	\$163,426.00	FY25 - \$1,300,702.74
Amendment III	4/15/2026	495.75	3.00%	\$39,021.00	FY26 estimate - \$1,339.723.82

IV. FINANCIAL INFORMATION

Current Year Dollar Amount: \$39,021
 Included in the Current Budget?: Yes
 Fund: Utilities Operating
 Comments:

Is this a revenue or expense item? Expense
 Is this Discretionary or Mandatory? Discretionary
 Will this item impact future budgets? No
 Program: Utilities
 Project: Quicklime for Corkscrew WTP
 Account Strings: OD5361848700
 Fund Type? Enterprise

V. RECOMMENDATION

Approve

ATTACHMENTS:

2 - B220105CMR - Quicklime - Lhoist - Am 3 - Price Increase - VENDOR OCR, 3 - Signed Lhoist Renewal and Affidavit.
 11.2025, 4 - Lhoist B220105CMR.Lee County Req Revised with documentation 12.02.25

REVIEWERS:

Elizabeth Garcia, Utilities	Created/Initiated - 3/25/2026
Mary Tucker, Procurement	Approved - 3/25/2026
Talya Bickle, Utilities	Approved - 3/25/2026
Anne Henkel, Budget Services	Approved - 3/26/2026
Peter Winton, County Manager	Approved - 3/26/2026
Amanda Swindle, County Attorney	Approved - 3/26/2026
Marc Mora, County Manager	Final Approval - 3/31/2026