

**AGENDA ITEM REPORT**

**DATE:** March 3, 2020  
**DEPARTMENT:** Transportation  
**REQUESTER:** Randy Cerchie  
**TITLE:** Award Contract for Directional Bore Services

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**I. MOTION REQUESTED**

A) Award Invitation to Bid No. B200002JJB, Directional Bore Services – Annual for directional bore drilling, on an as needed basis, for an initial term of one year for individual projects up to a total amount of \$576,698.00, to the following vendors: Cabana Construction of SW FL, Inc., DBE Management, Inc., Powercore Communications, Inc., Roberts Drilling, Inc., and Underground Utilities Group, Inc.  
 B) Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.  
 C) Grant the County Manager or designee the authority to renew the contracts, for up to three additional one-year periods, and to execute all associated documents, as approved in the departments' annual adopted budgets, if doing so is in the best interest of Lee County, and there are no cost increases associated with the renewals.  
 D) Award County Project Authorization No. 1 to Contract No. 8610 with Roberts Drilling, Inc. under Solicitation No. B200002JJB for Directional Bore Services providing for installation of 4 -1 ¼" conduits and pull boxes on Lee Blvd. from Alvin Avenue to State Road 82, in the amount of \$100,113.00 and authorize the County Manager or designee to approve the County Project Authorization on behalf of the Board of County Commissioners.

**II. ITEM SUMMARY**

Awards contracts to Cabana Construction of SW FL, Inc., DBE Management, Inc., Powercore Communications, Inc., Roberts Drilling, Inc., and Underground Utilities Group, Inc., to provide directional bore drilling, on an as-needed basis for an initial one-year period for individual projects up to a total amount of \$576,698.00. This amount addresses the award of County Project Authorization No. 1 to Roberts Drilling, Inc. for installation of 4 -1 ¼" conduits and pull boxes on Lee Blvd. from Alvin Avenue to State Road 82, and two additional projects that are forecast to be completed in the first year of the contract, in a planned total of \$476,698, plus an additional \$100,000 for unexpected directional boring needs that may occur during the year. Total amount spent last fiscal year was \$452,360. Contracts can be renewed for up to three additional one-year periods upon agreement of the County and the awarded vendors. Funding is available in the current year Capital budget for these expenses.

**III. BACKGROUND AND IMPLICATIONS OF ACTION****A) Board Action and Other History**

Procurement Management obtained bids for the project known as Invitation to Bid No. B200002JJB, Directional Bore Services – Annual. On the bid deadline of November 18, 2019, Procurement Management received five submittals. After conducting an analysis of the bid submissions, Cabana Construction of SW FL, Inc., DBE Management, Inc., Powercore Communications, Inc., Roberts Drilling, Inc., and Underground Utilities Group, Inc., were determined to be the responsible bidders with the lowest responsive bids.

Staff recommends awarding contracts to Cabana Construction of SW FL, Inc., DBE Management, Inc., Powercore Communications, Inc., Roberts Drilling, Inc., and Underground Utilities Group, Inc., for use on an as-needed basis for an initial one-year period for individual projects up to a total amount of \$576,698.00.

The Department of Transportation plans to use this contract for three budgeted projects within the first year of the contract. These projects are:

- Installation of 4 -1 ¼ " conduits and pull boxes on Hancock Bridge Parkway from Del Prado Blvd. to 24th Ave in the estimated amount of \$170,500.
- Installation of 4 – 1 ¼ " conduits and pull boxes on Lee Blvd. from Alvin Avenue to State Road 82 in the amount of \$100,113.00 awarded as CPA 1 to Roberts Drilling, Inc.
- Installation of 4 – 1 ¼ " conduits and pull boxes on Imperial Parkway from Coconut Road to Shangri-La Road in the estimated amount of \$206,085.

In addition, staff requests Board approval of an additional \$100,000 budgeted for use on unanticipated projects that are needed under this contract, often as a result of damage to existing infrastructure due to traffic accidents. This amount is in line with the historical yearly spend under the previous contract for directional boring services that was spent on unplanned projects.

**B) Policy Issues****C) BoCC Goals****D) Analysis****E) Options**

**IV. FINANCIAL INFORMATION**

A)	Current year dollar amount of item:	\$576,698.00
B)	Is this item approved in the current budget?	Yes
C)	Is this a revenue or expense item?	Expense
D)	Is this Discretionary or Mandatory?	Discretionary
E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	No
F)	Fund: Transportation Capital Improvement Program: DOT Capital Projects Project: Advanced Traffic Management System Account Strings: 20675930700	
G)	Fund Type?	Other: Transportation Capital Improvement
H)	Comments:	

**V. RECOMMENDATION**

Approve

**VI. TIMING/IMPLEMENTATION**

**VII. FOLLOW UP**

**ATTACHMENTS:**

Description	Upload Date	Type
<a href="#">Roberts Drilling - County Project Authorization No. 1</a>	2/11/2020	Backup Material
<a href="#">Cabana Construction Agreement</a>	2/19/2020	Agreement
<a href="#">Cabana Sunbiz</a>	2/19/2020	Backup Material
<a href="#">DBE Construction Agreement</a>	2/19/2020	Agreement
<a href="#">DBE Sunbiz</a>	2/19/2020	Backup Material
<a href="#">Powercore Construction Agreement</a>	2/19/2020	Agreement
<a href="#">Powercore Sunbiz</a>	2/19/2020	Backup Material
<a href="#">Roberts Drilling Construction Agreement</a>	2/19/2020	Agreement
<a href="#">Roberts Drilling Sunbiz</a>	2/19/2020	Backup Material
<a href="#">Underground Cabco Agreement</a>	2/19/2020	Agreement
<a href="#">Underground Cabco Sunbiz</a>	2/19/2020	Backup Material

**REVIEWERS:**

Department	Reviewer	Action	Date
Transportation	Turner, Nicole	Approved	2/24/2020 - 7:45 AM
Transportation	Cerchie, Randy	Approved	2/24/2020 - 3:05 PM
Budget Services	Guttery, Angela	Approved	2/24/2020 - 4:07 PM
Budget Services	Winton, Peter	Approved	2/24/2020 - 4:10 PM
County Attorney	Swindle, Amanda	Approved	2/24/2020 - 4:29 PM
County Manager	Harner, David	Approved	2/26/2020 - 8:44 AM