



Kevin Ruane
District One

February 21, 2022

Cecil L. Pendergrass
District Two

Ray Sandelli
District Three

Brian Hamman
District Four

Frank Mann
District Five

Roger Desjarlais
County Manager

Richard Wesch
County Attorney

Donna Marie Collins
County Hearing Examiner

Mr. Boyd Stanley
Polydyne, Inc.
1 Chemical Plant Rd
Riceboro, GA 31323

SUBJECT: Renewal of Annual Contract No. B180434BAW
 Miscellaneous Chemicals for the Water & Wastewater Treatment Plants

Dear Mr. Stanley

This is to inform you that Lee County agrees to renew the above subject contract for an additional one (1) year period, from 4/15/22 through 4/4/23.

We are hereby extending the annual contract for an additional one-year period under the same terms and conditions as the original award, including the 4.0% PPI price increase.

If you have any questions regarding this letter, please contact me at (239) 533-8871.

Sincerely,

Kimberly Urban

Kimberly Urban
Contracts Analyst
Procurement Management Division

C: Project File



Lee County
Southwest Florida

Kevin Ruane
District One

November 2, 2021

239-533-8871

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Examiner

Mr. Boyd Stanley
Polydyne, Inc.
1 Chemical Plant Rd
Riceboro, GA 31323

Subject: Renewal of Annual Contract B180434BAW
Miscellaneous Chemicals for the Water & Wastewater Treatment Plants

Dear Mr. Stanley:

The above-referenced annual contract will expire on April 14, 2022, unless renewed. Lee County is requesting that this annual contract be renewed for an additional one year period (4/15/22 – 4/14/23). Therefore, we are requesting that you choose one of the following options and return this letter to Lee County Procurement Management, Attn: Kimberly Urban, P.O. Box 398, Ft. Myers, FL 33902-0398, (Fax: 239-485-8383 or email kurban@leegov.com), within 15 calendar days from receipt. Failure to return by November 16, 2021, may, at the County's sole discretion, result in contract cancellation and/or rebid of solicitation.

 *X a. I want to continue performing under this annual contract for an additional one year period under the same terms and conditions as agreed upon in the above-referenced quotation.

**Pursuant to the attached contract renewal proposal.*

As a condition of this renewal, the vendor agrees to provide Lee County with an updated insurance certificate upon expiration of the original certificate on file with the County.

 b. I am not interested in extending this contract for an additional one-year period. Why? _____

Vendor:

Signature Mark Schlag

Vice-President

Title

12/15/21

Date

Lee County:

Signature of Authorized Official

Procurement Management Director

Title

2/18/2022

Date

November 2, 2021

Ms. Kimberly Urban
Contract Analyst
Lee County
2115 Second Street, 1st Floor
Fort Myers, FL 33901

Subject: Contract Extension – Annual Contract B180434BAW

Dear Ms. Urban,

Polydyne Inc. would like to thank you for the opportunity to renew the above-referenced Contract. While we are pleased to extend, we must request a reasonable price adjustment for the extension period.

Over the last several months, Polydyne Inc. has seen continued increases in raw material costs in response to the tight supply and high demand of these materials. Two key cost drivers of polymers, propylene and acrylonitrile, have seen substantial increases. Propylene is up more than 139% over the last year and acrylonitrile is up more than 102% over this same period. Please see attached corresponding price graph. Trucking shortages only further compound these cost increases. Average long-distance trucking rates have increased more than 25% over the last year. Please see attached PPI for General Freight Trucking. These freight increases have impacted our costs for both receiving raw materials to our manufacturing facilities and for delivering finished polymers to our customers. Lastly, for your review, please find attached the most recent PPI – Producer Price Index for Plastics material and resins mfg. (Series ID: PCU325211325211), which reflects an increase of 44.6%.

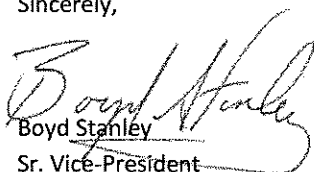
Therefore, effective April 15, 2022 through April 14, 2023, we propose to supply as follows:

PRODUCT	PACKAGE	UNIT PRICE
CLARIFLOC A-3310	55 LB. BAGS	\$1.40/LB.
CLARIFLOC A-3320	55 LB. BAGS	\$1.40/LB.
CLARIFLOC SE-1079	2300 LB. TOTES	\$1.20/LB.
CLARIFLOC SE-1080	2300 LB. TOTES	\$1.17/LB.
CLARIFLOC SE-1496	2300 LB. TOTES	\$1.20/LB.
CLARIFLOC SE-1731	2300 LB. TOTES	\$1.25/LB.

You have our commitment that reliably supplying the Authority with the polymers you require will always be our highest priority. Please be assured that we are closely monitoring all aspects of our business and are working to remain the low-cost supplier. Please respond via email to bids@polydyneinc.com if this offer is acceptable. We greatly appreciate your understanding of our position and the market factors that have necessitated this request.

Thank you for your business. If you have any questions regarding this proposal, please feel free to contact Chris Cherp, Technical Sales Representative, at (941) 961-3998.

Sincerely,



Boyd Stanley
Sr. Vice-President