



AGENDA ITEM REPORT

DATE: April 2, 2019
DEPARTMENT: Utilities
REQUESTER: Pamela Keyes
TITLE: Annual Purchase of Miscellaneous Chemicals for the Water & Wastewater Treatment Plants

I. MOTION REQUESTED

A) Award Invitation to Bid No. B18434BAW, Miscellaneous Chemicals for the Water & Wastewater Treatment Plants - Annual, to the responsible bidders with the lowest responsive bids for an initial period of one year, as approved in the department's annual adopted budget, as follows:

~~Section A – Hydrochloric Acid 31% to Brenntag Mid-South, Inc.;~~

Section B – Zinc Ortho Phosphate to American Water Chemicals, Inc.;

Section C – Anhydrous Ammonia to Tanner Industries, Inc.;

Section D – Polymer, Clarifloc (Dry) Section E – Quick Lime (powder 3/8”) to Lhoist North America of Alabama, LLC.; and

~~Section F – Calcium Hypochlorite, Granular to Arch Chemicals, Inc.~~

Section G – Polymer, Clarifloc (Liquid) to Polydyne, Inc.;

B) Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.

C) Grant the County Manager or designee the authority to negotiate renewals of the contracts, including changes in price, for up to three additional one-year periods, and/or extend the contracts up to six months and to execute all associated documents, as approved in the department's annual adopted budget, if doing so is in the best interest of Lee County.

II. ITEM SUMMARY

Awards contracts to American Water Chemicals, Inc.; Brenntag Mid-South, Inc.; Lhoist North America of Alabama, LLC.; Polydyne, Inc.; Arch Chemicals, Inc.; and Tanner Industries, Inc., the responsible bidders with the lowest responsive bids, to provide the delivery of miscellaneous chemicals to Lee County Water and Wastewater Treatment Facilities. These products are used at the treatment facilities for various treatment processes, general-purpose use, corrosion prevention and sludge dewatering. Total expenditures for these goods for Fiscal Year 2017 - 2018 were approximately \$1,613,911.00.

III. BACKGROUND AND IMPLICATIONS OF ACTION

A) Board Action and Other History

On July 3, 2018, Lee County Utilities submitted a request to Procurement Management to obtain bids for a qualified, and professional vendor for the delivery of Miscellaneous Chemicals for Water and Wastewater Treatment Plants. Detailed work under this contract includes, but is not limited to, delivery of chemicals, furnishing of approved, leak-free connection devices, and the observation of filling.

On November 09, 2018, Procurement Management advertised Invitation to Bid No. B180434BAW, Miscellaneous Chemicals for Water & Wastewater Treatment Plants – Annual. On the bidding deadline, December 13, 2018, Procurement Management received thirteen submissions. After an analysis of the bid submissions, six vendors were deemed non-responsive. The recommendation is to award the contract by Section as follows:

Section Title	Section Description	Vendor Awarded
Section A	Hydrochloric Acid 31%	Brenntag Mid-South, Inc.
Section B	Zinc Ortho Phosphate	American Water Chemicals, Inc.
Section C	Anhydrous Ammonia	Tanner Industries, Inc.
Section D	Polymer, Clarifloc (Dry)	Polydyne, Inc.
Section E	Quick Lime (powder 3/8”)	Lhoist North America of Alabama, LLC
Section F	Calcium Hypochlorite, Granular	Arch Chemicals, Inc.
Section G	Polymer, Clarifloc (Liquid)	Polydyne, Inc.

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B) Policy Issues

C) BoCC Goals

D) Analysis

E) Options

IV. FINANCIAL INFORMATION

A)	Current year dollar amount of item:	See Comments Below
B)	Is this item approved in the current budget?	Yes
C)	Is this a revenue or expense item?	Expense
D)	Is this Discretionary or Mandatory?	Discretionary
E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	No
F)	Fund: Operating Program: Utilities Project: Miscellaneous Chemicals for Water and wastewater PI Account Strings: OD5360148700 and others as necessary	
G)	Fund Type?	Enterprise
H)	Comments:	

V. RECOMMENDATION

Approve

VI. TIMING/IMPLEMENTATION

VII. FOLLOW UP

ATTACHMENTS:

Description	Upload Date	Type
Proposed Contract - Tanner Industries, Inc.	3/19/2019	Contract
Proposed Contract - American Water Chemicals	3/25/2019	Contract
Proposed Contract - Polydyne	3/25/2019	Contract
Vendor Executed Agreement Lhoist	3/27/2019	Contract

REVIEWERS:

Department	Reviewer	Action	Date
Utilities	Turner, Nicole	Approved	3/25/2019 - 11:35 AM
Utilities	Keyes, Pamela	Approved	3/25/2019 - 11:56 AM
Budget Services	Guttery, Angela	Approved	3/25/2019 - 2:22 PM
Budget Services	Winton, Peter	Approved	3/25/2019 - 2:26 PM
County Attorney	Lira, Louis C.	Approved	3/25/2019 - 2:46 PM
County Manager	Meurer, Doug	Approved	3/25/2019 - 3:03 PM

**REVISED AGENDA RECAP
MEETING DATE: April 2, 2019**

ITEMS TO BE DEFERRED/CONTINUED

Item # **Requested by**

Presentation 1 Defer the Pet of the Month Presentation to April 16.

REVISIONS & CORRECTIONS

Item # **Purpose** **Requested by**

Item 22 Annual Purchase of Miscellaneous Chemicals for the Water & Wastewater Treatment Plants Procurement

Two vendors failed to return acceptable signed contracts, therefore, those particular products must be delayed. Please revise the Motion Requested as follows:

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Section C – Anhydrous Ammonia to Tanner Industries, Inc.;
Section D – Polymer, Clarifloc (Dry) and Section G – Polymer, Clarifloc (Liquid) to Polydyne, Inc.; Section E – Quick Lime (powder 3/8") to Lhoist North America of Alabama, LLC.; and
Section F – Calcium Hypochlorite, Granular to Arch Chemicals, Inc.

AGENDA ITEMS TO BE PULLED FOR DISCUSSION

Item # **Pulled by**

No items submitted

WALK ONS OR CARRY-OVERS

Walk On Items

Walk On 1 Presentation Recognizing Safe Kids Day (Commissioner Hamman)

COMMISSIONERS' ITEMS

Commissioner Mann

- Discuss Rambo matter

COUNTY MANAGER/COUNTY ATTORNEY ITEMS

No items submitted