



Lee County Procurement Management Division

1500 Monroe Street 4th Floor

Fort Myers, FL 33901

Main Line: (239) 533-8881

Fax Line: (239) 485-8383

www.leegov.com/procurement

Posted Date: January 23, 2018

Notice of Intended Decision

Bid Action

Bid Number: B180012LKD

Bid Title: Corrosion/Scale Inhibitor for Utilities Water Plants

Date of Bid Opening: Wednesday, January 17, 2018

Protest Deadline: Friday, January 26, 2018

Bid Tabulation: *See attached copy.*

American Water Chemicals, Inc., having submitted the lowest responsible and responsive bid, is recommended for award to the Lee County Commission.

By: 
Mary G. Tucker, CPPO, FCCM, FCCN
Procurement Management Director

Attachment (1)

Bid Tabulation Sheet

Note: All submitters are furnished this notice. A submitter who has cause to file a Notice of Intent to File a Protest against the award must do so in writing to the Procurement Management Director no later than 4:00 p.m. local time on the third working day (Monday-Friday, excluding legal holidays) following the date of this notice. It must clearly state that it is a protest and must include specific information required by the County Government's current directive. Failure to protest on a timely basis, or to include the required information, will invalidate the protest.

WWW.LeeGov.Com/Procurement is the County's official posting site

CORRECTIVE


Bid
Opening Tabulation

Bid Number: B180012LKD

Bid Title: Corrosion/Scale Inhibitor for Utilities Water Plants

Opening Date: Wednesday, January 17, 2018

Opening Time: 2:30 PM 2018 JAN 17 PM 2:30

Opened By: Lori DeLoach, CPPB 

Title: Procurement Analyst

Verified By: Geoff Thomas

Attended Opening: Henry Barroso

	FIRM	COST
1	American Water Chemicals, Inc.	\$17,743.53 *\$177,435.30
2	Shannon Chemical Corporation	No Bid Submitted
3	Nalco	No Bid Submitted
4		
5		
6		
7		
8		
9		
10		

** AWARD TO BE MADE AFTER STAFF RECOMMENDATION AND COUNTY COMMISSION APPROVAL AT A LATER DATE**

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***Correction made due to mathematical error**



Lee County Procurement Management
Bid/Proposal Form

Solicitation # **B1800121.KD** Solicitation Name **CORROSION/SCALE INHIBITOR FOR UTILITIES WATER PLANTS**

Having carefully examined the entire solicitation package, all of which are contained herein, propose to furnish the following which meet these specifications.
 Term: The successful bidder shall be responsible for furnishing and delivering to the Lee County requesting Department(s) the commodity or services on an "as needed basis" for a one-year (1) period beginning upon the expiration of existing contract. There may be an option to extend this contract as specified in the Scope of Work or specifications upon the approval of both the County and the successful bidder at the time of extension or renewal for three (3), additional one (1) year periods.

Include this page with your submission package.

Return with the submission all data requested below for the proposed product meeting the requirements set below. Omission of any of the information may result in the submission not be accepted.

NOTE: The submission may be declared invalid if all proposed product data is not provided.

Required data		Required Product Ranges		Proposed product information meeting required product ranges			
Proposed Product Manufacturer and Name		liquid		This section verified by the department to ensure product meets specifications			
Form		11.4 - 11.8 lbs./gal.					
Density		1.37 - 1.42					
Specific gravity		4.0 - 7.0					
pH/neutral		30 - 35%					
% PO4		Yes					
NSF documentation		250 - 275 gal. total					
Packaging		complete					
Solubility		Yes/No					
Tote return, no charge		Yes/No					
Tote return policy		Yes/No		Minimum Maximum			
Recommended dosage rate							
Order Quantity							
Two 4-Hours Training Sessions per year provided (acknowledgment)			Yes			No	

American Water Chemicals Inc.

Item #	Description	Unit of Measure	Quantity	Water Wt.	S.G.	%PO4	Price per pound	Total Price
1	Proposed liquid blend of Polyphosphate	Gallon	126,000	8.345	1.37	32.5%	0.379	\$ 177,435.30
2	Tote Return Charge, if applicable	Each				1		0
Grand Total (item 1 + item 2)								\$ 177,435.30

* The basis of award for this bid will be, at Lee County's sole discretion, meeting specifications. Award shall include firm delivered prices within the minimum/maximum quantity ranges F.O.B., Lee
 Due to the differences in PO4 content and Specific gravities, the following formula will be utilized to determine total price: 126,000 gal. * 8.345 * Specific Gravity * %PO4 * Price/lb. = Total Price

Shannon Chemical Corporation NO BID

Item #	Description	Unit of Measure	Quantity	Water Wt.	S.G.	%PO4	Price per pound	Total Price
1	Proposed liquid blend of Polyphosphate	Gallon	126,000	8.345				\$ -
2	Tote Return Charge, if applicable	Each				1		0
Grand Total (item 1 + item 2)								\$ -

Nalco and Ecobib Company NO BID

Item #	Description	Unit of Measure	Quantity	Water Wt.	S.G.	%PO4	Price per pound	Total Price
1	Proposed liquid blend of Polyphosphate	Gallon	126,000	8.345				\$ -
2	Tote Return Charge, if applicable	Each				1		0
Grand Total (item 1 + item 2)								\$ -