

AGENDA ITEM REPORT

DATE: October 7, 2025
DEPARTMENT: Transportation
REQUESTER: Robert L. Price
TITLE: Approve Contract Amendment with Consolidated Electric Distributors

I. MOTION REQUESTED

- A. Approve Amendment No. 3 to the contract with Consolidated Electrical Distributors, Inc., under Solicitation No. B200271MIF, Lee County DOT Roadway Lighting to increase the price of providing LED roadway lighting fixtures and adding additional items to the Fee Schedule. The amendment will increase the unit pricing by 10.00% on average, with total annual anticipated expenditures not to exceed \$450,000.00, as previously approved.
- B. Authorize the County Manager or designee to execute the amendment on behalf of the Board of County Commissioners.

II. ITEM SUMMARY

Approves a contract amendment with Consolidated Electrical Distributors, Inc. under the solicitation for Lee County DOT Roadway Lighting to increase the price of providing LED roadway lighting fixtures. Price increases are due to rising raw material costs and current tariffs on component parts.

The vendor submitted the required documentation to Procurement Management to increase unit prices. The amendment will increase the unit pricing by an average of 10%, with total anticipated expenditures not to exceed \$450,000.00 as previously approved by the Board. The average per year expenditures over the past five years has been \$161,226.

III. BACKGROUND AND IMPLICATIONS OF ACTION

On October 5, 2020, the Board of County Commissioners awarded B200271MIF Lee County DOT Roadway Lighting to Consolidated Electrical Distributors, Inc. for providing LED roadway lighting fixtures on an as-needed basis. The original term of the contract was for three-years with an option to renew for up to three (3) additional years. The Board approved a not-to-exceed amount of \$450,000 per year for this service.

On October 3, 2023, the Board of County Commissioners approved B200271MIF Lee County DOT Roadway Lighting, Amendment No. 2, to Consolidated Electrical Distributors, Inc. to increase the unit pricing by an average of 3.71% on half the items.

Amendment No. 3 is being requested to increase unit pricing by 10%. Procurement and DOT staff did request to negotiate the increase with the vendor and was provided documentation direct from the manufacturer that this increase is a direct pass down. The manufacturer, Acuity Brands, is citing that the increase is due to direct increase in raw material costs and current tariffs on component parts and cannot be modified. On half of the line items that are in the contract this is the first increase to be requested in five years.

The Amendment will not increase the already approved not to exceed spend per year.

IV. FINANCIAL INFORMATION

Current Year Dollar Amount: \$450,000
Included in the Current Budget?: Yes
Fund: Transportation Capital Improvement
Comments:

Is this a revenue or expense item? Expense
Is this Discretionary or Mandatory? Discretionary
Will this item impact future budgets? No

Program: Major Maintenance and DOT Traffic Operating
Project: Roadway Lighting Upgrade
Account Strings: 40608030700, PD5410417500
Fund Type? Other Transportation Capital Improvement

V. RECOMMENDATION

Approve

ATTACHMENTS:

3rd Amend Agreement - Consolidated Electrical, CED Spreadsheet Increase

REVIEWERS:

Margaret Zielinski, Transportation
Mary Tucker, Procurement
Rob Price, Transportation
Anne Henkel, Budget Services
Peter Winton, County Manager
Joseph Adams, County Attorney
Dave Harner, County Manager

Created/Initiated - 9/25/2025
Approved - 9/26/2025
Approved - 9/26/2025
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Approved - 9/29/2025
Approved - 9/30/2025
Final Approval - 9/30/2025