

**Lee County Board Of County Commissioners  
Agenda Item Summary**

Blue Sheet No. 20021348

**1. REQUESTED MOTION:**

**ACTION REQUESTED:** Approve Bid Waiver # W-030132 to waive the formal quoting procedure and allow the Lee County Division of Public Safety to expend a not-to-exceed amount of \$220,000.00 (from the 911 user fee contingency fund) to purchase sixteen (16) Bramic 911 dispatch positions from Bramic Creative Business Products Ltd. for the Lee County Sheriff's Office. A bid waiver has been requested because Bramic Creative Business Products Ltd. is the sole source for Bramic 911 console furniture (please see Attachment #2). It should also be noted that the Bramic 911 console furniture offers several proprietary features which are summarized in Attachment #3.

**WHY ACTION IS NECESSARY:** According to Section 9.4.1 of the Lee County Purchasing & Payment Procedures Manual, approved by the Board on 7/9/02, purchases over \$50,000.00 must be approved by the Board.

**WHAT ACTION ACCOMPLISHES:** The purchase will provide 911 consoles which are designed to provide better working conditions for personnel and allow for more efficient operation of the 911 equipment.

**2. DEPARTMENTAL CATEGORY:  
COMMISSION DISTRICT #**

*A7A*

**3. MEETING DATE:**

*12-10-2002*

**4. AGENDA:**

- CONSENT
- ADMINISTRATIVE
- APPEALS
- PUBLIC
- WALK ON
- TIME REQUIRED:

**5. REQUIREMENT/PURPOSE:  
(Specify)**

- STATUTE
- ORDINANCE
- ADMIN. CODE AC-4-1
- OTHER

**6. REQUESTOR OF INFORMATION:**

- A. COMMISSIONER
- B. DEPARTMENT
- C. DIVISION Public Safety

BY: John Wilson, Director *JW*

**7. BACKGROUND:**

--BACKGROUND BEGINS ON PAGE TWO--

**8. MANAGEMENT RECOMMENDATIONS:**

**9. RECOMMENDED APPROVAL:**

A Department Director	B Purchasing or Contracts	C Human Resources	D Other	E County Attorney	F Budget Services				G County Manager
<i>[Signature]</i> 11/21/02	<i>[Signature]</i> 11-19-02			<i>[Signature]</i> 11/22/02	OA 11-25-02	PM 11/25/02	Risk 11/25/02	GC 11-25-02	<i>[Signature]</i> 11-25-02

**10. COMMISSION ACTION:**

- APPROVED
- DENIED
- DEFERRED
- OTHER

Rec. by *Coatty*  
Date: *11/22/02*  
Time: *11:39 am*  
Forwarded To: *Budget PM*  
*11/22/02 11:50*

RECEIVED BY  
COUNTY ADMIN. *PM*  
*11-22 12:06*  
COUNTY ADMIN.  
FORWARDED TO: *OS*  
*11/25/02*

--BACKGROUND CONTINUED FROM PAGE ONE--

On November 8, 2002, the Division of Purchasing received a request from the Lee County Division of Public Safety to obtain Board approval for Bid Waiver # W-030132 to purchase sixteen (16) Bramic 911 dispatch positions for the Lee County Sheriff's Office.

The Lee County 911 Program is responsible for the maintenance and operation of the 911 system and equipment throughout Lee County. The 911 User Fee is collected from all telephone users in Lee County and the funds are used in accordance with the rules and regulations of the 911 State Plan *fs* 365.171.

---

The Lee County Sheriff's Office has requested assistance in a renovation and improvement project in order to accommodate their need to expand the 911 communication operations. The Lee County 911 Program is adding new cellular lines and transferring capabilities.

The purchase of new 911 consoles will allow for expandable housing for the 911 telephone, radio, and computer aided dispatch equipment with ability to accommodate the larger and various size monitors. This is a custom design with consideration given to the room dimensions and various 911 phone keyboards, recording devices, and 911 data displays. The controls and adjustment features of the consoles will also meet the new ADA compliance requirements. This equipment will provide an equipment upgrade to the same level of functionality approved by the Board and provided by the Lee County 911 Program funding for Lee Control (fire and EMS), the Fort Myers Police Department, and the Cape Coral Police Department 911 centers in recent years.

This project was approved as a contingency fund item in the Fiscal Year 2002 budget proposal.

Funding is available: KF5290115201.506410  
KF – Independent Dept./Public Safety  
52901 – E911 Program  
152 – Fund 911  
506410 – F/E Object Code

PLEASE SEE ATTACHMENTS:

- (1) Division Request for a Bid Waiver
- (2) Bramic Creative Business Products Ltd. Sole Source Verification Letter
- (3) Summary of Features Proprietary to the Bramic Console Furniture Line
- (4) Bramic Creative Business Products Ltd. Quote for Lee County Sheriff's Office

# ATTACHMENT #1

## LEE COUNTY DIVISION OF PUBLIC SAFETY

---

---

### MEMORANDUM

---

---

**TO:** JANET SHEEHAN, PURCHASING DIRECTOR  
**FROM:** MATT RECHKEMMER, E-911 PROGRAM MANAGER *Matt*  
**SUBJECT:** BLUE SHEET REQUEST FOR 911 EQUIPMENT: BRAMIC  
**DATE:** 11/8/2002  
**CC:** JOHN WILSON, PUBLIC SAFETY DIRECTOR  
BOB FRANCESCHINI, PURCHASING

The purpose of this memo is to request approval for the purchase of 9-1-1 equipment from Bramic Creative Business Products.

#### LEE COUNTY SHERIFFS OFFICE 9-1-1 CENTER EQUIPMENT UPGRADE

**ACTION REQUESTED:** To approve a bid waiver for the purchase of sixteen Bramic 9-1-1 dispatch positions at the Lee County Sheriffs Office. The request is to waive the formal quotation procedure and for approval of funds not to exceed \$220,000 from the 9-1-1 user fee contingency fund.

**WHY ACTION IS NECESSARY:** The necessary 911 console design is exclusive to Bramic Creative Business Products and the local sales representative 911 Direct is the exclusive agent for Bramic consoles throughout the State of Florida. The equipment is custom designed to accommodate room size and specific 911 equipment functionality. Requests for bid waiver and reserve fund expenditures require Board approval.

**WHAT ACTION ACCOMPLISHES:** The purchase will provide 911 consoles designed for better working conditions and more efficient operation of the 911 equipment.

**BACKGROUND:** The Lee County 911 Program is responsible for the maintenance and operation of the 911 system and equipment throughout Lee County. The 911 User Fee is collected from all telephone users in Lee County and the funds are used in accordance with the rules and regulations of the 911 State Plan *fs 365.171*.

The Lee County Sheriffs Office has requested our assistance in a renovation and improvement project in order to accommodate their need to expand the 9-1-1 communication operations. Lee County 9-1-1 Program is adding new cellular lines and transferring capabilities.

This purchase of new 9-1-1 consoles will allow for expandable housing for the 9-1-1 telephone, radio and computer aided dispatch equipment with ability to accommodate the larger and various size monitors. This is a custom design with consideration given to the room dimensions and various 911 phone key boards, recording devices and 911 data displays. The controls and adjustment

02 NOV 13 AM 10:56

features of the consoles also will meet the new ADA compliance requirements. This equipment will provide an equipment upgrade to the same level of functionality recently approved by the Board and provided by the Lee County 911 Program funding for Lee Control (fire & EMS), Fort Myers Police Department, and Cape Coral Police Department 9-1-1 centers within recent years.

This project was approved as a contingency fund item in the Fiscal Year 2003 budget proposal.

---

KF5290115201.506410

KF - Independent Dept/Public Safety

52901 - E911 Program

152 - Fund 911

506410 - F/E object code

I hope this information is sufficient to your needs to move forward with these purchases. If you need anything further, please do not hesitate to call me. As always, we greatly appreciate the guidance and assistance of the Purchasing Division.



August 8, 2002

Lee County Public Safety  
14752 Six Mile Cypress Pkwy.  
Fort Myers, FL 33912

**Attention: Matt Rechkemmer**  
**911 Program Manager – Public Safety**

Matthew,

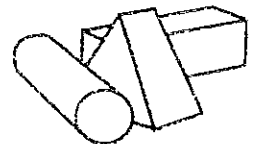
I would like to confirm that Robert Pough of 911 Direct is our exclusive agent for Bramic furniture Consoles throughout the State of Florida. All purchases for Bramic Furniture Consoles are ordered directly from Bramic Creative Business Products Ltd. Located at 5205 Sideline 14, Claremont, Ontario, Canada, L1Y 1A1

Please do not hesitate to contact us should you have any further questions.

Regards,



R.A. (Bob) Sage  
President





August 7, 2002

Lee County Sheriffs Office  
14752 Six Mile Cypress Pkwy.  
Fort Myers, Fl 33912

**Attention: Matt Rechkemmer**  
**911 Program Manager – Public Safety**

Bramic consistently designs solutions that meet the unique requirements of today's Public Safety Communications Centers. Leading the way in innovation, Bramic has developed many features and products that are not available from other furniture console vendors.

Bramic has also exclusively tailor designed furniture solutions to meet the specific needs of Lee County Communications. Custom solutions were developed for the Supervisor and Mode 5 area. Many of our features have been developed out of necessity to meet a special need and these developments have allowed us to pass the expertise on to Lee County and many others.

The following are features which are unique to Bramic in support of Lee County Communications

#### Console

- A "Total Lift" sit to stand solution which accommodates up to (5) 21" monitors and up to 6 CPU towers, for use with in Supervisor, Dispatch and Mode 5 areas.
- Bramic's 1500lb. weight lifting capacity has the ability to lift all associated hardware listed above simultaneously. This feature eliminates the need for extended cable lengths from keyboards & mouse devices to CPU's. This feature also provides the ability to clean under the console without obstructions.
- Ergonomically all functions supported by the furniture console can be treated as a primary task.
- Perforated CPU compartments have both front and rear technical access and are mounted to the underside of the monitor surface.
- Bramic power bars are an exclusive design which includes a six outlet capacity with a reverse set of duplex outlets for transformer use. The 15' power cable is available with a standard grounded plug or a twist lock connection. An exterior reboot power switch provides the option of rebooting computer hardware without accessing the CPU within the compartment.
- Table reboot features separate all critical operational functions of the furniture console from the communications equipment.
- All Bramic furniture consoles have a tubular steel frame under the laminated surfaces to eliminate any surface deflection, and provide added strength and durability.

#### Cable Management

- Bramic also has very unique vertical and horizontal cable management systems. The vertical cable management arm controls all associated communications and electrical power cables as the table moves from a seated to a standing position.
- All wiring integration between adjustable surfaces, CPU cabinets and all associated hardware is secure and concealed to prevent accidental contact with wiring or accidental disconnection of equipment.



- A horizontal cable channel, 18 gauge, 3" x 3", runs to each CPU compartment from adjacent work surfaces. The cable channel is designed to be technically friendly and eliminate the need for fishing of wires through closed channels.
- A hinged cable management arm with removal cover caps, 18 gauge, with removable covers, contains all electrical and communications cables in separate compartments, one for data voice cables and one for electric power distribution. This arm holds and controls all cabling when the console moves from a seated to a standing position eliminating wear and tear on connectors, wires and cables. The removable cover caps allow for easy technical access.

### Panel Partitions

- All Bramic furniture consoles are free standing and self supportive. Panel partitions are not required to support our furniture consoles.
- Panel partitions are unique in design and include acrylic sections for seated eye contact and pop out sections for technical access. The pop out section is 35" high by the width of the panel section. This feature is unique to Bramic and allows for easy technical access. A lower cable raceway is standard on all panel partitions and helps to manage the multitude of wiring and to eliminate the tangles of wiring that many communication centers now have.

### Safety Features

- Electric safety sensor bar located under the keyboard surface is designed to stop the table from moving should an obstruction activate it. (i.e.: knee, chair arm).
- Focal monitor platforms with micro switches are available; the switches cut power to all motors when platforms extend beyond docking positions
- All critical communication systems are powered through dedicated power bars which are routed through the cable management arm to your UPS. All non critical systems (i.e. furniture console, Johnson Controls) are run through to normal utility power and are distinct from all other power bars.

### Innovative Options

- ***Bramic's custom fit experience will benefit Lee County. We are customizing a call taker position to meet the special needs of "Little People", at no extra charge, plus we have developed for another customer a special leg rest system designed to alleviate pressure on their thighs. This was designed for a special needs case in Lakewood, Colorado.***
- ***Bramic was the first to develop a back up manual rotating mapping system that has become very popular with many of our customers. It can mount directly on top of a rotating retrieval system or a dedicated base with casters. (cost-Map Cylinder \$744.00 US and base \$458.00 US)***
- ***Rack mount designs can accommodate existing hardware and also allow the user to remove layers as they migrate to newer PC based applications.***
- ***Bramic consoles have technical lighting available as an option for each CPU storage compartment and/or side table. The technical light is cordless and has a built-in rechargeable battery. The light is activated by a touch control pad and is removable from the power supply. It can be used as a portable light source.***
- ***An alternate power source can be rack mounted within our CPU compartment below the monitor surface with our special rack mount kits.***
- ***CIE (console interface electronics-for Motorola radio systems) conversion kit, includes a 5 1/4" x 19" desk top rack to mount the interface unit below the radio monitor and also includes special rack mounts built into a dedicated CPU compartment to support the CIE's power supply and electronics module.***

- **Telescopic focal depth platforms are available for touch screen monitors and desktop rack mounts. Bramic focal platforms include a micro switch to disable the vertical adjustment of the console when the focal platforms are extended and overriding the primary keyboard surface. Focal platforms are available with a two stage track system to provide additional extended depth to reduce reach.**
- **Bramic offers as an option, static dissipative laminate. Static dissipative laminate on the primary keyboard surface is grounded through a one mega-ohm resistor and becomes a "touch first" application for dispatchers and call takers.**

### Value Added

- Complete support from Bramic includes center design consultation with custom build features, as required, Installation plus 24 hour support
- Bramic will use factory trained technicians to supervise the installation and provide on-site training for maintenance, service, and repair of our furniture consoles. A local installation/service company will be subcontracted to assist with your installation and will provide any service request in support of the communication center. We set up this type of local support for every installation throughout North America.
- During the installation process, Bramic technicians will offer Lee County's technical staff and/or your CAD, radio and telephone vendors an overview of the furniture consoles. Hardware installation and proper cable management will be reviewed. We suggest dedicating a morning or afternoon near the completion of the installation for this meeting. We also suggest installing the actual associated hardware in one of the consoles, which will establish a mock-up and a potential routine for the other vendors. This service is included in our installation cost, and is highly recommended.
- Bramic has a wide range of support furniture available. We will also design furniture solutions to meet a specific request.
- Bramic's 44" Rotating Retrieval System, for binder/manuals storage, has two (2) counter rotating shelves and includes a fixed 44" diameter top surface. The top surface is connected with a center mounted vertical cable shaft for cable distribution. An additional swivel option is available with 180° or 360 ° stoppers. The swivel mount can be used to support and additional shared PC or printer and/or fax.
- Bookshelves, lateral files, drawer pedestals, and printer/supply cabinets are all available in a variety of combinations and sizes. Unique to Bramic is its map cylinder with swivel mount. All support furniture is available in matching laminates and paint finishes.

Lee County requires a custom supervisor position utilizing limited space. Bramic is a very flexible manufacturer. The nature of our industry supporting public safety communications centers throughout North America dictates that you must be flexible with your console designs. Bramic prides itself on customer satisfaction and we are considered to be the most creative and innovative console supplier within North America. Keeping in mind ADA requirements, we are able to custom build a solution tailored to space and equipment. Our attention to detail is unequalled. Our dedication to our customers is unparalleled. Our willingness to complete a job to the total satisfaction of our customers is one of our strongest assets. Our customers will attest to this, and we encourage you to contact our customers in both Canada and the U.S.

Regards,



R.A. (Bob) Sage



# ATTACHMENT #4

## LEE COUNTY PUBLIC SAFETY Cost Summary (U.S. Funds)

### ALL POSITIONS

QTY	DESCRIPTION	INCLUDED IN TOTAL COST	NOT INCLUDED IN TOTAL COST
8	Call Taker Positions	62,472.00	19,328.00
4	Dispatch Positions	43,511.00	11,307.00
2	Mode 5 Dispatch Positions	27,439.00	4,728.00
2	Supervisor Positions	19,774.00	4,776.00
	<b>Total Workcenter Cost (Components)</b>	<b>153,196.00</b>	<b>40,139.00</b>
	Freight (total cost for all quoted positions)	5,130.00	
	Installation (total cost for all quoted positions)	12,670.00	
	<b>Total Cost of Services</b>	<b>17,800.00</b>	
	<b>Total Cost (Components &amp; Services)</b>	<b>170,996.00</b>	<b>211,135</b>
	Ergonomic Product Training	PRICING AVAILABLE ON REQUEST	

**LEE COUNTY PUBLIC SAFETY**  
**Cost Summary (U.S. Funds)**  
**CALL TAKER POSITIONS**

QTY	DESCRIPTION	BASE	OPTIONS	TOTALS
8	Call Taker Positions			
	Furniture Console Components	28,232.00	20,584.00	48,816.00
	Partitions	13,656.00		13,656.00
	<b>Total Workcenter Cost (Base &amp; Options)</b>	<b>41,888.00</b>	<b>20,584.00</b>	<b>62,472.00</b>
	Freight (total cost for all quoted positions)			5,130.00
	Complete Installation (total cost for all quoted positions)			12,670.00
	<b>Total Cost of Services</b>			<b>17,800.00</b>
	<b>COMBINED TOTAL (Base, Options, Services)</b>			<b>80,272.00</b>
	Task Lighting	NOT INCLUDED IN TOTAL COST		1,336.00
	Desktop Accessories	NOT INCLUDED IN TOTAL COST		864.00
	Johnson Controls Personal Environments	NOT INCLUDED IN TOTAL COST		17,128.00
	Ergonomic Product Training	PRICING AVAILABLE ON REQUEST		

\$19,320

