## Lee County Board Of County Commissioners Agenda Item Summary

## 1. REQUESTED MOTION:

ACTION REQUESTED: To hear the Bid Protest and consider rejection of Quote \# Q-020386, The Sale of Property located at 15720, 15761, 15790, 15800, and 15900 Park Way, Fort Myers, Florida, for the Division of County Lands. To consider Dispute Committee's recommendation to uphold County Lands evaluation to reject all quotes.

WHY ACTION IS NECESSARY: Pursuant to the Lee County Payment and Procedures Manual, the Board will hear from the parties involved in the protest and may then decide whether to uphold or overturn the Dispute Committee's recommendation, with articulated reasons for the decision.

WHAT ACTION ACCOMPLISHES: Resolves the Bid Protest.

7. BACKGROUND: On March 25,2002 , the Division of purchasing received a request from the Division of County Lands to solicit quotes for the Sale of Property Located at $15720,15761,15800$, and 15900 Park Way, Fort Myers, Florida. Sealed quotes were received by the Division of Purchasing on June 4, 2002. On that date three responses were received, in the amounts of $\$ 550,000$, $\$ 125,000$ and an alternate quote of $\$ 75,000$ for a portion of the subject property. The quotations have been thoroughly reviewed and staff recommends all quotes be rejected based upon appraisal data.

On August 6, 2002, Purchasing received the recommendation to reject all bids from County Lands. On August 27, 2002, a "Notice of Intent to Protest" was received from Mr. George Westenbarger. On September 3, 2002, a "Formal Protest" package was received from Mr. George Westenbarger. On September 12, 2002 an informal protest hearing was held by the Dispute Cominittee to hear the protest from Mr. Westenbarger and then render a decision. The Dispute Committee members were: Jim Lavender, Public Works; Scott Gilbertson, DOT; Emma Wolf, Budget Services. As a result of the protest hearing, the Dispute Committee voted unanimously (3-0) to deny the protest filed by Mr. Westenbarger, and to uphold staffs recommendation to reject all bids submitted, and forward the the Board for their decision.
(Background continued on next page)
8. MANAGEMENT RECOMMENDATIONS:


Attachments: (1) Tabsheet
(2) Protestors Quote
(3) Intent to Award Letter
(4) Bluesheet to reject all bids
(5) Notice of Intent to file a Protest
(6) Formal Protest Letter
(7) Notice of lnformal Protest Hearing
(8) Timeline of Events for Quote Q-020386


Dints summitry: - 6/3/02 - -
vendor mam George Western Bather

TO: The Board of County Commissioners
Lee County
Fort Myers, Florida

Having carefully examined the "General Conditions", and the "Detailed Specifications", all of the which are contained herein, the Undersigned proposes to furnish the following which meet these specifications:

The undersigned acknowledges receipt of Addenda numbers:


## TOTAL LUMP SUM QUOTED

ENCLOSED DEPOSIT OF $10 \%$
BALANCE TO BE PAID AS SPECIFIED


Quoters should carefully read all the terms and conditions of the specifications. Any represemation of deviation or modification to the quote may be grounds to reject the quote.

Are there any modifications to the quote or specifications:
Yes _______._._._._.
No


Failure to clearly identify any modifications in the space below or on a separate page may be grounds for the quoter being declared nonresponsive or to have the award of the quote rescinded by the County.

## MODIFICATIONS:

Quoter shall submit his/her quote on the ('ounty's Proposal Quote Form, including the firm name and authorized signature. Any blank spaces on the Proposal Quote Form, qualifying notes or exceptions, counter offers, lack of required submittals, or signatures, on County's Form may result in the Quoter/Quote being declared non-responsive by the County.

## ANTI-COLLUSION STATEMENT

THE BELOW SIGNED QUOTER HAS NOT DIVULGED TO, DISCUSSED OR COMPARED HIS QUOTE WITH OTHER QUOTERS AND HAS NOT COLLUDED WITHANX OTHER QUOTER OR PARTIES TO A QUOTE WHATSOEVER. NOTE: NO PREMIUMS, REBATES OR GRATUITIES TO ANY EMPLOYEE OR AGENT ARE PERMIITTED EITHER WITH, PRIOR TO, OR AFTER ANY DELIVERY OF MATERIALS. ANY SUCH VIOI nATION WILL RESULT IN THE CANCELLATION AND/OR RETURN OF MATERIAL, (AS API ICABI, E) AND'TIE REMOVAL FROM THE MASTER BIDDERS LIST.

CELLULAR PIIONE/PAGER NO.:
rama NH

 TITLE: $\quad P A 10 / 4 E$ FEDERN. IIM o rs Sss. $366-58-8041$ address: 1521 Sh 54 Th Ter CAPE CORAL A 33914 phone no: $540-0475$

FAX NO.:


LEE COUNTY OCCUPATIONAL LICENSE NO: $\quad 023-3003$
EMAIL ADDRESS:
MST CAPT Q AOCNM

[^0]This document prepared by
Division of County Lands
Post Office Box 398
Fort Myers, Florida 33902-0398
STRAP No: $\frac{2-43-26-02-0000 C .0010}{22-43-26} 02-000400015$
11 1
REAL ESTATE SALES AGREEMENT
THIS AGREEMENT for real estate purchase and sale is made this $\qquad$ day of
JUNE , 2002, between LEE COUNTY, a political subdivision of the State of Florida (Seller), and George LeSI NNOARGER (Buyer) whose address is i521 SW $54 T h$ TST. CAPE CORAC FL 33919 as follows:

1. AGREEMENT TO SELL AND PURCHASE: Seller agrees to sell and Buyer agrees to purchase all right, title and interest in that certain parcel of land located in Lee County, Florida, and legally described in "Exhibit A" attached to this agreement.
2. PURCHASE PRICE: The purchase price for the property is $\$ 550,000$, payable by certified funds at closing.
3. DEPOSIT: Seller acknowledges receipt of $\$ 55,001$ from Buyer as a deposit that will be credited against the purchase price at closing.
4. TITLE: At closing, Seller will convey to Buyer title to the property by Statutory Deed. The parties understand and agree that Buyer is purchasing the property in an "as is" condition and no express or implied warranties or guarantees exist with respect to marketable title, the condition of structures on the property, or the ability of Buyer to obtain title insurance on the property. Buyer acknowledges responsibility for any inquiries or investigations regarding property title or the condition of structures on the property. The parties also agree that Seller has no obligation or liability for the cost to correct any deficiencies discovered by Buyer through investigation or inquiry.
5. DOCUMENTS AND EXPENSES: Seller will prepare and execute the Statutory Deed. Buyer is responsible for all other costs resulting under this agreement including but not limited to documentary stamps on deeds, survey or audit costs, special assessment costs that become payable after closing, broker's fees, and other types of closing costs.

## 6. TIME AND BINDING AGREEMENT:

a. Time is of the essence for closing this transaction.
-b. Buyer's written acceptance of this offer constitutes a binding agreement between the parties, their successors and assigns for the purchase and sale of the property.

## 7. FAILURE OF PERFORMANCE; ATTORNEY'S FEES:

a. If the Buyer alone defaults or otherwise fails to perform under this agreement, the parties agree Seller may, after providing written notice to Buyer as to default, retain all deposits paid by Buyer as the agreed upon liquidated clamages, consideration for this agreement and as full settlement of any claims. Thereafter, both parties are relieved of any further obligation under this agreement.
b. If Seller alone defaults or otherwise fails to perform ind er this agreement, after 30 days written notice from the Buyer to Seller concerning the default, the parties agree Buyer may terminate this agreement and receive a refund of any deposits paid to Seller as agreed upon damages and full settlement of any claim:. Thereafter, both parties are relieved of any further obligations under this agreement.
c. The prevailing party in any litigation arising out of this agreement is entitled to receive reasonable attorney's fees.
8. CLOSING: Closing shall take place during normal business hours at such location as Seller may select, within $\qquad$ days after execution of the Sales Agreement between Buyer and Seller.
9. ASSIGNMENT: The Buyer may not transfer or assign this real estate contract absent express written approval by Lee County acting through its Board of County Commissioners.
10. AMENDMENT, OTHER AGREEMENTS: Any amendments to the provisions of this agreement must be in writing, attached and incorporated into this document and signed or initialed by all parties. This agreement represents the entire agreement between the parties.


Printed Name of Witness


## ATTEST:

CHARLIE GREEN, CLERK
By:
Deputy Clerk


Printed Name of Buyer
Buyer (Date)

Printed Name of Buyer
LEE COUNTY, FLORIDA, BY ITS BOARD OF COUNTY COMMISSIONERS
$\qquad$
APPROVED AS TO FORM

Office of County Attorney


LE COHO TY, FLORIDA
PROPOSAL, QUOTE FORM FOR
TILE SALE OF PROPERTY LOCATED AT 15720, 15761, 15790, 158100, \& 15900 PARK WAY IN FORT MYERS, FLORIDA
Dis summtrix: 6/3/02
vanornamm George Westenbarger

TO: The Board of County Commissioners
Lee County
Fort Myers, Florida

Having carefully examined the "General Conditions", and the "Detailed Specifications", all of the which are contained herein, the Undersigned proposes to furnish the following which meet these specifications:

The undersigned acknowledges receipt of Addenda numbers:


## TOTAL LUMP SUM QUOTED

ENCLOSED DEPOSIT OF $10 \%$

BALANCE TO BE PAID AS SPECIFIED


Quoters should carefully read all the terms and conditions of the specifications. Any representation of deviation or modification to the quote may be grounds to reject the quote.

Are there any modifications to the quote or specifications:
Yes
$\qquad$ No


Failure to clearly identify any modifications in the space below or on a separate page may be grounds for the quoter being declared nonresponsive or to have the award of the quote rescinded by the County.

MODIFICATIONS:

Quoter shall submit his/her quote on the County's Proposal Quote Form, including the firm name and authorized signature. Any blank spaces on the Proposal Quote Form, qualifying notes or exceptions, counter offers, lack of required submittals, or signatures, on County's Form may result in the Quoter/Quote being declared non-responsive by the County.

## ANTI-COLLUSION STATEMENT.

THE BELOW SIGNED QUOTER HAS NOT DIVULGED TO, DISCUSSED OR COMPARED HS QUOTE WITH OTHER QUOTERS AND HAS NOT COLLUDED WITH ANY OTHER QUOTER OR PARTIES TO A QUOTE WHATSOEVER. NOTE: NO PREMIUMS, REBATES OR GRATUITIES TO ANY EMPLOYEE OR AGENT ARE PERMITTED EITHER WITH, PRIOR TO, OR AFTER ANY DELIVERY OF MATERIALS. ANY SUCH VIOLATION WILL RESULT IN THE CANCELLATION AND/OR RETURN OF MATERIAL (AS APPLICABLE) AND) TILE REMOVAL FROM TIE MASTER BIDDERS
firm name_ _NA ${ }^{\text {By (Printed) }}$ : George WSSTEN BARGFR

federal idfors.s.st: 366588041 address: 1521 Sw 54 Th ter CAPE CORAL FL 33914 Phone no: $941-540-0475$ faXNo: $-941-5428819$ cellular pionefpager no: 941 - 949 -8611
Lee county occupational license no: $02 \quad 22003$

REVISED: 728/00

This document prepared by
Division of County Lands
Post Office Box 398
Fort Myers, Florida 33902-0398
STRAP No: 22.43-26.02000O 20010
224326.020000 H. 0100
$22-432602000004.0110$
22.43 .26020104 .0010

## REAL ESTATE SALES AGREEMENT

THIS AGREEMENT for real estate purchase and sale is made this $\qquad$ day of JUNE , 20OQ , between LEE COUNTY, a political subdivision of the State of Florida (Seller), and George UMSTENBARGER (Buyer) whose address is 1521 SW) $54 T h$ TE CAPE CORAL AL 33 IM, as follows:

1. AGREEMENT TO SELL AND PURCHASE: Seller agrees to sell and Buyer agrees to purchase all right, title and interest in that certain parcel of land located in Lee County, Florida, and legally described in "Exhibit A" attached to this agreement.
2. PURCHASE PRICE: The purchase price for the property is $\$ 75,000$., payable by certified funds at closing.
3. DEPOSIT: Seller acknowledges receipt of $\$ 7,500$ from Buyer as a deposit that will be credited against the purchase price at closing.
4. TITLE: At closing, Seller will convey to Buyer title to the property by Statutory Deed. The parties understand and agree that Buyer is purchasing the property in an "as is" condition and no express or implied warranties or guarantees exist with respect to marketable title, the condition of structures on the property, or the ability of Buyer to obtain title insurance on the property. Buyer acknowledges responsibility for any inquiries or investigations regarding property title or the condition of structures on the property. The parties also agree that Seller has no obligation or liability for the cost to correct any deficiencies discovered by Buyer through investigation or inquiry.
5. DOCUMENTS AND EXPENSES: Seller will prepare and execute the Statutory Deed. Buyer is responsible for all other costs resulting under this agreement including but not limited to documentary stamps on deeds, survey or audit costs, special assessment costs that become payable after closing, broker's fees, and other types of closing costs.

## 6. TIME AND BINDING AGREEMENT:

a. Time is of the essence for closing this transaction.

- b. Buyer's written acceptance of this offer constitutes a binding agreement between the parties, their successors and assigns for the purchase and sale of the property.

7. FAILURE OF PERFORMANCE; ATTORNEY'S FEES:
a. If the Buyer alone defaults or otherwise fails to perform under this agreement, the parties agree Seller may, after providing written notice to Buyer as to default, retain all deposits paid by Buyer as the agreed upon liquidated damages, consideration for this agreement and as full settlement of any claims. Thereafter, both parties are relieved of any further obligation under this agreement.
b. If Seller alone defaults or otherwise fails to perform under this agreement, after 30 days written notice from the Buyer to Seller concerning the default, the parties agree Buyer may terminate this agreement and receive a refund of any deposits paid to Seller as agreed upon damages and full settlement of any claims. Thereafter, both parties are relieved of any further obligations under this agreement.
c. The prevailing party in any litigation arising out of this agreement is entitled to receive reasonable attorney's fees.
8. CLOSING: Closing shall take place during normal business hours at such location as Seller may select, within 45 days after execution of the Sales Agreement between Buyer and Seller.
9. ASSIGNMENT: The Buyer may not transfer or assign this real estate contract absent express written approval by Lee County acting through its Board of County Commissioners.
10. AMENDMENT, OTHER AGREEMENTS: Any amendments to the provisions of this agreement must be in writing, attached and incorporated into this document and signed or initialed by all parties. This agreement represents the entire agreement between the parties.


Printed Name of Witness


Witness
JR WESt.
Printed Name of Witness
ATTEST:
CHARLIE GREEN, CLERK
By:
Deputy Clerk


Buyer
(Date)

Printed Name of Buyer
LEE COUNTY, FLORIDA, BY ITS BOARD OF COUNTY COMMISSIONERS

By:
Chairman

## APPROVED AS TO FORM

Office of County Attorney

7019019796®


LEE COUNTY, FLORIDA PROPOSAL QUOTE FORM FOR
THE SALE OF PROPERTY LOCATED AT $15720,15761,15790,15800, \& 15900$ PARK WAY IN FORT MYERS, FLORIDA

DATE SUBMITTED: $\qquad$
vendorname: Donald $V$ CHAMBLEE MiD
TO: The Board of County Commissioners Lee County
Fort Myers, Florida

Having carefully examined the "General Conditions", and the "Detailed Specifications", all of the which are contained herein, the Undersigned proposes to furnish the following which meet these specifications:

The undersigned acknowledges
receipt of Addenda numbers: $\qquad$

## TOTAL LUMP SUM QUOTED

ENCLOSED DEPOSIT OF $10 \%$
BALANCE TO BE PAID AS SPECIFIED


Quoters should carefully read all the terms and conditions of the specifications. Any representation of deviation or modification to the quote may be grounds to reject the quote.

Are there any modifications to the quote or specifications:
Yes $\qquad$


Failure to clearly identify any modifications in the space below or on a separate page may be grounds for the quoter being declared nonresponsive or to have the award of the quote rescinded by the County.

## MODIFICATIONS:

Quoter shall submit his/her quote on the County's Proposal Quote Form, including the firm name and authorized signature. Any blank spaces on the Proposal Quote Form, qualifying notes or exceptions, counter offers, lack of required submittals, or signatures, on County's Form may result in the Quoter/Quote being declared non-responsive by the County.

## ANTI-COLLUSION STATEMENT

THE BELOW SIGNED QUOTER HAS NOT DIVULGED TO, DISCUSSED OR COMPARED HIS QUOTE WITH OTHER QUOTER AND HAS NOT COLLUDED WITH ANY OTHER QUOTER OR PARTIES TO A QUOTE WHATSOEVER. NOTE: NO PREMIUMS, REBATES OR GRATUITIES TO ANY EMPLOYEE OR AGENT ARE PERMITTED EITHER WITH, PRIOR TO, OR AFTER ANY DELIVERY OF MATERIALS. ANY SUCH VIOLATION WILL RESULT IN THE CANCELLATION AND/OR RETURN OF MATERIAL (AS APPLICABLE) AND THE REMOVAL FROM THE MASTER BIDDERS LIST.
FIRM NAME Ctamblee
BY (Printed):

BY (Signature):

TITLE:
FEDERAL ID\# or S.S.\#: $237-42-0341$
adDress: 2412 Wellesley Ave
Charlotte NC, 28207
PHONE: $\begin{array}{llll}704 & 372 \quad 7678\end{array}$
FAX NO.: $\qquad$
CELLULAR PHONE/PAGER NO.: $\qquad$

LEE COUNTY OCCUPATIONAL LICENSE NO.: $\qquad$
EMAIL ADDRESS: $\qquad$

REVISED: 7/28/00


## QUOTE DEPOSIT/LETTER OF AUTHORIZATION

Each quote must be accompanied by a deposit of U.S. dollars in the form of a certified check or cashier's check (made out to the Lee County Board of County Commissioners), or cash in the amount of $10 \%$ of the amount quoted. The County will have the right to'retain as its own, such deposit, should award be made and quoter fails or refuses to complete the purchase, per the specification.

If a quote is submitted by a personal representative/agent, a letter of authorization to act on behalf of the quoter is required. The personal representative/agent shall certify that they are currently, properly licensed, as appropriate.

## DUE DILIGENCE

Interested parties are encouraged to complete their own due diligence, including a site inspection prior to quoting. Failure to do so will be at the quoter's risk. This specification was prepared with the best information available, however, no warranties shall be implied.

## BUYER'S RESPONSIBILITIES

The quoter whose offer the County deems to be the highest acceptable quote shall have 90 days, after notice of award, to complete the transfer process, pay the remainder of the purchase price, and all closing costs. The purchase and transfer will be completed through the Lee County Division of County Lands.

All costs of the sale will be paid by the Buyer, to include, but not be limited to transfer fees, documentary stamps, recording fees, preparation of documents, etc.

## MINIMUM OFFER

No minimum quote is required, however, the County reserves the right to reject any and all bids.
The appraised value for Block 4 and Block H , less and excepting Lot 8 is $\$ 68,000$.
The appraised value for Lots 1 through 9, Block C is $\$ 451,000$.
The appraised value for Block 4, Block H, less and excepting Lot 8, and Lots 1 through 9, Block C , is $\$ 519,000$.

A Summary Appraisal Report dated November 13, 1996, and performed by Diversified Appraisal, Inc., is available for review at the Lee County Division of County Lands, 1500 Monroe Street, Fort Myers, Florida. Call Teresa Mann at (941) 479-8505 for an appointment.

## CONTACT

For additional information regarding purchasing procedures, contact Earl Pflaumer of the Lee County Division of Purchasing Services, at (941) 339-6260. For additional information regarding the property, contact Teresa Mann of the Division of County Lands at (941) 479-8505.

## ATTACHMENT <br> 3

SOUTHWEST FLORIDA
BOARD OF COUNTY COMMISSIONERS
Writer's Direct Dial Number: $\qquad$

Bob Jane
District One
Douglas R. St. Cerny
District Two

Ray Judah
District Three
Andrew W. Coy
District Four
John E. Albion
District Five
Donald D. Stilwell
County Manager
James G. Yaeger County Attorney

Diana M. Parker
County Hearing
Examiner
August 26, 2002
George Westenbarger
1521 SW $54^{\text {th }}$ Terrace
Cape Coral, Florida 33914
RE: Q-020386 Sale of Property in the Idalia Subdivision
Mr. George Westenbarger:
Thank you for submitting your quote on June 3rd in response to the above referenced project.
After reviewing the quotes submitted, the Purchasing Division would like to communicate Lee County's intent to reject all bids received for this project.

Please find enclosed a tabulation sheet for your records.
"FAILURE TO FOLLOW THE BID PROTEST PROCEDURE REQUIREMENTS WITHIN THE TIMEFRAMES AS PRESCRIBED HEREIN AND ESTABLISHED BY LEE COUNTY BOARD OF COUNTY COMMISSIONERS, FLORIDA, SHALL CONSTITUTE A WAIVER OF YOUR PROTEST AND ANY RESULTING CLAIMS."

Sincerely,
Lee County Purchasing Division


Earl Pflaumer, CPPB
Purchasing Agent

## cc: Dawn Lehnert, County Attorney's Office Project File



Grow: Earl flamer
Lee bounty purchasing
please find attached a letter of intent and a tabulation shat!


$$
8 / 26 / 02
$$

Go: Captain Seorge (Westenbarger)

Grow: Earl flamer
Lee bounty purchasing

Please find attached a letter of intent and a tabulation shat!

$$
8 / 26 / 02
$$

Io: Captain Leorge (V'estenbarger)

Frow: Earl Pflammer
see bounty proshasing
please find attacked a letter of intent ane a tabulation shat!

# Lee County Board of County Commissioners $A$ <br> Agenda Item Summary <br> Blue Sheet No. 20020895 

## 1. REQUESTED MOTION:

ACTION REQUESTED: Accept staff recommendation to reject all bids submitted in response to Formal Quotation \#Q-020386, Sale of Property located at 15720, 15761, 15790, 15800, and 15900 Park Way, Fort Myers, Florida, for the Division of County Lands.

WHY ACTION IS NECESSARY: On August 29, 2000, the Board took action declaring this property surplus and authorizing the Division of County Lands, in cooperation with the Division of Purchasing Services, to accept sealed quotations to dispose of this surplus property. The Board's action on that date indicated that staff must return to the Board for acceptance or rejection of the quotations.

WHAT ACTION ACCOMPLISHES: Fulfills the requirements of the August 29, 2000 action.

| 2. DEPARTMENTAL CATEGORY: 06 |
| :--- |
| COMMISSION DISTRICT \#: |

4. AGENDA:

| X | CONSENT |
| :---: | :---: |
|  | ADMINISTRATIVE |
|  | APPEALS |
|  | PUBLIC |
|  | WALK ON |
| TIME | QUIRED |

7. BACKGROUND:

On March 25, 2002, the Division of County Lands forwarded a request to the Division of Purchasing Services to solicit quotations for the Sale of Property located at 15720, 15761, 15790, 15800, and 15900 Park Way in East Lee County. The property is further identified as Strap Nos. 22-43-26-02-0000C.0010, 22-43-26-02-0000H.0010, 22-43-26-02-0000H.0100, 22-43-26-020000H.0110, and 22-43-26-02-01004.0010.

Lee County acquired approximately 11.5 acres of this property in 1945 by virtue of Chancery Order Book 22, page 64, for delinquent unpaid real estate taxes. Another contiguous acre was acquired in 1991 funded by the proposed Idalia Tree Farm CIP Project No. 1615. The Tree Farm Project was deleted from the Capital Improvement Program later that year.

The Division of Purchasing Services sent out Notices to Quoters in the appropriate categories on the Lee County Bidder's List and placed a legal advertisement in the local paper on April 11, 2002 and April 18, 2002. In addition, the Division of County Lands placed an advertisement in the real estate classified section of the local paper.

Sealed quotations were received by the Division of Purchasing Services up to June 4, 2002. On that date three responses were received in the amounts of $\$ 550,000, \$ 125,000$, and an alternate quote of $\$ 75,000$ for a portion of the subject property. The quotations have been thoroughly reviewed and staff recommends all bids be rejected based upon appraisal data.
ATTACHMENTS: Tabulation Sheet, Request for Quotations, Detailed Specifications, Division Recommendation, and Blue Sheet
No. 20000827 .

## 8. MANAGEMENT RECOMMENDATIONS:

| 9. RECOMMENDED APPROVAL: |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A $\substack{\text { Department } \\ \text { Director }}$ | Purchasing or Contracts | C Human Resources | $\begin{gathered} \mathrm{D} \\ \text { Other } \end{gathered}$ | E County Attorney |  | Budge | Services |  | County Manager |
| f. fonsist | E. Pflaramir | $N / A$ | $N / A$ | $\operatorname{Nosin}^{2}$ | OA | $\begin{aligned} & \hline \text { OM } \\ & 8 \\ & 8 \\ & 8 \end{aligned}$ | ARSK |  | $\varepsilon_{8}^{6}+14^{-2}$ |
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| 10. COMMISSIONACTION: APPROVED Remen |  |  |  |  |  |  |  |  |  |
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## NOTICE OF INTENT TO FILE A PROTEST

Date-Submitted: August 27, 2002
Vendor Name: George Westenbarger

To: Earl Pflaumer, $\operatorname{EPPB}$
Purchasing Agent
Lee County Purchasing Division
RE: Q-020386 Sale of Property in the Idalia Subdivision
YOU ARE HEREBY NOTIFIED, that I, George Westenbarger, stbmits-this NOTICE OF INTENT TO FILE A PROTEST in the matter of my rejected Bid for the "Sale of Property in the Idatia Subdivision Q-020386".

Following are a list of grounds to file this Notice of Intent to File a Protest:

1. The bid package presented by The Lee County Beard ef County Commissioners, Division of Purchasing was for the entire Idalia Subdivision, consisting of approximately 12.46 acres as a whole. The Bid package also allowed for separate bids for the "dry side" land lots and the "waterfrom" lots. There was no mention of separate splits of six lots. My Bid offer was offered as both a "Whele" package and the "Two" splits.
2. As stated on Page 36, Paragraph 2, of the Appraisal prepared by Diversified Appraisals, you will see that my bid is right on target to purchase the property as a whole, according to the Certified Appraiser's opinion.
3. The Lee County Agricultural Property Appraiser, Dale Crosscutt, CFE., felt that the high end of this property would be $\$ 600,000.00$, due to the fact of Parkway Read splitting the property, and anether individual owning the very center tract. Mr. Crosscutt and myself both agree, as well as Diversified Appraisals, that with the road vacated, and the center tract purchased from its owner, that the property value would be $\$ 800,000.00$ to $\$ 825,000.00$. However,
the road is not vacated and the center tract has not been purchased from its owner, thus my Bid is fair.
4. My offer for the off-water lots, is a "more than a fair" bid according to the Property Appraisal prepared by Diversified Appraisals. I do not understand why I should not be awarded those parcels.
5. The Bid package stated that time was of the essence; this bid was place June 4, 2002. I received no communication with anyone in this Bid Process System until I made the attempt to contact Lee County around the $21^{\text {st }}$ of August. In the mean time, I assumed I had won the bid, as my bid was the HHGHEST, and proceeded to spend time and money on planning to develop this property. I have lest three months of interest on my money, as 1 was not informed until August 26, 2002 via facsimile from Earl Pflaumer, Purchasing Agent for Lee County, that County lands rejected my bid.
6. It would be of value at this time to take my Bid for the off water piece of $\$ 75,000.00$ and add this to my Bid for the waterfront parcels of $\$ 550,000.00$, for a total of $\$ 625,000.00$, of award me the off-water section of $\$ 75,000.00$ as per your quote sheet.
7. Furthermore, fer as many bid packages that were circulated, and for the County to receive only "ONE" serious bid, should be an indication to you that this property is not as valuable as you perceive.

If my proposal is approved, please award me the parcels I bid for and if my protest is rejected, please forward my deposits as soon as possible.

Sincerely,


ce: Lee County Board of County Commissieners<br>Dawn E. Perry-Lehnert, Assistant County Attorney

 ** ${ }^{*}$ TX REPORT $* * *$
*** *** $w^{*} * * * * * * * * * * * * * *$

TRANSMISSION OK
TX/RX NO
3325
CONNECTION TEL
CONNECTION ID
ST. TIME
USAGE T
PGS. SENT RESULT

LEE COUNTY-COUNT
08/27 17:05
$00^{\prime 25}$
3
OK

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8 / 27
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8 / 28 / 02
$$

Jo: Dawn Jehnent
County attorney's Office

From: Earl flamen pushasing

RE: Attached is the letter of pertest from kearge Westenbarger


To: Kristie Aroslack County attorney's Office

From: Ear pflawner purchasing

RE: Protest letter from Seonge Westenbarger

## ATTACHMENT 6

## September 3, 2002

Earl Pflaumer<br>Lee County Purchasing

RE: Q-020386 Sale of Property in the Idalia Subdivision

## FORMAL PROTEST LETTER

The original letter I submitted on August 27, 2002 covered all the issues involved with my protest. However, I would like to add some additional information for the protest meeting.

Sincerely,


George Westenbarger
1521 SW 54th Terrace
Cape Coral, FL 33914
(239) 540-0475

## NOTICE OF INTENT TO FILE A PROTEST

Date-Submitted: August-27, 2002
Vendor Name: George Westenbarger
To:- Earl Pflaumer; EPPB
Purchasing Agent
Lee County Purchasing Division
RE: Q-020386 Sale of Property in the Idalia Subdivision
YOU ARE HEREBY NOTIFIED, that 1 , George Westenbarger, submits this NOTICE OF INTENT TO FILE A PROTEST in the matter of my rejected Bid for the "Sale of Property in the Idalia-Subdivision-Q-020386".

Following are a list of grounds to file this Notice of Intent to File a Protest:

1. The bid package presented by The Lee County Board of County Commissioners, Division of Purchasing was for the entire Idalia Subdivision, consisting of approximately 12.46 acres as a whole. The Bid package also allowed for separate bids for the "dry side" land tots and the "waterfront" lots. There was no mention of separate splits of six lots. My Bid offer was offered as both a "Whole" package and the "Two" splits.
2. As stated on Page 36, Paragraph 2, of the Appraisal prepared by Diversified Appraisals, you-will see that my bid is right on target to purchase the property as a whole, according to the Certified Appraiser's opinion.
3. The Lee County Agricultural-Property-Appraiser, Dale Cresscutt, CFE., felt that the high end of this property would be $\$ 600,000.00$, due to the fact-of Parkway Road splitting the preperty, and another individual owning the very center tract. Mr. Crosscutt and myself both-agree, as well as Điversified Appraisals, that-with the-road vacated, and the center tract purchased from its owner, that the property value would be $\$ 800,000: 00$ to $\$ 825,000.00$.- However;
the road is not vacated and the center tract has not been purchased from its owner, thus my Bid is fair.
4. My offer for the off-water lots, is a "more than a fair" bid according to the Property Appraisal prepared by DiversifiedAppraisals. I do not understand why I should not be awarded those parcels.

5: The Bid package stated that time was of the essence; this bid was place June 4, 2002. I received no communication with anyone in this Bid Process System until I made the attempt-to contact Lee County around the $21^{\text {st }}$ of August: In the mean time, 1 assumed I had won the bid, as my bid was the HIGHEST, and proceeded to spend time and money on planning to develop this property. I have lest three menths of interest on my money, as I was-net informed until August 26, 2002 via facsimile from Earl Pflaumer, Purchasing Agent for Lee County, that County lands rejected my bid.
6. It would be of value at this time to take my Bid for the off water piece of $\$ 75,000.00$ and add this to my Bid for the waterfront parcels of $\$ 550,000.00$, for a total of $\$ 625,000.00$, or award me the off-water section of $\$ 75,000.00$ as per your quote sheet.
7. Furthermore, for as many bid packages that were circulated, and for the County to receive only "ONE" serious bid, should be an indication to you-that this property is not as valuable as you perceive.

If my propesal is-approved, please award me the parcels I bid fer and if my protest is rejected, please forward my deposits as soon as possible.

Sincerely,

George Westenbarger
cc:- Lee County Board of County Commissioners-
Dawn E. Perry-Lehnert,-Assistant County Attorney

Title:
Sale of property located at $15720,15761,15790,15800$ and 15900 Park Way Located in Ft Myers Florida

First I feel that the only TRUE way to determine the adjusted value of this property is by looking at the closed sales, the active and the expired listing close by. Also the only way is to determine the value is to split the water front $3.27(+/-)$ acres from the off water 9.2 aeres the reason being that they do not connect to each other due to park way another problem exists being that the center of this peace is owned by someone else, I don't feel that highest and best use works here do to the fact you could split this into 23 building lot or 6 large lots but this property is not sold for that use and the bid is on one or two purchases of large pieees


Florida Guif Coast
Log out


## View <br> PMi Optighs

(1) Select format:

C Standard Report
C Custom Report
$r$ custom Spread
One Line
One Line Plus
RL One line 3 Up Photo Summary. Photo Multi-Photo Gallery Photo Reload Results

Criteria: (LN=80024138,80032439,80016404,6005582626851) ORDERED BY PALL TYPE SORT,RL AO SORT,AREA,LP

| MLS\# | Block | hot(s) | Unit | WVir | Zone | LOfc | LPrice | S/Pif | S/Price | S/Date s |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| T 80016404 F | 00001 | 000BQ | 00 | River | AG. 2 | FIRE | \$249,000 | FIRE | \$235,000 | 05/23/01 |
| Г 80024138 F | 1. | 0 | 00 | Gult Access* | AG. 2 | FREX01 | \$255,000 | FREX01 | \$461.500 | 08/30/01 |
| Г 80032439 B | 00026 | 0000 | NA | River | AG. 2 | PREM | \$395,000 | PREM | \$340,000 | 06/29/02 |
| T60055826 F | $\theta$ | - 0 | 0 | River | AG. 1 | FCSB | \$325,000 | FCSB | \$300,000 | 07/29/00 |
| Total Sold Residentiat LandfBoat Docks Listings:-4- |  |  |  |  |  |  |  | Average Sale Price: $\mathbf{\$ 3 3 4 , 1 2 6}$ |  |  |
|  |  |  |  |  |  |  |  | Average Matket Time: 144 |  |  |


| Total Listings: 4 |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Hrgh | Low | Average |
| List Price: | \$395,000 | \$249,000 | \$306,000 |
| Sale Price: | \$461,500 | \$235,000 | \$334,125 |
| Average Market Time: 144 |  |  |  |

Formai Primt ite


Residential Land/Boat Docks

| LN: 80016404 | F | LO: FIRE | Sect: 24 | Area: 4326 | Geo Area: F | Stat/Type: | C / RL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Address: 17050 |  | RD |  |  |  | SP: |  | 235,000 |
| CT: LEE |  | PN: 43262 | 1000B | PN2: |  | PA: |  | \$0 |
| UT: 00 |  | BL: 00001 | LOT: 00 |  | Zone. AG. 2 | UseCode: |  | 9910 | LG1: LONGOT ALEX SUBD. PB 1 PG 34 E 1/2 OF W 1/2 LOT 1

SD: DV:
Tax Amt: \$4 TXYR: 1998


Subdivision:
Boat Dock: None
Documents:
Util Avail: Remarks
Util Onsite:
Terms Considered: BTF-CASH
1st Mtg Fin:
Ann Assoc/Maint Fee: 0

Miscellaneous:
thgth Accom:
Water None
Sewer: None

Mortgagee:
Special_Asmt: \$0

1st Mtg Batance: \$0
2nd Mtg Balance: \$0


Waterfront Known as Block C Property Sold

| MLS\# | Address | Acres | Listed | Sold Price | Price per Acre | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 80016404 | $\begin{aligned} & 17050 \mathrm{~N} \\ & \text { River RD } \end{aligned}$ | 3.93(4) ${ }^{-}$ | \$249,000 | \$235,000 | \$58,750 | Similar to property |
| 80024138 | 14310 <br> Bigelow Rd | 8.6 | \$255,000 | \$461,500 | \$53,668 | 319 ft of fronfage |
| 80032439 | $14216$ <br> Bigelow Rd | 5 | \$395,000 | \$340,000 | \$68,000 |  |
| 60055826 | 1991 Rialto Way | 5.44 | \$325,000 | \$300,000 | \$55,147 | 394 ft of frontage |


|  | HIGH | LOW | AVERAGE |
| :--- | :--- | :--- | :--- |
| LIST PRICE | $\$ 395,000$ | $\$ 249,000 \ldots$ | $\$ 306,000$ |
| Sale Price | $\$ 461,500$ | $\$ 235,000$ | $\$ 334,125$ |
| Average Market | 144 |  |  |
| Time |  |  |  |

## Active Listings.

| MLS\# | ADDRESS | ACRES | LIST PRICE | $\ddots$ | PRICE PER |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 80064427 | ACRE |  |  |  |  |


|  | HIGH | LOW | AVERAGE |
| :--- | :--- | :--- | :--- |
| List Price | $\$ 598,000$ | $\$ 375,000$ | $\$ 463,250$ |



Residential Land/Boat Docks

| LN: 80024138 F | F | LO: FREX01 | Sect: 21 | Area: 4326 | Geo Area: FE07 |  | Stat/Type: C / RL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Address: 14310 | BIGELO | W RD |  |  |  |  | SP- | \$461,500 |
| CT: LEE |  | PN: 2143260100001000 |  | PN2: |  |  | PA: | \$0 |
| UT: 00 |  | BE: 1 | LOF: $\theta$ |  | Zone: AG:2 | - | UreCode: | 9908 |
| LG1: ENGLESID | DE LAN | ES SUBD PB | 52 BLK 1 |  |  |  |  |  |
| SD: ENGLESID | DE LN* |  | DV: |  |  |  |  |  |
| Tax Amt: \$3,986 |  | TXYR: 1999 |  |  |  |  |  |  |

GENERAL INFORMATION





Difections: HIGHWAY BO EAST TO OLD OLGA RD, NORTH TO BIGELOW RD, WEST TO END OF STREET.
Remarks: BEAUTIFUL SECLUDED RNERFRONT PROPERFY. S-G-AGREG-ON-THEGOUTHBANK-OF-THEGAEOOEAHATCHEE RIVER-PRORERTH HNGLUQEQ-R BOR BA HOUSE "AS IS".


INEORMATION DEEMEDRELHABLEBUI NOT GUARANTEED


Residential Land/Boat Docks


LG1: PARL IN SW1/4 N OF RD AS DESC OR95 PG135 LES 12.0010 SD:

DV:
Tax Amt: $\mathbf{\$ 5 1 0}$ TXYR: $\mathbf{9 9}$


Subdivision:
Boat Dock: None
Documents: Survey
Util Avail: Electric, Phone Line, Trash-Removal-
Util Onsite: None
Terms Considered: BTF-CASH
1st Mtg Fin:
Ann Assoc/Maint Fee: 00

Miscellaneous
LngthrAccom:

| Water: | None |
| :--- | :--- |
| Sewer: | None |

Mortgagee:
4st MtgBatance: $\mathbf{\$ 0}$
2nd Mtg Balance: $\$ 0$


One Line Report
Criteria: (MARKET_CODE=A) AND (PROPERTY_TYPE=RL) AND (GEOAREA=FE07,FE08,FE03,FN11) AND (WTRFR=T) AND (LTDS $=C, D, E)$ AND (LN $=80064427,80029994,80064018,80059805$ ) ORDERED BY PALL TYPE SORT,MC,LP



| Total Listings: 4 | High | Low | Average |
| :--- | :---: | :---: | :---: |
| List Price: | $\$ 598,000$ | $\$ 375,000$ | $\$ 463,250$ |
| Sale Price: | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Average Market Time: |  |  |  |

## Waterfront known as block C property sold

| MLS\# | Address | Acres | Listed <br> price | Sold Price | Price per <br> Acre | Comments |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 80016404 | 17050 N <br> River RD | $3.93(4)$ | $\$ 249,000$ | $\$ 235,000$ | $\$ 58,750$ | Similar to <br> property |
| 80024138 | 14310 <br> Bigelow Rd | 8.6 | $\$ 255,000$ | $\$ 461,500$ | $\$ 53,668^{-}$ | 319 ft of <br> fronfage |
| 80032439 | 14216 <br> Bigelow Rd | 5 | $\$ 395,000$ | $\$ 340,000$ | $\$ 68,000$ |  |
| 60055826 | 1991 Rialto <br> Way | 5.44 | $\$ 325,000$ | $\$ 300,000$ | $\$ 55,147$ | 394 ft of <br> frontage |


|  | HIGH | LOW | AVERAGE |
| :--- | :--- | :--- | :--- |
| LIST PRICE $\ldots$ | $\$ 395,000$ | $\$ 249,000$ | $\$ 306,000$ |
| Salc Price | $\$ 461,500$ | $\$ 235,000$ | $\$ 334,125$ |
| Average Market <br> Time | 144 |  |  |

## Active-Listings

| MLS\# | ADDRESS | ACRES | LIST PRICE | PRICE PER ACRE |
| :---: | :---: | :---: | :---: | :---: |
| 80064427 | 18301 South River Rd | 5.44 | \$375,000 | \$68,934 |
| 80029994 | 1971 N Rialto Way | 4.18 | \$385,000 | \$92,106 |
| 80064018 | 17860 Scout Camp Rd- | 5.5 | -\$495,000 | \$90,000 - |
| 80059850 | 18121 Otter-Water Way-. | -5.53 | -\$598,000 | \$108,137 |


|  | HIGH | LOW | AVERAGE |
| :--- | :--- | :--- | :--- |
| List Price | $\$ 598,000$ | $\$ 375,000$ | $\$ 463,250$ |



Residential Land/Boat Docks

| LN: 80064427 | F | LO: FJFB | Sect: 19 | Area: 4327 | Geo Area: F |  | Stat/Type: | RL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Address: 18301 | s-s | ER RD |  |  |  |  | tP: | \$375,000 |
| CT: LEE |  | PN: 19432700000420000 PN2: |  |  |  |  | PA: | \$0 |
| UT: 5.44 |  | BL: 0000 | LOT: 0000 |  | Zone: AG: 2 | - | UseCode: | 0000 |
| LG1: PARL IN SW $1 / 4$ N OF RD AS DECS OR 95 PG 135 LES 1200010 |  |  |  |  |  |  |  |  |
| SD: |  |  | DV: |  |  |  |  |  |
| Tax Amt: \$510 |  | TXYR: 199 |  |  |  |  |  |  |

GENERAL INFORMATION


Waterfront: Gulf Access, No Bridge, River Water Access.- Unrestricted Remarks: BURSON WEATHERS SIGNS.

| Subdivision: | Miseellaneous: |
| :--- | :--- |
| Boat Dock: None | Lngth Accom: |

None
Lngth Accom:
Documents:
Util Avail: Cable, Electric, Phone Line,Water-
Util Onsite:
Terms Considered: BTF-CASH
Water: Well
Sewer: Septic
1st Mtg Fin:
Ann Assoc/Maint Fee: 0
Mortgagee:
1st-Mtg-Balance: \$0
Special Asmt: \$0

INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED


Residentiat Land/Boat Docks


LG1: CALL LISTING OFFICE
SD: PARL IN S W $1 / 4$ OF-SW $1 /$
DV:
Tax Amt: \$2,379 TXYR: 2000
GENERAL INFORMATION
Usage: Single Lot: 346
Acres: 4.18 Rdfrnt: $0 \quad$ MinSqft: $0 \quad$ Sqft: 0
\# Parcels: 0 Rear Exp: North Elev: 0-5Feet Location: FloodZone
Road: Access Road, Dirt, Private Trees: Heavy Wood Ground: Brush
Waterfront: River Water Access:
Remarks: BEAUTIFUL OLD OAKS BEHIND ISLAND. STILL CAN SEE MAIN INTERCOASTAL. GREAT HOMESITE.(ABOVE LOCKS-FRESHWATER) 364'ON RIVER. GRASS ROAD.FROM RIALTO RD. CALL LISTOR FOR DETAILS

Subdivision: PARLINSW1/4 OF S W1/
Boat Dock: None Documents: Survey Util Avail: Nōne Util Onsite:
Terms Considered: BTF-CASH 1st Mtg Fin:
Ann Assoc/Maint Fee: 0

Miscellaneous:
Lngth Accom:
Water: None
Sewer: None
Mortgagee:
Special Asmt: $\$ 0$

1st Mtg-Balance: $\$ 0$ 2nd Mtg Balance: $\$ 0$


Residenttal Land/Boat Docks


LG1: FRM NW COR OF NE $1 / 4$ OF NE 14 OF SEC S 150FT TO POB THN S
SD: FRM NW COR OF NE $1 / 4$ OF N DV: N/A
Tax Amt: \$3
TXYR: 2001


Subdivision: FRM NW COR OF NE $1 / 4$ OF N
Boat Dock: Electric Available, Remarks-
Documents: Abstract
Util Avail: Electric, Underground Util Onsite: Electric Terms Considered: BTF-CASH
1st Mtg Fin: NONE
Ann Assoc/Maint Fee: N/A

Miscellaneous: Filled, Remarks Lfigth Accom:

Water: Assessment, Paid
Sewer: Assessment Paid
Mortgagee: N/A
Special_Asmt $\$ 0$

1st Mtg Balance: $\mathbf{\$ 0}$ 2nd Mtg Balance: $\$ 0$

[^1]Off Water Property Known as Block H \& Block 4

| MLS\# | Address | Acres- | Listed <br> price | SoId Price | Price per <br> Acre- |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 60052331 | 2400 East <br> Carter Rd | 5.7 | $\$ 65,000^{--}$ | $\$ 55,000$ | $\$ 9,650$ |  |
| 80010096 | 19191 <br> Parkinson Rd | 5 | $\$ 44,900^{-}$ | $\$ 40,000$ | $\$ 8,000^{-}$ |  |
| 80034850 | 23091 <br> Tuckahoe Rd | 10 | $\$ T 20,000^{-}$ | $\$ 108,000$ | $\$ 10,800^{-}$ |  |
|  |  |  |  |  |  |  |

Note: Average cost pcracre is $\$ 9,500 \times 9.2=\$ 87,400$.

|  | HIGH | LOW | AVERAGE |
| :--- | :--- | :--- | :--- |
| LIST PRICE | $\mathbf{\$ 1 2 0 , 0 0 0}$ | $\mathbf{\$ 4 4 , 9 0 0} \ldots$ | $\$ 82,450$ |
| Sale Price | $\$ 108,000$ | $\$ 40,000$ | $\$ 74,000$ |
| Average <br> Time | $\mathbf{9 8}$ |  |  |

Active Listings

| MLS\# | ADDRESS | ACRES $^{-}$ | LIST PRICE | PRICE PER <br> ACRE |
| :--- | :--- | :--- | :--- | :--- |
| 80066141 | 0000 Styles Rd | 5 | $\$ 52,000$ | $\$ 10,400$ |
| 80066145 | 2801 Packing House Rd | 5 | $\$ 52,000$ | $\$ 10,400$ |
| 80066131 | 0000 Styles-Rd- | 5.7 | $\$ 75,000$ | $-\$ 13,157$ |
| 80066133 | 0000 Styles-Rd- | 5.7 | $\$ 75,000$ | - |

Average asking Price Per Acre is \$11,778

|  | $\mathrm{HIGH}^{-}$ | LOW | AVERAGE |
| :--- | :--- | :--- | :--- |
| List Price | $\$ 75,000$ | $\$ 52,000$ | $\$ \mathbf{6 3 , 5 0 0}$. |



Residential Land/Boat Docks

| LN: 80010096 | F | LO: FREX01 | Sect: 9 | Area: 4327 | Geo Area: FN11 | Stat/Type: | / RL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Address: 19191 | PARKINSON RD |  |  |  |  | SP: | \$40,000 |
| CT: LEE |  | PN: 0943270000002001A |  | PN2: |  | PA: | \$0 |
| UT: N/A |  | Bt: 00002 | LOF: 1A |  | Zone: AG. 2 | UseCode: | 9910 |

LG1: N1/2 OF N1/2 OF E $1 / 2$ OF SE $1 / 4$ OF SE $1 / 4$
SD:
DV:
Tax Amt: $\mathbf{\$ 1 2}$ TXYR: 1999


Subdivision:
Boat Dock: None
Documents:
Util Avail: Electric, Trash Removal
Util Onsite:
Terms Considered: BTF-CASH, OWNER GARRY ist Mtg Fin:
Ann Assoc/Maint Fee: 0

Miscellaneous: Fenced
Lngth Accom:
Water: Well
Sewer: None
Mortgagee:
1st-Mtg Balance: \$0 2nd Mtg Bałance: $\$ 0$


Residential Land/Boat Docks

| LN: 60052331 F | LO: FEBA | Sect: 26 | Area: 4326 | Geo Area: FE08 | Stat/Type: | RL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Address: 2400 E CA | ROAD |  |  |  | SP:- | \$55,000 |
| CT: LEE | PN: 26432600000040000 |  | PN2: |  | PA: | \$0 |
| UT: 00 | BL: 00 | LOT: 00 |  |  | OseCōdè: | 0100 |

LG1: E 1/2 OF NW $1 / 4$ OF SE 1/4OF NE $1 / 4$ LESS 54 FT BY 2CHS IN NW CO
SD:
DV:

Tax Amt: $\mathbf{\$ 8 7 0}$ TXYR: 99
GENERAL INFORMATION

| Usage: | Manufa | turing, Singl | -"' |  | Lot: |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Acres: | 5.70 | Rdirnt: 0 | MinSqft: | 0 | Sqft: | 0 |
| \# Parcels: | 0 | Rear Exp: | -Elev: - |  | Location: | County, Remarks |
| Road: | Paved |  | Trees: |  | Ground: |  |
| Waterfront: | None |  | Water Ac |  |  |  |
| Remarks: | RECEN | TLY SURVE | OPY IN |  | AT PROP | PERTY LINE |
|  | 5.7 ACR | RES. NICE TR | NEW WEL |  | REFLEC | TED D $N$ |
|  | INCLUD | E ADDITION | ND ADDE |  | EW SURV | VEY. NO DEE |
|  | RESTR | TIONS ARE | ORDED.C |  | GN ATEN | TRY. |

Subdivision:
Boat Dock:
Documents:
Util Avail: Electric, Phone Line
Util Onsite: None
Terms Considered: BTF-CASH
1st Mtg Fin:
Ann Assoc/Maint Fee:

Miscellaneous:
tigth Accom:
Water. Well
Sewer:

Mortgagee:
Speciat Asmt: $\$ 0$

1st Mtg Balance: \$0 2nd Mtg Balance: \$0

RL One Line Report
Criteria: (MARKET_CODE=O) AND (PROPERTY_TYPE=RL) AND (LN=60052331,80034850,80010096,80054438) ORDERED BY PALL TYPE SORT,RL AO SORT,AREA,LP

| Sold Residential Land/Boat Docks |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MLS\# | Block | Lot(s) | Unit | Wif | Zone | LOfc | Lp | S/Ofic | Sp | StDate | St |
| 60052331 F | 00 | 00 | 00 | None | AG. 2 | FEBA | \$65,000 | FEBA | \$55,000 | 05/18/00 | C |
| 30054438 F | NA | 0060 | NA | None-- | AG. 2 - | FIRE | \$38,000 | FiRE-- | \$34,000 | 06/26/02 | $\bar{C}$ |
| 80010096F F | 00002 | 1 A | N/A | None- | AG. 2 | FREX04 | \$44,900 | FREX01 | \$40,000 | 04/06/01 | C |
| 30034850 F | 000001 | 0020 | 0 | Greek | AG. 2 | EIRE | \$120,000 | FREXO1 | \$108,000 | 01/09/02 | C |
| Total Sold Residential Land/Boat Docks Listings: 4 |  |  |  |  |  | Average Sale Price: $\mathbf{5} 59,250$ |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | Average N | rket Time: |  |


| Total Listings: 4 | - |  |  |
| :---: | :---: | :---: | :---: |
|  | High | Low | Average |
| List Price: | \$120,000 | \$38,000 | \$66,975 |
| Sale Price: | \$108,000 | \$34,000 | \$59,250 |
| Average Market Time: 98 |  |  |  |



Residential Land/Boat Docks




Residential Land/Boat Docks
 LG1: PARL IN GOV LOT 3 AS DESC IN OR 2050 PG 1413 LESS OR 2365
SD: PARL IN GQVLOT 3 AS DES _ DV
Tax Amt: \$3,289 TXYR: 2000
GENERAL INFORMATION


Subdivision: PARL IN GOV LOT 3 AS DES
Boat Dock: None
Documents: Deed Restrictions
Util Avail: Remarks
Util Onsite: None
Terms Considered:
1st Mtg Fin:
Ann Assoc/Maint Fee:

Miscellaneous:
Lngth Accom:
Water:- Remarks
Sewer: None
Mortgagee:
SpeciatAsmt: \$0

1st Mtg Balance: \$0
2nd Mtg Balance: \$0
$\begin{aligned} \text { Owner: } & \text { RURIK JOHN T } \\ & 2235 \text { VIRGINIA AV SE } \\ & \text { FT MYERS FL } 33905\end{aligned}$

Other:

Sales Information

| Sale Date | OR Book/Page | Sale Price Vac/Imp | Transfer Code |  |
| :--- | :--- | :--- | :--- | :--- |
| $10 / 01 / 1989$ | $2103 / 456$ | 4,500 | Vacant | $06-$ Qualified (Fair Marka |
| $10 / 01 / 1989$ | $2103 / 455$ | 100 | Vacant | $01-$ Disqualified (Doc Sta |

Taxing District Information
District: 181 - FT MYERS SHORES FIRE/E CO SEWER MST

Solid Waste District: Solid Waste Unit Area:

Solid Waste Information 003 - Service Area 3 - East Lee County Area 0 Tax Amount:

Codes and Other Information
00 - VACANT RESIDENTIAL
DOR Code: 0
Year Improved:
First Year Bldg on Roll: 0
Year Created: 1900 Last Maintenance: Thu Jun 15, 2000 Land Units: $\quad 50$ FF (50 Front X 225 Deep)

Valuation

|  | Current | Prior |  | Current | Prior |
| :--- | ---: | ---: | :--- | ---: | ---: |
| Just Value | 3,840 | 3,840 | Exemptions |  | 0 |
| Agr Exempt | 0 | 0 | Taxable | 3,840 | 3,840 |
| Assessed | 3,840 | 3,840 | Building | 0 | 0 |
| SOH Ass | 3,840 | 3,840 | Land | 3,840 | 3,840 |
| E \& I |  |  | New Cons. | 0 | 0 |



Owner: LEE COUNTY PO BOX 398

FT MYERS FL 33902

Site: 15761 PARK WAY ALVA , FL 33920
/93.680

Other:
Legal: IDALIA BLK C PB 3 PG 30 S 250 FT ITS 1 THRU 9

Sales Information

| Sale Date | OR Book/Page Sale Price Vac/Imp Transfer Code |  |  |  |
| :--- | :---: | :---: | :--- | :--- | :--- |
| $09 / 01 / 1945$ | $22 / 64$ |  | Vacant | $03-$ Disqualified (Interest |



District: 181 - FT MYERS SHORES FIRE/E CO SEWER MSTU

Solid Waste District:
Solid Waste Unit Area:

Solid Waste Information 003 - Service Area 3 - East Lee County Area 0 Tax Amount:

Codes and Other Information
86 - COUNTIES-OTHER

DOR Code:
Year Improved:
First Year Bldg on Roll:
Year Created: 1900
Land Units:
1975

1975 Roll Page / Line: 244/850
1900 Last Maintenance: Thu Jun 15, 2000
750 FF (750 Front X 250 Deep)

|  | Valuation |  |  |  | Current |
| :--- | ---: | ---: | :--- | ---: | ---: |

```
Owner: LEE COUNTY
    PO BOX 398
    FT MYERS FL 33902
```

other:
Legal: IDALIA
BLK $4 \quad$ PB 3 PG 30
LOTS 1 THRU 11 INC
$i$

|  | Sales Information |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Sale Date | OR Book/Page Sale Price Vac/Imp Transfer Code |  |  |  |
| $09 / 01 / 1945$ | $\operatorname{CO} 220064$ |  | Unknown |  |

## Exemption Information

| Type | Description | Year | Renew | Amount | Partial |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ---- | ------- | ~ | - | -------- | ------- |
| WLY5 | County, Local | 0 | Yes | 18,080 | No | LEE COUNTY

Taxing District Information
District: 181 - FT MYERS SHORES FIRE/E CO SEWER MSTU

Solid Waste District: Solid Waste Unit Area:

## Solid Waste Information

 003 - Service Area 3 - East Lee County Area 0 Tax Amount:Codes and Other Information
DOR Code: 86 - COUNTIES-OTHER
Year Improved: 0 First Year Bldg on Roll: 0 $0 \quad$ Roll Page / Line: 245/740 1900 Last Maintenance: Thu Jun 15, 2000 270 FF ( 270 Front X 140 Deep)

Valuation

|  | Valuation |  |  |  | Current |
| :--- | ---: | ---: | :--- | ---: | ---: |
| Jurrent | Prior | Prior |  |  |  |
| Just Value | 18,080 | 18,080 | Exemptions | 18,080 | 0 |
| Agr Exempt | 0 | 0 | Taxable | 0 | 0 |
| Assessed | 18,080 | 18,080 | Building | 0 | 0 |
| SOH Assd | 18,080 | 18,080 | Land | 18,080 | 18,080 |
| E \& I |  |  | New Const. | 0 | 0 |

## Lee County Property Appraiser Property Information Record

| Owner : | LEE COUNTY |
| ---: | :--- |
|  | P O BOX 398 |
|  | FT MYERS FL 33902 |

Other:
Legal: IDALIA
BLK H PB 3 PG 30
LOTS $11+12+13$

Sales Information


|  | Exemption Information |  |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Type | Description | Year Renew | Amount | Partial |
| WLY5 County, Local | 0 | Yes | 11,120 | No |

Taxing District Information
District: 181 - FT MYERS SHORES FIRE/E CO SEWER MSTU
Solid Waste Information
Solid Waste District: 003 - Service Area 3 - East Lee County Area Solid Waste Unit Area:

Codes and Other Information 86 - COUNTIES-OTHER
DOR Code: 0
Year Improved:
First Year Bldg on Roll: 0 Roll Page / Line: 245/370
Year Created: Last Maintenance: Thu Jun 15, 2000

Land Units: 150 FF ( 0 Front X 0 Deep)

Valuation

|  | Current | Prior | Current | Prior |  |
| :--- | ---: | ---: | :--- | ---: | ---: |
| Just Value | 11,120 | 11,120 | Exemptions | 11,120 | 0 |
| Agr Exempt | 0 | 0 | Taxable | 0 | 0 |
| Assessed | 11,120 | 11,120 | Building | 0 | 0 |
| SOH Assd | 11,120 | 11,120 | Land | 11,120 | 11,120 |
| E \& I |  |  | New Const. | 0 | 0 |


| Owner: | LEE COUNTY |
| ---: | :--- |
|  | P O BOX 398 |
|  | FT MYERS FL 33902 |

Other:
Legal: IDALIA
BLK H PB 3 PG 30
LOT 10

Sales Information

| Sale Date | Sales Information |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | OR Boo | ok/Page | Sale Price | Vac/Imp | Tra | nsfer |  |
| 01/01/1991 | 2199 | / 3500 | 4,900 | Vacant |  | - Dis | (Interes |
| 01/01/1900 | 260 | / 899 |  | Unknown | - |  |  |


| Exemption Information |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Description | Year | Renew | Amount | Partial |
| ---- |  |  | ----- | ------- | ----.- |
| WLY5 | County, Local | 0 | Yes | 3,840 | No |

Taxing District Information
District: 181 - FT MYERS SHORES FIRE/E CO SEWER MSTU

Solid Waste District:
Solid Waste Unit Area:
Solid Waste Information 003 - Service Area 3 - East Lee County Area 0 Tax Amount:
Solid Waste Information
003 - Service Area 3 - East Lee County Area
0
Tax Amount:

DOR Code:
Year Improved:
First Year Bldg on Roll:
Year Created:
Land Units:

Site: 15800 PARK WAY
ALVA, FL 33920

Legal: BLK H

Codes and Other Information 86 - COUNTIES-OTHER 0
0 Roll Page / Line: 245/360
1900 Last Maintenance: Thu Jun 15, 2000 50 FF ( 50 Front X 225 Deep)

|  | Valuation |  |  |  |  |
| :--- | ---: | :---: | :--- | ---: | ---: |
|  | Current | Prior | Current | Prior |  |
| Just Value | 3,840 | 3,840 | Exemptions | 3,840 | 0 |
| Agr Exempt | 0 | 0 | Taxable | 0 | 0 |
| Assessed | 3,840 | 3,840 | Building | 0 | 0 |
| SOH Assd | 3,840 | 3,840 | Land | 3,840 | 3,840 |
| E \& I |  | New Const. | 0 | 0 |  |

```
STRAP: 22-43-26-02-0000H.0010
10298336 ||I||||||||||||||||||||||||||||||||||||||||
                        Lee County Property Appraiser
                    Property Information Record
```

| Owner: | LEE COUNTY | Site: | 15900 PARK WAY |
| ---: | :--- | ---: | :--- |
|  | PO BOX 398 |  | ALVA, FL 33920 |

Other:

| Legal: | IDALIA BLK H PB 3 PG 30 |
| ---: | :--- |
|  | LOTS 1 THRU $79+14$ |
|  | THRU 33 |

Sales Information

| Sale Date | OR Book/Page | Sale Price Vac/Imp | Transfer Code |  |
| :--- | :---: | :---: | :--- | :--- | :--- |
| $-09 / 01 / 1945$ | $22 / 64$ |  | Vacant | $03-$ Disqualified (Interes |

## Exemption Information

| Type | Description | Year | Renew | Amount | Partial |
| :---: | :---: | :---: | :---: | :---: | :---: |
| WLY5 | County, Local | 0 | Yes | 73,500 | No |
|  | LEE COUNTY |  |  |  |  |

District: 181 - FT MYERS SHORES FIRE/E CO SEWER MSTU

Solid Waste District: Solid Waste Unit Area:

## Solid Waste Information 003 - Service Area 3 - East Lee County Area 0 Tax Amount:

Codes and Other Information
86 - COUNTIES-OTHER
DOR Code: 0
Year Improved:
First Year Bldg on Roll:
$0 \quad$ Roll Page / Line: 245/340
Year Created: 1900 Last Maintenance: Thu Jun 15, 2000
Land Units: $\quad 7.35 \mathrm{AC}$ ( 0 Front x 0 Deep)

|  | Valuation |  |  |  | Current |
| :--- | ---: | ---: | :--- | ---: | ---: | Prior

George Westenbarger
1521 SW $54^{\text {th }}$ Terrace
Cape Coral, Fl., 33904
230-540-0475 Phone
239-849-8611
e-mait: numonereater@aolcom

Summary of Block C, Block H, \& Block 4

|  | HIGH | LOW | AVERAGE |
| :---: | :---: | :---: | :---: |
| LIST PRICE WATERFRONT | \$395,000 | \$249,000. | \$306,000 |
| List Price Land | \$120,000 | \$44,900 | \$82,450 |
| List Price Together | \$515,000,00 | \$293,900,00 | \$388,450,00. |
| Sale Price Waterfront | \$461,500. | \$235,000 | \$334,125- |
| Sale Price Land- | \$108,000- | \$40,000 | \$74,000- |
| Sale Price Together -- | \$569,500 | \$275,000- | \$408,125- |
| Average cost per acre sold 9,500 <br> Off Water 9.2 |  |  | \$87,4000 |
| Average cost water front Property 3.27 |  |  | \$388,450.00 |
| Average Sold Price (together) |  |  | \$475,850 |
| Average List Cost Waterfront |  |  | \$500,000 |
| Average List Cost Off Water |  |  | \$108,500 |
| Average List Cost Together |  |  | \$608,500 |
|  |  |  |  |

## Summary Note:

I came to my totals and figures using this method:
$\bullet$ Using the sold prices of $\$ 478,850$ and asking price $\$ 608,500$. The average price is $\$ 542,175$.

- If center $50 \times 225$ was purchased and Parkway rd was vacated the-average sold price would be $\$ 813,873$. And the average list price of $\$ 1,240,956$.. - Please keep in mind that bee County has itset up that the buyer must pay elesing cost which is normally done by the seller (Closing costs include: doc stamps, title ins, closing costs) this expense alone can add up to another $\$ 10,000$ dollars. And there are no real estate commissions being paid out that would total $\$ 55,000$
- Other additional costs inelude vaeating roads-that-inctude attorney fees to open a road to the property; these fees could run an additional $\$ 20,000$.
$\bullet$ The eastern half of the waterfront would not be able to have a dock due to being to close to the locks
- Also something NOT considered: There is also the cost of having to buy the center portion of land that is owned by another owner.
-The appraisals must meet the bank appraisal to get the foan for the property; this is NOT based on highest or best use.

Also we have to consider the surrounding neighbor being multi family and rentals homes

# George Westenbarger 1521 SW $54^{\text {th }}$ Terrace Cape Coral, Fl., 33904 <br> 230-540-0475 Phone <br> 239-849-8611 <br> e-mail: numbnerealtor @abl.com 

August 23, 2002

## Lee County

Southwest Florida
1500 Menroe St
Fort Myers, Fl., 33901
Attention Teresa Mann

Dear Ms. Mann:
After sitting with Dale Cresscut whe is the Lee County Ag Appraiser regarding the property I bid on located at 15720, 15761, 15790, 15800, 15900, Park Way in Fort Myers Fl., he concurred that the assessed value is: $\mathbf{\$ 1 8 3}, 680$. And the sale fair market value should be no higher than $\$ 600,000$. Remember again hue pays closing and reat estate fees
I feel-that-my bid is very fair and there should be know problem if you can't sell the whole project than there should be know problem with selling of the off water blocks 4,and H-as-I am right on the money and you yourself allowed the bidding that way The road is the big thing (there really is no comp just like it is a very weird peace with the road) not to mention that ene piece in the middle net owned by lee county:
Also the question was raised about past value. Answer: the past proposal was figured on the highest and best use as per dale Cresseut help yes the water front went up and the of water stead the same or dropped. enclosed is a copy of the center lot owners tax role he paid $\$ 4,500$. And the just value is $\$ 3,840$. He mentioned that it would be hard for-he to get the just value and lucky to get his $\$ 4,500$.

# Diversified Appraisal, Inc. <br> - Rsal Estate Appraiseri and Consultants 

Ted A. Dickey, MoAg
State-Certified General Appraiser
Certification \#0000570

David C. Vaughan, M\&AD, MBAA State-Certifisd Gensral Appraiser Certification \# 0000569

8 July 2002


Lee County Division of County Lands
P.O. Box 398

Fort Myers, FL 33902-0398
Attn: Mr. Robert Clemens
RE: Job \#060208 - Summary Appraisal Report of Proposed Idalia Surplus Lands, Project \#8617, Lee County, Florida, CN No. 99-09, STA 27

Dear Mr. Clemens:
As you requested, a detailed on-site inspection and analysis was made of the subject property on 28 June 2002. Within the attached summary appraisal report, please find enclosed a detailed description of the subject property.

This is a Summary Appraisal Report which is intended to comply with the reporting requirements set forth under Standards Rule 2-2 (b) of the Uniform Standards of Professional Appraisal Practice for a Summary Appraisal Report. As such, it presents only summary discussions of the data, reasoning, and analyses that were used in the appraisal process to develop the appraiser's opinion of value. Supporting documentation concerning the data, reasoning, and analyses is retained in the appraiser's file. The depth of discussion contained in this report is specific to the needs of the client and for the intended use stated below. The appraiser is not responsible for unauthorized use of this report.

This appraisal is not based upon a minimum valuation, a specific valuation or the approval of a loan. The appraisal report is intended to comply with the Uniform Standards of Professional Appraisal Practice adopted by the Appraisal Standards Board of the Appraisal Foundation, as well as the Code of Professional Ethics and the Standards of Professional Appraisal Practice of the Appraisal Institute. Mr. David C. Vaughan has complied with the Uniform Standards of Professional Appraisal Practice, Competency Rule. I certify that I have had no past, present or future contemplated interest in the real estate, and to the best of my knowledge, the facts contained herein are true and correct.

The purpose of the appraisal is to estimate the market value of the subject property. Market value as set forth in Title 12 of the Code of Federal Regulations 564.2 (f) is:

The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:
a. Buyer and seller are typically motivated.
b. Both parties are well informed or well advised, and each acting in what they consider their own best interest.
c. A reasonable time is allowed for exposure in the open market.
d. Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
e. The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

The function of the appraisal is understood to be for use as a basis of value for internal accounting purposes and/or in the sale of the property.

The appraiser did not detect and has no knowledge of the existence of any hazardous materials or substances on the site. This appraisal assumes that no such materials exist to the extent that they would have an effect on the value. If any hazardous materials or substances are found on the site, then this appraisal is subject to re-analysis. The appraiser is not an expert in this field.

## Lee County

Page Three
8 July 2002

The subject property is appraised as of 28 June 2002, the date of a detailed on-site inspection, which was made by David C. Vaughan, MAI.

Based on my inspection, analysis, and data research, and information contained in the appraiser's work file, it is my opinion that the undivided fee simple interest of the subject property, "as is" and as of 28 June 2002, is:

EIGHT HUNDRED THOUSAND DOLLARS. . . . . . . . . . . . . $(\$ 800,000)$

Sincerely,
(icura (C)
State-Certified General Appraiser Certification \#0000569


WRONG
5. SOUTHEASTERLY PHOTO OF BLOCK 4

6. EASTERLY PHOTO OF PARK WAY ROW

## IDENTIFICATION OF THE SUBJECT

The subject property consists of vacant land located in East Fort Myers along the southerly side of the Caloosahatchee River. The location is north of Olga Road and west of the Franklin Locks. The property contains a total of 12.46 acres according to a boundary survey provided to the appraiser. The legal description for the subject property is as follows:

Lots l-11, Block 4, Idalia, as recorded in Plat Book 3, Page 30 of the public records of Lee County, Florida.

Lots 1-7 and 9-33, Block H, Idalia, as recorded in Plat Book 3, Page 30 of the public records of Lee County, Florida.

Block C, Idalia, as recorded in Plat Book 3, Page 30 of the public records of Lee County, Florida.

## SCOPE/APPRAISAL DEVELOPMENT AND REPORTING PROCESS

The property being appraised consists of vacant land located in East Fort Myers. The property consists of numerous platted lots in three separate blocks. There are nine platted lots in Block C. All of these lots benefit from frontage on the Caloosahatchee River. In this instance, it is my opinion that the highest and best use for the subject property is to sell all of the lots as if they were riverfront lots connecting Block $C$ to Block $H$ and Block 4's lots. Even though there is a $60^{\prime}$ wide road easement between the lots, the road has not been developed and could possibly be vacated. Even if not vacated, because the road hasn't been developed would basically serve as additional land for each of the parcels. In addition, most of the parcels in the Alva and East

Fort Myers area that front on the river are being sold as acreage lots now. There has been an extremely strong demand at present for these types of lots. The excess land or rear land would add a significant amount of greater value than if sold off as separate. The scope of the appraisal is complete. The appraiser has utilized the only applicable approach to value, which is the Sales Comparison Approach. In this instance, I will be valuing the lots based on a discounted sellout analysis of the projected six sellable riverfront lots that I will describe later in the report. In addition, $I$ will be comparing this value indication to a value indication based on a bulk sale of the entire subject parcel. In order to develop the opinion of value, the appraiser performed a complete appraisal process, as defined by the Uniform Standards of Professional Appraisal Practice. The Summary Appraisal Report is a brief recapitulation of the appraiser's data, analysis and conclusions. Supporting documentation is contained in the appraiser's work file.

## STATEMENT OF OWNERSHIP/PURCHASE HISTORY/TAX INFORMATION

The owner of record of the subject property is presently Lee County. The appraiser is aware of no arms length transactions of the property over the previous five years. The following tax information is presented.

## MARKET AREA ANALYSIS (Continued)

acres on Buckingham Road from Marcel Padou for $\$ 250,000$ or $\$ 3,247$ per acre. Also, Six Star Properties purchased 350 acres on the north side of Buckingham Road in East Fort Myers, a mile east from Buckingham Park from Waterway Group, Inc. for $\$ 1,297,761$ or $\$ 3,708$ per acre. Six Star specializes in assembling properties for development as residential communities.

The main residential subdivisions in this area are Fort Myers Shores, Riverdale Shores, Olga, Paradise Shores, Riverdale Estates, and River Forest. East of Buckingham Road, the development is more rural residential. Most homes east of Buckingham Road are built on 3.272 to 10 acre tracts. Riverfront parcels can range in value from HMO, KO typically range in price from $\pm \$ 3,500$ per acre to $\$ \widetilde{\$, 500}$ per acre. Smaller off-water residential tracts in the primary market area typically sell for between $\$ 10,000$ to $\$ 15,000$ per acre for $\pm 2$ $550.30^{\circ} \mathrm{acres} . \quad \$ 8.12$ DIFF

## 542 175

The largest Subdivision is Fort Myers Shores. Fort Myers Shores is a subdivision lying to the north of S.R. 80, to the east of S.R. 31, and to the west of Olga Drive. This area is approximately three square miles. The typical home in this subdivision is a single story, concrete block and stucco home, about 5 to 20 years in age, with a value ranging from $\$ 45,000$ to $\$ 80,000$. Some homes

## ANALYSIS OF HIGHEST AND BEST USE

When valuing a parcel of real estate, understanding market behavior is essential. When estimating market value, highest and best use identifies the most profitable use for the property. Highest and best use is defined in The Appraisal of Real Estate, 12 th Edition, Page 305, as:

The reasonably probable and legal use of vacant land or an improved property that is physically possible, legally permissible appropriately supported, financially feasible, and that results in the highest value.

The revised edition of the Real Estate Appraisal Terminology text
defines highest and best use as follows:
That reasonable and probable use that supports the highest present value, as defined, as of the effective date of the appraisal.

Alternatively, that use, from among reasonably probable and legal alternative uses, found to be physically possible, appropriately supported, financially feasible, and which results in highest land value.

The definition immediately above applies specifically to the highest and best use of land. It is to be recognized that in cases where a site has existing improvements on it, the highest and best use may very well be determined to be different from the existing use. The existing use will continue, however, unless and until land value in its highest and best use exceeds the total value of the property in its existing use.

Implied within these definitions is recognition of the contribution of that specific use to community environment or to community development goals in addition to wealth maximization of individual property owners. Also implied is that the determination of highest and best use results from the appraiser's judgment and analytical skill, i.e., that the use determined from analysis represents an opinion, not a fact to be found. In appraisal practice, the concept of highest and best use represents the premise upon which value is based. In the context of most probable selling price (market value) another appropriate term to reflect highest and best use

## ANALYSIS OF HIGHEST AND BEST USE (Continued)

Total Acreage

```
Parcel 5 (150') - Block C, Lots 7 & 8
        Block H, Lots 2 thru 4,
                        and 27 thru 29 2.0654
Parcel 6 (100') - Block C, Lot 9
    Block H, Lots 1
    and 30 thru 33
    1.739
```

I have come to this conclusion after recognizing that offwater lots have an extremely low value in the primary subject market area in 63-9000 les the $\$ 7,000$ to $\$ 10,000$ per homesite range. In addition, riverfront acreage is selling at an all time high in the primary subject market area. Lots that were selling for prices of approximately $\$ 100,000$ an acre a year ago are now in excess of $\$ 175,000$ or more for asking prices.
3.2560

An analysis of sale 3 in my report indicated that the seller had purchased the property 1 year prior for $\$ 280,000$, then $h$ subdivided the property he purchased into 2 lots, one of which was the sale property which he sold for $\$ 300,000$. The escalation is considered to be attributable to the scarcity of waterfront lots in the primary subject market area, the advancement of waterfront lots throughout Lee County, including the primary subject market area and Cape Coral, and the presence of major developers now coming into the area including Bonita Bay. Three of the lots I have described would have a minimum of $100^{\prime}$ of frontage while three of

## ANALYSIS OF HIGHEST AND BEST USE (Continued)

the lots would have $150^{\prime}$ of frontage. It is my opinion that the contributory value of the excess land to the rear of the riverfront lots is significantly greater than it would be to sell off as separate vacant lots. In addition, the sell off as separate offwater vacant lots would hurt the desirability of the riverfront lots. Vegetation in the overall subject tract and the layout could make the sellout of six riverfront large acreage lots relatively easy in this instance.

Conclusion: In conclusion, it is my opinion that the highest and best use for the subject parcel is to sell as six vacant riverfront lots.

$$
\begin{aligned}
& \text { BUT IS MOT SPLAT THAT WAL } \\
& \text { AS ROANS ALLEY AND LENTO } \\
& \text { WE BOUGH }
\end{aligned}
$$

## SALES COMPARISON APPROACH (Continued)

Parcel 3 which is a $150^{\prime}$ wide lot with 2.0043 acres has a projected retail value of $\$ 200,000$.

Parcel 4 which is a 2.1725 acre riverfront lot with 150 of river frontage has a projected retail sales price of $\$ 210,000$.

Parcel 5 which is a 2.0654 acre lot with 150 ' of river frontage has. a projected retail sales price of $\$ 205,000$.

Parcel 6 which is a 1.739 acre lot with 100 of frontage has a projected retail sales price of $\$ 175,000$.

This gives a gross sellout for the various lots of $\$ 1,160,000$ or $\$ 193,333$ per lot.

This gross sellout amount from the lots does not represent the market value of the remaining lots. This represents the total sales income to be received without consideration for carrying costs and accounting for the time delay receipt of money. The discounted value will represent the actual market value of the entire project if sold as a single entity. Numerous expenses will be discussed in detail in the discounted cash flow analysis section

or $350 \mathrm{~d}: 11$ PAY


## SALES COMPARISON APPROACH (Continued)

value that an entrepreneur could afford to pay for the remaining lots. The discounted cash flow analysis as it relates to the subject property can be applied as indicated on the following pages, describing the cash inflows and outflows as they relate specifically to the subject property.

Expenses: In the discounted cash flow analysis, from the gross sellout and gross income of the lots and ancillary income, expenses are deducted from the resulting net income and the discounted for an indicated value to one purchaser. The following assumptions detail each component of the cash flow.

Commission: A sales commission expense of $7 \%$ will be utilized as an allowance for the cost of selling the lots. This is a typical expense for an inhouse marketed subdivision.

Real Estate Taxes: In this instance because the subject lots are county owned, there are no taxes. However, based on the current assessment, anyone purchasing the lots would be required to pay taxes at an estimated cost of $\$ 50.00$ per month per lot.

Development Costs: In this instance, I am assuming development costs of $\$ 50,000$, allocated $\$ 10,000$ each month for the first 5 months of owning the property.


```
Owner: COCHRAN DARIUS + AMANDA 7574 TANIA LN N FT MYERS FL 33917
```

Site: 17860 SCOUT CAMP RD
ALVA , FL 33920

Legal: FRM NW COR OF NE $1 / 4$ OF NE $1 / 4$ OF SEC S 150FT TO POB THN S 888.02 THN SE 137 FT THN NE 135 THN NW 830 FT

Sales Information

| Sale Date | OR Book/Page | Sale Price | Vac/Imp | Transfer Code |
| :---: | :---: | :---: | :---: | :---: |
| 10/20/2000 | 3318 / 621 | 160,000 | Vacant | 06 - Qualified (Fair Marke |
| 07/19/1999 | 3147 / 983 | 100 | Vacant | 01 - Disqualified (Doc Sta |
| 05/03/1999 | 3118 / 4001 | 100 | Vacant | 04 - Disqualified (Multipl |
| 12/21/1998 | 3054 / 2695 | 100 | Vacant | 01 - Disqualified (Doc sta |
| 12/01/1989 | 2114 / 1942 | 800,000 | Vacant | 01 - Disqualified (Doc Sta |
| 05/01/1974 | 1037 / 993 | 100,000 | Unknown |  |


| Type | Description | Year | Renew | Amount | Partial |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AGR1 | Agricultural | 2001 | Yes | 137,280 | No |

Taxing District Information
District: 008 - ALVA FIRE DISTRICT/OLGA AREA

Solid Waste District: Solid Waste Unit Area:

Solid Waste Information 004 - Service Area 4 - North Fort Myers Area 0 Tax Amount:

Codes and Other Information
DOR Code: 62 - GRAZING LAND CLASS III

Year Improved:
First Year Bldg on Roll:
Year Created:
Land Units:

0
0 Roll Page / Line: 247/460
1900 Last Maintenance: Sun Jun 23, 2002
2.5 AC ( 0 Front x 0 Deep)

|  | Valuation |  |  |  | Current |
| :--- | ---: | ---: | :--- | ---: | ---: | Prior

Owner: COLLUCCI SANDRA K 16091 S PEBBLE BEACH LN FORT MYERS FL 33912

Site: 15800 RIVERCREEK CT
Alva, FL 33920

Legal: RIVERCREEK SUB
PB 62 PG 59-61
LOT 3

Sales Information


Taxing District Information
District: 220 - ALVA FIRE/CO MOSQUITO

Solid Waste Information
Solid Waste District: Solid Waste Unit Area:

004 - Service Area 4 - North Fort Myers Area Tax Amount:

Codes and Other Information
DOR Code: 00 - VACANT RESIDENTIAL
Year Improved:
First Year Bldg on Roll:
Year Created:
Roll Page / Line: /
Land Units:

|  | Valuation |  |  | Current | Prior |
| :--- | ---: | ---: | :--- | ---: | ---: |
| Just Value | Current | Prior |  | 0 |  |
| Agr Exempt | 150,000 | 100,000 | Exemptions | 140 |  |
| Assessed | 0 | 99,860 | Taxable | 150,000 | 0 |
| SOH Assd | 150,000 | 140 | Building | 150,000 | 140 |
| E \& I | 150,000 | 140 | Land | 0 | 0 |

Lee County Property Appraiser
Property Information Record

| Owner: | BANKS ROBERT D + ANNA D H/W |
| ---: | :--- |
|  | 17305 PINE RIDGE RD \#6 |
|  | FORT MYERS FL 33931 |

Site: 17110 N RIVER RD
ALVA , FL 33920

Other:

| Legal: | LONGOT ALEX SUBD |
| ---: | :--- |
|  | PB 1 PG 34 |
|  | $\mathrm{E} 1 / 4$ LOT 1 |

Sales Information

| Sale Date | OR Book/Page |  |  | Sale Price | Vac/Imp | Transfer Code |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11/27/2000 | 3333 | / | 3201 | 174,000 | Vacant | 06 | Qua | arke |
| 04/01/1969 | 530 | / | 833 |  | Unknown | - |  |  |

Exemption Information

| Type | Description | Year | Renew | Amount | Partial |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ---- | -..-------- | --- | ----- | ------- |  |
| AGR1 | Agricultural | 2001 | Yes | 168,850 | No |

District: 008 - ALVAX FIRE DISTRICT/OLGA AREA

Solid Waste Information

Solid Waste District: Solid Waste Unit Area:

DOR Code:
Year Improved: First Year Bldg on Roll: Year Created:
Land Units:

004 - Service Area 4 - North Fort Myers Area 0 Tax Amount:

Codes and Other Information
64 - GRAZING LAND CLASS V
0
0 Roll Page / Line: 248/560
1900 Last Maintenance: Sun Jun 23, 2002
5.37 AC (0 Front X 0 Deep)

Valuation

|  | Current | Prior | Current | Prior |  |
| :--- | ---: | ---: | :--- | ---: | ---: |
| Just Value | 169,150 | 144,990 | Exemptions | 168,850 | 0 |
| Agr Exempt | 168,850 | 144,750 | Taxable | 300 | 240 |
| Assessed | 300 | 240 | Building | 0 | 0 |
| SOH Assd | 300 | 240 | Land | 300 | 240 |
| E\& \& |  |  | New Const. | 0 | 0 |



Other:

```
Owner: KENNEDY MATTHEW J + NANCY M 114 DEAR RUN BURLINGTON CT 06013
```

Site: 17050 N RIVER RD
ALVA , FL 33920

Legal: LONGOT ALEX SUBD.
PB 1 PG 34
E $1 / 2$ OF W $1 / 2$ LOT 1

Sales Information


Taxing District Information
District: 008 - ALVA FIRE DISTRICT/OLGA AREA

Solid. Waste District: Solid Waste Unit Area:

Solid Waste Information 004 - Service Area 4 - North Fort Myers Area 0 Tax Amount:

DOR Code:
Year Improved:
First Year Bldg on Roll:
Year Created:
Land Units:

Codes and Other Information
00 - VACANT RESIDENTIAL
0
0 Roll Page / Line: 248/540
1900 Last Maintenance: Fri Jun 08, 2001
3.93 AC (0 Front X 0 Deep)

|  | Valuation |  |  |  | Current |
| :--- | ---: | ---: | :--- | ---: | ---: | Prior

Owner: WARE BILLY J SR + BARBARA L 5531 MACKABOY CT FT MYERS FL 33905

Site: 16401 RIVER MIST LN
ALVA , FL 33920

Other:
Legal: PAR LOC IN NW $1 / 4$ OF NE $1 / 4$ OF SW $1 / 4$ S OF RIVER DESC IN OR 2804 PG 1704

Sales Information


Taxing District Information
District: 182 - FT MYERS SHORES FIRE

Solid Waste District:
Solid Waste Unit Area:

Solid Waste Information
003 - Service Area 3 - East Lee County Area Tax Amount:

DOR Code:
Codes and Other Information
00 - VACANT RESIDENTIAL
Year Improved:
First Year Bldg on Roll:
Year Created:
Land Units:

|  | Valuation |  |  |  | Current |
| :--- | ---: | ---: | :--- | ---: | ---: |

STRAP: $\quad 23-43-26-00-00005.0010$
$10298498 \quad|||||||||||||||||||||||||||||||||||||||||\mid$
Lee County Property Appraiser
Property Information Record

Owner: KAZEK MARILYN G TR FOR PAUL J KAZEK TRUST 5551 LUCKETI RD FORT MYERS FL 33905

Site: 1870 WERNER DR
ALVA , FL 33920
other:
Legal: THE W 150FTOF E 300FT OF THE SE1/4 OF NE1/4 OF SW1/4 DESC OR2594/2582

Sales Information

| Sale Date | OR Book/Page |  | Sale Price | Vac/Imp | Transfer Code |
| :--- | ---: | ---: | ---: | :--- | :--- |
| $-03 / 15 / 2001$ | $3379 / 210$ | 135,000 | Vacant | $06-$ Qualified (Fair Marke |  |
| $04 / 01 / 1995$ | $2594 / 2582$ | 90,000 | Vacant | $06-$ Qualified (Fair Marke |  |
| $05 / 01 / 1992$ | $2299 / 3285$ | 100 | Vacant | 01 - Disqualified (Doc Sta |  |

District: 182 - FT MYERS SHORES FIRE

Solid Waste District:
Solid Waste Unit Area:

Solid Waste Information
003 - Service Area 3 - East Lee County Area 0 Tax Amount:

## Codes and Other Information

DOR Code:
Year Improved:
First Year Bldg on Roll:
Year Created:
Land Units:

00 - VACANT RESIDENTIAL
0
$0 \quad$ Roll Page / Line: 247/130
1900 Last Maintenance: Thu Mar 29, 2001
2.41 AC (0 Front X 0 Deep)

Valuation

|  | Current | Prior | Current | Prior |  |
| :--- | ---: | ---: | :--- | ---: | ---: |
| Just Value | 108,450 | 108,450 | Exemptions |  | 0 |
| Agr Exempt | 0 | 0 | Taxable | 108,450 | 108,450 |
| Assessed | 108,450 | 108,450 | Building | 0 | 0 |
| SOH Assd | 108,450 | 108,450 | Land | 108,450 | 108,450 |
| E \& I |  |  | New Const. | 0 | 0 |

```
Owner: KAZEK MARILYN G TR
    FOR PAUL J KAZEK TRUST
    5551 LUCKETT RD
    FORT MYERS FL 33905
```

Other:

Sales Information

| Sale Date | OR Book/Page | Sale Price | Vac/Imp | Transfer Code |
| :---: | :---: | :---: | :---: | :---: |
| 03/15/2001 | 3377 / 3906 | 225,000 | Vacant | 06 - Qualified (Fair Marke |
| 04/01/1995 | 2594 / 2713 | 90,000 | Vacant | 06 - Qualified (Fair Marke |
| 05/01/1992 | 2299 / 3285 | 100 | Vacant | 04 - Disqualified (Multipl |

## District: 182 - FT MYERS SHORES FIRE

Solid Waste District: Solid Waste Unit Area:

Solid Waste Information
003 - Service Area 3 - East Lee County Area 0 Tax Amount:

Codes and Other Information
DOR Code:
Year Improved:
First Year Bldg on Roll:
00 - VACANT RESIDENTIAL
0
Year Created: 1995 Last Maintenance: Wed Mar 28, 2001
Land Units:
2.54 AC (0 Front X 0 Deep)

Valuation

|  | Current | Prior |  | Current | Prior |
| :--- | ---: | ---: | :--- | ---: | ---: |
| Just Value | 192,870 | 108,520 | Exemptions |  | 0 |
| Agr Exempt | 0 | 0 | Taxable | 192,870 | 108,520 |
| Assessed | 192,870 | 108,520 | Building | 0 | 0 |
| SOH Assd | 192,870 | 108,520 | Land | 192,870 | 108,520 |
| E \& I |  |  | New Const. | 0 | 0 |

```
STRAP: 15-43-26-00-00012.004B
10297398
```

Owner: RUTTENBERG JAN + RIA

```
Owner: RUTTENBERG JAN + RIA
POSTWEG }6
POSTWEG }6
6741 B C LUNTEREN
6741 B C LUNTEREN
NETHERLANDS
```

NETHERLANDS

```
Fri Aug 23, 2002 7:55 AM
                            Lee County Property Appraiser
                        Property Information Record

Other:
```

Legal: PARL IN GOV LOT 3
AS DESC IN OR 2050 PG 1413
LESS OR 2365 PG 1632

```

Sales Information
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Sale Date & OR Book/Page & Sale Price & Vac/Imp & Tr & sfer Code & \\
\hline 07/18/2001 & \(3453 / 1044\) & 205,000 & Vacant & 06 & - Qualified & (Fair \\
\hline 07/01/1996 & 2731 / 2592 & 169,000 & Vacant & 06 & - Qualified & (Fair \\
\hline 07/01/1991 & 2235 / 1552 & 130,000 & Vacant & 06 & - Qualified & (Fair \\
\hline
\end{tabular}

Taxing District Information
District: 220 - ALVA FIRE/CO MOSQUITO

Solid Waste District: Solid Waste Unit Area:

Solid Waste Information 004 - Service Area 4 - North Fort Myers Area 0 Tax Amount:

Codes and Other Information 00 - VACANT RESIDENTIAL
\(\begin{array}{ll}\text { DOR Code: } & 00 \\ \text { Year Improved: } & 0\end{array}\)
First Year Bldg on Roll: \(0 \quad\) Roll Page / Line: 234/880
Year Created: 1989 Last Maintenance: Fri Jul 27, 2001

Land Units:
5.53 AC (0 Front X 0 Deep)

Valuation
\begin{tabular}{lrrlrr} 
& Current & Prior & Current & Prior \\
Just Value & 190,790 & 165,900 & Exemptions & & 0 \\
Agr Exempt & 0 & 0 & Taxable & 190,790 & 165,900 \\
Assessed & 190,790 & 165,900 & Building & 0 & 0 \\
SOH Assd & 190,790 & 165,900 & Land & 190,790 & 165,900 \\
E \& I & & & New Const. & 0 & 0
\end{tabular}
```

Owner: BELLA PAUL + DORIS 4636 SE 9 TH PLACE CAPE CORAL FL 33904

```

Site: 15880 RIVERCREEK CT ALVA , FL 33920

Legal: CARTERS F H SUBD
PB 1 PG 55 LOT 5 LES 5.001 VAC R/W OR 2722/3020 +VILLA RIVER EST U-1 UNREC BLK A OR 766 PG565 S 125FT OF W 202.28 FT OF BLK A LYING \(S\) OF RIVER CREEK CT

Other:

Sales Information


Exemption Information


Taxing District Information
District: 220 - ALVA FIRE/CO MOSQUITO

Solid Waste Information
Solid Waste District:
Solid Waste Bill Type:
Solid Waste Unit Area:
004 - Service Area 4 - North Fort Myers Area R - Residential Category 1 Tax Amount:
192.53

Codes and Other Information 68 - DAIRIES, FEED LOTS 30 - Land assessment change
Reason Code:
Year Improved:
0
First Year Bldg on Roll: 0

Land Units:

Year Created: Last Maintenance: Mon Jul 29, 2002 5.24 AC (0 Front X 0 Deep)

Lee County Property Appraiser Property Information Record

Owner: CASTO GEORGE R + CONNIE E 16520 S TAMIAMI TRL \#18 FORT MYERS FL 33908

Site: 15850 RIVERCREEK CT ALVA , FL 33920

Legal: RIVERCREEK SUBDIVISION
PB 62 PGS 59-61
WLY PT OF LOT 5 AS DESC IN OR 3436 PG 563

Sales Information

\begin{tabular}{|c|c|c|c|c|c|}
\hline & \multicolumn{5}{|c|}{Exemption Information} \\
\hline Type & Description & Year & Renew & Amount & Partial \\
\hline AGR1 & Agricultural & 2002 & Yes & 236,650 & No \\
\hline
\end{tabular}

District: 220 - ALVA FIRE/CO MOSQUITO

Solid Waste District: Solid Waste Bill Type: Solid Waste Unit Area:

Solid Waste Information
004 - Service Area 4 - North Fort Myers Area R - Residential Category 1 Tax Amount: 192.53

Codes and Other Information 68 - DAIRIES, FEED LOTS 0-N/A
Reason Code:

Year Improved:
First Year Bldg on Roll:
Year Created:
Land Units:
Just Value Agr Exempt Assessed SOH Assd E \& I

Roll Page / Line: / 2001 Last Maintenance: Fri Jul 19, 2002 3.42 AC ( 0 Front X 0 Deep)

Valuation
\begin{tabular}{rrlrr} 
Current & Prior & & Current & Prior \\
239,400 & 171,000 & Exemptions & 236,650 & 0 \\
236,650 & 170,760 & Taxable & 2,750 & 240 \\
2,750 & 240 & Building & 0 & 0 \\
2,750 & 240 & Land & 2,750 & 240 \\
& & New Const. & 0 & 0
\end{tabular}

Lee County Property Appraiser Property Information Record
\begin{tabular}{rl} 
Owner: & CASE RICHARD + \\
& CASE NEGAR T/C \\
& 785 E 4TH ST \#B3 \\
& BROOKLYN NY 11218
\end{tabular}

Other:
Legal: RIVERCREEK SUBDIVISION PB 62 PGS 59-61
LOT 4

Sales Information


Taxing District Information
District: 220 - ALVA FIRE/CO MOSQUITO
Solid Waste Information

Solid Waste District: Solid Waste Bill Type: Solid Waste Unit Area:

Site: 15820 RIVERCREEK CT
Alva , FL 33920
LOT 4

004 - Service Area 4 - North Fort Myers Area R - Residential Category

Tax Amount:

DOR Code:
Year Improved:
First Year Bldg on Roll:
Year Created:
Land Units:
Codes and Other Information 00 - VACANT RESIDENTIAL
\begin{tabular}{lrl} 
& Roll Page / Line: / \\
1999 & Last Maintenance: Fri May 17, 2002 \\
2.1 AC (0 Front X 0 Deep)
\end{tabular}

Valuation
\begin{tabular}{rrlrr} 
Current & Prior & & Current & Prior \\
157,500 & 105,010 & Exemptions & & 0 \\
0 & 104,860 & Taxable & 157,500 & 150 \\
157,500 & 150 & Building & 0 & 0 \\
157,500 & 150 & Land & 157,500 & 150 \\
& & New Const. & 0 & 0
\end{tabular}

\section*{ATTACHMEN: 7}
\(\qquad\)

Bob Janes
District One

Douglas R. St. Cerny
District Two

Ray Judah District Three

Andrew W. Coy District Four

John E. Albion District Five

Donald D. Stilwell County Manager

James G. Yaege County Attorney

Diana M. Parker County Hearing Examiner

September 5, 2002

George Westenbarger
1521 SW 54 \({ }^{\text {th }}\) Terrace
Cape Coral, Florida 33914

RE: Q-020386 Sale of Property in the Idalia Subdivision

Mr. George Westenbarger:
The Dispute Committee shall conduct an informal hearing with the protesting vendor on Thursday, September 12, 2002 at 8:30 AM in the Community Development/Public Works Building located at 1500 Monroe Street, Fort Myers, \(4^{\text {th }}\) Floor, Room \# 4C.

Sincerely,
Lee County Purchasing Division


Earl Pflaumer, CPPB
Purchasing Agent

\author{
cc: Janet Sheehan, Purchasing Director Kristie Kroslack, Asst. County Attorney Jim Lavender, Public Works Director Emma Wolf, Budget Services \\ Scott Gilbertson, DOT Director \\ Karen Forsyth, County Lands Director \\ Teresa Mann, County Lands \\ Project File
}

SOUTHWEST FLORIDA
BOARD OF COUNTY COMMISSIONERS
Writers Direct Dial Number:

Bob Janis
District One
Douglas A. St. Cary
District Two

Ray Judah District Three

\section*{Andrew W. Coy}

District Four
John E. Albion District Five

Donald D. Slliwell
County Manager
James G. Yaeger
County Attorney
Diana M. Parker
County Hearing
Examiner

September 5, 2002

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Cape Coral, Florida 33914

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Sincerely,
Lee County Purchasing Division


Earl Pflaumer, CPPB
Purchasing Agent

\section*{ATTACHMENT}

\title{
TIMELINE FOR Q-020386, SALE OF PROPERTY IN IDALIA SUBDIVISION ( \(15720,15761,15790,15800, \& 15900\) PARKWAY)
}

4-8-02 - The Notice to Quoters were mailed out.

4-11-02 \& 4/18/02 - Legal Ad ran in the Newspress.

6-4-02 - Purchasing opened the quotes, we received three quotes, two quotes from George Westenbarger (one for all the property and one for just the dry side lots) and a quote from Donald Chamblee MD. Teresa Mann took copies of the quotes with her after the opening.

6-28-02 - Received memo from County Lands requesting quote deposit check be returned to Donald Chamblee MD. Sent memo and letter of intent to Minutes asking them to return quote deposit check.

8-9-02 - Purchasing received Blue Sheet package from County Lands recommending rejection of all quotes.

8-12-02 - Purchasing faxed a "Letter of Intent" to reject all quotes to George Westenbarger,

8-21-02 - After George Westenbarger had talked to County Lands, he called Purchasing to find out how he could address the Board regarding the appraisal and I faxed him a copy of the Board Agenda and explained that he would have to fill out a Request to Comment Card.

8-26-02 - Received a call from County Lands requesting a copy of fax notice that proved we had faxed Notice of Intent to George Westenbarger. I then realized that the fax had not gone thru to the vendor. County Attorney's Office requested that I resend (fax) the Notice of Intent to George Westenbarger that morning and the Blue Sheet was pulled from the agenda.

8-27-02 - Received Notice of Intent to Protest Letter from George Westenbarger.

8-28-02 - Faxed Protest Letter to Teresa Mann, Kristie Kroslack, and Dawn Lehnert.

8-28-02 - Kristie Kroslack E-mailed some questions to me, I then forwarded the questions to Teresa Mann and then called Kristie to answer what I could, and let Kristic know that Teresa would have to address the unanswered questions remaining.

8-29-02 - George Westenbarger sent E-mail regarding the need for a bid protest bond in the Formal Written Protest since Lee County already had \$62,500.00 of his money, I forwarded E-mail to Kristie.

8-30-02 - Kristie sent me an E-mail to instruct George that he has to follow the bid protest procedures as written in the General Conditions.

8-30-02 - Faxed letter to George instructing him that he has to follow bid protest procedures, and that he has until 9/9/02 to get Formal Written Protest Letter and Bond of \(\$ 10,000.00\) to Purchasing.

8-30-02 - Received bid protest withdrawal letter from George and faxed letter to Kristic and Teresa

8-30-02 - Kristie E-mailed me and asked me to notify George that the bond requirement was waived and that he can proceed with his bid protest.

9-3-02 - Received Formal Protest Letter from George Westenbarger.

9-12-02 Dispute committee rendered decision to uphold County Lands evaluation to reject all bids.
```


[^0]:    REVISED: 7/28/00

[^1]:    INFORMATION DEEMED RELTABLE BUT NOT GUARANTEED

