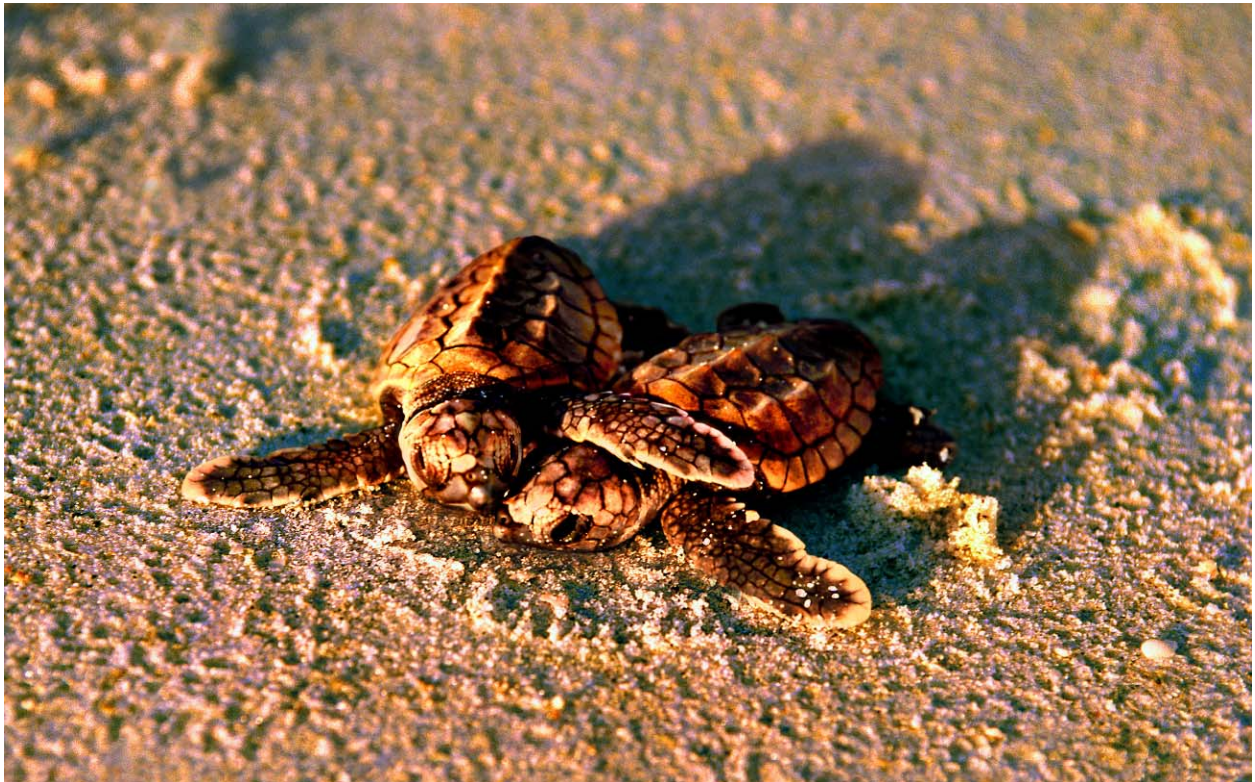




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# **FY 2016-17**

## **Visitor and Convention Bureau Expenditure Report**



**Lee County Tourist Tax Revenue**  
**Lee County Visitor and Convention Bureau**  
**10/01/2016 - 09/30/2017**

<b>Revenue</b>	<b><u>Actual</u> FY2016/17</b>
<b>Bed Tax Collections</b>	
Total Collections	\$ 39,651,087
<b>Interest</b>	\$ 141,284
<b>Grant</b>	
BP Gulf Tourism Promotion Grant	\$ 100,000
<b>FY2016-17 Grand Total / Revenue</b>	<b>\$ 39,892,371</b>

**Operating Budget**  
**Lee County Visitor and Convention Bureau**  
**10/1/2016-9/30/2017**

<b>Object Account</b>	<b>Account Description</b>	<b>FY 16/17 Budget</b>	<b>FY 16/17 Actual</b>
501210	Salaries	\$ 1,896,287.00	\$ 1,549,970.72
501240	Disaster Pay (1.0)		8,469.82
501260	Sick Leave		46,044.16
501270	Vacation Leave		100,514.55
501281	CPI-Consumer Price Index	56,887.00	
501310	Pay-Non-Perm. Labor	40,000.00	48,988.07
501420	Holiday Pay		71,455.95
501430	Disaster Pay - OT (1.5)		24,215.21
501510	Special Pay (w/o Rtmnt)		1,388.89
501550	Sick Leave Buy Back		173.61
502110	FICA Taxes (OASDI)	120,082.00	107,988.31
502120	FICA Taxes (Medicare)	28,323.00	26,164.32
502210	Regular Retirement	139,989.00	134,551.41
502226	Sr Mgmt Rtmnt	29,688.00	31,252.47
502310	Health Insurance	457,650.00	381,660.00
502311	Health Ins Opt Out		350.00
502320	Life Insurance	4,883.00	4,782.27
502330	Dental Insurance	14,319.00	12,284.00
502350	Disability Insurance	10,862.00	8,385.24
502410	Worker's Comp-(IGS)	20,807.00	20,807.04
<b>Total Personnel:</b>		<b>\$ 2,819,777.00</b>	<b>\$ 2,579,446.04</b>
503120	Legal Services	2,500.00	1,627.00
503190	Other Professional Svc	131,850.00	105,231.98
503450	Comp Data Proc & Netwk-IGS	166,011.00	166,011.00
503460	Data Processing	35,300.00	34,137.00
503490	Other Contracted Services	1,951,900.00	1,681,868.26
504010	Local Travel - Class C	17,500.00	14,523.14
504015	County-Sponsored Functions	200.00	118.52
504022	Out-of-County Travel	158,500.00	142,109.95
504024	International Travel	52,000.00	53,656.49
504025	Interview Expenses		1,175.50
504026	Moving Expense		(528.01)
504030	Motor Pool Chrg(Var IGS)	2,007.00	2,694.34
504110	Telecommunications	31,075.00	30,750.20
504120	Advertising/Public Notices/Bids		580.62
504130	Int. Phone Line (IGS-Var)	27,009.00	27,161.30
504135	Int. Phone Usage (IGS-Var)	1,073.00	1,057.17
504211	Freight, Postage & Courier Svc	42,000.00	33,238.44
504430	Office Equipment Rental		1,160.44
504431	Office Equip Lease	6,400.00	7,085.06
504450	Other Equipment Rental	200.00	45.72
504510	Self-Ins Assess-Gen Liab.	1,777.00	1,776.96
504510	Self Ins Assess-Auto Ins	825.00	825.00

**Operating Budget**  
**Lee County Visitor and Convention Bureau**  
**10/1/2016-9/30/2017**

<b>Object Account</b>	<b>Account Description</b>	<b>FY 16/17 Budget</b>	<b>FY 16/17 Actual</b>
504510	Self Ins Assess-Prop Ins	6,161.00	6,161.04
504520	Insurance & Bonds	4,000.00	2,590.00
504620	Vehicle Maintenance	200.00	60.00
504630	Equipment Maintenance	6,300.00	8,656.38
504635	Equipment Repair Parts		3.18
504690	Internal Repair & Maint.	1,000.00	1,638.78
504710	Prntng, Bndng & Copy Ext	27,700.00	7,537.01
504810	Promo. Advertising & Expenses	11,848,097.00	11,564,761.18
504811	Promotions/Brochures/Entertain	1,218,000.00	1,333,029.44
504950	Indirect Cost	235,379.00	235,379.04
504960	Administrative Charges		90.00
504960	Admin Chrgs-Admin East Bldg	53,941.00	53,940.96
504970	License,Permit & Appl.Fee	1,050.00	6,906.95
505120	Gen. Office Supplies	10,000.00	8,724.42
505210	Fuel and Lubricants		17.59
505215	Int Fuel & Lube (IGS-Var)		210.56
505260	Jani. & Other Maint. Supplies	100.00	429.70
505280	Minor Equipment	3,450.00	22,145.92
505290	Other Supplies	1,400.00	2,303.75
505410	Reference Materials	21,250.00	31,325.20
505420	Memberships	59,700.00	59,848.49
505530	Educational Expenses	7,500.00	(9.57)
505531	Training/Seminars/Bus. Meeting	21,000.00	20,952.46
506410	Furniture and Equipment	50,000.00	-
<b>Total Operating:</b>		<b>\$ 16,204,355.00</b>	<b>\$ 15,673,008.56</b>
<b>Total Personnel and Operating:</b>		<b>\$ 19,024,132.00</b>	<b>\$ 18,252,454.60</b>

**Salaries and Benefits**  
**Lee County Visitor and Convention Bureau**  
**10/1/2016-9/30/2017**

<b>Name</b>	<b>Title</b>	<b>FY16-17 Salaries</b>	<b>FY16-17 Benefits</b>	<b>Total</b>
Auer, Amanda J	Tourism and Hospitality Coordinator	\$ 53,260.48	\$ 18,306.14	\$ 71,566.62
Behr, Simone	Tourism and Hospitality Coordinator	52,490.08	26,169.94	78,660.02
Belasco, Frances Bernadette	Manager, Visitor and Convention Bureau	80,493.10	30,727.70	111,220.80
Benson, Daniel Erik	Intern, College	8,263.42	632.17	8,895.59
Brown, Pamela R	Tourism and Hospitality Coordinator	51,728.62	18,063.06	69,791.68
Cassel, Tommy F Jr	Tourism and Hospitality Coordinator	1,680.00	644.02	2,324.02
Cocco, Candi M	Tourism and Hospitality Manager	62,364.22	19,792.10	82,156.32
Congregane, Erin Margaret	Tourism & Hospitality Manager	51,384.64	18,003.10	69,387.74
Curiel, Neil Brandon	Tourism and Hospitality Coordinator	47,641.50	17,392.42	65,033.92
Derathe, Thomas Robert Benoit	Administrative Assistant	2,692.32	1,179.38	3,871.70
Donlan, Francesca Cline	Communications Manager, VCB	68,855.62	28,831.02	97,686.64
Durant, Judith A	Manager, Visitor and Convention Bureau	80,856.80	27,124.16	107,980.96
Evans, Charmine Denise	Tourism and Hospitality Coordinator	50,004.80	25,775.82	75,780.62
Glasscock, Kenneth J	Customer Service Coordinator	47,208.24	25,310.18	72,518.42
Harmer, Lisa Lorraine	Account Clerk, Senior	42,620.14	24,547.09	67,167.23
Harris, Megan Elizabeth	Intern, College	2,517.00	192.54	2,709.54
Hersl, Courtney Lynn	Tourism and Hospitality Manager	29,076.96	12,864.84	41,941.80
Hinson, Cynthia Lynn	Tourism and Hospitality Coordinator	53,440.00	26,317.70	79,757.70
Huber, Nancy J	Tourism and Hospitality Manager	61,314.36	30,879.86	92,194.22
Jarman, Charniece Danelle	Coordinator, V C B Communications	10,314.22	838.55	11,152.77
Johnson, Pamela B	Interim Director, Economic Development	106,343.52	27,308.72	133,652.24
Junkin, Erin Michelle	Administrative Assistant	36,291.46	23,521.58	59,813.04
King, Nicole M	Manager, Training and Development	45,000.00	13,998.42	58,998.42
Lambert, Joshua Joseph	Tourism and Hospitality Assistant	17,481.95	2,898.43	20,380.38
Larkin, Moira T	Intern, College	8,063.83	616.84	8,680.67
Linares, Elizabeth	Customer Service Coordinator	50,346.42	8,080.68	58,427.10
MacPhee, Nancy M	Manager, Visitor and Convention Bureau	81,825.46	30,944.04	112,769.50
Maldonado, Berta R	Fiscal Officer, Sr.	77,077.08	22,190.02	99,267.10
Maldonado, Lucy	Fiscal Manager	10,629.48	6,075.95	16,705.43
Mosely, Khandyce Jacinta	Account Clerk, Senior	25,924.00	2,107.64	28,031.64
Osofsky, Brian Joseph	Senior Manager, VCB Marketing and Communications	77,384.89	30,238.72	107,623.61
Parker, Jackie Hutcherson	Tourism and Hospitality Coordinator	26,769.24	12,489.00	39,258.24
Pigott, Tamara W	Director, V C B	141,299.52	61,892.14	203,191.66

**Salaries and Benefits**  
**Lee County Visitor and Convention Bureau**  
**10/1/2016-9/30/2017**

<b>Name</b>	<b>Title</b>	<b>FY16-17 Salaries</b>	<b>FY16-17 Benefits</b>	<b>Total</b>
Rodriguez, Jacqueline	Administrative Specialist	39,052.44	23,971.96	63,024.40
Rose, Stanley M Jr	Tourism and Hospitality Coordinator	19,251.70	1,565.17	20,816.87
Silva, Juliana Leal	Intern, College	15,776.50	1,206.88	16,983.38
Sosa, Emily Madison Carveth	Administrative Assistant	29,680.97	2,413.14	32,094.11
Steinke, Megan Renee	Tourism and Hospitality Coordinator	20,772.00	7,623.72	28,395.72
Stone, Anna D	Manager, Visitor & Convention Bureau	9,383.91	762.91	10,146.82
Thompson, Lesley-Ann Macaulay	Tourism and Hospitality Manager	69,369.28	20,933.34	90,302.62
Vance, Jill Annette	Manager, Visitor & Convention Bureau	33,847.00	12,965.92	46,812.92
Wharton, Stephanie	Tourism and Hospitality Manager	9,619.94	782.11	10,402.05
Wyant, Krista Marie	Intern, College	12,842.42	982.49	13,824.91
Zinke, Stefanie Monika	Tourism and Hospitality Manager	60,547.52	27,497.38	88,044.90
<b>Total:</b>		<b>\$ 1,882,787.05</b>	<b>\$ 696,658.99</b>	<b>\$ 2,579,446.04</b>

**Visit Florida-Detailed Expenditure Report**  
**Lee County Visitor and Convention Bureau**  
**10/1/2016 to 9/30/2017**

<b>Transaction Date</b>	<b>Description</b>	<b>Actual Amount</b>
11/11/2016	2016/2017 AirBerlin Co-Op	\$ 25,000.00
1/13/2017	Official Transportation Map/Premium Back Cover	35,000.00
4/11/2017	Expedia.co.uk: Dedicated Email	8,000.00
4/19/2017	Seashell Guide	40,000.00
6/30/2017	Facebook Promoted Video Co-Op	5,500.00
8/5/2017	FL Encounterr 12/13-12/15	12,500.00
10/20/2016	Booth, Convention/Exhibit	6,000.00
10/26/2016	Booth, Convention/Exhibit	24,305.00
11/17/2016	Orlando FL Registration	11,250.00
12/7/2016	Booth, Convention/Exhibit	5,825.00
1/5/2017	Registration/Participation Fees	6,000.00
4/17/2017	Magazine Subscriptions	5,060.00
5/22/2017	Membership Fees	6,000.00
6/29/2017	Booth, Convention/Exhibit	571.75
7/25/2017	IMEX AMER Tradeshow	20,550.00
8/3/2017	Participation Fee	20,156.00
9/27/2017	2018 ITB Berlin Exhibitor Fee	18,205.00
10/26/2016	Vakantiebeurs 2017/Exhibitor	2,900.00
11/2/2016	2016 WTM/Exhibitor	103.00
11/15/2016	Virgin Holidays Event/Exhibitor	400.00
11/18/2016	ITB-PAM AM Event/Exhibitor	1,320.00
12/6/2016	Visit FL. VIP Chicago/Exhibitor	1,250.00
12/12/2016	Virgin Holiday TShw/Credit	(400.00)
12/16/2016	VCB Boston Red Sox Event/Exhib	1,300.00
1/5/2017	MPI Toronto Event 2017/Exhibit	600.00
1/9/2017	Visit FL.Trv. Center Conf./Reg	150.00
1/10/2017	Visit FL. British Airways/Exhi	250.00
1/17/2017	NYC Media Event/Exhibitor	1,200.00
1/20/2017	Air Canada RoadShw/Exhibitor	1,000.00
1/23/2017	ITB 2017/Exhibitor/Pan Am Even	880.00
1/24/2017	VIP Atlanta/Exhibitor	1,150.00
2/13/2017	ITB Berlin 2017/Exhibitor	140.00
2/15/2017	Florida Tourism Day/Exhibitor	55.00
2/24/2017	WTM Media Mission/Exhibitor	500.00
3/6/2017	Virgin Holidays Family Dinner	160.00
4/24/2017	Irish Travel Trade Event	525.00
4/24/2017	UK TourOperator Advisory Event	330.00
5/31/2017	Irish Trv. Trade Shw/Refund	(525.00)
8/18/2017	Visit Fl. Govenors Conference Registrations	4,190.00
8/18/2017	Visit Fl. Govenors Conference Registration	459.00
7/26/2017	NY Times Trv Shw VFL/Exhibitor	3,400.00
9/3/2017	Certified Trvl Info Ctr Summit	150.00
9/1/2017	Visit FL World Trvl Mkt Event	1,800.00
<b>Total:</b>		<b>\$ 273,209.75</b>

**Entertainment Expenditure Detail**  
**Lee County Visitor and Convention Bureau**  
**10/1/2016-9/30/2017**

<b>Transaction Date</b>	<b>Description</b>	<b>Actual Amount</b>
10/18/2016	Partnership Workshop/Supplies	\$ 32.84
10/18/2016	IHSF Comm. Bus. Mtg./Journalists	103.75
10/18/2016	IHSF Media Event	277.00
10/18/2016	2016 IHSF Media Meeting/Barker	40.00
10/18/2016	IHSF Media Reception	1,518.00
10/18/2016	2016 IHSF Supplies	14.95
10/18/2016	IHSF Communications Mtg/Larkin	52.80
10/18/2016	Sales Travel Agent Mtg./Rivera	30.00
10/18/2016	Sales Partner Bus. Mtg./Bubby	79.30
10/18/2016	Canada Partner Client Meeting	2.36
10/18/2016	Canada Partner Client Meeting	235.95
10/18/2016	FIT-Ladevi Workshop Mtg.	83.01
10/18/2016	FIT-Ladevi Workshop/Mtg.Fee	0.83
11/22/2016	Sales Bus. Mtg./Frinks	97.06
11/22/2016	Receptive Tour Luncheon	500.00
11/22/2016	Marketing Bus. Mtg./Schofield	49.35
11/22/2016	Trv. Writer Bus. Mtg./Sutton	213.00
11/22/2016	Trv. Writer Bus. Mtg./Muda	126.88
11/22/2016	Trv. Writer Bus. Mtg./Jasonoff	26.50
12/19/2016	NBAA Site Inspection FAM	26.50
12/19/2016	Trv. Writer Bus. Mtg./Selbert	194.00
12/19/2016	TUI Germany Sales Mtg./Knieps	83.35
1/19/2017	CEESE Site Inspection	88.40
1/19/2017	Trv. Writer Bus Mtg./Feldman	40.00
1/19/2017	Orlando Receptive Tour	139.00
1/19/2017	Annual Receptive Luncheons Flemings-Orlando	2,931.32
1/19/2017	Annual Receptive Luncheons Novecento Miami	1,664.10
1/19/2017	2017 IHSF Comm. Mtg.	82.50
1/19/2017	Florida Encounter/Exhibitor	1,795.00
1/19/2017	SSL Partner Workshop	162.00
2/21/2017	Trv. Writer/Minerva Publicatio	229.20
2/21/2017	Tarpon Lodge Sales Event	151.75
2/21/2017	Site Inspection/IFAS - UF	117.50
2/21/2017	Sales Bus. Mtg./Beth Dye-JHG Marketing	20.76
2/21/2017	Trv. Writer Bus Mtg./Rigney	346.99
2/21/2017	2017 IHSF Bus. Mtg./Sinbaldi	58.80
2/21/2017	Sales Bus. Mtg./Eaiken	54.73
2/21/2017	Trv. Writer Bus. Mtg./Knall	91.00
3/20/2017	Bayer Animal Health FAM	66.25
3/20/2017	Tampa Sales Mtg./Soto	36.50
3/20/2017	Tampa Sales Mtg./Goodnow	57.65
3/20/2017	Tampa Sales Mtg./Muson	208.95
3/20/2017	Tampa Sales Mtg./Smith	7.42
3/20/2017	Jacksonville Sales Mtg./Kronfo	8.70
3/20/2017	Jacksonville Sales Mtg./Rosens	33.00
3/20/2017	Orlando Client Event-Sales	840.00
3/20/2017	Sales Mission Bus. Mtg./Odell-Cambridge Inv Res Inc	7.39
3/20/2017	Comm. Bus. Mtg./Alipio-National Geographic Traveler	15.39
3/20/2017	Comm. Bus. Mtg./Smith-US News	15.39
3/20/2017	DOS Candidate Interviews	288.00
3/20/2017	NW Sports Show/Exhibitor	107.00
4/25/2017	2017 Hosted Ind.Appreciation Night Cent Link Park	1,721.75
4/25/2017	Orlando Client Event/-Ayala	62.96



**Entertainment Expenditure Detail**  
**Lee County Visitor and Convention Bureau**  
**10/1/2016-9/30/2017**

<b>Transaction Date</b>	<b>Description</b>	<b>Actual Amount</b>
4/25/2017	Orlando Client Event/The Porch-Ayala	146.15
4/25/2017	Orlando Client Event/The Porch-Laucius	172.80
4/25/2017	Comm. Bus. Mtg./Smith-DC Life Magazine	35.70
4/25/2017	Florida Tourism Day Luncheon Meeting	97.20
4/25/2017	Brazilian Journalist Ana Paula Freitas Meeting	92.25
5/18/2017	Media Bus.Mtg./P.Ambercrombie	5.88
5/18/2017	Business Mtg./L.Gay	183.96
5/18/2017	Media Bus.Mtg./P.Ambercrombie	3.75
5/18/2017	International Transaction fee	0.27
5/22/2017	Business Mtg./A.Hardin-Re: Trends and Forecasting	41.33
5/22/2017	Journalist Mting./D.Dunlop Maritime Explore	72.00
5/22/2017	HSMAI VCB/CVB Meeting (Collier and Lee Co)	748.80
5/22/2017	German Tour Operator: TUI Mega Fam Meeting	151.43
6/20/2017	Trv. Writer Bus. Mtg./Scholz-Denmark	70.32
6/20/2017	Bus Mting/Marel-Sales Mission/London, Dublin & Copenhagen	162.56
6/20/2017	Business Mting/Marel/Intl Fee	1.63
7/20/2017	Fenway New England Media Calls	3,413.23
7/20/2017	Bus.Mting/T.Taylor & M.Hall	51.70
7/20/2017	IPW Business Meeting/VanWagner	105.93
7/20/2017	Allegiant ACC Training Mting.	879.65
7/20/2017	Trv. Writer Bus. Mtg./C.Sleh	74.23
7/20/2017	Team Tourism Speaker Meeting/Jim Brody	95.00
8/18/2017	Hurricane Workshop Supplies-Tourism Industry Partners	46.40
8/18/2017	Client Event w/Tour Operators	203.20
8/18/2017	Client Event w/ReligiousMeeting Planners	112.39
9/21/2017	Connect Marketplace Client event	676.60
9/21/2017	Client lunch & learn event	651.37
9/21/2017	Trvl Writer Mting./E.Codran-FAM	156.06
9/21/2017	Trv.Bus.Mtg./Codran-East Coast Freelance Writer	34.50
9/21/2017	Trv.Bus.Mtg./Codran-n-East Coast Freelance Writer	167.99
9/21/2017	Royal Shell & Sundial Mting	54.80
9/30/2017	12 BOA Accruals 10/18/17	215.02
12/28/2016	Matador Network Film Crew/Gratuity	40.00
8/14/2017	REIMB CLIENT DINN FT LAUDERDALE 7/18/17	39.41
12/12/2016	AFAR MAGAZING/FEAT SPEAKER	219.58
2/15/2017	Tax Reimbursement - E. Congreg	(1.25)
3/15/2017	Erin C / Tax Reimbursement	(2.81)
11/9/2016	Reimbursement of taxes charged to CC	(5.01)
	<b>Total:</b>	<b>\$ 24,450.85</b>

**Travel Expenses**  
**Lee County Visitor and Convention Bureau**  
**10/1/2016-9/30/2017**

Invoice Number	Name of Traveler	Location	Event Name	**Non-Reimbursable Expenses	Reimbursement	Total Travel Expenses
RAFFOURTIT082817	*AFFORTIT, RENE	HOLLYWOOD, FL	Visit FL Gov's Conference on Tourism	\$ 574.00	\$ 438.72	\$ 1,012.72
CDEPASQUALE082817	*DEPASQUALE, COLLEEN	HOLLYWOOD, FL	Visit FL Gov's Conference on Tourism	574.00	416.30	990.30
CPENDERGRASS060317	*PENDERGRASS CECIL	WASHINGTON, DC (County Commissioner)	International Pow Wow (IPW)	2,347.74	315.73	2,663.47
WWAICHULLIS082817	*WAICHULLIS, BILL	HOLLYWOOD, FL	Visit FL Gov's Conference on Tourism	574.00	438.05	1,012.05
RWELLS082817	*WELLS, ROB	HOLLYWOOD, FL	Visit FL Gov's Conference on Tourism	574.00	460.92	1,034.92
AAUER051117	AUER AMANDA	KEYWEST, FL	Keywest Songwriters Fest	1,635.29	311.24	1,946.53
SBEHR110216 & 110216A	BEHR SIMONE	ST. PETERSBURG BEACH, FL	Nat'l Bicycle Tourism Conf	406.68	48.72	455.40
FBELASCO042617	BELASCO FRANCES B	BOSTON, MA	Boston Business Dev Meetings (Lee Crnty Day @ Fenway)	750.93	50.00	800.93
FBELASCO082817	BELASCO FRANCES B	Fort Lauderdale, FL	Visit FL Gov's Conference on Tourism-Accrual	813.00	52.00	865.00
PBROWN011917	BROWN PAM	CINCINNATI, OH	Cincinnati Travel Sports Boat Show	1,790.33	293.63	2,083.96
PBROWN040217	BROWN PAM	TUCSON, AZ	Simpleview Summit	2,116.32	208.63	2,324.95
PBROWN041617	BROWN PAM	NEW ORLEANS, LA	Nat'l Hurricane Conference	2,000.72	370.80	2,371.52
PBROWN050617	BROWN PAM	MINNEAPOLIS, MN	Lee County Day @ Target Field	942.42	171.02	1,113.44
PBROWN062217	BROWN PAM	SHERIDAN, WY	SATW Eastern Chapter Meeting	1,381.43	134.00	1,515.43
CCOCCO102516	COCCO CANDICE	ORLANDO, FL	Connect Faith Trade Show	770.93	43.72	814.65
CCOCCO011417	COCCO CANDICE	CLEVELAND, OH	ABA Annual Convention	1,516.79	111.94	1,628.73
CCOCCO022617	COCCO CANDICE	TAMPA/ST PETE, FL	Tampa Sales Calls	413.95	24.00	437.95
CCOCCO050917	COCCO CANDICE	LOUISVILLE, KY	Christian Meeting Conf Assoc	3,038.16	69.58	3,107.74
CCOCCO062617	COCCO CANDICE	NASHVILLE, TN	Sales Mission Nashville	1,785.08	138.94	1,924.02
CCOCCO071717	COCCO CANDICE	ATLANTA, GA	Atlanta Sales Calls	1,013.71	87.62	1,101.33
ECONGREGANE101116	CONGREGANE ERIN	TALLAHASSEE, FL	Tallahassee Sales Calls	471.20	165.51	636.71
ECONGREGANE102516	CONGREGANE ERIN	ORLANDO, FL	Connect FL	594.41	50.51	644.92
ECONGREGANE113016	CONGREGANE ERIN	CHAMPIONS GATE, FL	Florida Encounter	584.66	42.75	627.41
ECONGREGANE121216	CONGREGANE ERIN	FT LAUDERDALE, FL	FT. Lauderdale Sales Calls	422.36	136.51	558.87
ECONGREGANE011717	CONGREGANE ERIN	TAMPA, FL	Tampa Sales Calls	449.65	96.71	546.36
ECONGREGANE022117	CONGREGANE ERIN	JACKSONVILLE, FL	Jacksonville, FL	463.20	143.46	606.66
ECONGREGANE030817	CONGREGANE ERIN	ORLANDO, FL	Orlando Sales Mission & Client Event	249.00	41.46	290.46
ECONGREGANE041817	CONGREGANE ERIN	ATLANTA, GA	Visit FL VIP Atlanta Event	2,266.13	162.84	2,428.97
ECONGREGANE051517	CONGREGANE ERIN	TALLAHASSEE, FL	FSAE Power Luncheon & Capital Events Tradeshow	525.00	139.46	664.46
ECONGREGANE071117	CONGREGANE ERIN	PALM BEACH, FL	FSAE Annual Conference	1,227.42	103.46	1,330.88
ECONGREGANE071717	CONGREGANE ERIN	FORT LAUDERDALE, FL	FT. Lauderdale Sales Calls	350.83	117.71	468.54
ECONGREGANE082117	CONGREGANE ERIN	NEW ORLEANS, LA	New Orleans, LA	5,414.83	61.00	5,475.83
ECONGREGANE082817	CONGREGANE ERIN	ATLANTA, GA	Atlanta Sales Calls	1,190.38	200.00	1,390.38
MCONTRERAS052217	CONTRERAS MEGAN	INDIANAPOLIS, IN	Allegiant Media Mission	598.43	94.98	693.41
MCONTRERAS060317	CONTRERAS MEGAN	WASHINGTON, DC	International Pow Wow (IPW)	1,466.03	200.63	1,666.66
SCOREY022617	COREY SEAN	PHOENIX, AZ	AAAE Airport Customer Experience Symposium	2,560.24	201.00	2,761.24
NCURIEL110916	CURIEL NEIL	DALLAS, TX	DMAI Sales Academy	1,231.88	180.96	1,412.84
NCURIEL011617	CURIEL NEIL	TAMPA, FL	FL RV SUPERSHOW	1,163.76	447.55	1,611.31
NCURIEL020217	CURIEL NEIL	CHANTILLY, VA	Washington Golf and Trade Show	531.18	228.84	760.02
FDONLAN110216	DONLAN FRANCESCA	LONDON, UK	World Travel Market Media Appointments	3,878.76	657.71	4,536.47
FDONLAN022717	DONLAN FRANCESCA	WASHINGTON, DC	ASBPA Conference and Media Calls	1,618.04	268.56	1,886.60
FDONLAN042317	DONLAN FRANCESCA	NEW YORK, N Y	New York Media Calls	2,506.15	169.25	2,675.40
FDONLAN051517	DONLAN FRANCESCA	CHAPEL HILL, NC	North American Assoc. of Travel Journalists Conf	718.60	110.89	829.49
FDONLAN061117	DONLAN FRANCESCA	MA, VT, NH AND RI	Fenway Media Event and Northeast Media Calls	2,613.04	331.78	2,944.82
FDONLAN062117	DONLAN FRANCESCA	SHERIDAN, WY	SATW Eastern Chapter Meeting	1,631.58	176.56	1,808.14
JDURANT112816	DURANT JUDI	CHAMPIONS GATE, FL	Visit FL Leadership Summit	346.00	46.00	392.00
JDURANT020517	DURANT JUDI	TAMPA, FL	Visit FL Certified Travel Info Center Summit	418.00	217.58	635.58
JDURANT092417	DURANT JUDI	COLUMBUS, OH	2017 Dest. International Visitor Services Summit	1,612.23	105.03	1,717.26
CEVANS120616	EVANS CHARMINE	MIAMI/ORLANDO, FL	Annual Receptive Tour Operator Apprec	142.02	44.40	186.42

**Travel Expenses**  
**Lee County Visitor and Convention Bureau**  
**10/1/2016-9/30/2017**

Invoice Number	Name of Traveler	Location	Event Name	**Non-Reimbursable Expenses	Reimbursement	Total Travel Expenses
CEVANS060217	EVANS CHARMINE	WASHINGTON, DC	International Pow Wow (IPW)	2,400.68	320.76	2,721.44
KGLASSCOCK040317	GLASSCOCK KENNETH JASON	TUCSON, AZ	Simpleview Summit	2,696.99	152.61	2,849.60
CHERSL050917	HERSL COURTNEY	KEY WEST FLORIDA	Keywest Songwriters Fest	1,038.86	195.30	1,234.16
CHERSL071617	HERSL COURTNEY	KANSAS CITY, MO	Advertising and Marketing Planning Meeting MMGY	991.10	150.88	1,141.98
CHINSON041617	HINSON CINDY	TORONTO, CANADA	Visit FL Air Canada Roadshow	934.53	410.68	1,345.21
CHINSON050917	HINSON CINDY	KEY WEST FLORIDA	Keywest Songwriters Fest	1,168.28	284.47	1,452.75
CHINSON061117	HINSON CINDY	MA, VT, NH AND RI	Fenway Media Event and Northeast Media Calls	1,830.62	317.70	2,148.32
JHUBER011217	HUBER NANCY	CINCINNATI, OH	Cincinnati Travel Sports Boat Show	1,874.12	260.10	2,134.22
JHUBER011917	HUBER NANCY	THE VILLAGES, FL	The Travel Expo	930.03	134.56	1,064.59
JHUBER012417	HUBER NANCY	NEW YORK, NY	New York Times Travel Show	4,938.10	315.40	5,253.50
JHUBER032717	HUBER NANCY	LAS VEGAS, NV	Travel Agent Forum	4,109.93	231.00	4,340.93
JHUBER050817	HUBER NANCY	SARASOTA, SPRING HILLS, FL	FL West Coast Sales Mission	710.72	192.97	903.69
NHUBER061317	HUBER NANCY	ORLANDO, FL	Jetblue Vacations Orlando Reservations Center Training	261.63	90.35	351.98
NHUBER081617	HUBER NANCY	ST PAUL & EGAN, MN	Sun Country Airline Travel Agent Trade Show	2,596.31	87.00	2,683.31
NHUBER091517	HUBER NANCY	Atlanta GA	Delta Universities (Travel Desk Trainings)-Accrual	3,024.92	132.00	3,156.92
JHUBER100316	HUBER NANCY	MIAMI, FL	Travel Agent Forum	3,595.40	113.57	3,708.97
PJOHNSON110216	JOHNSON PAMELA	LONDON, UK	Meeting with VCB UK Reps and WTM World Travel Market	3,655.15	752.15	4,407.30
PJOHNSON112816	JOHNSON PAMELA	CHAMPIONS GATE, FL	Visit FL Leadership Summit	651.07	83.00	734.07
PJOHNSON030517	JOHNSON PAMELA	BERLIN, GERMANY	ITB Berlin	2,625.53	401.38	3,026.91
PJOHNSON031317	JOHNSON PAMELA	TALLAHASSEE, FL	FADMO Board Meeting -Board of Directors	769.90	43.00	812.90
PJOHNSON060317	JOHNSON PAMELA	WASHINGTON, DC	International Pow Wow (IPW)	1,705.49	272.96	1,978.45
PJOHNSON072717	JOHNSON PAMELA	KISSIMMEE, FL	FADMO Board Meeting -Board of Directors	-	154.08	154.08
PJOHNSON082717	JOHNSON PAMELA	MINNEAPOLIS, MN	Education Seminar for Tourism Organizations ESTO	1,067.57	153.00	1,220.57
PJOHNSON010917	JOHNSON PAMELA	ORLANDO, FL	Florida Huddle	841.83	115.00	956.83
NKING040417	KING NICOLE	DALLAS, TX	Train the Trainer Boot Camp	2,419.93	201.77	2,621.70
NKING052017	KING NICOLE	ATLANTA, GA	Association of Talent Development International Conference	2,645.20	258.44	2,903.64
NKING080117	KING NICOLE	ORLANDO, FL	Speak at FFEA Conference (Fairs, Festivals, Events, and Attractions)	61.85	16.00	77.85
ELINARES052017	LINARES ELIZABETH	ATLANTA, GA	Association of Talent Development International Conference	1,870.20	248.17	2,118.37
NMACPHEE102516	MACPHEE NANCY	LONG BRANCH, NJ	American Shore & Beach Preservation Association Conference	1,729.49	140.00	1,869.49
NMACPHEE110216	MACPHEE NANCY	ST PETERSBURG, FL	National Bike Tourism Conference	570.75	28.00	598.75
NMACPHEE020817	MACPHEE NANCY	BOSTON, MA	Boston Globe Travel Show	1,460.59	250.00	1,710.59
NMACPHEE040717	MACPHEE NANCY	LIVE OAK, FL	Suwanee River Paddling Festival	202.34	38.00	240.34
NMACPHEE051017	MACPHEE NANCY	KEY WEST, FL	Keywest Songwriters Fest	1,780.70	299.00	2,079.70
NMACPHEE080117	MACPHEE NANCY	ORLANDO, FL	Florida Festivals and Events Conference	787.64	114.00	901.64
BMALDONADO102216	MALDONADO BERTA R	KANSAS CITY, MO	Advertising and Marketing Planning Meeting MMGY	1,715.95	183.30	1,899.25
BOSOSKY022217	OSOSKY BRIAN	MONTEREY, CA	DMO MOJO Conference	1,457.82	202.70	1,660.52
BOSOSKY022817	OSOSKY BRIAN	KANSAS CITY, MO	MMGY Agency Planning	673.45	81.44	754.89
BOSOSKY042317	OSOSKY BRIAN	DENVER, CO	DMAI CMO Summit	2,517.58	165.64	2,683.22
BOSOSKY050517	OSOSKY BRIAN	MINNEAPOLIS, MN	Lee County Day @ Target Field	843.89	203.44	1,047.33
BOSOSKY061917	OSOSKY BRIAN	NEW YORK, NY	National Seashell Day Media Tour/Summer Campaign Promotion	1,790.14	240.38	2,030.52
BOSOSKY071617	OSOSKY BRIAN	KANSAS CITY, MO	Advertising and Marketing Planning Meeting MMGY	1,212.31	145.64	1,357.95
BOSOSKY082817	OSOSKY BRIAN	HOLLYWOOD, FL	Visit FL Gov's Conference on Tourism	817.00	18.00	835.00
BOSOSKY112816	OSOSKY BRIAN	CHAMPIONS GATE, FL	Visit FL Tourism Leadership Conference	800.00	220.26	1,020.26
JPARKER060117	PARKER JACKIE	ST LOUIS, MO	Allegiant Media Mission	450.75	101.18	551.93
JPARKER060717	PARKER JACKIE	CLEARWATER, FL	FADMO FL Association of Marketing	1,056.64	86.52	1,143.16
TPIGOTT072716	PIGOTT TAMARA	CHICAGO, IL	US Travel Summer Board Meetings 2016	1,408.45	147.43	1,555.88
TPIGOTT082716	PIGOTT TAMARA	BOCA RATON, FL	US Travel Association ESTO Conference 2016	981.74	118.04	1,099.78
TPIGOTT090716	PIGOTT TAMARA	ORLANDO, FL	Visit FL Gov's Conference on Tourism 2016	787.00	15.00	782.00
TPIGOTT101716	PIGOTT TAMARA	LAS VEGAS, NV	US Travel CEO Roundtable Meetings/IMEX Client Event	1,148.59	78.36	1,226.95

**Travel Expenses**  
**Lee County Visitor and Convention Bureau**  
**10/1/2016-9/30/2017**

Invoice Number	Name of Traveler	Location	Event Name	**Non-Reimbursable Expenses	Reimbursement	Total Travel Expenses
TPIGOTT102416	PIGOTT TAMARA	FT LAUDERDALE, FL	Marketing Outlook Forum 2016	1,359.68	189.32	1,549.00
TPIGOTT110216	PIGOTT TAMARA	LONDON, UK	Meeting with VCB UK Reps and WTM World Travel Market 2016	3,602.62	528.52	4,131.14
TPIGOTT111616	PIGOTT TAMARA	WASHINGTON, DC	US Travel Fall Board Meeting 2016	1,094.44	71.31	1,165.75
TPIGOTT112816	PIGOTT TAMARA	CHAMPIONS GATE, FL	Visit FL Leadership Summit 2016	322.84	23.00	345.84
TPIGOTT012717	PIGOTT TAMARA	MINNEAPOLIS, MN	Twins Fest 2017	669.33	141.14	810.47
TPIGOTT022817	PIGOTT TAMARA	KANSAS CITY, MO	Kansas City, MO	871.29	425.87	1,297.16
TPIGOTT031317	PIGOTT TAMARA	TALLAHASSEE, FL	FL Tourism Day 2017	520.49	50.00	570.49
TPIGOTT032017	PIGOTT TAMARA	NASHVILLE, TN	DMAI CEO Summit 2017	2,225.74	43.90	2,269.64
TPIGOTT032917	PIGOTT TAMARA	WASHINGTON, DC	US Travel Spring Board Meetings 2017	630.54	36.90	667.44
TPIGOTT041817	PIGOTT TAMARA	NEW YORK, NY	US Travel CEO Roundtable Meetings and Secure Tourism Summit 2017	1,203.69	82.34	1,286.03
TPIGOTT042617	PIGOTT TAMARA	BOSTON, MA	Lee County Day @ Fenway (Client Event 4/26 & Meeting 4/27)	825.18	67.90	893.08
TPIGOTT060317	PIGOTT TAMARA	WASHINGTON, DC	US Travel Association IPW 2017	1,771.31	194.00	1,965.31
TPIGOTT071117	PIGOTT TAMARA	MONTREAL CANADA	Destination Marketing Assoc. International Annual Convention 2017	2,452.35	264.92	2,717.27
TPIGOTT071617	PIGOTT TAMARA	KANSAS CITY, MO	Advertising and Marketing Planning Meeting MMGY	1,057.93	96.00	1,153.93
TPIGOTT072617	PIGOTT TAMARA	COLORADO SPRINGS, CO	US Travel Summer Board Meetings 2017	2,680.41	54.00	2,734.41
TPIGOTT082817	PIGOTT TAMARA	HOLLYWOOD, FL	Visit FL Gov's Conference on Tourism 2017	867.00	172.22	1,039.22
TPIGOTT092617	PIGOTT TAMARA	Fort Lauderdale, FL	FSBPA Board Meeting-Accrual	190.20	61.00	251.20
JRODRIGUEZ051117	RODRIGUEZ JACQUELINE	KEY WEST, FL	Keywest Songwriters Fest	1,023.87	223.00	1,246.87
LROSE101716	ROSE LEE STANLEY	TORONTO/MONTREAL, CANADA	Visit FL Canada Media Receptions	3,991.28	307.79	4,299.07
GSALYER090716A	SALYER GLEN VERNELL	ORLANDO, FL	Visit FL Gov's Conference on Tourism	-	205.20	205.20
LTHOMPSON102416	THOMPSON LESLEY ANN	FT LAUDERDALE, FL	TTRA Marketing Outlook Forum	1,559.68	204.04	1,763.72
LTHOMPSON022817	THOMPSON LESLEY ANN	KANSAS CITY, MO	Planning Meetings with MMGY	705.46	80.05	785.51
LTHOMPSON071117	THOMPSON LESLEY ANN	MONTREAL CANADA	DMAI Annual Conference	2,116.07	203.00	2,319.07
LTHOMPSON071617	THOMPSON LESLEY ANN	KANSAS CITY, MO	Planning Meetings with MMGY	880.85	119.00	999.85
JVANCE051517	VANCE JILL	TALLAHASSEE, FL	Capitol Tradeshow and FSAE Power Luncheon	3,967.00	134.00	4,101.00
JVANCE060717	VANCE JILL	CLEARWATER BEACH, FL	FADMO Marketing Summit (FL Assoc of Destination Marketing Org)	688.00	183.23	871.23
JVANCE082817	VANCE JILL	HOLLYWOOD, FL	Visit FL Gov's Conference on Tourism	739.00	312.51	1,051.51
SZINKE091216	ZINKE STEFANIE M	TORONTO MONREAL CANADA	Canada Sales Blitz-Accrual	1,244.62	155.74	1,400.36
SZINKE092716	ZINKE STEFANIE M	BUENOS AIRES, AGENTINA/SANTIGO	FERIA International Turismo FIT Ladevi Workshop	3,260.81	915.38	4,176.19
SZINKE110216	ZINKE STEFANIE M	BUSSUM, NETHERLANDS	USA Reisbeurs Workshop and Trade Show	1,576.43	548.16	2,124.59
SZINKE111016	ZINKE STEFANIE M	DALLAS, TX	DMAI Sales Academy 2	1,249.97	138.93	1,388.90
SZINKE111416	ZINKE STEFANIE M	ORLANDO, FL	NAJ Summit Orlando	588.93	97.93	686.86
SZINKE120616	ZINKE STEFANIE M	MIAMI - ORLANDO	Annual Appreciation Luncheon RTO	184.00	32.25	216.25
SZINKE010917	ZINKE STEFANIE M	ORLANDO, FL	FL Huddle	669.51	72.00	741.51
SZINKE011117	ZINKE STEFANIE M	UTRECHT, NETHERLANDS	Visit FL-Vankantebeurs Netherlands	5,273.36	418.00	5,691.36
SZINKE012417	ZINKE STEFANIE M	REYKJAVIK, ICELAND	Mid Atlantic Iceland Air Show	2,202.05	478.13	2,680.18
SZINKE030517	ZINKE STEFANIE M	BERLIN GERMANY	ITB Berlin	2,689.09	405.00	3,094.09
SZINKE032617	ZINKE STEFANIE M	WASHINGTON DC	Pre-IPW Meeting	705.67	100.33	806.00
SZINKE040117	ZINKE STEFANIE M	SAO PAULO, BRAZIL	World Travel Market Latin America	8,038.05	336.00	8,374.05
SZINKE042217	ZINKE STEFANIE M	PORTLAND, OR	Active America China Summit	2,454.22	123.00	2,577.22
SZINKE051317	ZINKE STEFANIE M	LONDON, COPENHAGEN, DUBLIN	Sales Mission UK/Scandinavia/Ireland	3,448.56	424.00	3,872.56
SZINKE051317A	ZINKE STEFANIE M	ADDTL MEALS LONDON COPENHAGEN	Adjusment / Sales Mission UK/Scandinavia/Ireland	-	142.00	142.00
SZINKE060217	ZINKE STEFANIE M	WASHINGTON, DC	IPW	2,410.52	264.00	2,674.52
SZINKE070317	ZINKE STEFANIE M	PARIS & LYON, FRANCE	Sales Mission France	2,318.44	540.00	2,858.44
SZINKE082917	ZINKE STEFANIE M	ST PETE/CLEARWATER, FL	La Cita De Las Americas	3,682.11	82.00	3,764.11
SZINKE091917	ZINKE STEFANIE M	ORLANDO, FL	RTO Summit	2,153.00	97.00	2,250.00
<b>Total:</b>				<b>\$ 220,018.84</b>	<b>\$ 27,937.30</b>	<b>\$ 247,956.14</b>

\* TDC Board Member

\*\* Non-Reimbursable Expenses include event registration costs.