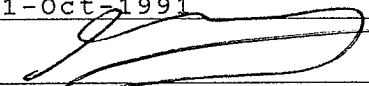


MEMORANDUM  
FROM  
DEPARTMENT OF  
TRANSPORTATION and ENGINEERING

*Please, please do market research + get a sale source. John will appear if good. It don't mean a BU YK*

DATE: 31-Oct-1991

TO: Janet Sheehan  
Purchasing

FROM:   
George L. Crawford, P.E.  
Director

RE: Bid Waiver

The Transportation Enterprises Division/Transit currently utilizes Gulf Coast Thermo King to purchase Thermo King air-conditioners and air-conditioning parts.

We anticipate ordering over \$13,500.00 for FY'92. Therefore, I am requesting Purchasing prepare a Blue Sheet for Board approval to Gulf Coast Thermo King, 2671 Edison Avenue, Fort Myers, Florida 33916.

Attached is a copy of a letter from Gulf Coast Thermo King stating Gulf Coast Thermo King is the sole source distributor for the Southwest Florida area for Thermo King parts.

These are available funds in the following account to purchase these parts:

486-1540-544010-4670-000-0000-00

If you need additional information, please contact William A. Startt, Maintenance Superintendent, at (813)936-6091.

GLC:AH:mfc

cc: Transportation Enterprises  
Dennis Reynolds, Director  
William A. Startt, Maintenance Superintendent

80. OF CITY COMMISSIONERS  
LEE COUNTY  
PURCHASING DEPT.  
91 NOV -6 PM 4:39  
SIGNED

**ATTACHMENT #1**

**M E M O R A N D U M**  
**FROM**  
**DEPARTMENT OF**  
**TRANSPORTATION and ENGINEERING**

**TO: Diana Gray**  
**Purchasing**

**DATE: 03-Jan-1992**

**FROM: William A. Startt**  
**Transportation Enterprises**  
**Transit**

**RE: Bid Waivers**

As per our phone conversation, I am confirming that Blue Bird Body Company gives LeeTran a discount of 25 percent off the list price for parts purchased.

Bus Industries of America discounts consist of: 1) If any order is over \$500.00 the order is shipped freight-free. 2) If an order is over \$2,500.00, it is shipped freight-free plus a discount of five (5) percent off list price. This does not include special quotes.

Thermo-King pricing discounts are 10-30 percent off list price depending on the particular part. Gulf Coast Thermo-King has set LeeTran's price code as "dealer" because of the number of Thermo-King units we operate.

If you require any further information, please do not hesitate to call me.

**WAS:mfc**