

Blue Sheet No. 20150055	Lee County Board Of County Commissioners Agenda Item Report Meeting Date: 4/21/2015	Item No. Carry-Over 1
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TITLE:

Award a service agreement for Solid Waste and Recycling Collection Services for Franchise Area 4

ACTION REQUESTED:

Approve a franchise service agreement, and authorize the Chair to sign the agreement, for RFP 150033 to Progressive Waste Solutions for Solid Waste and Recycling Collection Services for the Lehigh Acres, East Ft. Myers, and Alva areas. Services to be provided include using contractor-provided 95-gallon wheeled garbage carts with automated type collection vehicles and same-day-service for residential garbage service. Agreement award will be to the lowest responsive/responsible proposer in the estimated annual amount of \$9,335,425 for a 7-year period, with two one-year extensions. The proposed residential curbside initial collection cost will be \$143.00 per unit per year (excluding disposal cost), i.e., Proposal Alternate 3 of the RFP.

FUNDING:

No funds required at this time; Enterprise fund; Cost for residential collection is budgeted annually in the Solid Waste Department budget and collected through solid waste assessments; BoCC Strategic Priority

B) This contract begins October 1, 2015 (FY15-16 operating budget).

C) Solid Waste Enterprise Fund; Operations; Account String OB5340440100.503490

WHAT ACTION ACCOMPLISHES:

Provides approval of a service agreement with a qualified company for solid waste and recycling collections for seven years for Franchise Area No. Four (Lehigh Acres, East Ft. Myers, Alva areas). Collection services include garbage, recycling, yard waste, e-waste, and bulky items for a 7-year term, with options for two one-year extensions. The contractor will provide and utilize 95-gallon wheeled garbage carts and an automated collection system for such carts and same-day-service for residential curbside service under the "recommended" Proposal Alternate 3.

MANAGEMENT RECOMMENDATION:

Approve service agreement with Progressive Waste Solutions for automated residential solid waste pick up using 95 gal containers and same-day service for a 7-year term (RFP Alternate 3).

Requirement/Purpose: (specify)	Request Initiated
<input type="checkbox"/> Statute <input checked="" type="checkbox"/> Ordinance 11-27 <input type="checkbox"/> Admin Code <input type="checkbox"/> Other	Commissioner: All Department: SOLID WASTE Division: No Divisions By: Lindsey Sampson

Background:

The Solid Waste Division submitted a request to Procurement to obtain proposals for RFP 150033, Solid Waste and Recycling Collection Services for Franchise Area Four. The expected cost for the services required the use of the formal advertised sealed proposal process.

The Request for Proposals included three alternative level of services, including: Alternate 1) continue

Required Review:					
Lindsey Sampson	Andrea Fraser	Thelma Davis	Robert Franceschini	Peter Winton	Doug Meurer
SOLID WASTE	County Attorney	Budget Analyst	Purchasing	Budget Services	Public Works Director

existing level of service, Alternate 2) implement same-day services for waste and recycle, Alternate 3) implement same-day services for waste and recycle pickup with 95 gallon containers with automated collection. The Request also asked for pricing for 5-year and 7-year contract terms.

On the proposal deadline of December 23, 2014, Procurement received five proposals. All proposals were considered at the Evaluation Committee meeting on January 7, 2015 and all proposers were determined to be qualified to provide the required services. The Evaluation Committee consisted of Pam Keyes (non-voting chair), Lindsey Sampson, Keith Howard, and Brigitte Kantor. Immediately following the determination of qualified proposers, the Price Proposals were opened by Procurement. The Price Proposals included proposers' quotations for collection services for solid waste and recycling for residential, multifamily, and business properties. Alternate pricing was requested and provided for five and seven year contract terms, 'residential same-day-service', and 'residential automated' service (see attached Detailed Pricing and Bid Tabulation Sheets).

Lowest Proposed Pricing for Automated Residential Collection Service Proposal Alternate 3

Category	Current Pricing (FY15)*	Proposed Pricing (FY16) 7 – Year Term *
Residential Collection \$/Unit/Yr	\$140.16	\$143.00
Commercial Collection \$/Yr	\$2,595,469	\$2,649,915 (+\$5/Mo./Customer avg)
Estimated Total Collection Cost \$/Yr	\$9,140,939	\$9,335,425

*Excluding disposal and administrative costs.

B) Analysis:

The Solid Waste Division believes that there is significant additional value in selecting the automated collection and same-day-service for a term of 7 years. This system is used in Cape Coral, Ft. Myers and for 12,000 homes in Franchise Area 2. The following are the anticipated benefits of this system;

- Provides a cleaner and easier method of moving garbage to the curbside.
- Approximately 47,000 95-gallon wheeled carts for this service area will be provided by the contractor and are valued at approximately \$3,100,000.
- Smaller, wheeled carts will be provided for physically impaired customers.
- The 7-year contract term provides an additional savings of \$6.24 per residential unit per year compared to the 5-year contract.
- Progressive Waste Solutions is the current solid waste collection contractor and there will be no contractor transition issues with this option.

C) BoCC Goals, Policy Issues, History:

Contracting for solid waste and recycling collection services using the franchise contract system is part of the County's ordinances and comprehensive plan and has been utilized since 1987.

Summary Bid Tabulation Sheet.

Priced proposals from Advanced Disposal, Progressive Waste Solutions, Waste Management, Inc., Waste Pro Services, and Waste Corporation of America.

Draft Franchise Collection Service Agreement