

**Lee County Board Of County Commissioners  
Agenda Item Summary**

**Blue Sheet No. 20130156**

**1. ACTION REQUESTED/PURPOSE:**

- A) Approve the Countywide award of the formal quotation B-130103 for The Purchase Of Pit Shell to the following vendors: Barclay Development & Consulting, LLC (Brightline Pit), Florida Dirt Source, LLC and Florida Shell & Fill Company, LLC at the prices listed on the attached Lee County Tabulation Sheet. None of the listed vendors are local, as no Pit Shell mines are located within Lee County.
- B) Approve the initial term of this quote for a period of one year;
- C) Grant the Procurement Director the authority to (1) renew this quote for four additional one-year periods at the same terms and conditions if doing so in the best interest of Lee County; and, (2) exercise the price escalator clause which would allow price increases as per the specifications on an as-needed basis.
- D) Approval an estimated annual expenditure for Pit Shell of approximately \$150,000

**2. FUNDING SOURCE:**

Funding is available from the individual department or divisions' operating budgets utilizing this material.

**3. WHAT ACTION ACCOMPLISHES:**

Provides County departments with a source of pit shell at a cost effective price.

**4. MANAGEMENT RECOMMENDATION:** Approve.

**5. Departmental Category:** C7A

**6. Meeting Date:** 2/26/2013

**7. Agenda:**

Consent

**8. Requirement/Purpose: (specify)**

- ☐ Statute  
☐ Ordinance  
☒ Admin Code AC-4-1  
☐ Other

**9. Request Initiated**

**Commissioner:**

**Department:** PROCUREMENT  
MANAGEMENT

**Division:** No Divisions

**By:** Robert Franceschini

**10. Background:**

On January 15, 2013, the Division of Procurement received competitive quotations for the annual purchase of pit shell. On that date, three responses were received. This material is typically used for roads and park trail projects. We have experienced limited supplies of pit shell because of the mines running out of product. As a result staff recommends an award be made to all the qualifying vendors to ensure a number of suppliers are available to provide this service. Also, the vendor pits are located in different areas, which allows the County to chose a vendor based upon location of the Project to achieve economical savings related to time, fuel and wear and tear on equipment. In 2010, Procurement Management negotiated a reduced price for pit shell of \$3.40 per ton and in 2011 the price was \$3.65 ton. We are now paying \$3.85 ton.

**Attachments:**

- (1) Tabulation sheet
- (2) Barclay Development & Consulting, LLC (Brightline Pit)'s quotation
- (3) Florida Dirt Source, LLC's quotation
- (4) Florida Shell & Fill Cmpany, LLC's quotation

**11. Required Review:**

|                            |                            |                    |                     |                           |                     |
|----------------------------|----------------------------|--------------------|---------------------|---------------------------|---------------------|
| <b>Robert Franceschini</b> | <b>Robert Franceschini</b> | <b>Anne Henkel</b> | <b>David Harris</b> | <b>Dawn Perry-Lehnert</b> | <b>Peter Winton</b> |
| PROCUREMENT<br>MANAGEMENT  | Purchasing                 | Budget Analyst     | Budget Services     | County Attorney           | County Manager      |
|                            |                            |                    |                     |                           |                     |
|                            |                            |                    |                     |                           |                     |

**12. Commission Action:**

