

# ATTACHMENT

APPROVED: 7/9/02

## JUSTIFICATION FOR SOLE SOURCE AND/OR WAIVER PURCHASE

REQUISITION NUMBER N/A DATE 05/12/2011

DEPARTMENT Natural Resources BUSINESS UNIT OC5379015502 and  
40098300100

### SUGGESTED VENDOR

Locher Environmental

### ITEM DESCRIPTION AND REASON FOR SOLE SOURCE AND/OR WAIVER: (MAY ALSO BE ATTACHED AS A MEMO)

Various parts and equipment to maintain and/or enhance the Lee County Ground  
Water and Surface Water Monitoring System comprised of 180 monitoring wells,  
20 rain gauges, and 7 stage recorders. See attached e-mail reflecting benefits  
of monitoring system.

### TECHNICAL CHARACTERISTICS:

Equipment provides stand-alone operation in harsh, remote locations. Staff  
is replacing In Situ Level Trolls due to high failure rate. New equipment  
(Campbell Scientific and KPSI) appears more efficient and cost effective.

### REASON FOR REQUESTING SOLE SOURCE:

ITEM MUST MATCH EXISTING EQUIPMENT, WHICH IS:

Equipment is interchangeable throughout system.

ITEM IS A REPAIR PART FOR EXISTING EQUIPMENT, WHICH IS:

ITEM IS TO BE ATTACHED TO EXISTING ITEM, WHICH IS:

Monitoring well stations, rain gauges and stage recorders.



Revision Date:

( ) TECHNICAL CHARACTERISTICS OF REQUESTED ITEM ARE ESSENTIAL TO OUR NEEDS  
BECAUSE:

( ) NO OTHER MANUFACTURER OF THIS TYPE OF PRODUCT EXISTS

( ) OTHER MANUFACTURERS OF THIS TYPE OF PRODUCT DO NOT MEET OUR MINIMUM  
REQUIREMENTS:

MANUFACTURER'S NAME: \_\_\_\_\_

REASON: \_\_\_\_\_

MANUFACTURER'S NAME: \_\_\_\_\_

REASON: \_\_\_\_\_

MANUFACTURER'S NAME: \_\_\_\_\_

REASON: \_\_\_\_\_

(x) OTHER Locher is exclusive sole source provider of products in Florida.

MUST PERFORM PRICE OR COST ANALYSIS OR ATTACH NEGOTIATED PRICE QUOTE  
FROM VENDOR; LETTER FROM MANUFACTURER STATING SOLE SOURCE.

A) PRICE ANALYSIS PERFORMED

BASED ON:

Level Trolls cost \$1,879 and require manufacturer battery installation  
which averages \$130 after approximately one year (entailing down time,  
shipping, etc.). We have also experienced a fair amount of failure;  
equipment warranty valid for one year only. New equipment costs  
\$1,291 with less feild failure and battery replacement by staff thereby  
reducing down time.

Revision Date:

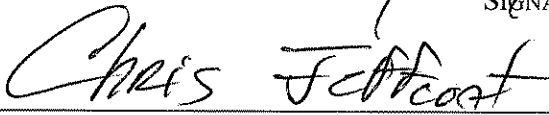
B) COST ANALYSIS PERFORMED:

BASED ON:

Sole source/exclusive distributor letters are attached.

Esterline (KPSI) and Campbell Scientific.

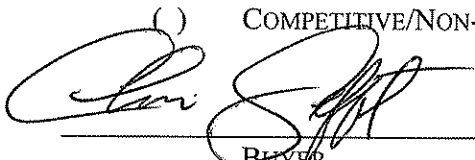
 Fiscal Manager  
SIGNATURE AND TITLE OF REQUESTER

I, , AUTHORIZED BUYER,  
CONCLUDE THE FOLLOWING:

SOLE SOURCE JUSTIFICATION IS ADEQUATE AND PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE BIDDING.

SOLE SOURCE JUSTIFICATION IS INADEQUATE AND REQUISITION IS RETURNED TO DEPARTMENT.

DUE TO TIME RESTRAINTS PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE BIDDING.

COMPETITIVE/NON-COMPETITIVE BID WAIVER APPROVED.  
 BUYER

 5.31.11  
PURCHASING DIRECTOR