

ITEM 21.
Procurement Management - Consent

AGENDA ITEM REPORT

DATE: September 4, 2018
DEPARTMENT: Procurement Management
REQUESTER: Mary Tucker
TITLE: Approve Piggyback for Purchase of Computer Equip., Peripherals and Services - Countywide

I. MOTION REQUESTED

- A) Approve Piggyback No. PB180485KLC to utilize pricing on the State of Florida Alternate Contract Source No. 43211500-WSCA-15 through NASPO Value Point and the State of Minnesota Procurement Office for the purchase of computer equipment, peripherals and services countywide on an as-needed basis, as approved in the departments' annual adopted budgets, from the following companies: Ace Technology Partners, LLC; Apple, Inc.; Ciara Technologies USA, Inc.; Cisco Systems, Inc.; Computer Technology Link Corp.; Dell Market LP; EMC Corporation; Firefly Computer, LLC; Fujitsu America, Inc.; Hitachi Data Systems Corporation; Howard Technology Solutions; HP, Inc.; Hewlett Packard Enterprise Company; IBM Corp.; Lenovo United States, Inc.; Microsoft; Microtechnologies, LLC; NetApp, Inc.; Nimble Storage, Inc.; Panasonic; Pure Storage Inc.; Samsung Electronics; Transource Service Corporation and Xiotech Corporation.
- B) Authorize the use of the contract through its expiration date of March 31, 2020 and any renewals/extensions approved by the State of Minnesota.

II. ITEM SUMMARY

Approve piggyback on the State of Florida contract for the purchase of computer equipment, peripherals and services on an as needed basis through the expiration of the contract, March 31, 2020 and any renewals/extensions approved by the State of Minnesota, as approved in the departments' annual adopted budgets from the following companies: Ace Technology Partners, LLC; Apple, Inc.; Ciara Technologies USA, Inc.; Cisco Systems, Inc.; Computer Technology Link Corp.; Dell Market LP; EMC Corporation; Firefly Computer, LLC; Fujitsu America, Inc.; Hitachi Data Systems Corporation; Howard Technology Solutions; HP, Inc.; Hewlett Packard Enterprise Company; IBM Corp.; Lenovo United States, Inc.; Microsoft; Microtechnologies, LLC; NetApp, Inc.; Nimble Storage, Inc.; Panasonic; Pure Storage Inc.; Samsung Electronics; Transource Service Corporation and Xiotech Corporation. Total expenditures for these goods and services for Fiscal Year 2016 -2017 were approximately \$764,140.03.

III. BACKGROUND AND IMPLICATIONS OF ACTION

A) Board Action and Other History

The State of Minnesota solicited proposals through NASPO Value Point for their request for Proposal No. MNWNC Computer Equipment, Peripherals and Services. These contracts were awarded to 24 companies and is available for Piggyback. Approval of Piggyback No. PB180485KLC allows the County to utilize the contract for purchases countywide including our Dell Computers. The companies awarded are: Ace Technology Partners, LLC; Apple, Inc.; Ciara Technologies USA, Inc.; Cisco Systems, Inc.; Computer Technology Link Corp.; Dell Market LP; EMC Corporation; Firefly Computer, LLC; Fujitsu America, Inc.; Hitachi Data Systems Corporation; Howard Technology Solutions; HP, Inc.; Hewlett Packard Enterprise Company; IBM Corp.; Lenovo United States, Inc.; Microsoft; Microtechnologies, LLC; NetApp, Inc.; Nimble Storage, Inc.; Panasonic; Pure Storage Inc.; Samsung Electronics; Transource Service Corporation and Xiotech Corporation.

Total expenditures for these goods and services for Fiscal Year 2016 -2017 were approximately \$764,140.03.

B) Policy IssuesC) BoCC Goals

C)	Is this a revenue or expense item?	
D)	Is this Discretionary or Mandatory?	
E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	
F)	Fund: Program: Project: Account Strings:	
G)	Fund Type?	
H)	Comments: Expenditures will be as needed and within the departments' annual approved, adopted budgets.	

V. RECOMMENDATION

Approve

VI. TIMING/IMPLEMENTATION

VII. FOLLOW UP

ATTACHMENTS:

Description	Upload Date	Type
Ace Technology Partners Participating Addendum	8/15/2018	Backup Material
Apple Participating Addendum	8/15/2018	Backup Material
Ciara Tech Participating Addendum	8/15/2018	Backup Material
Cisco Participating Addendum	8/15/2018	Backup Material
Dell Participating Addendum	8/15/2018	Backup Material
EMC Participating Addendum	8/15/2018	Backup Material
Firefly Participating Addendum	8/15/2018	Backup Material
Fujitsu Participating Addendum	8/15/2018	Backup Material
Hitachi Participating Addendum	8/15/2018	Backup Material
Howard Tech Participating Addendum	8/15/2018	Backup Material
HP Participating Addendum	8/15/2018	Backup Material
HPE Participating Addendum	8/15/2018	Backup Material
IBM Participating Addendum	8/15/2018	Backup Material
Lenovo Participating Addendum	8/15/2018	Backup Material
Microsoft Participating Addendum	8/15/2018	Backup Material
Microtech Participating Addendum	8/15/2018	Backup Material
NetApp Participating Addendum	8/15/2018	Backup Material
Nimble Storage Participating Addendum	8/15/2018	Backup Material
Panasonic Participating Addendum	8/15/2018	Backup Material
Pure Storage Participating Addendum	8/15/2018	Backup Material
Samsung Participating Addendum	8/15/2018	Backup Material
Transource Participating Addendum	8/15/2018	Backup Material
Xiotech Corp Participating Addendum	8/15/2018	Backup Material
State of MN Request for Proposal	8/20/2018	Backup Material

REVIEWERS:

Department	Reviewer	Action	Date
Procurement Management	Turner, Nicole	Approved	8/20/2018 - 5:15 PM
Budget Services	Henkel, Anne	Approved	8/21/2018 - 7:22 AM
Budget Services	Winton, Peter	Approved	8/21/2018 - 7:27 AM
County Attorney	Fraser, Andrea R.	Approved	8/21/2018 - 9:03 AM