

Khan, Diana

From: Andrews, Carolyn
Sent: Monday, February 25, 2013 3:19 PM
To: Khan, Diana; Franceschini, Robert
Subject: FW: Neptune Pricing
Attachments: Lee County Meter Pricing 2015.pdf; Meter Parts 2015 Lee County.pdf; NeptuneSoleSourceLeeCounty2015.pdf

Attached is the letter confirming that Sunstate Meter is the sole distributor in Florida as well and the meter and parts listing for all parts they sell.

I tried to find some documentation that Utilities adopted Neptune as it's standard in direct read meters, but could not find a memo or other documentation. However, we have used Neptune since we assumed operations back in house. I'll do another run through of previous blue sheets to see if I can find anything.

Thank you for your advice, Carolyn



Carolyn B. Andrews
Deputy Director, Business Operations

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From: Jay Meyers [mailto:jaymeyers64@yahoo.com]

Sent: Saturday, February 23, 2013 10:46 AM

To: Andrews, Carolyn

Subject: Neptune Pricing

Carolyn:

Please see attached for all Pricing. Also I thought I would mention a few things specific to Neptune.

- Only Domestic Manufacturer of water meters
- Made In USA
- All bronze housings have a lifetime warranty
- All bronze housings have met 2014 legislation since 2000
- Only manufacturer offering Stainless Fire-line Meters (20 Year warranty)
- Long History with County
- All large meters in County are already Neptune (Maintenance)
- Pricing Dates back to 2012 and is guaranteed through 2015 with no escalation clause

Please let me know if you need anything else.

Jay

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