

Evans Oil Company

3170 South Horseshoe Drive, Naples, FL 34104

2/15/11

Lee County Purchasing
1825 Hendry Street
3rd Floor
Ft Myers, Florida 33901
Attention : Chris Jeffcoat


Re: Bid #IW100084-Container Lubricants

Dear Chris,

Attached you will find supplier price increase notifications from Total / Fina Lubricants effective 2/1/11 which correspond with products we now supply your sites through Bid #IW100084.

At this point, we have depleted our older inventory and are now purchasing new stock at these increased prices. I have listed the updated pricing on the attached sheet for your review and approval. Please don't hesitate to contact Evans Oil Company with any questions that may arise. Thank you for your prompt consideration on this matter and notification of Lee Tran upon acceptance.

Sincerely,


Peter M. Johnson
Evans Oil Company, LLC

Phone 239-262-4124 Fax 239-262-7861

Serving Southwest Florida Since 1959

Bid # IW100084 Package Lubricants

Price Increase 2/1/11

Engine Oil	
30 Wt Qts.	\$2.34 Qt
40 Wt Qts.	\$2.34 Qt

Engine Oil	
15w40 Qts.	\$2.39 Qt
“ Pail	\$7.75 Gal
“ Drum	\$7.25 Gal

ATF	
Dex III Qts.	\$2.44 Qt
Dex III Drums	\$7.29 Gal
Mercon V Qts.	NA
Mercon V Drum	\$13.49 Gal
Trans Syn Drum	\$13.49 Gal
Trans Syn Gals.	NA

Chasis Grease	
Tubes	\$1.77 Ea
120 Lb	\$1.70 Lb
400 Lb	\$1.64 Lb

Gear Lube	
Qts.	\$4.53 Ea
120 Lb	\$1.32 Lb
400 Lb	\$1.31 Lb

Tractor Hyd	
Pail	\$8.34 Gal
Drum	\$8.05 Gal

Hyd Oil 68

Pail \$6.99 Gal

Drum \$6.48 Gal

Hyd Oil 32

Drum \$6.48 Gal

Wheel Bearing Grease

Tubes \$1.77 Ea

Pail \$1.73 Lb

Two Cycle TC/W3

Quart \$3.02 Ea

Anti Freeze 100%

Gallon \$12.80 Gal No Change



TOTAL

PAUL

January 20, 2011

To: All TOTAL Lubricants Distributors

Addendum to February 1st Price Increase Announcement

Effective February 1st, prices on all TOTAL-branded lubricant products purchased from TOTAL Lubricants USA will increase as follows:

Product Category	Units	Bulk	Packaged
Industrial Oils	\$/gal	0.48	0.48
All Hydraulic Oils	\$/gal	0.48	0.48
Gear Oils	\$/gal	0.48	0.48
Motor Oils (PCMO & HDEO)	\$/gal	0.48	0.48
Natural Gas Engine Oils	\$/gal	0.48	0.48
All Synthetic Oils	\$/gal	0.48	0.48
All Synthetic Oils Sold by Liter	\$/ltr	0.13	0.13
Greases (Conventional & Synthetic)	\$/lb	0.06	0.06

All orders must be delivered by the close of business January 31st to capture existing pricing. Customary loading lead times will pertain. To ensure timely product delivery, please submit purchase orders as soon as possible. A revised lubricants posted price sheet will be forthcoming.

We truly appreciate your business and continued support.

Sincerely,

David Spott
Vice President, Distributor Sales

Cc: District Managers

Evans Oil Company

3170 South Horseshoe Drive, Naples, FL 34104

5/6/11

Lee County Purchasing
1825 Hendry Street
3rd Floor
Ft Myers, Florida 33901
Attention : Chris Jeffcoat


Re: Bid #IW100084-Container Lubricants

Dear Chris,

Attached you will find supplier price increase notifications from Total / Fina Lubricants effective 4/18/11 which correspond with products we now supply your sites through Bid #IW100084.

At this point, we have depleted our older inventory and are now purchasing new stock at these increased prices. I have listed the updated pricing on the attached sheet for your review and approval. Please don't hesitate to contact Evans Oil Company with any questions that may arise. Thank you for your prompt consideration on this matter and notification of Lee Tran upon acceptance.

Sincerely,


Peter M Johnson
Evans Oil Company, LLC

Phone 239-262-4124 Fax 239-262-7861

Serving Southwest Florida Since 1959

EVANS OIL COMPANY



March 21, 2011

To: All TOTAL Lubricants Distributors

Re: April 18th Finished Product Price Increase

As a result of continuing raw material cost increases, Total Lubricant USA must increase prices for our finished products.

Effective April 18th, prices on all TOTAL-branded products will increase approximately 9%. Different price treatment may apply to select products. Complete details regarding the price increase will be provided at a later date. Orders must be delivered by the close-of-business on April 15th to capture existing pricing. Customary loading lead times will apply. Increased product demand is anticipated and as such, between March 21st and April 15th Total Lubricants USA will attempt to fill purchase orders up to 120% of your average monthly purchase volume based upon the six-month period September 2010 through February 2011. To ensure timely product delivery, please submit purchase orders as early as possible.

We continue to be committed to providing the highest value possible to our customers and will pursue all practical opportunities available to control raw material costs.

We truly appreciate your business.

Sincerely,

A handwritten signature in black ink, appearing to read "David Spott".

David Spott
Vice President, Distributor Sales

Cc: Sales Managers



April 5, 2011

To: All TOTAL Lubricants Distributors

Addendum to April 18th Price Increase Announcement

Effective April 18th, prices on all TOTAL-branded lubricant products purchased from TOTAL Lubricants USA will increase as follows:

Product Category	Units	Bulk	Packaged
Industrial Oils	\$/gal	0.60	0.70
All Hydraulic Oils	\$/gal	0.60	0.70
Gear Oils	\$/gal	0.60	0.70
Motor Oils (PCMO & HDEO)	\$/gal	0.60	0.70
Natural Gas Engine Oils	\$/gal	0.60	0.70
All Synthetic Oils	\$/gal	0.70	0.80
All Synthetic Oils Sold by Liter	\$/ltr	0.18	0.21
Greases (Conventional & Synthetic)	\$/lb	0.09	0.09

All orders must be delivered by the close of business April 15th to capture existing pricing. Customary loading lead times will pertain. To ensure timely product delivery, please submit purchase orders as soon as possible. A revised lubricants posted price sheet will be forthcoming.

We truly appreciate your business and continued support.

Sincerely,

David Spott
Vice President, Distributor Sales

Cc: District Managers

Bid # IW100084 Package Lubricants

Price Increase 4/18/11

Engine Oil
30 Wt Qts. \$2.52 Qt
40 Wt Qts. \$2.52 Qt

Engine Oil
15w40 Qts. \$2.57 Qt
“ Pail \$8.45 Gal
“ Drum \$7.95 Gal

ATF
Dex III Qts. \$2.95 Qt
Dex III Drums \$7.99 Gal
Mercon V Qts. NA
Mercon V Drum \$14.29 Gal
Trans Syn Drum \$14.29 Gal
Trans Syn Gals. NA

Chasis Grease
Tubes \$1.85 Ea
120 Lb \$1.79 Lb
400 Lb \$1.73 Lb

Gear Lube
Qts. \$4.71 Ea
120 Lb \$1.41 Lb
400 Lb \$1.40 Lb

Tractor Hyd
Pail \$9.04 Gal
Drum \$8.75 Gal

Hyd Oil 68
Pail \$7.47 Gal
Drum \$7.18 Gal

Hyd Oil 32
Drum \$7.18 Gal

Wheel Bearing Grease
Tubes \$1.85 Ea
Pail \$1.82 Lb

Two Cycle TC/W3
Quart \$3.20 Ea

Anti Freeze 100%
Gallon \$13.80 Gal

Jeffcoat, Chris

From: Riley, Susan
Sent: Monday, May 16, 2011 12:55 PM
To: Jeffcoat, Chris
Cc: Ralston, Lawrence; Paschal, Michael
Subject: RE: Container Lubricants Evans Oil

Our Maintenance Manager has reviewed the request, and LeeTran has no object to the price change from Evans.

Susan Riley, Fiscal Manager
Lee County Transit
6035 Landing View Road
Ft. Myers, FL 33907
Phone 239-533-0331
Fax 239-931-6804 **NEW**

From: Jeffcoat, Chris
Sent: Monday, May 16, 2011 12:53 PM
To: Riley, Susan
Subject: RE:

Container Lubricants-Evans Oil.

Chris Jeffcoat, CPPB
Purchasing Agent
Division of Procurement Management
P-239 533-5458
F-239 485-5460
cjeffcoat@leegov.com

From: Riley, Susan
Sent: Monday, May 16, 2011 12:39 PM
To: Jeffcoat, Chris
Subject: RE:

Is this for the lubricant bid?

Susan Riley, Fiscal Manager
Lee County Transit
6035 Landing View Road
Ft. Myers, FL 33907
Phone 239-533-0331
Fax 239-931-6804 **NEW**

From: Jeffcoat, Chris
Sent: Monday, May 16, 2011 10:45 AM
To: Sherman, Janet
Cc: Riley, Susan
Subject: RE:

Yes I'm waiting for Susan Riley at Lee Tran to give me her recommendation. Thanks

Chris Jeffcoat, CPPB
Purchasing Agent

Jeffcoat, Chris

From: Sherman, Janet
Sent: Monday, May 09, 2011 10:22 AM
To: Jeffcoat, Chris
Subject: RE: Request for Price Increases-IW100084 Container Lubricants from Evans Oil

Chris,
We are willing to accept the increase at Fleet

Thank You,
Janet Sherman
Lee County Fleet Management
Parts Manager
239-533-5353
Fax 239-533-5306

From: Jeffcoat, Chris
Sent: Monday, May 09, 2011 8:30 AM
To: Sherman, Janet; Riley, Susan
Cc: Khan, Diana; Sheehan, Janet; Franceschini, Robert; pjohnson@evans-oil.com
Subject: Request for Price Increases-IW100084 Container Lubricants from Evans Oil
Importance: High

Good morning Ladies,

Peter Johnson of Evans Oil is requesting price increases for the products he sells to the County. Please review attachments and let me know if the proposed price increases will be acceptable. Thank you for your prompt response to this request.

Chris Jeffcoat, CPPB
Purchasing Agent
Division of Procurement Management
P-239 533-5458
F-239 485-5460
cjeffcoat@leegov.com

Please note: Florida has a very broad public records law. Most written communications to or from County Employees and officials regarding County business are public records available to the public and media upon request. Your email communication may be subject to public disclosure.

Under Florida law, email addresses are public records. If you do not want your email address released in response to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.