

# Evans Oil Company

3170 South Horseshoe Drive, Naples, FL 34104

7/20/11

Lee County Purchasing  
1825 Hendry Street  
3<sup>rd</sup> Floor  
Ft Myers, Florida 33901  
Attention : Chris Jeffcoat

Re: Bid #IW100084-Container Lubricants

Dear Chris,

Attached you will find supplier price increase notifications from Total / Fina Lubricants effective 6/13/11 which correspond with products we now supply your sites through Bid #IW100084.

At this point, we have depleted our older inventory and are now purchasing new stock at these increased prices. I have listed the updated pricing on the attached sheet for your review and approval. Please don't hesitate to contact Evans Oil Company with any questions that may arise. Thank you for your prompt consideration on this matter and notification of Lee Tran upon acceptance.

Sincerely,

Peter M Johnson  
Evans Oil Company, LLC

11 JUL 20 09:11:06

Phone 239-262-4124 Fax 239-262-7861

*Serving Southwest Florida Since 1959*



June 3, 2011

To: All TOTAL Lubricants Distributors

Addendum to June 13<sup>th</sup> Price Increase Announcement

Effective June 13<sup>th</sup>, prices on all TOTAL-branded lubricant products purchased from TOTAL Lubricants USA will increase as follows:

Product Category	Units	Bulk	Packaged
Industrial Oils	\$/gal	0.48	0.48
All Hydraulic Oils	\$/gal	0.48	0.48
Gear Oils	\$/gal	0.48	0.48
Motor Oils (PCMO & HDEO)	\$/gal	0.48	0.48
Natural Gas Engine Oils	\$/gal	0.48	0.48
All Synthetic Oils	\$/gal	0.55	0.55
All Synthetic Oils Sold by Liter	\$/ltr	0.15	0.15
Greases (Conventional & Synthetic)	\$/lb	0.06	0.06

All orders must be delivered by the close of business June 10<sup>th</sup> to capture existing pricing. Customary loading lead times will pertain. To ensure timely product delivery, please submit purchase orders as soon as possible. A revised lubricants posted price sheet will be forthcoming.

We truly appreciate your business and continued support.

Sincerely,

David Spott  
Vice President, Distributor Sales

Cc: District Managers

Bid # IW100084 Package Lubricants

Price Increase 6/13/11

Engine Oil  
30 Wt Qts. \$2.64 Qt  
40 Wt Qts. \$2.64 Qt

Engine Oil  
15w40 Qts. \$2.69 Qt  
“ Pail \$8.93 Gal  
“ Drum \$8.43 Gal

ATF  
Dex III Qts. \$3.07 Qt  
Dex III Drums \$8.47 Gal  
Mercon V Qts. NA  
Mercon V Drum \$14.84 Gal  
Trans Syn Drum \$14.84 Gal  
Trans Syn Gals. NA

Chasis Grease  
Tubes \$1.90 Ea  
120 Lb \$1.85 Lb  
400 Lb \$1.79 Lb

Gear Lube  
Qts. \$4.91 Ea  
120 Lb \$1.47 Lb  
400 Lb \$1.46 Lb

Tractor Hyd  
Pail \$9.52 Gal  
Drum \$9.23 Gal

Hyd Oil 68  
Pail           \$7.95 Gal  
Drum           \$7.66 Gal

Hyd Oil 32  
Drum           \$7.66 Gal

Wheel Bearing Grease  
Tubes         \$1.90 Ea  
Pail           \$1.88 Lb

Two Cycle TC/W3  
Quart         \$3.32 Ea

Anti Freeze 100%  
Gallon        \$14.30 Gal

**Jeffcoat, Chris**

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**From:** Riley, Susan  
**Sent:** Friday, August 05, 2011 11:02 AM  
**To:** Jeffcoat, Chris; Sherman, Janet  
**Cc:** 'Peter Johnson'  
**Subject:** RE: Price Increase Request from Evans Oil for Quote # IW100084 Container Lubricants

LeeTran has reviewed the request from Evans Oil for a price increase and recommends approval.

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**From:** Jeffcoat, Chris  
**Sent:** Wednesday, July 20, 2011 1:58 PM  
**To:** Sherman, Janet; Riley, Susan  
**Cc:** 'Peter Johnson'  
**Subject:** Price Increase Request from Evans Oil for Quote # IW100084 Container Lubricants

Janet/Susan,

Please let me know as soon as possible if the attached request for price increases on the container lubricants is acceptable. Thanks

Chris Jeffcoat, CPPB  
Purchasing Agent  
Division of Procurement Management  
P-239 533-5458  
F-239 485-5460  
[cjeffcoat@leegov.com](mailto:cjeffcoat@leegov.com)

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Please note: Florida has a very broad public records law. Most written communications to or from County Employees and officials regarding County business are public records available to the public and media upon request. Your email communication may be subject to public disclosure.

Under Florida law, email addresses are public records. If you do not want your email address released in response to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

## Jeffcoat, Chris

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**From:** Rawlings, Marilyn  
**Sent:** Thursday, July 28, 2011 7:40 AM  
**To:** Jeffcoat, Chris  
**Subject:** RE: Price Increase Request from Evans Oil for Quote # IW100084 Container Lubricants

Fine. Thanks.

*Marilyn L. Rawlings*, CEM  
Fleet Manager  
Lee County Fleet Management  
2955 Van Buren St.  
Fort Myers, FL 33916

239/533-5338 (53FLEET) **NEW**

*An ASE Blue Seal of Excellence Recognized Business  
"We're Proud of our Blue Seal Team"*

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**From:** Jeffcoat, Chris  
**Sent:** Wednesday, July 27, 2011 1:50 PM  
**To:** Rawlings, Marilyn; Riley, Susan  
**Cc:** 'Peter Johnson'  
**Subject:** FW: Price Increase Request from Evans Oil for Quote # IW100084 Container Lubricants  
**Importance:** High

2<sup>nd</sup> request for Price increase please let me know if this is okay? Thanks

Chris Jeffcoat, CPPB  
Purchasing Agent  
Division of Procurement Management  
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F-239 485-5460  
[cjeffcoat@leegov.com](mailto:cjeffcoat@leegov.com)

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