

JUSTIFICATION FOR SOLE SOURCE AND/OR WAIVER PURCHASE

REQUISITION NUMBER _____

DATE January 23, 2012

DEPARTMENT Utilities

BUSINESS UNIT _____

SUGGESTED VENDOR

Power Rich Systems, LLC

ITEM DESCRIPTION AND REASON FOR SOLE SOURCE AND/OR WAIVER: (MAY ALSO BE ATTACHED AS A MEMO)

SCADAPack System – Power Rich Systems, LLC is the exclusive distributor for Schneider Electric Telemetry & Remote SCADA Solutions for Southwest Florida.

TECHNICAL CHARACTERISTICS

A SCADAPack controller is a low power RTU, complete with an integrated power supply, serial communications, 10/100 Mb/s Ethernet, 12 Mb/s USB A and USB B ports and turbine flow meter counter inputs. Application programs can be written in Telepace Relay Ladder Logic, IEC 61131-3 and the C++ language. Power saving features include Sleep Mode, Ethernet port shutdown, communication port power control, and SCADAPack Vision power down.

REASON FOR REQUESTING SOLE SOURCE:

ITEM MUST MATCH EXISTING EQUIPMENT, WHICH IS:

ITEM IS A REPAIR PART FOR EXISTING EQUIPMENT, WHICH IS:

ITEM IS TO BE ATTACHED TO EXISTING ITEM, WHICH IS:

TECHNICAL CHARACTERISTICS OF REQUESTED ITEM ARE ESSENTIAL TO OUR NEEDS BECAUSE:

Motorola is phasing out their analog systems and have no provisions to supply digital systems for SCADA. Lee County Public Safety has made the decision to move all their radio and other communication systems to digital. Therefore, LCU will need to change its Remote Telemetry System from Motorola to a SCADAPack System.

LCU will transition from the Motorola to the SCADAPack System over the next five years.

NO OTHER MANUFACTURER OF THIS TYPE OF PRODUCT EXISTS.

OTHER MANUFACTURERS OF THIS TYPE OF PRODUCT DO NOT MEET OUR MINIMUM REQUIREMENTS:

MANUFACTURER'S NAME: _____

REASON: _____

MANUFACTURER'S NAME: _____

REASON: _____

MANUFACTURER'S NAME: _____

REASON: _____

OTHER: _____

MUST PERFORM PRICE OR COST ANALYSIS OR ATTACH NEGOTIATED PRICE QUOTE FROM VENDOR; LETTER FROM MANUFACTURER STATING SOLE SOURCE.

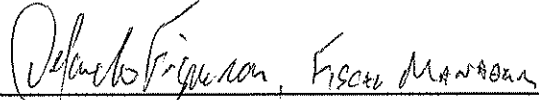
A PRICE ANALYSIS PERFORMED

BASED ON:

Please see attached letter from Scheider Electric, manufacturers of the SCADAPack System.

B COST ANALYSIS PERFORMED":

BASED ON:



SIGNATURE AND TITLE OF REQUESTER


I, _____, AUTHORIZED BUYER,
CONCLUDE THE FOLLOWING:

() SOLE SOURCE JUSTIFICATION IS ADEQUATE AND PURCHASE IS
AUTHORIZED WITHOUT COMPETITIVE BIDDING.

() SOLE SOURCE JUSTIFICATION IS INADEQUATE AND REQUISITION IS
RETURNED TO DEPARTMENT.

() DUE TO TIME RESTRAINTS PURCHASE IS AUTHORIZED WITHOUT
COMPETITIVE BIDDING.

() COMPETITIVE/NON-COMPETITIVE BID WAIVER APPROVED.


BUYER


PURCHASING DIRECTOR