

APPROVED: 7/9/02

JUSTIFICATION FOR SOLE SOURCE AND/OR WAIVER PURCHASE

REQUISITION NUMBER _____

DATE

12/12/12

DEPARTMENT

PUBLIC SAFETY

BUSINESS UNIT

KF5290352000

SUGGESTED VENDOR

GENESIS

ITEM DESCRIPTION AND REASON FOR SOLE SOURCE AND/OR WAIVER:
(MAY ALSO BE ATTACHED AS A MEMO)

SEE MEMO

TECHNICAL CHARACTERISTICS:

SEE MEMO

REASON FOR REQUESTING SOLE SOURCE:

☒ ITEM MUST MATCH EXISTING EQUIPMENT, WHICH IS:

GENWATCH HARDWARE AND SOFTWARE

☐ ITEM IS A REPAIR PART FOR EXISTING EQUIPMENT, WHICH IS:

☐ ITEM IS TO BE ATTACHED TO EXISTING ITEM, WHICH IS:

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() TECHNICAL CHARACTERISTICS OF REQUESTED ITEM ARE ESSENTIAL TO OUR NEEDS
BECAUSE:

() NO OTHER MANUFACTURER OF THIS TYPE OF PRODUCT EXISTS

() OTHER MANUFACTURERS OF THIS TYPE OF PRODUCT DO NOT MEET OUR MINIMUM
REQUIREMENTS:

MANUFACTURER'S NAME: _____

REASON: _____

MANUFACTURER'S NAME: _____

REASON: _____

MANUFACTURER'S NAME: _____

REASON: _____

() OTHER _____

MUST PERFORM PRICE OR COST ANALYSIS OR ATTACH NEGOTIATED PRICE QUOTE
FROM VENDOR; LETTER FROM MANUFACTURER STATING SOLE SOURCE.

A) PRICE ANALYSIS PERFORMED

BASED ON:

SEE MEMO

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B) COST ANALYSIS PERFORMED:

BASED ON:

SEE MEMO

Robert A. Thacker
COMMUNICATIONS MANAGER
SIGNATURE AND TITLE OF REQUESTER

I, Katia Lewin, AUTHORIZED BUYER,
CONCLUDE THE FOLLOWING:

☒ SOLE SOURCE JUSTIFICATION IS ADEQUATE AND PURCHASE IS AUTHORIZED
WITHOUT COMPETITIVE BIDDING.

☐ SOLE SOURCE JUSTIFICATION IS INADEQUATE AND REQUISITION IS
RETURNED TO DEPARTMENT.

☐ DUE TO TIME RESTRAINTS PURCHASE IS AUTHORIZED WITHOUT
COMPETITIVE BIDDING.

☐ COMPETITIVE/NON-COMPETITIVE BID WAIVER APPROVED.

Katia Lewin
BUYER

[Signature]
PURCHASING DIRECTOR

Revision Date:

Memo

To: Bob Franceschini
From: Andy Stadtler
CC: Caryn Agostino
Date: 12/17/2012
Re: Genesis Sole Source Justification

Background

Public Safety Emergency 911 Dispatch Centers utilize a specialized software solution to reconcile Emergency Radio Activations from responders in the field. Emergency activations are initiated by pressing a button on the radio when Law Enforcement, Fire or EMS responders require additional assistance even if the radio user is unable to speak.

The software provides information as to the identity of the user, department and job description along with a loud audible tone in the dispatch center when the emergency is activated. We can also provide reports on system usage, diagnostics and alarms with custom email notifications. The additional software application will include Clone Watch. This new software will indicate units which have the same ID number. This is vital for the correct reconciliation of emergency activations and illegal users.

The new system will cluster together Genwatch reporting for the legacy 800 MHz Simulcast system as well as the new P25 equipment. The current solution is cumbersome with several conversions of data on multiple computers to provide the same information. All of the new features will be available for 10 concurrent users.

Justification

Genesis Group is the only company to the best of my knowledge that can provide these features required by our system. (See Vendor Sole Source Letter) We will be purchasing only unique software and services that cannot be provided by another vendor. They have allowed us to reuse our existing workstations, re-task three existing servers, windows operating systems and applications that we will need for the enhanced functionality. They have worked diligently with us to reduce equipment and scope to provide the lowest cost possible which is equal to GSA.