

ACTION REQUESTED/PURPOSE:

- (a) Approve Amendments No. 1 to the solid waste franchise collection contracts with Waste Pro Florida (contracts nos. 5189 & 5190) and Amendments No. 2 with Advanced Waste Disposal Southeast (contracts nos. 6319 & 6320) that provide a two-year term extension to the existing contracts.
- (b) Approve a change to the solid waste collection agreements with Waste Pro Florida that will incorporate the use of 65-gallon carts for residential recycling collection services. This change will require the County to purchase and distribute approximately 52,000 wheeled recycling carts in service areas 3 and 5 and pay Waste Pro an additional \$0.96 per residential unit per year for servicing the recycling carts.
- (c) Approve the award of Project #PB140521, the utilization of the National Intergovernmental Purchasing Alliance (National IPA) contract for the purchase and distribution of 52,000 wheeled recycling carts for Solid Waste Department, from Toter, Inc., at the total price of \$2,584,250.40 (\$2,389,250.40 for carts and \$195,000 for assembly and distribution).
- (d) Approve the transfer of \$2,584,250.00 from the Solid Waste Recycling Reserves to the Solid Waste Recycling FY15 Operating Fund.
- (e) Authorize the Chair to sign the amendments, the accompanying quote from Toter, and the budget transfer form on behalf of the Board of County Commissioners.

FUNDING SOURCE:

For wheeled carts, upon transfer of funds, Solid Waste – SW Recycling Program – Purchase and distribution of approx. 52,000 wheeled recycling carts from Toter, Inc.

WHAT ACTION ACCOMPLISHES:

Amends and extends current agreements for solid waste collection services in four service areas and completes the purchase and distribution of wheeled recycling carts for the County. This action formally implements the direction given by the Board at its September 2, 2014 meeting related to contract extension amendments for solid waste collection services in four of the County’s five franchise areas. The contract extensions are part of the original contracts and are recommended due to good service performance and reliability from these contractors. Residential service upgrades are included for Areas 3 and 5 through the purchase and distribution of wheeled recycling carts. This will complete the distribution of wheeled recycling carts throughout the County by adding Pine Island, North Ft. Myers, Gateway, South Ft. Myers, San Carlos Park and Estero. The total cost of purchase, assembly, distribution, and spare parts for the wheeled recycling carts is \$2,584,250.40. This cost will be covered by a fund transfer from the Solid Waste Recycling reserves to the FY15 Solid Waste Recycling Operating Budget.

MANAGEMENT RECOMMENDATION: Approve the amendments including the purchase of and conversion to wheeled recycling carts for service areas 3 and 5. Approve transfer of funds from reserves.

Departmental Category: Item #25	Meeting Date: 10/7/2014
--	--------------------------------

Agenda:	Requirement/Purpose: (specify) <input type="checkbox"/> Statute <input type="checkbox"/> Ordinance <input checked="" type="checkbox"/> Admin Code AC 4-1 & 4-4 <input type="checkbox"/> Other	Request Initiated Commissioner: All Department: SOLID WASTE Division: No Divisions By: Lindsey Sampson
----------------	---	---

Background:
 On September 2, 2014, the Board of County Commissioners approved a motion for two-year extension amendments for solid waste collection services in four of the county’s five franchise areas, pending the receipt of the final contract amendments. The Solid Waste Department met with Waste Pro Florida and Advanced Waste Disposal Southeast to negotiate the amending conditions for the respective contracts. For the two ‘Advanced Disposal’

11. Required Review:					
<i>Lindsey Sampson</i>	<i>Robert Franceschini</i>	<i>Thelma Davis</i>	<i>Dawn Perry-Lehnert</i>	<i>Peter Winton</i>	<i>Doug Meurer</i>
SOLID WASTE	Purchasing	Budget Analyst	County Attorney	Budget Services	Public Works Director
12. Commission Action:					

contracts, there will be no change in services.

The service area in the northern part of the City of Bonita Springs will be slightly enlarged to encompass the properties that have recently been annexed into that city. For the two 'Waste Pro' areas, the residential service will be upgraded to include the collection of residential recycling material using (county provided/owned) wheeled recycling carts.

In all areas, the Contractors agreed to "freeze" their pricing for residential collection service at FY15 rates. Upon distribution of wheeled recycling carts, Waste Pro will receive an additional \$0.96 per house per year consideration for this service upgrade. Both residential and commercial fees remain competitive compared to other regional fee schedules for all services.

The Procurement Department received a request from Solid Waste to purchase approximately 52,000 wheeled recycling carts from Toter, Inc. via the National IPA contract which has gone through their competitive solicitation process. Toter has provided its most recent quote in accordance with its recent award under the National IPA program. The total cost for the purchase, assembly, distribution, and spare parts for the wheeled carts is \$2,584,250.40. This cost will be covered by a fund transfer from the Solid Waste Recycling reserves to the FY15 Solid Waste Recycling Operating Budget.

Wheeled recycling carts have demonstrated value by increasing the material recycled and reducing the cost for disposal. The Solid Waste Dept. has experience with several different manufacturers of wheeled carts. Field use has shown that the Toter cart has demonstrated superior characteristics of toughness and longevity compared to other manufacturers. Further, the Department advocates the continued use of the Toter product in order to reduce the type and number of spare parts that are required in maintaining the carts. There are already approximately 100,000 Toter carts throughout the County; therefore, it is prudent to keep only one company's spare parts in stock. Finally, it is also noted that Waste Pro (the franchise hauler for Cape Coral) chose Toter to provide over 120,000 carts for residents in the Cape; a decision which Solid Waste believes further demonstrates its opinion of the Toter wheeled carts.

Account String: OB5340640104.505280

Attachments: Approved Agenda Item #11 from September 2, 2014

Amendments No. 1 for Waste Pro Contracts Nos. 5189 and 5190 (draft)

Amendments No. 2 for Advanced Disposal Services Contracts Nos. 6319 and 6320 (draft)

Department Request for Procurement Assistance re/ wheeled carts and

Toter, Inc's. Quote using National IPA Bid

Budget Transfer Form