

**Lee County Board Of County Commissioners
Agenda Item Summary**

Blue Sheet No. 20100168

1. ACTION REQUESTED/PURPOSE:

(1) Approve award of RFP-10-01 Solid Waste and Recycling Collection Services for the Solid Waste Division as follows: Area 1 (Ft. Myers Beach/Bonita Springs) to Veolia Environmental Services for an estimated annual amount of \$5,928,192.00 (Alternate 1 pricing), Area 2 (McGregor Area SW Ft. Myers) to Veolia Environmental Services for an estimated annual amount of \$6,070,030.00 (Alternate 1 pricing), Area 3 (SE Ft. Myers) to Waste Pro of Florida for an estimated annual amount of \$9,324,127.00, Area 4(Lehigh Acres/Alva) to Choice Environmental for an estimated annual amount of \$8,126,415.00, and Area 5 (N Ft. Myers/Pine Island) to Waste Pro of Florida for an estimated annual amount of \$5,506,793.00, each for a contract period of five (5) years with the option of renewal for an additional one or two years with conditions and pricing that are in effect at the time of such term extension(s); OR (2) Consider the Base Pricing Scenario for franchise areas 1 and 2 for an estimated total price of \$5,951,072.00 and \$ 6,094,574.00, respectively; AND (3) Authorize the Chair to sign the five franchise area contracts upon receipt.

2. FUNDING SOURCE:

Will be made available in OB5340440100.503490, Solid Waste Enterprise Fund, SW Operations.

3. WHAT ACTION ACCOMPLISHES:

Provides Lee County with three (3) hauling Contractors that will furnish competitive contract services for the collection and delivery of residential, commercial solid wastes and recycling materials beginning October 1, 2010 (FY10-11).

4. MANAGEMENT RECOMMENDATION: Approve Base Price Scenarios for areas 3, 4, and 5. Approve Alternate 1 pricing scenario for areas 1 and 2.

5. Departmental Category: A8A

6. Meeting Date: 3/9/2010

7. Agenda:

Administrative

8. Requirement/Purpose: (specify)

- Statute
- Ordinance
- Admin Code AC-4-4
- Other

9. Request Initiated

Commissioner: All
Department: SOLID WASTE
Division: No Divisions
By: Lindsey Sampson

10. Background:

The Solid Waste Division submitted a request to Contracts Management to obtain proposals for RFP-10-01 Solid Waste and Recycling Collection Services. The expected cost for the services required the use of the formal advertised sealed proposal process.

On the proposal deadline of January 26, 2010, Contracts received seven (7) proposals. All proposals were considered at the Evaluation Committee meeting held on February 2, 2010. The Selection Committee consisted of the following staff members: Jim Lavender, Director of Public Works as Chairman, Lindsey Sampson, Solid Waste Director, and Bill Newman, Project Manager Solid Waste. The Selection Committee qualified all seven (7) firms, with limited qualifications approved for Choice Environmental to one service area and Advanced Waste Services to two service areas only. Price Proposals were opened from the seven (7) qualified firms on February 2, 2010. On February 16, 2010 the Selection Committee met to review and make recommendation of award for each service area. The Selection Committee recommended the companies to provide the services as stated in the above Motion.

11. Required Review:

<i>Lindsey Sampson</i>	<i>Scott Coovert</i>	<i>Cindy Logan</i>	<i>Jim Lewin</i>	<i>Mike Figueroa</i>	<i>David Harris</i>
SOLID WASTE	County Attorney	Contracts	Budget Analyst	Risk	Budget Services
<i>Jim Lavender</i>					
Public Works Director					

12. Commission Action:

The Alternate No. 1 Price Scenario for franchise areas 1 and 2 will require the County to purchase approximately 33,600 wheeled carts for recycling collection. The Division estimates the cost of such carts to be approximately \$1,411,000.00 and \$739,200.00 will be reimbursed to the County by the contractor during the first two years of the contract. The Division is recommending this alternate because use of 65-gallon wheeled carts has shown increased recycling participation and generation in other communities and the collection cost is less than the base price scenario.

Notice of Intent to Award letters were issued to all Proposers on February 17, 2010.

Attachments: 1. Proposal Tabulation

2. Area 1 - Pricing Template from Veolia Environmental Services
3. Area 2 - Pricing Template from Veolia Environmental Services
4. Area 3 - Pricing Template from Waste Pro of Florida
5. Area 4 - Pricing Template from Choice Environmental
6. Area 5 - Pricing Template from Waste Pro of Florida