PK _ OSAL NO.: P-020095

LEE COUNTY, FLORIDA PROPOSAL PRICE FORM FOR: FOOD CONCESSION SERVICES FOR BOWDITCH POINT PARK ON FORT MYERS BEACH

DATE SUBMITTED: 3 19 02
VENDOR NAME: BRIAN WETZEL
TO: The Board of County Commissioners Lee County Fort Myers, Florida
Having carefully examined the "General Conditions", and the "Detailed Specifications", all of which are contained herein, the Undersigned proposes to furnish the following which meet these specifications:
The undersigned acknowledges receipt of Addenda numbers :
MONTHLY RENT OFFERED: \$_600.00
TOTAL ANNUAL RENT: \$_7200.00
IF APPLICABLE, SPECIFY FIXED PERCENTAGE TO BE PAID ON EACH MONTH'S GROSS RECEIPTS (Less Sales Tax)
TIME REQUIRED TO BEGIN OPERATIONS: 14 CALENDAR DAYS
IT IS CLEARLY UNDERSTOOD THAT LEE COUNTY RESERVES THE RIGHT TO REFUSE ALL OFFERS AS A RESULT OF THIS PROPOSAL.
SUBMITTALS ARE A REQUIREMENT OF THIS PROPOSAL (See Page 13).
Proposers should carefully read all the terms and conditions of the specifications. Any representation of deviation or modification to the proposal may be grounds to reject the proposal.
Are there any modifications to the proposal or specifications?
Yes No
Failure to clearly identify any modifications in the space below or on a separate page may be grounds for the proposer being declared nonresponsive or to have the award of the proposal rescinded by the County.

PR OSAL NO.: P-020095

MODIFICATIONS:

Proposer shall submit his/her proposal on the County's Proposal Price Form, including the firm name and authorized signature. Any blank spaces on the Proposal Price Form, qualifying notes or exceptions, counter offers, lack of required submittals, or signatures, on Lee County's Form may result in the Proposer/Proposal being declared non-responsive by the County.

ANTI- COLLÚSION STATEMENT

THE BELOW SIGNED PROPOSER HAS NOT DIVULGED TO, DISCUSSED OR COMPARED HIS PROPOSAL WITH OTHER PROPOSERS AND HAS NOT COLLUDED WITH ANY OTHER PROPOSER OR PARTIES TO A PROPOSAL WHATSOEVER. NOTE: NO PREMIUMS, REBATES OR GRATUITIES TO ANY EMPLOYEE OR AGENT ARE PERMITTED EITHER WITH, PRIOR TO, OR AFTER ANY DELIVERY OF MATERIALS. ANY SUCH VIOLATION WILL RESULT IN THE CANCELLATION AND/OR RETURN OF MATERIAL (AS APPLICABLE) AND THE REMOVAL FROM THE MASTER BIDDERS LIST.

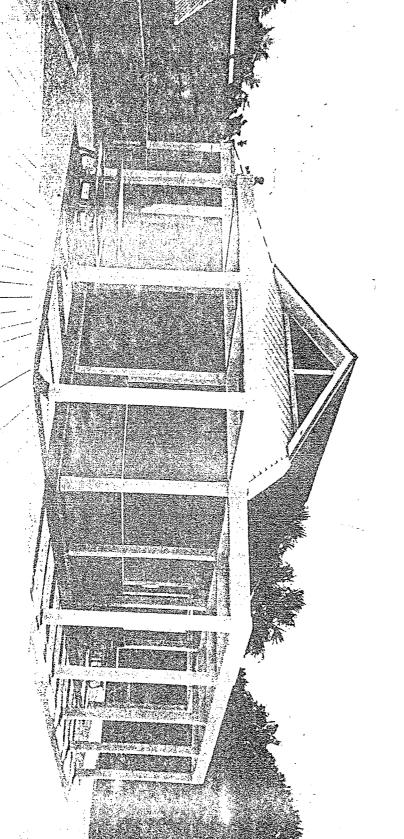
	FIRM NAME FLIPTLOPS
	BY (Printed): BRIAN WETZEL
•	BY (Signature): Bug Web
	TITLE: OWNER/OPERATOR
	FEDERAL ID# OR S.S.#: 5.5.# 207-56-3252
	ADDRESS: 15440 SONOMA DR. APT 201
	FT. MyERS FL. 33908
	PHONE NO.: (941) 437-080Z
	FAX NO.:
CELLULAR PH	ONE/PAGER NO.:
LEE COUNTY OCCUPA	TIONAL LICENSE NO.:
E-MAIL ADDRESS:	WWW. PARROTHEAD 18052@ YAHOO. COM

REVISED: 7/28/00

P. _POSAL NO.: P-020095

LEE COUNTY PURCHASING SERVICES - BIDDERS CHECK LIST

Please check of	Please read carefully and return with your feach of the following items as the necessar 1. The Quote has been signed.	
√	2. The Quote prices offered have been revi	ewed.
	3. The price extensions and totals have been	en checked.
<u> </u>	4. The original (must be manually signed) submitted.	and 2 copies of the quote have been
_	5. Three (3) identical sets of descriptive lit have been submitted under separate cover.	terature, brochures and/or data (if required)
4/4	6. All modifications have been acknowled	ged in the space provided.
NA	7. All addendums issued, if any, have been	acknowledged in the space provided.
NA	8. Erasures or other changes made to the q person signing the quote.	uote document have been initialed by the
NA	9. Bid Bond and/or certified Check, (if requamounts indicated.	quired) have been submitted with the quote in
·	10. Any Delivery information required is in	ncluded.
<u>, </u>	11. The mailing envelope has been address Lee County Purchasing Services P.O. Box 398 or Ft. Myers, FL 33902-0398	Lee County Purchasing 3434 Hancock Bridge Pkwy 3 rd FL
	12. The mailing envelope MUST be sealed Quote Number Opening Date and/or Receiving Date	
<u> </u>	13. The quote will be mailed or delivered i specified opening date and time. (Otherwi	n time to be received no later than the se quote cannot be considered or accepted.)
NA	14. If submitting a "NO BID" please write and check one of the following: Do not offer this product Unable to meet specificati Unable to meet bond or in Other:	Insufficient time to respond. ons (why) surande requirement.
	Company Name and Addr	ess:



BEACHSIDE GRILLE

OVERVIEW

"Flip Flops" will be a family oriented concession and gift shop with an outdoor cafe. (See plan C) Customers can sit and be waited on in our outdoor tropical cafe decorated with paintings, wood carvings, and crafts by local artists (all for sale!), sit at the counter or take the food to the picnic area. We will also offer a variety of foods such as chicken, hot dogs, hamburgers, shrimp and beef kebobs, etc. to be cooked by the customer at one of the grills provided by Lee county.

Our courtious wait staff wil be dressed with tropical flare and make your day at "Flip Flops" one to remember!

Items to be sold: Hamburgers, hot dogs, sandwitches, chips, candy, soft drinks, coffee, breakfast sandwitches, ice cream, charcoal, uncooked food for grilling, sand toys, T-shirts, jewelry, bait, ice, fishing supplies, sunscreen, souveniers, cameras etc..

Items for rent: Beach chairs, kayaks, games: bean bags, horse shoes, etc., fishing poles, rafts, umbrellas.

"Flip Flops" will also promote special functions such as weddings, birthday parties etc.

"Flip Flops" will be a drug free operation and attempt to use only environmentally safe products. No plastic lids, straws, pre packaged condiments.

Tourists and locals alike will make a special effort to come back to "Flip Flops". Convience is key. No more trips back and forth to the car. Tell us what you want! We'll make it happen.

Thank you Brian and Shelley Wetzel Steve and Lesley Goodbread (advisors)

Attachment A

"Flip Flops" will be a profitable endevour for both parties involved, however, to operate to the standards within this proposal some renovations are required.

A. Building needs to be secured to protect against weather and theft. (See plan A.)

B. Plumbing installed for sinks and hot water. (See plan B.)

C. Hot water heater installed.

D. Electrical system upgraded to handle all equipment. (See plan B.)

To accomplish this in a timely manner "Flip Flops" will pay for renovations and is to be reimbursed by Lee county by deducting cost from monthly rent and percentage offered in this proposal until cost is satisfied.

"Flip Flops" will keep daily reciepts with a cash register and a computer will also be used to track inventory, print checks, do payroll, etc. This will allow auditing to be done on short notice.

Hours of operation: In accordance with Lee county parks. 8 - 6 in the winter and 8 - 8 in summer. Note: As soon as bid is accepted all licenses and permits will be secured as soon as possible.

An A.T.V. or a mule supplied by "Flip Flops" may be required to transport rental equipment to and from beach on a daily basis.

Termination of lease:

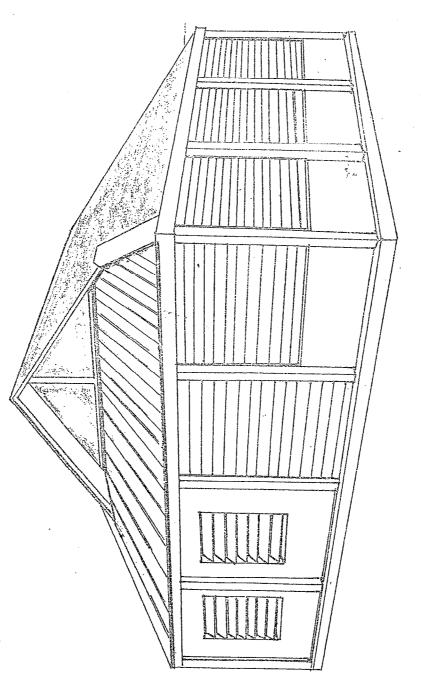
If Lee county terminates lease before renovation costs are reimbursed., Lee county is responible to reimburse "Flip Flops" in the amount outstanding.

Lee county, Florida Proposal Quote form Bowditch Point Park

Submitted by: Brian J. Wetzel Steve and Lesley Goodbread (Advisors)

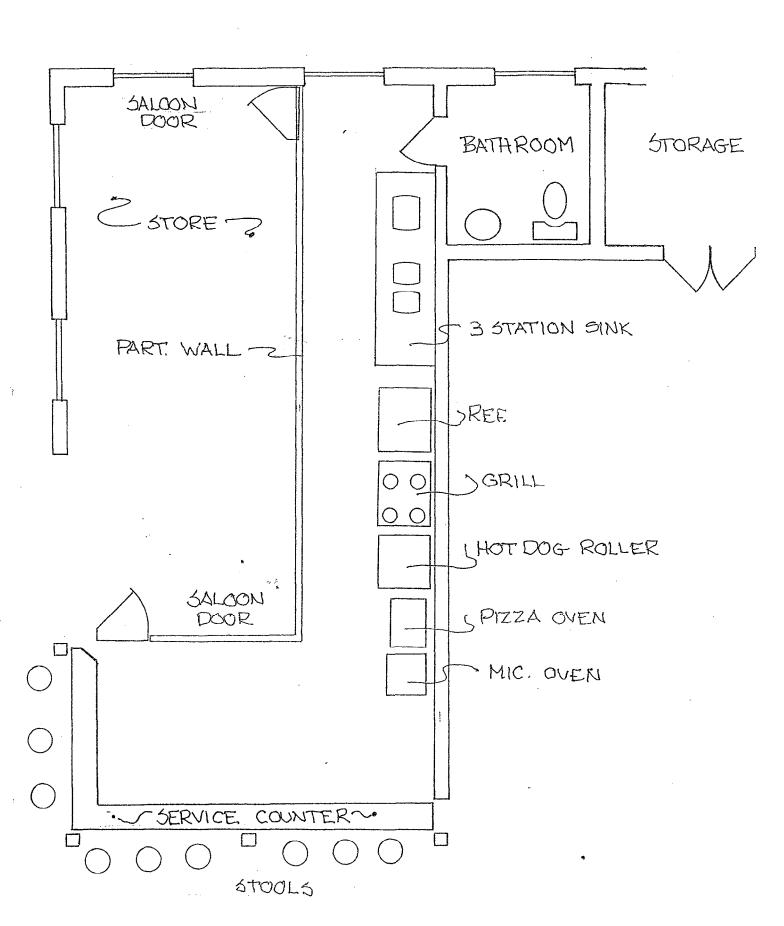
Projected Business Plan For Bowditch Point Concession (as per SBA Business Plan for small service firms)

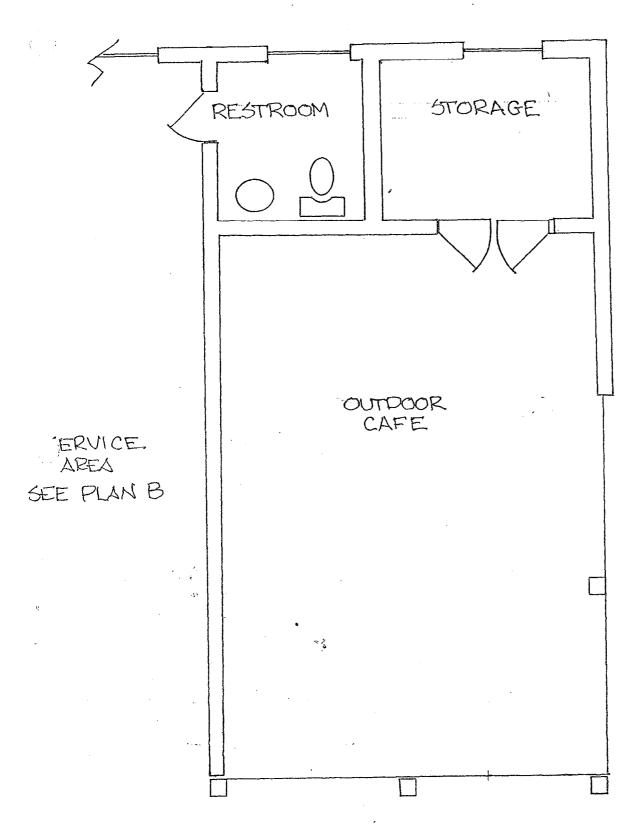
PROJECTED ANNUAL SALES: Off season (June - December) \$175.00 / day	
(214 days)	\$37,450.00
Season (January - May) \$300.00 / day (151 days)	\$45,300.00
TOTAL PROJECTED SALES	\$82,750.00
•	
PROJECTED ANNUAL EXPENSES: Cost of sales 47.51%	\$39,314.00
Operating supplies 1.82%	\$1,506.00
Wages (staff 2 days a week)	\$4,800.00
Repairs/Maintenance .38%	\$314.00
Base rent	\$7,200.00
Projected 5% of gross	\$4,137.00
Insurance.	\$2,105.00
TOTAL AVERAGE MONTHLY RENT IS PROJECTED TO BE	\$944.79



NOTE: SECURED BLDG: SHOWN HERE USING ROLL DOWN DOORS.

PLAN A





PLAN C

AUTO-OWNERS INSURANCE COMPANY TAILORED PROTECTION POLICY PROPOSAL

APPLICANT:

RIAN WETZEL 1440 SONOMA DR #201 FORT MYERS, FL 33908 Phone: (239)437-0802 AGENCY: 12-0209-00 J. WARREN SIMPSON, JR, Agent Brower Insurance Agency Inc. 12811 Kenwood LN Ste. 110

Ft Myers, FL 33907-Phone: (941)278-9000

roposal Effective: 03/15/2002 Rates Effective: 08/18/2001 Entity: Individual

THIS PROPOSAL IS VALID FOR 60 DAYS

NOTICE:

This proposal of coverages and premiums is general in terms and may differ from actual coverage, conditions, insuring agreements and policy premium upon issuance of an actual policy. It is our intent to match proposals with issued policies as closely as possible; however exposures, coverages and policy options can change from the initial proposal which will result in higher or lower premiums.

COMPREHENSIVE GENERAL LIABILITY COVERAGE - INCLUDING CGL PLUS

LIMITS OF INSURANCE

PREMISES & OPERATIONS

General Aggregate - \$ 300,000 Each Occurrence - \$ 300,000

PRODUCTS & COMPLETED OPERATIONS

General Aggregate - \$ 300,000

Each Occurrence - \$ 300,000

PERSONAL AND ADVERTISING INJURY \$ 300,000

FIRE DAMAGE \$ 100,000 Any One Fire MEDICAL EXPENSE \$ 10,000 Any One Person

Premises Aggregate and Products Aggregate limits are automatically reinstated once.

LOCATION # 1: LEE COUNTY PARK

FORT MYERS BEACH, FL 33931-

Territory: 6 - ENTIRE ZIP CODE OR COUNTY

County: LEE

Classification: RESTAURANTS-REFRESHMENT STAND/DRIVE IN W/TRAY (FOR PROFIT); Class Code: 16821 Premium Basis: Gross Sales Exposure: 150,000 PREMISES OPERATIONS PRODUCTS COMPLETED OPS Base Rate 6.570 0.280 1.000 x 1.000 Company Increased Limit (1B). . x 1.920 1.910 Liability Plus. . . . x 1,070 13.497 Final Rate. = 0,535 x 150,000/1,000 x 150.000 150.000 80.00 Premium \$ 2,025.00 General Liability Premium For This Location \$2,105.00 Total General Liability Premium \$2,105.00

TOTAL PROPOSAL PREMIUM

\$2,105.00

AFFIDAVIT OF AUTOMATIC EXEMPTION

I, BRIAN J. WETZEL, certify that I am a sole proprietor or a partner in Fup Flops CAFE
FLIP FLOPS CAFE
Name of company
and as such am automatically exempt by Florida Law, from the provisions of Chapter
440, Florida Statutes (Florida's Workers' Compensation Law).
I further certify that I have no employees working for my company or me.
BRIAN J. WETZEL Type/print name of person who is exempt Social Security No. mo. day yr. Date of Birth 5/89/02 Date signed
NOTARY STATE OF FLORIDA, COUNTY OF LEG
Sworn to and subscribed before me this 2911 day of may, 2002
by Baiai J Wetzel. Personally Known or Produced
Identification Type of Identification Produced Drivers Licens
NOTARY SIGNATURE Commended the state of the
My commission expires LAURENCE COBLENTZ MY COMMISSION # CC 815587 EXPIRES: March 27, 2003

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© ACORD CORPORATION 1993

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Alistate Insurance Company

Policy Number: 9 41 214569 12/14 Policy Effective Date: Jan. 14, 2002 Your Agent: Kathy M Orr (941) 433-3383

COVERAGE FOR VEHICLE # 1

1993 Nissan Hardbody Pck

COVERAGE	LIMITS		DEDUCTIBLE	PREMIUM	
Automobile Liability Insurance		/			
Bodily Injury	\$100,000	each person	Not Applicable	\$53.90	
Property Damage	\$300,000	each occurrence	Alak Amultisaliti	0.4.4 0.5	
Property Damage	\$100,000	each occurrence	Not Applicable	\$41.60	
Personal Injury Protection			\$ 0 .	\$59.80	
Aggregate Total	\$10,000	each person			
Uninsured Motorists Insurance	\$100,000	each person	Not Applicable	\$39.90	
for Bodily Injury	\$300,000	each accident		400.00	
Uninsured Motorists Insurance lim	its of insured vehi	cles may not be stacked			
Automobile Medical Payments	\$5,000	each person	Not Applicable	\$16.60	
Auto Collision Insurance	Actual Cash V	alue	\$500	\$44.00	
Auto Comprehensive Insurance	Actual Cash V	alue	\$50	\$16.80	
Total Premium for 93 Nissan Hard	lbody Pck			\$272.60	

DISCOUNTS Your premium for this vehicle reflects the following discounts: Premier Plus

Dollar amounts of discounts are temporarily not displayed because your policy has been issued for a period of less than 6 months.

RATING INFORMATION

This vehicle is driven over 7,500 miles per year, 0-3 miles to work/school, adult age 41, with no unmarried driver under 25, good driver rate

•

Allstate Insurance Company

Policy Number: 9 41 214569 12/14 Policy Effective Date: Jan. 14, 2002 Your Agent: Kathy M Orr (941) 433-3383



COVERAGE FOR VEHICLE # 2

1995 Ford Escort

COVERAGE	LIMITS		DEDUCTIBLE	PREMIUM	
Automobile Liability Insurance		. •			
 Bodily Injury 	\$100,000	each person	Not Applicable	\$53.90	
	\$300,000	each occurrence			
Property Damage	\$100,000	each occurrence	Not Applicable	\$41.60	
Personal Injury Protection			\$ 0	\$44.00	
Aggregate Total	\$10,000	each person	•		
Uninsured Motorists Insurance	\$100,000	each person	Not Applicable	\$39.90	
for Bodily Injury	\$300,000	each accident			
Uninsured Motorists Insurance lim	its of insured vehi	cles may not be stacked	-		
Automobile Medical Payments	\$5,000	each person Not Applicable		\$12.50	
Auto Collision Insurance	Actual Cash V	alue	\$500	\$52.30	
Auto Comprehensive Insurance	Actual Cash V	alue	\$50	\$20.90	
Total Premium for 95 Ford Escort			•	\$265.10	

DISCOUNTS Your premium for this vehicle reflects the following discounts: Passive Restraint Premier Plus

Dollar amounts of discounts are temporarily not displayed because your policy has been issued for a period of less than 6 months.

RATING INFORMATION

This vehicle is driven over 7,500 miles per year, 0-3 miles to work/school, adult age 42, with no unmarried driver under 25, good driver rate

information as of

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<u> </u>		000	□ \$25,000
AT1 Year Bond	O3 Year B	lond to of 2.85 x enn	usi premium)
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Apent's Name			
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PERSONAL COMMERCIAL Insured: BRIAN WETZEL, FLIP FLOPS CAFE 15440 SONOMA DR, APT # 201 FT MYERS, FL, 33908 239-437-0802	P.O. Box 13549 / Tallahassee, I Premi i	um Finance Agre Agent: Clark & Bell Ir 1832 Victoria Fort Myers, Fi Phone: 239-3	906-9292 / Fax 8: ement naurance Agency Avenue L, 33901 34-4141 / FAX: 239-3			IT RENEWAL O RENEWAL
Policy Number Effective		edule of Policie f Insurance Co & MG/		Type of	Months	Premium
Date				Coverage	Covered	
IN ISSUE 05/29/2002	BURLINGTON INS. CO. / UNIVERS 14310 N. DALE MABRY , SUITE # 3 TAMPA, FL		riters CL		12	773.89
CASH PRICE (Total Premium) - CASH DOWN PAYMENT	= UNPAID BALANCE OF CASH PRICE (If applicable)	= AMOUNT FINANCED The amount of credit provided to you or on your behalf.	+ FINANCE CHARGE The amount this credit cost you, including non- refundable \$20.	TOTAL C PAYMENT: The amoun have paid a all payment scheduled.	S It you will after making	ANNUAL PERCENT- AGE RATE The cost of your credit as a yearly rate.
A 773.89 B 270.89	C 503.07 D 2.10	E 505.17	F 35.13	G	540.3	30 H 41.29
SECURITY: You are giving a securi premiums which may become payab	ole under the policies		YOL	IR PAYMENT	T SCHEDU	LE WILL BE:
LATE CHARGE: If a payment is 5 d be charged a late charge as follows: less than \$10,00 unless this agreem household purposes, then the late of \$1.50 or 5% of the delinquent amount delinquent amount PREPAYMENT: If you pay off early	ent is primarily for personal, tan harge shall not exceed \$10.00. nt, whichever is greater. In VA,	nlly, or In GA and AL - 5% of the	Amount of eac Payment: 180.10	h Numb Paym	ents:	rst Payment is Due Due: 06/28/2002
be entitled to a refund of part of the ladditional information about nonpays before the scheduled date, and prep	finance charge. See the follow! ment, default, any required repa	ng provisions for				le on the same
	FEDERAL TRI	UTH-IN-LENDING DIS				
POWER OF ATTORNEY: The Insulator cancel and give notice of cancella the named insurance companies for ITEMIZATION OF THE AMOUNT F. 1.) Amounts in Block C above will be their agents on your behalf. 2.) Amount in Block D above (if app. MOTICE: (1) This exceptions the last of the companies of the last of t	ation of the Schieduled Policies of nonpayment of premlum. INANCED: be paid to your insurance compa blicable) will be paid to public off	of Insurance to any(les) or ficials.	The undersigner as shown on the the insured. (2) stated effective reporting form, on this agreement.	e contract has All policies lis dates and del or minimum e nt, except as i	Ifies that: (1) been paid ited are or vilvered by historian arned premindicated ur) the down payment by or on behalf of vill be in force on the im. (3) No audit, jum policy is included

NOTICE: (1) This agreement includes and is subject to all of the terms, provisions, covenants, powers and agreements which are contained and appear on the front and REVERSE SIDE OF THIS AGREEMENT. (2) Do not sign this agreement before you read it or if it contains any blank spaces. (3) You are entitled to a completely filled-in copy of this agreement. (4) Under the law, you have the right to pay off in advance the full amount due and under certain conditions to obtain a partial refund of the service charge.

Insured's Signature

IF INSURED IS A CORPORATION, OR PARTNERSHIP, AN AUTHORIZED OFFICER OR GENERAL PARTNER MUST PRINT AND SIGN HIS/HER NAME

coverage: in the Schedule of Policies, (4) The apove agreement is a bona fide and binding contract. (5) The Signatures are genuine. (6) A copy of this agreement has been delivered to the Insured. The undersigned agent further certifies that he is an authorized agent of the Insuring companies and acknowledges that he is not affiliated in any capacity with SEFCO. (7) Upon cancellation of the Scheduled Policies of insurance, the undersigned agrees to remit the full amount of unearned premium, including unearned compassion, up to the unnaid balance of the

unearned commission, up to the unpaid balance of the agreement, upon receipt from the carrier.

Agent's Signature