



AGENDA ITEM REPORT

DATE: October 3, 2017
DEPARTMENT: Procurement Management
REQUESTER: Mary Tucker
TITLE: Award Contracts for Fencing Services for Lee County

I. MOTION REQUESTED

A. Award Request for Proposal No. RFP160553DKR, Fencing Services for Lee County, to the following vendors for new fence installation, fence repair, and gate installation and repair on an as needed basis for a period of one year as approved by the departments' annual adopted budgets: Century Fence Company, Inc.; Smith Fence Co. of Fort Myers, Inc.; Walker Exotic Tree Eradication & Mitigation LLC; Ronald A. Beecroft, Inc.; and Backwoods Clearing & Services Inc.

B. Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.

C. Grant the Director of Procurement Management the authority to negotiate renewals of the contracts, including changes in price, and to execute renewal documents for up to three additional one-year periods, with County Administration approval, as approved in the departments' annual adopted budgets, if doing so is in the best interest of Lee County.

II. ITEM SUMMARY

Awards Request for Proposal No. RFP160553KR, Fencing Services for Lee County, to five vendors for new fence installation, fence repair, and gate installation and repair on an as needed basis for an initial period of one year. Expenditures for these services totaled approximately \$670,591 during Fiscal Year 2015-2016.

III. BACKGROUND AND IMPLICATIONS OF ACTION

A) Board Action and Other History
 Procurement Management obtained proposals for fencing services to fulfill the County's needs. On the Request for Proposal deadline of March 29, 2017, Procurement Management received five submittals. The Evaluation Committee met on June 1, 2017 to review/discuss the submittals and recommends award to all five companies.

Expenditures for these services totaled approximately \$670,591 during Fiscal Year 2015-2016.

B) Policy Issues

C) BoCC Goals

D) Analysis
 Funding for these services is available in the departments' annual adopted budgets.

E) Options

IV. FINANCIAL INFORMATION

A)	Current year dollar amount of item:	See H) below.
B)	Is this item approved in the current budget?	Yes
C)	Is this a revenue or expense item?	Expense
D)	Is this Discretionary or Mandatory?	Discretionary
E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	Yes
F)	Fund: Program: Project: Account Strings:	
G)	Fund Type?	
H)	Comments: Services will be purchased on an as needed basis; funding is available in the departments' annual adopted budgets.	

V. RECOMMENDATION

Approve

VI. TIMING/IMPLEMENTATION**VII. FOLLOW UP****ATTACHMENTS:**

Description	Upload Date	Type
Bid Tab	9/22/2017	Backup Material
Century Fence Company, Inc.	9/22/2017	Contract
Smith Fence Co. of Fort Myers, Inc.	9/22/2017	Contract
Walker Exotic Tree Eradication & Mitigation LLC	9/22/2017	Contract
Ronald A. Beecroft, Inc.	9/22/2017	Contract
Backwoods Clearing & Services Inc.	9/22/2017	Contract
Executed Contract Century Fence	1/18/2018	Contract
Executed Contract Beecroft	1/18/2018	Contract
Executed Contract Smith	1/18/2018	Contract
Executed Contracts	1/18/2018	Contract

REVIEWERS:

Department	Reviewer	Action	Date
Procurement Management	Tucker, Mary	Approved	9/22/2017 - 7:42 AM
Budget Services	Henkel, Anne	Approved	9/25/2017 - 12:41 PM
Budget Services	Winton, Peter	Approved	9/25/2017 - 7:10 AM
County Attorney	Lira, Louis C.	Approved	9/25/2017 - 4:01 PM
County Manager	Brady, Christine	Approved	9/26/2017 - 8:59 AM