

Department of Management Services

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WSCA Data Communications Products & Services 14-1943220000-WSCA-14-ACS

Effective Period

09/09/2014 through 05/31/2019

Contract Type

Alternate Contract Source

Contract Information

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- [Contractors](#)
- [How to Use this Contract](#)
- [Frequently Asked Questions](#)

Contract Documents

[Adtran Participating Addenda](#) (1.65 MB)
[Adtran Master Agreement](#) (1.08 MB)
[Aruba Networks Participating Addenda](#) (1.66 MB)
[Aruba Networks Master Agreement](#) (1.39 MB)
[Brocade Participating Addenda](#) (1.40 MB)
[Brocade Master Agreement](#) (962.61 KB)
[Cisco Participating Addenda](#) (1.50 MB)
[Cisco Master Agreement](#) (2.85 MB)
[Extreme Participating Addenda](#) (1.78 MB)
[Extreme Master Agreement](#) (998.67 KB)
[Juniper Participating Addenda](#) (1.62 MB)
[Juniper Master Agreement](#) (399.85 KB)
[ShoreTel Participating Addenda](#) (1.33 MB)
[ShoreTel Master Agreement](#) (1.76 MB)
[Amendments and Memorandums](#)

Contract Administration

- [Stacey Lynn](#)
- (850) 921-9231
- stacey.lynn@dms.myflorida.com

Commodity Codes

UNSPSC-43220000

Description

This alternate contract source includes the purchase or leasing (as permitted by state and local requirements) of Data Communications equipment, peripherals and related services not currently available on state term contracts.

Benefits

- This contract is available only for products not on state term contracts
- WSCA participating addendums are entered on behalf of governmental entities in Florida for Brocade, Dlink and Extreme.

Document reader download link

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Juniper Networks (US) Inc.

CBE Code	Florida Climate Friendly Preferred Products	Recycled Products	Utilizes Authorized Resellers	Coverage Area
A - Non-Minority	No	No	Yes	Statewide

Ordering Information:

Name: Roxanne Bieniek

Title: Manager, State and Local Government and Education

Street Address: 1194 North Mathilda Ave Sunnyvale CA

E-mail Address: rbieniek@juniper.net

Phone Number(s): (978) 590-0636

Federal ID Number: 77-0559888

Contract Administrator:

Name: Roxanne Bieniek

Title: Manager, State and Local Government and Education

Street Address: 1194 North Mathilda Ave Sunnyvale CA

E-mail Address: rbieniek@juniper.net

Phone Number(s): (978) 590-0636

[Authorized Resellers](#) ( 49.08 KB)

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-  [MS Excel Viewer](#)

Franceschini, Robert

From: Franceschini, Robert
Sent: Monday, October 6, 2014 12:37 PM
To: Chapman, Colleen; Berens, Mike; Herman, Mary Ellen; Mason, Jed R.; Dey, Donny; Webster, Eileen; Westberry, Bruce; Cloutier, Peter
Cc: Ciccarelli, Kathryn; Khan, Diana; Hofschneider, Amy
Subject: FW: purchase of Juniper Network Equipment...

10/6

All...

Good afternoon.

Please see the response below from Mark @ Express regarding the way forward with the Juniper purchases.

Please let us know if this will work for you and we will set things up on-line as appropriate.

Please also let us know if you expect your annual spend moving forward to be less than \$100K...if so, Board approval will not be necessary.

Thanks.

Bob

Robert D. Franceschini, C.P.M, CPPB
Procurement Director
Division of Procurement Management
P - 239-533-5457
F - 239-485-5460
rfranceschini@leegov.com

From: Mark Schulting [mailto:mschulting@expresssupply.net]
Sent: Friday, October 3, 2014 3:34 PM
To: Franceschini, Robert
Cc: Mark Schulting
Subject: Re: purchase of Juniper Network Equipment...

Robert , here is the current link Juniper just sent it to me. The reseller has tabs across the top after their links open. It's a bit confusing, but we are there.

http://www.dms.myflorida.com/business_operations/state_purchasing/vendor_information/state_contracts_and_agreements/alternate_contract_source/wsca_data_communications_products_services_14_19/contractors/contractors_juniper_networks_us_inc

let me know if you need anything else.

With kind regards,
Mark

Express Supply Inc.
Mark Schulting
407-497-8614

Bosch North American ITS Distributor | ITS Express Hardened Networks
Juniper Enterprise Routing and Security

On Oct 3, 2014, at 12:44 PM, Franceschini, Robert <RFranceschini@leegov.com> wrote:

Mark...

now that the State Contract has expired, what new contract can you offer us for the purchase of Juniper Network Equipment thru Express Supply?

thanks in advance for your help.

Bob

Robert D. Franceschini, C.P.M, CPPB
Procurement Director
Division of Procurement Management
P - 239-533-5457
F - 239-485-5460
rfranceschini@leegov.com

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Under Florida law, email addresses are public records. If you do not want your email address released in response to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

Vendor/Business Name: Juniper Networks (US) Inc

Contact Information

Vendor/Business Name:	Express Supply Inc.
State of FL Vendor number:	205497315-003
Contact:	Mark Schulting
Title:	Vice President
Street Address:	632 Gatlin Ave Orlando, Fl. 32806
Phone Number:	407-497-8614
Toll Free Number:	
Fax Number:	610-862-7334
Mobile:	
Email Address:	mschulting@expressupply.net

Ordering Information

Customers should direct orders to:	Mark Schulting
State of FL Vendor number:	F205497315003
Mailing Address:	632 Gatlin Ave Orlando, Fl. 32806
Phone Number:	407-497-8614
Toll Free Number:	
Fax Number:	610-862-7334
Mobile:	
Email Address:	mschulting@expressupply.net
URL:	www.expressupply.net
Remit Address:	632 Gatlin Ave. Orlando, Fl. 32806

Administrator Review:

Registered in MFMP:	✓
Registered Location as Reseller:	✓
Paid All MFMP Fees:	
Registered in Sunbiz.org:	✓
DMS Convicted/Suspended/ Discriminatory/Complaint Lists:	Not on List
W-9 On File	✓
E-Verify screenshot provided	✓
Approved by DMS for Addition:	Approved
Approved by DMS for Deletion:	