

FORMAL QUOTE NO.: Q-120095

LEE COUNTY, FLORIDA
PROPOSAL QUOTE FORM
FOR
CONTRACT PRINTING

DATE SUBMITTED: March 26, 2012

VENDOR NAME: Strategy Marketing Group, Inc. dba/Panther Printing

TO: The Board of County Commissioners
Lee County
Fort Myers, Florida

Having carefully examined the "General Conditions", and the "Detailed Specifications", all of which are contained herein, the Undersigned proposes to furnish the following which meet these specifications:

NOTE NEW REQUIREMENT: EFFECTIVE 2/1/12 VENDORS WILL NO LONGER BE RECEIVING A POST CARD TO NOTIFY YOU OF PROJECTS ON THE STREET FOR BIDDING/QUOTING. WE WILL CONTINUE TO ADVERTISE IN THE NEWS PRESS RUNNING THE ADS ON FRIDAYS FOR FORMAL PROJECTS. NEW PROJECTS ARE POSTED ON OUR WEB SITE ON FRIDAYS. IT IS THE SOLE RESPONSIBILITY OF THE VENDOR TO CHECK THE LEE COUNTY PROCUREMENT MANAGEMENT WEB SITE FOR ANY PROJECTS. OUR WEB ADDRESS IS WWW.LEE-COUNTY.COM/PROCUREMENTMANAGEMENT CLICK ON PROJECTS AND OPEN TO VIEW THE PROJECTS.

The undersigned acknowledges receipt of Addenda numbers:

Addendum 1 - dated 03/15/2012

Jennifer Nankow
3/26/12

SECTION 1:

TOTAL \$ 48.80

SECTION 2:

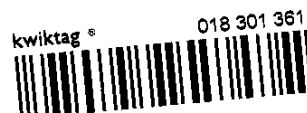
TOTAL \$ 4,318.95

SECTION 3:

TOTAL \$ 4,137.80

GRAND TOTAL: SECTIONS 1, 2 AND 3

TOTAL \$ 8,505.55



SECTION 1: BUSINESS CARDS:

1. INCLUDES TYPESETTING
2. ROYAL SILK PLUS
3. WEIGHT - 80 COVER
4. PACKING - BOX
5. PROOF - REQUIRED

| QUANTITY | DELIVERED PRICE PER BOX OF 100 | DELIVERED PRICE PER BOX OF 500 |
|---|--------------------------------|--------------------------------|
| ONE SIDED, ONE COLOR, 2" X 3 1/2" | \$8.95 | \$12.95 |
| ONE SIDED, MULTICOLOR COLOR, 2" X 3 1/2" | \$9.95 | \$16.95 |

THE COUNTY RESERVES THE RIGHT TO NEGOTIATE FOR ANY OTHER CARDS TO BE PRINTED.

TOTAL \$ 48.80

SECTION 1:

SECTION 2: LETTERHEAD AND ENVELOPES:

A. NATURAL ROYAL RESOURCE WRITING PAPER

1. INCLUDES PRINTING
2. INCLUDES SET-UP
3. ONE COLOR
4. SHRINK WRAP
5. 8 1/2 X 11 LETTERHEAD
6. 24 lbs

| QUANTITY | PRICE |
|----------|----------|
| 500 | \$49.95 |
| 1000 | \$79.95 |
| 2000 | \$99.95 |
| 3000 | \$149.95 |
| 4000 | \$199.95 |
| 5000 | \$239.95 |
| 10,000 | \$339.95 |

B. NATURAL ROYAL RESOURCE WRITING ENVELOPES

1. INCLUDES PRINTING
2. INCLUDES SET-UP
3. ONE COLOR
4. NO. 10/24 LB

| QUANTITY | PRICE |
|----------|----------|
| 500 | \$69.95 |
| 1000 | \$99.95 |
| 2000 | \$199.95 |
| 3000 | \$299.95 |
| 4000 | \$349.95 |
| 5000 | \$389.95 |
| 10,000 | \$699.95 |

C. WHITE WOVE ENVELOPES

1. NO. 10 WINDOW
2. INCLUDES SET-UP
3. ONE COLOR
4. 24 LB WHITE WOVE

| QUANTITY | PRICE |
|----------|----------|
| 500 | \$39.95 |
| 1000 | \$69.95 |
| 2000 | \$89.95 |
| 3000 | \$129.95 |
| 4000 | \$169.95 |
| 5000 | \$199.95 |
| 10,000 | \$349.95 |

THE COUNTY RESERVES THE RIGHT TO NEGOTIATE FOR ANY OTHER PRINTING SERVICES.

SECTION 2:

TOTAL \$ 4,318.95

SECTION 3:

A. BROCHURE
1. 80 LB #3 GRADE FLO (GLOSS OR DULL)

| QUANTITY | DESCRIPTION | PRICE |
|-----------------------|--------------------------|----------|
| 250 | ONE COLOR, SINGLE FOLD | \$66.95 |
| 500 | ONE COLOR, SINGLE FOLD | \$99.95 |
| 1000 | ONE COLOR, SINGLE FOLD | \$179.95 |
| 2000 | ONE COLOR, SINGLE FOLD | \$229.95 |
| 5000 | ONE COLOR, SINGLE FOLD | \$299.95 |
| EACH ADDITIONAL 1,000 | ONE COLOR, SINGLE FOLD | \$29.95 |
| 250 | TWO COLOR, SINGLE FOLD | \$66.95 |
| 500 | TWO COLOR, SINGLE FOLD | \$99.95 |
| 1000 | TWO COLOR, SINGLE FOLD | \$179.95 |
| 2000 | TWO COLOR, SINGLE FOLD | \$269.95 |
| 5000 | TWO COLOR, SINGLE FOLD | \$349.95 |
| EACH ADDITIONAL 1,000 | TWO COLOR, SINGLE FOLD | \$34.95 |
| 250 | THREE COLOR, SINGLE FOLD | \$66.95 |
| 500 | THREE COLOR, SINGLE FOLD | \$99.95 |
| 1000 | THREE COLOR, SINGLE FOLD | \$179.95 |
| 2000 | THREE COLOR, SINGLE FOLD | \$299.95 |
| 5000 | THREE COLOR, SINGLE FOLD | \$399.95 |
| EACH ADDITIONAL 1,000 | THREE COLOR, SINGLE FOLD | \$39.95 |
| 250 | FOUR COLOR, SINGLE FOLD | \$69.95 |

ADDENDUM NO. 1 QUOTE NO. Q-120095

| | | |
|----------------------|-------------------------|----------|
| 500 | FOUR COLOR, SINGLE FOLD | \$99.95 |
| 1000 | FOUR COLOR, SINGLE FOLD | \$179.95 |
| 2000 | FOUR COLOR, SINGLE FOLD | \$319.95 |
| 5000 | FOUR COLOR, SINGLE FOLD | \$429.95 |
| EACH ADDITIONAL 1000 | FOUR COLOR, SINGLE FOLD | \$42.95 |

THE COUNTY RESERVES THE RIGHT TO NEGOTIATE FOR ANY OTHER PRINTING SERVICES.

TOTAL \$ 4,137.80

SECTION 3:

DELIVERY:

STOCK: 3-7 WORKING DAYS
5-14

NON STOCK: _____ WORKING DAYS

FORMAL QUOTE NO.: Q-120095

WILL YOU DELIVER WITH YOUR OWN VEHICLE AS OPPOSED TO COMMON CARRIE?

YES ☒ NO ☐

TO BE STARTED WITHIN 1-5 CALENDAR DAYS AFTER RECEIPT OF AWARD AND PURCHASE ORDER.

Quoters should carefully read all the terms and conditions of the specifications. Any representation of deviation or modification to the quote may be grounds to reject the quote.

Are there any modifications to the quote or specifications:

Yes ☒ No ☐

Failure to clearly identify any modifications in the space below or on a separate page may be grounds for the quoter being declared nonresponsive or to have the award of the quote rescinded by the County.

MODIFICATIONS: Addendum 1 - dated 03/15/2012

Quoter shall submit his/her quote on the County's Proposal Quote Form, including the firm name and authorized signature. Any blank spaces on the Proposal Quote Form, qualifying notes or exceptions, counter offers, lack of required submittals, or signatures, on County's Form may result in the Quoter/Quote being declared non-responsive by the County.

Is your firm interested in being considered for the Local Vendor Preference?

Yes ☒ No ☐

If yes, then read the paragraph entitled "Local Vendor Preference" included in these specifications. Also complete the Local Vendor Preference Questionnaire and return with your quotation.

ANTI-COLLUSION STATEMENT

THE BELOW SIGNED QUOTER HAS NOT DIVULGED TO, DISCUSSED OR COMPARED HIS QUOTE WITH OTHER QUOTERS AND HAS NOT COLLUDED WITH ANY OTHER QUOTER OR PARTIES TO A QUOTE WHATSOEVER. NOTE: NO PREMIUMS, REBATES OR GRATUITIES TO ANY EMPLOYEE OR AGENT ARE PERMITTED EITHER WITH, PRIOR TO, OR AFTER ANY DELIVERY OF MATERIALS. ANY SUCH VIOLATION WILL RESULT IN THE CANCELLATION AND/OR RETURN OF MATERIAL (AS APPLICABLE) AND THE REMOVAL FROM THE MASTER BIDDERS LIST.

FIRM NAME Strategy Marketing Group, Inc.
dba/ Panther Printing

BY (Printed): Jennifer Lynn Namour

BY (Signature): Jennifer Lynn Namour

TITLE: President / Owner

FEDERAL ID # OR S.S. # 26-4136891

ADDRESS: 11580 Marshwood Lane

Fort Myers, FL 33908

PHONE NO.: 239-936-5050

239-936-1075

FAX NO.:

239-878-9285

CELLULAR PHONE/PAGER NO.:

002-097-880

DUNS #:

1002692

LEE COUNTY LOCAL BUSINESS TAX ACCOUNT NUMBER:

info@pantherprinting.net

E-MAIL ADDRESS:

REVISED: 5/3/11

FORMAL QUOTE NO.: Q-120095

AFFIDAVIT CERTIFICATION
IMMIGRATION LAWS

SOLICITATION NO.: Q-120095 PROJECT NAME: Contract Printing

LEE COUNTY WILL NOT INTENTIONALLY AWARD COUNTY CONTRACTS TO ANY CONTRACTOR WHO KNOWINGLY EMPLOYS UNAUTHORIZED ALIEN WORKERS, CONSTITUTING A VIOLATION OF THE EMPLOYMENT PROVISIONS CONTAINED IN 8 U.S.C. SECTION 1324 a(e) (SECTION 274A(e) OF THE IMMIGRATION AND NATIONALITY ACT ("INA").

LEE COUNTY MAY CONSIDER THE EMPLOYMENT BY ANY CONTRACTOR OF UNAUTHORIZED ALIENS A VIOLATION OF SECTION 274A (e) OF THE INA. SUCH VIOLATION BY THE RECIPIENT OF THE EMPLOYMENT PROVISIONS CONTAINED IN SECTION 274A (e) OF THE INA SHALL BE GROUNDS FOR UNILATERAL CANCELLATION OF THE CONTRACT BY LEE COUNTY.

BIDDER ATTESTS THAT THEY ARE FULLY COMPLIANT WITH ALL APPLICABLE IMMIGRATION LAWS (SPECIFICALLY TO THE 1986 IMMIGRATION ACT AND SUBSEQUENT AMENDMENTS).

Strategy Marketing Group, Inc.

Company Name: dba/ Panther Printing

Jennifer Namour Pres. 3/27/12
Signature Title Date

STATE OF Florida
COUNTY OF Lee

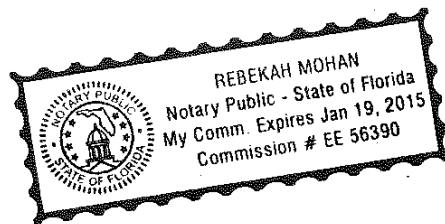
The foregoing instrument was signed and acknowledged before me this 27th day of March, 2012, by Jennifer A. Namour who has produced

(Print or Type Name)
FD-1560-432-66-672-0 as identification.
(Type of Identification and Number)

[Signature]
Notary Public Signature

Rebekah Mohan
Printed Name of Notary Public

56390 Jan 19, 2015
Notary Commission Number/Expiration



The signee of this Affidavit guarantees, as evidenced by the sworn affidavit required herein, the truth and accuracy of this affidavit to interrogatories hereinafter made. **LEE COUNTY RESERVES THE RIGHT TO REQUEST SUPPORTING DOCUMENTATION, AS EVIDENCE OF SERVICES PROVIDED, AT ANY TIME.**

ATTACHMENT A

**LOCAL VENDOR PREFERENCE QUESTIONNAIRE
(LEE COUNTY ORDINANCE NO. 08-26)**

Instructions: Please complete either Part A or B whichever is applicable to your firm

PART A: VENDOR'S PRINCIPAL PLACE OF BUSINESS IS LOCATED WITHIN LEE/COLLIER COUNTY (Only complete Part A if your principal place of business is located within the boundaries of Lee/Collier County)

1. **What is the physical location of your principal place of business that is located within the boundaries of Lee/Collier County, Florida?**

11580 Marshwood Lane

Fort Myers, FL 33908

2. **What is the size of this facility (i.e. sales area size, warehouse, storage yard, etc.)**

2-1/2 Acre Production Site, Located in South Fort Myers

20,000 s.f. of Production

PART B: VENDOR'S PRINCIPAL PLACE OF BUSINESS IS NOT LOCATED WITHIN LEE/COLLIER COUNTY OR DOES NOT HAVE A PHYSICAL LOCATION WITHIN LEE/COLLIER COUNTY (Please complete this section.)

1. **How many employees are available to service this contract?** 24
Employees

2. **Describe the types, amount and location of equipment you have available to service this contract.**

Heidelberg, Mitsubishi, and AB Dick Presses

1-Color, 2-Color, 5-Color, and 6-Color Presses

Complete Digital Pre-Press, Complete Bindery & Mailing

LOCAL VENDOR PREFERENCE QUESTIONNAIRE CONTINUED

3. Describe the types, amount and location of material stock that you have available to service this contract.

Panther Printing carries a complete line of gloss-coated

and matte coated and uncoated material stock.

Anything not stocked on our floor is readily available

4. Have you provided goods or services to Lee County on a regular basis for the preceding, consecutive three years?

Yes x

No

If yes, please provide your contractual history with Lee County for the past three, consecutive years. Attach additional pages if necessary.

Panther Printing has provided a variety of printing, publishing,

graphic design, finishing, mailing, and other services to a

variety of businesses throughout all of Lee County.

Panther Printing has done work for Lee County Sheriff's Dept,

the City of Fort Myers, and other public entities as well.

LEE COUNTY PROCUREMENT MANAGEMENT - BIDDERS CHECK LIST

IMPORTANT: Please read carefully and return with your bid proposal.
Please check off each of the following items as the necessary action is completed:

- ☒ 1. The Quote has been signed.
- ☒ 2. The Quote prices offered have been reviewed.
- ☒ 3. The price extensions and totals have been checked.
- ☒ 4. The original (must be manually signed) and 1 additional copy of the quote has been submitted.
- ☒ 5. Two (2) identical sets of descriptive literature, brochures and/or data (if required) have been submitted under separate cover.
- ☒ 6. All modifications have been acknowledged in the space provided.
- ☒ 7. All addendums issued, if any, have been acknowledged in the space provided.
- ☒ 8. Erasures or other changes made to the quote document have been initialed by the person signing the quote.
- ☒ 9. Bid Bond and/or certified Check, (if required) have been submitted with the quote in amounts indicated.
- ☒ 10. Any Delivery information required is included.
- ☒ 11. Affidavit Certification Immigration Signed and Notarized
- ☒ 12. The mailing envelope has been addressed to:

| | |
|--|--|
| MAILING ADDRESS Lee County Procurement Mgmt. P.O. Box 398 Ft. Myers, FL 33902-0398 | PHYSICAL ADDRESS Lee County Procurement Mgmt. 1825 Hendry St 3 rd Floor Ft. Myers, FL 33901 |
|--|--|
- ☒ 13. The mailing envelope **MUST** be sealed and marked with:
 Quote Number _____
 Opening Date and/or Receiving Date _____
- ☒ 14. The quote will be mailed or delivered in time to be received no later than the specified opening date and time. (Otherwise quote cannot be considered or accepted.)
- ____ 15. If submitting a "NO BID" please write quote number here _____
 and check one of the following:
 _____ Do not offer this product _____ Insufficient time to respond.
 _____ Unable to meet specifications (why)
 _____ Unable to meet bond or insurance requirement.
 Other: _____

Company Name and Address:

Ciccarelli, Kathryn

From: Figueroa, Mike
Sent: Tuesday, April 10, 2012 3:47 PM
To: Ciccarelli, Kathryn
Subject: RE: ins cert Panther Printing

Kathy-

Good to go.

Respectfully,

Mike Figueroa, Risk Manager
Lee County Risk Management
P.O. Box 398
Fort Myers, Florida 33902
mfigueroa@leegov.com

Office (239) 533-2310

Please Note New Fax Number: (888) 242-3233

From: Ciccarelli, Kathryn
Sent: Tuesday, April 10, 2012 11:14 AM
To: Figueroa, Mike
Subject: ins cert Panther Printing

Hi Mike,

This is the last of the insurance certificates for my contract printing quote. Do they comply?
Thank you

Kathy Ciccarelli, CPPB
Procurement Agent
Division of Procurement Management
Phone 239-533-5456
Fax 239-485-5460



Attention Lee County Vendors: Subscribe to the new Lee County Procurement Open Projects RSS feed and never miss out on a bid opportunity again. Get every new open project downloaded to your computer as soon as it's announced. For each open project - quote, bid, competitive negotiation, letter of interest, request for proposal, or request for qualification - you'll receive the project name, solicitation number, pre-bid information, opening information and contact information.

Please note: Florida has a very broad public records law. Most written communications to or from County Employees and officials regarding County business are public records available to the public and media upon request. Your email communication may be subject to public disclosure.

Under Florida law, email addresses are public records. If you do not want your email address released in response to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

Ciccarelli, Kathryn

From:
Sent:
To:
Subject:

Figueroa, Mike
Thursday, April 05, 2012 4:44 PM
Ciccarelli, Kathryn
RE: insurance certificate for Panther Printing

Kathy-

This does not comply with our requirements. The vendor provide a declaration page which shows limits and premiums for only the liability. It is still lacking naming Lee County as a named or additional insured.

Also, where is the WC and auto? This is not listed on the declaration page.

Respectfully,

Mike Figueroa, Risk Manager
Lee County Risk Management
P.O. Box 398
Fort Myers, Florida 33902
mfigueroa@leegov.com

Office (239) 533-2310

Please Note New Fax Number: (888) 242-3233

From: Ciccarelli, Kathryn
Sent: Thursday, April 05, 2012 3:52 PM
To: Figueroa, Mike
Subject: insurance certificate for Panther Printing

Hi Mike,

They are on our new printing contract do they comply?
Thank you

Kathy Ciccarelli, CPPB
Procurement Agent
Division of Procurement Management
Phone 239-533-5456
Fax 239-485-5460



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First Community Insurance Company
St. Petersburg, Florida 33733
800-627-0000

3000 00000 BBOP

RENEWAL DECLARATIONS
Business Owners Policy

BBOP99.001 1007 1007
00-0047915
2/17/12

DECLARATIONS PAGE

Date of Issue
2/17/12

Page 1 of 3

| Policy Number |
|--------------------|
| 09 0004981540 7 02 |

| Policy Period | Term | Inception Date | Agent | Agent's Phone |
|---|--------|------------------|------------|---------------|
| From: 2/26/12 To: 2/26/13 12:01 Standard Time | 12 mos | 2/26/10 12:01 AM | 00-0047915 | (239)992-9711 |

Agent (239)992-9711
RIDER INSURANCE GROUP INC
9180 ESTERO PARK COMMONS BLVD
STE 9
ESTERO FL 33928

PANTHER PRINTING
STRATEGY MARKETING GROUP INC DBA
11580 MARSHWOOD LN
FORT MYERS FL 33908-3206

In return for the payment of the premium, and subject to all the terms of this policy, we agree with you to provide the insurance as stated in this policy.

Policy Limits (Coverage provided only where limits are indicated)

General Liability

| | |
|--|---------------------------------|
| General Aggregate Limit (Other Than Products-Completed Operations) | \$4,000,000 |
| Products-Completed Operations Aggregate Limit | \$2,000,000 |
| Personal And Advertising Injury Limit | INCLUDED |
| Each Occurrence Limit | \$2,000,000 |
| Fire Damage Limit | \$100,000 PER OCCURRENCE |
| Medical Expenses Limit | \$5,000 PER PERSON |
| Accounts Receivable | \$25,000 |
| Employee Dishonesty | \$10,000 PER OCCURRENCE |
| Electronic Media and Records | \$10,000 |
| Fine Arts | \$10,000 |
| Money & Securities | \$10,000 Inside/\$2,500 Outside |
| Valuable Papers and Records | \$25,000 |

*Except for Fire Legal Liability, each paid claim for the above coverages reduces the amount of insurance we provide during the applicable annual period. Please refer to Paragraph D.4 of the Businessowners Liability Coverage Form.

This policy contains a separate deductible for hurricane losses, which may result in high out-of-pocket expenses to you.

Premium

Annual Premium

\$5,304.00

*See Assessment Detail Notice

EMPATF

\$4.00

FCS

\$5.00

Managing General Agent Fee

\$25.00

Total Assessment Fees

\$122.00

Terrorism Premium (Certified Acts) \$5.
Grand Total

2/26/12

Date

Deborah S Brcka

Countersigned by Authorized Representative

Copies Sent To: As Indicated On Back Of The Property Coverage Page



Company

BBOP99.001 1007 1007
00-0047915

09 0004981540 7 02

Description of Business

Form of Business: ☐ Individual ☐ Joint Venture ☐ Partnership ☒ Organization (Other than Partnership or Joint Venture)
Business Description: PRINT SHOP

Forms and Endorsements

BBOP99.369 0909
BP 10 04 0498
BBOP09.105 0610
BBOP99.398 0610
BO 176 0187
BBOP09.345 0707

BP 04 03 0187
BBOP99.106 1102
BBOP99.188 0608
BGL09.00A 0200
BBOP99.304 0799
BXXX99.206 1207

BP 00 06 0689
BP 04 17 0689
BBOP99.115 0903
BBOP09.344 0607
BP 04 05 0689

BBOP99.104 0608
BGL99.300 0597
BGL99.306 0596
BP 00 02 0689
BP 05 15 0108

BBOP09.114 0997
IL 02 55 0702
BBOP99.117 0903
BBOP99.303 0596
BP 05 23 0108

Ciccarelli, Kathryn

From: Ciccarelli, Kathryn
Sent: Wednesday, March 28, 2012 5:10 PM
To: 'info@pantherprinting.net'; 'John Parrilla'; 'swiftprint@gmail.com'
Subject: insurance certificate and recycled paper content
Attachments: Standard Insurance Requirement.docx; Insurance Certificate Example.pdf

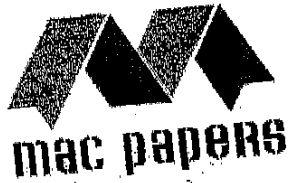
I have received your bid for Q-120095 Contract Printing. I need the recycled paper content and your insurance certificate. They were not in the bid package. Please return them to me by 4:00 p.m. April 7, 2012. The sooner you can get it to me the better as this still has to go to the Board for approval.
Thank you

Kathy Ciccarelli, CPPB
Procurement Agent
Division of Procurement Management
Phone 239-533-5456
Fax 239-485-5460



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Panther Printing



Effective February 1, 2012

N royal resource papers

| Features | Benefits |
|---|--|
| 9 earth tone colors plus 2 whites | Exceptional print performance and dependability |
| 3 finishes including smooth, vellum and bark | Wide range of finishes to add variety to your final project |
| 12 x 18 in 80lb Text and 18 x 12 in 80lb Cover now available in Brilliant White and Natural | Most popular sheet size for all digital presses including newest generation |
| Entire offering is FSC® Certified | Meets the mark of responsible forestry |
| Entire offering is Green Seal™ Certified | All colors in ROYAL RESOURCE® Papers are made with a minimum 30% post consumer fiber and meet federal procurement guidelines. All mill processes, including packaging are environmentally preferable |
| Manufactured acid free with archival properties | Permanence |
| Laser & Ink Jet Guaranteed | ROYAL RESOURCE® Papers are guaranteed in laser, ink jet, color printer and high speed copier applications |
| Matching Envelopes available thru envelope converters | An impressive range of styles and colors complete any communication package |



N royal resource papers

| Finish | Basis | Size | Item # | M wt | Product Type | Shts/ Ctn | Ctns/ Pallet |
|--------|-------|------|--------|------|--------------|-----------|--------------|
|--------|-------|------|--------|------|--------------|-----------|--------------|

Bamboo FSC®

FSC-Mixed Sources, 80% Minimum Post-Consumer Recycled Fibers

| | | | | | | | |
|--------|-----|--------|-------|-------|-------|-------|----|
| Bark | 80C | 26x40 | 78131 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 78130 | 248 | Sheet | 500 | 18 |
| Vellum | 80T | 23x35 | 73710 | 136 | Sheet | 1,000 | 16 |
| | 80T | 25x38 | 73711 | 160 | Sheet | 1,000 | 16 |
| | 80C | 8.5x11 | 78200 | 28.76 | Sheet | 2,000 | 32 |
| | 80C | 26x40 | 78203 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 78201 | 248 | Sheet | 500 | 18 |

Brilliant White (98 Brightness) FSC®

FSC-Mixed Sources

| | | | | | | | |
|--------|------|--------|-------|-------|-------|-------|----|
| Smooth | 24W | 8.5x11 | 78021 | 12 | Sheet | 5,000 | 32 |
| | 24W | 35x23 | 78022 | 103 | Sheet | 1,500 | 14 |
| | 70T | 23x35 | 78032 | 119 | Sheet | 1,000 | 20 |
| | 70T | 25x38 | 78033 | 140 | Sheet | 1,000 | 18 |
| | 80T | 12x18 | 78048 | 36.36 | Sheet | 1,000 | 30 |
| | 80T | 23x35 | 78044 | 136 | Sheet | 1,000 | 16 |
| | 80T | 25x38 | 78045 | 160 | Sheet | 1,000 | 16 |
| | 100T | 23x35 | 78054 | 169 | Sheet | 500 | 28 |
| | 100T | 25x38 | 78055 | 200 | Sheet | 500 | 28 |
| | 65C | 23x35 | 78174 | 201 | Sheet | 500 | 18 |
| | 65C | 26x40 | 78175 | 260 | Sheet | 500 | 9 |
| | 80C | 8.5x11 | 78061 | 28.76 | Sheet | 2,000 | 40 |
| | 80C | 18x12 | 78087 | 66.46 | Sheet | 500 | 30 |
| | 80C | 26x40 | 78085 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 78064 | 248 | Sheet | 500 | 18 |
| | 100C | 26x40 | 78075 | 400 | Sheet | 250 | 14 |
| | 100C | 35x23 | 78074 | 310 | Sheet | 250 | 28 |
| | 130C | 26x40 | 78085 | 520 | Sheet | 250 | 12 |

Fawn FSC®

FSC-Mixed Sources, 80% Minimum Post-Consumer Recycled Fibers

| | | | | | | | |
|--------|-----|--------|-------|-------|-------|-------|----|
| Bark | 80C | 26x40 | 78161 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 78160 | 248 | Sheet | 500 | 18 |
| Vellum | 80T | 23x35 | 73030 | 136 | Sheet | 1,000 | 16 |
| | 80T | 25x38 | 73031 | 160 | Sheet | 1,000 | 16 |
| | 80C | 8.5x11 | 78500 | 28.76 | Sheet | 2,000 | 32 |
| | 80C | 26x40 | 78502 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 78501 | 248 | Sheet | 500 | 18 |

→ Quick Ship: Items ordered by 5:30 p.m. EST will ship via second day air the same day. Maximum Quick Ship items including CLASSIC CREST Label stock in 1/2 cartons = \$45.00; 3/4 cartons = \$225.00 and 5/8 cartons = \$375.00 (\$50 surcharge to ship to Canada.) Delivery will be within business hours, the second business day in most markets. Neenah Paper will not be responsible for unforeseen transportation delays outside our control.

Key: D-Diagonal Watermark C4-Cover Plus RR-Red Ruled DC-Display Cover DTC-Double Thick Cover
 PE-Plain Edge DE-Deckle Edge SP-Solid Packed WS-Web Strength SRR-Solid Bristol PBR-Plated Bristol
 *Unwatermarked A-A4 International size is 210mm x 297mm □Bored Paper



N

royal resource papers

| Finish | Basis | Size | Item # | M wt | Product Type | Shts/ Ctn | Ctns/ Pallet |
|--------|-------|------|--------|------|--------------|-----------|--------------|
|--------|-------|------|--------|------|--------------|-----------|--------------|

Fresh Leaf® fsc®

FSC-Mixed Sources, 30% Minimum Post-Consumer Recycled Fibers

| | | | | | | | |
|--------|-----|--------|-------|-------|-------|-------|----|
| Bark | 80C | 26x40 | 78141 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 78140 | 248 | Sheet | 500 | 18 |
| Vellum | 80T | 23x35 | 73600 | 136 | Sheet | 1,000 | 16 |
| | 80T | 25x38 | 73601 | 160 | Sheet | 1,000 | 16 |
| | 80C | 8.5x11 | 78300 | 28.76 | Sheet | 2,000 | 32 |
| | 80C | 26x40 | 78302 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 78301 | 248 | Sheet | 500 | 18 |

Gray® fsc®

FSC-Mixed Sources, 30% Minimum Post-Consumer Recycled Fibers

| | | | | | | | |
|--------|-----|--------|-------|-------|-------|-------|----|
| Bark | 80T | 23x35 | 73050 | 136 | Sheet | 1,000 | 16 |
| | 80T | 25x38 | 73052 | 160 | Sheet | 1,000 | 16 |
| | 80C | 26x40 | 79602 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 79601 | 248 | Sheet | 500 | 18 |
| Smooth | 24W | 8.5x11 | 73144 | 12 | Sheet | 5,000 | 32 |
| | 24W | 35x23 | 73145 | 103 | Sheet | 1,500 | 14 |
| | 70T | 26x38 | 78184 | 140 | Sheet | 1,000 | 18 |
| Vellum | 80T | 23x35 | 73040 | 136 | Sheet | 1,000 | 16 |
| | 80T | 25x38 | 73042 | 160 | Sheet | 1,000 | 16 |
| | 80C | 8.5x11 | 78600 | 28.76 | Sheet | 2,000 | 32 |
| | 80C | 26x40 | 78602 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 78601 | 248 | Sheet | 500 | 18 |

Ivory® fsc®

FSC-Mixed Sources, 30% Minimum Post-Consumer Recycled Fibers

| | | | | | | | |
|--------|-----|--------|-------|-------|-------|-------|----|
| Smooth | 24W | 8.5x11 | 73124 | 12 | Sheet | 5,000 | 32 |
| | 24W | 35x23 | 73125 | 103 | Sheet | 1,500 | 14 |
| | 80T | 23x35 | 73527 | 136 | Sheet | 1,000 | 16 |
| | 80T | 25x38 | 73528 | 160 | Sheet | 1,000 | 16 |
| | 80C | 8.5x11 | 78111 | 28.76 | Sheet | 2,000 | 40 |
| | 80C | 26x40 | 78115 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 78114 | 248 | Sheet | 500 | 18 |

→ Quick Ship items ordered by 8:30 p.m. EST will ship via second day air the same day. Maximum Quick Ship items including CLASSIC QUEST Label stock is 1-2 cartons = \$95.00; 3-4 cartons = \$225.00 and 5-6 cartons = \$350.00.
 (550 surcharge to ship to Canada). Delivery will be within business hours, the second business day in most markets.
 Noamit Paper will not be responsible for unforeseen transportation delays outside our control.

Key D-Digital Watermark Co-Contr Plus BR-Red Filled DC-Duplex Cover UTC-Double Thick Cover
 PE-Pink Edge DE-Deckle Edge SP-Skid Packed WS-Wet Strength SBR-Solid Bristle PBR-Printed Bristle
 *Unwatermarked ▲-A4 Information size is 210mm x 297mm L-Boxed Paper



N royal resource papers

| Finish | Basis | Size | Item # | M wt | Product Type | Shts/ Ctn | Ctns/ Pallet |
|--------|-------|------|--------|------|--------------|-----------|--------------|
|--------|-------|------|--------|------|--------------|-----------|--------------|

Mushroom FSC®

FSC-Mixed Sources, 30% Minimum Post-Consumer Recycled Fibers

| | | | | | | | |
|--------|-----|--------|-------|-------|-------|-------|----|
| Bark | 80T | 23x35 | 73070 | 136 | Sheet | 1,000 | 16 |
| | 80T | 25x38 | 73071 | 160 | Sheet | 1,000 | 16 |
| | 80C | 26x40 | 78121 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 78120 | 248 | Sheet | 500 | 18 |
| Smooth | 24W | 8.5x11 | 73081 | 12 | Sheet | 5,000 | 32 |
| | 24W | 35x23 | 73082 | 103 | Sheet | 1,500 | 14 |
| Vellum | 80T | 23x35 | 73610 | 136 | Sheet | 1,000 | 16 |
| | 80T | 25x38 | 73612 | 160 | Sheet | 2,000 | 32 |
| | 80C | 8.5x11 | 78100 | 28.76 | Sheet | 500 | 9 |
| | 80C | 26x40 | 78102 | 320 | Sheet | 500 | 18 |
| | 80C | 35x23 | 78101 | 248 | Sheet | 500 | 18 |

Natural FSC®

FSC-Mixed Sources, 30% Minimum Post-Consumer Recycled Fibers

| | | | | | | | |
|--------|-----|--------|-------|-------|-------|-------|----|
| Smooth | 24W | 8.5x11 | 73137 | 12 | Sheet | 5,000 | 32 |
| | 24W | 35x23 | 73134 | 103 | Sheet | 1,500 | 14 |
| | 70T | 23x35 | 73201 | 119 | Sheet | 1,000 | 20 |
| | 70T | 25x38 | 73202 | 140 | Sheet | 1,000 | 18 |
| | 80T | 12x18 | 78047 | 36.36 | Sheet | 1,000 | 30 |
| | 80T | 23x36 | 73537 | 136 | Sheet | 1,000 | 16 |
| | 80T | 25x38 | 73538 | 160 | Sheet | 1,000 | 16 |
| | 80C | 8.5x11 | 78091 | 28.76 | Sheet | 2,000 | 40 |
| | 80C | 18x12 | 78068 | 66.46 | Sheet | 500 | 30 |
| | 80C | 26x40 | 78093 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 78092 | 248 | Sheet | 500 | 18 |

Weathered Oak FSC®

FSC-Mixed Sources, 30% Minimum Post-Consumer Recycled Fibers



| | | | | | | | |
|--------|-----|--------|-------|-------|-------|-------|----|
| Bark | 80C | 26x40 | 78151 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 78150 | 248 | Sheet | 500 | 18 |
| Vellum | 80T | 23x35 | 73500 | 136 | Sheet | 1,000 | 16 |
| | 80T | 25x38 | 73501 | 160 | Sheet | 1,000 | 16 |
| | 80C | 8.5x11 | 78400 | 28.76 | Sheet | 2,000 | 32 |
| | 80C | 26x40 | 78402 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 78401 | 248 | Sheet | 500 | 18 |

* Quick Ship items ordered by 5:00 p.m. EST will ship via second day air the same day. Maximum Quick Ship items including CLASSIC CREST Label stock is 1-2 cartons = \$35.00; 3-4 cartons = \$225.00 and 5-6 cartons = \$350.00. (\$50 surcharge to ship to Canada). Delivery will be within business hours, the second business day in most markets. Noonah Paper will not be responsible for unforeseen transportation delays outside our control.












Key D-Diagonal Watermark C-Cover Plus RR-Red Tinted DC-Duplex Cover DTC-Double Thick Cover
 PE-Plain Edge DE-Double Edge SP-Solid Fading WS-Wet Strength SBR-Solid Bristol PBR-Pasted Bristol
 *-Unwatermarked A-A4 Information also in 210mm x 297mm L-Solid Paper



N royal resource papers

| Finish | Basis | Size | Item # | M wt | Product Type | Shts/ Ctn | Ctns/ Pallet |
|--|-------|--------|--------|-------|--------------|--------------|-----------------|
| White 100% PCW (94 Brightness)  rsc®  | | | | | | | |
| FSC-Recycled, 100% Post-Consumer Recycled Fibers | | | | | | | |
| Smooth | 24W | 8.5x11 | 73091 | 12 | Sheet | 5,000 | 32 |
| | 24W | 35x23 | 73092 | 103 | Sheet | 1,500 | 14 |
| | 70T | 23x35 | 73401 | 119 | Sheet | 1,000 | 18 |
| | 70T | 25x38 | 73402 | 140 | Sheet | 1,000 | 18 |
| | 80T | 23x35 | 73510 | 136 | Sheet | 1,000 | 18 |
| | 80T | 25x38 | 73512 | 160 | Sheet | 1,000 | 16 |
| | 80C | 8.5x11 | 78000 | 28.76 | Sheet | 2,000 | 32 |
| | 80C | 26x40 | 78002 | 320 | Sheet | 500 | 9 |
| | 80C | 35x23 | 78001 | 248 | Sheet | 500 | 18 |
| | 100C | 26x40 | 78014 | 400 | Sheet | 250 | 14 |
| | 100C | 35x23 | 78013 | 310 | Sheet | 250 | 30 |

* Quick Ship items ordered by 5:00 p.m. EST will ship via second day air the same day. Maximum Quick Ship items including CLASSIC CREST Labini stock in 1-2 cartons = \$95.00; 3-4 cartons = \$225.00 and 5-6 cartons = \$350.00.
 (\$50 surcharge to ship to Canada.) Delivery will be within business hours, the second business day in most markets.
 Neenah Paper will not be responsible for unforeseen transportation delays outside our control.

Key  Diagonal Watermark  Cover Plus  RR-Ros Ruled  DC-Duplex Cover  DTG-Double Thick Cover
 PE-Plain Edge  DE-Deckle Edge  SP-Shield Packed  WS-Wet Strength  SBR-Solid Bristol  PBR-Painted Bristol
 * -Unwatermarked A-A4 International size is 210mm x 297mm Q-Boxed Paper





To Whom It May Concern:

Here are specifications on Sappi Flo Gloss & Dull. Please let me know if you have any other questions.

10% Post Consumer Waste
FSC Label: FSC Mix Credit
FSC Certificate: BV-COC070510
PEFC Label: 30%PEFC Certified
PEFC Certificate: BVC-PEFCCOC-UC08000067
SFI Label: SFI CoCCredit
SFI Certificate: BV-SFICOC-US07000220
Chlorine Free
Acid Free

Thanks!

Robert E Johnson
xpedx
C: 941-302-1809
F: 901-334-2185
robert.johnson3@ipaper.com

DRUG-FREE WORKPLACE

*This Certifies that **Strategy Marketing Group, Inc. dba/ Panther Printing**, a Florida Corporation is a Drug-Free Workplace and has Drug-Free Policies that are implemented, published, and enforced, as in keeping with the Florida Drug-Free Workplace Program.*

In Witness Whereof, the said Corporation has caused this Certificate to be signed by its duly authorized officer and its Corporate Seal is to be hereunto affixed this 17th day of March, A.D. 2012

Jennifer Nemer

Recycled Content Certificate

This Certifies that **Strategy Marketing Group, Inc. dba/ Panther Printing**, a Florida Corporation, uses products with recycled content as outlined and required by Lee County Contract Printing Quote #Q-120095 specifications.

In Witness Whereof, the said Corporation has caused this Certificate to be signed by its duly authorized officer and its Corporate Seal is to be hereunto affixed this 27th day of March, A.D. 2012

Jennifer Nemer

Guarantee

Guarantee

Strategy Marketing Group, Inc. dba/ Panther Printing

This Certificate hereby Guarantees that Strategy Marketing Group, Inc. dba/Panther Printing, a Florida Corporation, hereby warrants and guarantees Lee County Government, and all entities purchasing under the Formal Quotation for Contract Printing (#Q-120095), that all products produced under the contract bid pricing will be free of material or workmanship defects. In the event that any product is delivered in a defective state, either owing to material, manufacturing, workmanship, or delivery deficiencies, Panther Printing guarantees the prompt replacement of the product.

In Witness Whereof, the said Corporation has caused this Certificate to be signed by its duly authorized officer and its Corporate Seal is to be hereunto affixed this 27th day of March, 2012.

Jennifer Maxwell



CERTIFICATE OF LIABILITY INSURANCE

OP ID: AW

DATE (MM/DD/YYYY)

04/09/12

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Rider Insurance Group, Inc.
9180 Estero Pk Commons Blvd #9
Estero, FL 33928
Jennifer J. Rider

239-992-9711
239-947-8076

CONTACT NAME:
PHONE (A/C, No, Ext):
E-MAIL ADDRESS:
PRODUCER
CUSTOMER ID #: PANTH-1

FAX (A/C, No):

NAIC #

INSURED
Panther Printing
11580 Marshwood Ln
Fort Myers, FL 33908

INSURER(S) AFFORDING COVERAGE
INSURER A: First Community Insurance
INSURER B:
INSURER C:
INSURER D:
INSURER E:
INSURER F:

REVISION NUMBER:

COVERAGES

CERTIFICATE NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | ADDITIONAL SUBROGATION INSURANCE | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS |
|----------|---|----------------------------------|--------------------|-------------------------|-------------------------|---|
| | GENERAL LIABILITY | X | 09 0004981540 7 00 | 02/26/12 | 02/26/13 | EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ INCLUDED GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 |
| | COMMERCIAL GENERAL LIABILITY | | | | | |
| | CLAIMS-MADE | | | | | |
| | OCCUR | | | | | |
| | GEN'L AGGREGATE LIMIT APPLIES PER: | | | | | |
| | POLICY | | | | | |
| | PROJECT | | | | | |
| | LOC | | | | | |
| | AUTOMOBILE LIABILITY | | | | | COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ |
| | ANY AUTO | | | | | |
| | ALL OWNED AUTOS | | | | | |
| | SCHEDULED AUTOS | | | | | |
| | HIRED AUTOS | | | | | |
| | NON-OWNED AUTOS | | | | | |
| | UMBRELLA LIAB | | | | | EACH OCCURRENCE \$ AGGREGATE \$ |
| | EXCESS LIAB | | | | | |
| | OCCUR | | | | | |
| | CLAIMS-MADE | | | | | |
| | DEDUCTIBLE | | | | | |
| | RETENTION \$ | | | | | |
| | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY | | | | | WC STATUTORY LIMITS \$ OTH-ER \$ |
| | ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) | | | | | E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$ |
| | If yes, describe under DESCRIPTION OF OPERATIONS below | | | | | |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

CANCELLATION

CERTIFICATE HOLDER

LEE COUNTY BOARD OF COUNTY COMMISSIONERS
PO BOX 398
FT MYERS, FL 33902

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
Jennifer J. Rider

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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
4/9/2012

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
David Anthony Insurance Agency
120 SW Ocean Blvd

Stuart FL 34994

INSURED
STRATEGY MARKETING GROUP INC
11000 GULF COAST PRINT WAY

FORT MYERS FL 33908-3293

CONTACT NAME: Chris Carlin
PHONE (A/C No. Ext): (866) 998-6155
E-MAIL: ccarlin@FIRMBusinessSolutions.com
FAX (A/C No): (866) 384-4718

INSURER(S) AFFORDING COVERAGE
INSURER A: Depositors Insurance Company NAIC # 42587
INSURER B:
INSURER C:
INSURER D:
INSURER E:
INSURER F:

COVERAGES

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | ADDL SUBR INSR / WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS |
|----------|---|----------------------|--------------------|-------------------------|-------------------------|--------|
| | GENERAL LIABILITY | | | | | |
| | COMMERCIAL GENERAL LIABILITY | | | | | |
| | CLAIMS-MADE <input type="checkbox"/> OCCUR <input type="checkbox"/> | | | | | |
| | GEN'L AGGREGATE LIMIT APPLIES PER: | | | | | |
| | POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> | | | | | |
| A | AUTOMOBILE LIABILITY | | ACPBPAD 5924382213 | 2/22/2012 | 2/22/2013 | |
| | ANY AUTO <input checked="" type="checkbox"/> | | | | | |
| | ALL OWNED AUTOS <input type="checkbox"/> | | | | | |
| | HIRED AUTOS <input checked="" type="checkbox"/> | | | | | |
| | SCHEDULED AUTOS <input type="checkbox"/> | | | | | |
| | NON-OWNED AUTOS <input checked="" type="checkbox"/> | | | | | |
| | UMBRELLA LIAB <input type="checkbox"/> | | | | | |
| | EXCESS LIAB <input type="checkbox"/> | | | | | |
| | DED <input type="checkbox"/> RETENTION \$ <input type="checkbox"/> | | | | | |
| | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY | | | | | |
| | ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) | | | | | |
| | If yes, describe under DESCRIPTION OF OPERATIONS below | | | | | |
| | DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required) | | | | | |

CANCELLATION

CERTIFICATE HOLDER

Lee County Board of County Commissioners
Attn: Procurement Management
P.O. Box 398
Fort Myers, FL 33902

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

David Iannone/CC

ACORD 25 (2010/05)
INS025 (2010/05) 01

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The ACORD name and logo are registered marks of ACORN



CERTIFICATE OF LIABILITY INSURANCE

ANS
R054DATE (MM/DD/YYYY)
04-06-2012

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
PAYCHEX INSURANCE AGENCY INC
210705 P: () - F: (888) 443-6112
PO BOX 33015
SAN ANTONIO TX 78265

CONTACT NAME: _____
PHONE (A/C, No, Ext): _____
E-MAIL ADDRESS: _____
PRODUCER CUSTOMER ID #: _____
FAX (A/C, No): (888) 443-6112

INSURER(S) AFFORDING COVERAGE

NAIC #

INSURER A: Twin City Fire Ins Co

29459

INSURER B:

INSURER C:

INSURER D:

INSURER E:

INSURER F:

REVISION NUMBER:

COVERAGES

CERTIFICATE NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | ADDL SUBR INSR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS |
|----------|--|--------------------|---------------|-------------------------|-------------------------|--|
| | GENERAL LIABILITY | | | | | EACH OCCURRENCE \$ |
| | COMMERCIAL GENERAL LIABILITY | | | | | DAMAGE TO RENTED PREMISES (Ea occurrence) \$ |
| | CLAIMS-MADE <input type="checkbox"/> OCCUR <input type="checkbox"/> | | | | | MED EXP (Any one person) \$ |
| | | | | | | PERSONAL & ADV INJURY \$ |
| | | | | | | GENERAL AGGREGATE \$ |
| | | | | | | PRODUCTS - COMP/OP AGG \$ |
| | GEN'L AGGREGATE LIMIT APPLIES PER: | | | | | |
| | POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> | | | | | COMBINED SINGLE LIMIT (Ea accident) \$ |
| | AUTOMOBILE LIABILITY | | | | | BODILY INJURY (Per person) \$ |
| | ANY AUTO | | | | | BODILY INJURY (Per accident) \$ |
| | ALL OWNED AUTOS | | | | | PROPERTY DAMAGE (Per accident) \$ |
| | SCHEDULED AUTOS | | | | | |
| | HIRED AUTOS | | | | | |
| | NON-OWNED AUTOS | | | | | |
| | UMBRELLA LIAB | | | | | EACH OCCURRENCE \$ |
| | EXCESS LIAB | | | | | AGGREGATE \$ |
| | DEDUCTIBLE | | | | | |
| | RETENTION \$ | | | | | |
| A | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY | | | | | X WC STATUTORY LIMITS OTH-ER |
| | ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) | Y/N | | | | E.L. EACH ACCIDENT \$ 100,000 |
| | If yes, describe under DESCRIPTION OF OPERATIONS below | | | | | E.L. DISEASE - EA EMPLOYEE \$ 100,000 |
| | | | | | | E.L. DISEASE - POLICY LIMIT \$ 500,000 |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

Those usual to the Insured's Operations.

CERTIFICATE HOLDER

LEE COUNTY BOARD OF COUNTY COMMISSIONERS
ATTN: PROCUREMENT MANAGEMENT
PO BOX 398
FORT MYERS, FL 33902

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

© 1988-2009 ACORD CORPORATION. All rights reserved.

383843

Ciccarelli, Kathryn

From: joe@pantherprinting.net
Sent: Thursday, April 12, 2012 3:33 PM
To: Ciccarelli, Kathryn
Subject: RE: Q-120095

Hi Kathy:

Our company, Strategy Marketing Group, Inc dba/ Panther Printing, has served the Lee County community for over 3 consecutive years...and we attested to that on our bid submission.

According to the Florida Department of Corporations, our company has been active since 01/28/09 and has filings for 2009, 2010, 2011, and 2012.

Here is the link to information on the State website:

[http://www.sunbiz.org/scripts/cordet.exe?action=DEFIL&ing_doc_number=P09000008178&ing_came from=NAMFW
D&cor_web_names_seq_number=0000&names_name ind=&names_cor number=&names name seq=&names name
ind=&names comp name=STRATEGYMARKETINGGROUP&names filing type=](http://www.sunbiz.org/scripts/cordet.exe?action=DEFIL&ing_doc_number=P09000008178&ing_came_from=NAMFW&cor_web_names_seq_number=0000&names_name_ind=&names_cor_number=&names_name_seq=&names_name_ind=&names_comp_name=STRATEGYMARKETINGGROUP&names_filing_type=)

and here is the "copy and pasted" information to verify:

4-15-11

Detail by Entity Name

Florida Profit Corporation

STRATEGY MARKETING GROUP, INC.

Filing Information

Document Number P09000008178
FE/EIN Number 264136891
Date Filed 01/27/2009
State FL
Status ACTIVE
Effective Date 01/28/2009

Principal Address

11580 MARSHWOOD LANE
FORT MYERS FL 33908 US

Changed 03/05/2010

Mailing Address

11580 MARSHWOOD LANE
FORT MYERS FL 33908 US

Changed 03/05/2010

Registered Agent Name & Address

NAMOUR, JOSEPH N
11580 MARSHWOOD LANE
FORT MYERS FL 33908 US

Name Changed: 02/16/2011
Address Changed: 03/05/2010

Officer/Director Detail

Name & Address

Title P,VP

NAMOUR, JENNIFER L
18340 CREEK DRIVE
FORT MYERS FL 33908 US

Title S,T

NAMOUR, JOSEPH N
18340 CREEK DRIVE
FORT MYERS FL 33908 US

Annual Reports

Report Year Filed Date

| | |
|------|------------|
| 2010 | 03/05/2010 |
| 2011 | 02/16/2011 |
| 2012 | 02/19/2012 |

Please let me know what needs to be done to correct this.

Thank you,



Joe Namour

Panther Printing
11580 Marshwood Lane
Fort Myers, FL 33908
(239) 936-5050 x.155
www.PantherPrinting.net

From: Ciccarelli, Kathryn [mailto:KCiccarelli@leegov.com]
Sent: Thursday, April 12, 2012 3:15 PM
To: joe@pantherprinting.net
Subject: RE: Q-120095

Hi Joe,

Please reference the local vendor preference language in the attached quote package...you will see that it requires to have 3 consecutive years of service to Lee County; which your firm does not.

However, since this is a pool award; local vendor preference is irrelevant.

Kathy

Kathy Ciccarelli, CPPB
Procurement Agent
Division of Procurement Management
Phone 239-533-5456
Fax 239-485-5460



Attention Lee County Vendors: Subscribe to the new Lee County Procurement Open Projects RSS feed and never miss out on a bid opportunity again. Get every new open project downloaded to your computer as soon as it's announced. For each open project - quote, bid, competitive negotiation, letter of interest, request for proposal, or request for qualification - you'll receive the project name, solicitation number, pre-bid information, opening information and contact information.

From: joe@pantherprinting.net [mailto:joe@pantherprinting.net]
Sent: Thursday, April 12, 2012 2:59 PM
To: Ciccarelli, Kathryn
Subject: RE: Q-120095

Kathy:

Is it correct that, according to the spreadsheet, none of the bidders have "local vendor preference" other than Direct Impressions?

It seems that all of the vendors are local (except for Martin Litho and Pride Enterprises).

Please let me know if this is correct.

Thank you,



Joe Namour
Panther Printing
11580 Marshwood Lane
Fort Myers, FL 33908
(239) 936-5050 x.155
www.PantherPrinting.net

From: Ciccarelli, Kathryn [mailto:KCiccarelli@leegov.com]
Sent: Thursday, April 12, 2012 2:46 PM
To: jreich@minutemanpress.com; bids@pride-enterprises.org.; Steve Delaney; joe@pantherprinting.net; John Parrilla; swiftprint@gmail.com
Cc: Franceschini, Robert; Merricks, Ann; Fenske, Jennifer
Subject: Q-120095

Attached please find the Notice of Intent to award and a tab sheet for Q-120095. I will prepare a blue sheet to send to the Board for approval. Once we have the approval I will let you know.
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Ciccarelli, Kathryn

To:
Cc:
Subject:

joe@pantherprinting.net
Franceschini, Robert
RE: Q-120095

Hi Joe,

Local vendor preference does not apply in this case since we are awarding to all the vendors that qualified. Under your current vendor name you started doing business with us on April 15, 2011.
Thank you

Kathy Ciccarelli, CPPB
Procurement Agent
Division of Procurement Management
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(239) 936-5050 x.155
www.PantherPrinting.net

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Subject: RE: Q-120095

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Is it correct that, according to the spreadsheet, none of the bidders have "local vendor preference" other than Direct Impressions?

It seems that all of the vendors are local (except for Martin Litho and Pride Enterprises).

Ciccarelli, Kathryn

From: Figueroa, Mike
Sent: Thursday, April 05, 2012 4:44 PM
To: Ciccarelli, Kathryn
Subject: RE: insurance certificate for Panther Printing

Kathy-

This does not comply with our requirements. The vendor provide a declaration page which shows limits and premiums for only the liability. It is still lacking naming Lee County as a named or additional insured.

Also, where is the WC and auto? This is not listed on the declaration page.

Respectfully,

Mike Figueroa, Risk Manager
Lee County Risk Management
P.O. Box 398
Fort Myers, Florida 33902
mfigueroa@leegov.com
Office (239) 533-2310
Please Note New Fax Number: (888) 242-3233

From: Ciccarelli, Kathryn
Sent: Thursday, April 05, 2012 3:52 PM
To: Figueroa, Mike
Subject: insurance certificate for Panther Printing

Hi Mike,
They are on our new printing contract do they comply?
Thank you

Kathy Ciccarelli, CPPB
Procurement Agent
Division of Procurement Management
Phone 239-533-5456
Fax 239-485-5460



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Ciccarelli, Kathryn

From: Figueroa, Mike
Sent: Tuesday, April 10, 2012 3:47 PM
To: Ciccarelli, Kathryn
Subject: RE: ins cert Panther Printing

Kathy-

Good to go.

Respectfully,

Mike Figueroa, Risk Manager
Lee County Risk Management
P.O. Box 398
Fort Myers, Florida 33902
mfigueroa@leegov.com

Office (239) 533-2310

Please Note New Fax Number: (888) 242-3233

From: Ciccarelli, Kathryn
Sent: Tuesday, April 10, 2012 11:14 AM
To: Figueroa, Mike
Subject: ins cert Panther Printing

Hi Mike,

This is the last of the insurance certificates for my contract printing quote. Do they comply?
Thank you

Kathy Ciccarelli, CPPB
Procurement Agent
Division of Procurement Management
Phone 239-533-5456
Fax 239-485-5460



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To: jreich@minutemanpress.com; bids@pride-enterprises.org.; Steve Delaney; joe@pantherprinting.net; John Parrilla; swiftprint@gmail.com
Cc: Franceschini, Robert; Merricks, Ann; Fenske, Jennifer
Subject: Q-120095

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Division of Procurement Management
Phone 239-533-5456
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PRINTING | PUBLISHING | MAILING

11580 Marshwood Lane, Fort Myers, FL 33908

Q-120095

DATE 2/27/12 4:44 PM

ATT

Panther
Printing

Vendor # 383843

Sealed Quote

Strategy Marketing Group, Inc
dba Panther Printing

Project No: Q-120095

Contract Printing

Open Date: 3/27/12

Time: 2:30 PM



PRINTING | PUBLISHING | MAILING

11580 Marshwood Lane • Fort Myers, FL 33908

Important
Information
Enclosed

Additional Documents:

Strategy Marketing Group Inc
dba Panther Printing

Project No. 9-120095

Contract Printing

Open Date: 3/27/12 @ 2:30 PM

Contents:

Drug Free Workplace

Recycled Content Certificate

Guarantee

Certificate of Insurance

pantherprinting.net