

**AGENDA ITEM REPORT**

DATE: March 3, 2020
DEPARTMENT: Transportation
REQUESTER: Randy Cerchie
TITLE: Award Contract for Fiber Optic Cable, Parts, and Installation

I. MOTION REQUESTED

A) Award Invitation to Bid No. B190377TJM, Fiber Optic Cable, Parts and Installation – Annual for the purchase and installation of fiber optic cable and parts on an as needed basis, for an initial term of one year for individual projects up to a total amount of \$410,000.00, to the following contractors: Aztek Communications of South Florida, Inc., Intelligent Infrastructure Solutions, LLC, Powercore Communications, Inc. and Precision Contracting Services, Inc.
 B) Authorize the Chair to execute the contract documents on behalf of the Board of County Commissioners.
 C) Grant the County Manager or designee the authority to renew the contracts, for up to three additional one-year periods, and to execute all associated documents, as approved in the departments' annual adopted budgets, if doing so is in the best interest of Lee County, and there are no cost increases associated with the renewals.

II. ITEM SUMMARY

Awards contracts to Aztek Communications of South Florida, Inc., Intelligent Infrastructure Solutions, LLC, Powercore Communications, Inc. and Precision Contracting Services, Inc. to provide installation of fiber optic cable and parts, on an as-needed basis for an initial one-year period for individual projects up to a total of \$410,000.00. This amount encompasses three projects that are forecast to be completed in the first year of the contract in an estimated total of \$310,000.00, plus an additional \$100,000 for unexpected fiber optic cable projects that occur during the year. Total amount spent last fiscal year was \$418,648.42. The contracts can be renewed for up to three additional one-year periods upon agreement of the County and the awarded contractors. Funding is included in the current Capital Improvement budget.

III. BACKGROUND AND IMPLICATIONS OF ACTION**A) Board Action and Other History**

Procurement Management obtained bids for the project known as Invitation to Bid No. B190377TJM, Fiber Optic Cable, Parts and Installation – Annual. On the bid deadline of August 15, 2019, Procurement Management received four submittals. After conducting an analysis of the bid submissions, the determination was made to award to multiple vendors: Aztek Communications of South Florida, Inc., Intelligent Infrastructure Solutions, LLC, Powercore Communications, Inc. and Precision Contracting Services, Inc.

Staff recommends awarding contracts to Aztek Communications of South Florida, Inc., Intelligent Infrastructure Solutions, LLC, Powercore Communications, Inc. and Precision Contracting Services, Inc. for use on an as-needed basis for an initial one-year period for individual projects up to a total amount of \$410,000.00.

The Department of Transportation plans to use this contract for three budgeted projects within the first year of the contract. These projects are:

- Installation of fiber on Lee Boulevard from Gunnery Road to State Road 82 in the estimated amount of \$125,000.
- Installation of fiber on Daniels Parkway/Gunnery Road from Gateway Boulevard to Lee Boulevard in the estimated amount of \$90,000.
- Installation of fiber on Imperial Parkway from Coconut Road to East Terry Street in the estimated amount of \$95,000.

In addition, staff requests Board approval of an additional \$100,000.00 for use on unanticipated projects that are needed under this contract, often as a result of damage to existing infrastructure due to traffic accidents. This amount is in line with the historical yearly spend under the previous contract for fiber optic cable, parts, and installation that was spent on unanticipated projects.

B) Policy Issues**C) BoCC Goals****D) Analysis****E) Options****IV. FINANCIAL INFORMATION**

A)	Current year dollar amount of item:	\$410,000
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B)	Is this item approved in the current budget?	Yes
C)	Is this a revenue or expense item?	Expense
D)	Is this Discretionary or Mandatory?	Discretionary
E)	Will this item impact future budgets? If yes, please include reasons in III(D) above.	No
F)	Fund: Transportation Capital Improvement Program: DOT Capital Projects Project: Advanced Traffic Management System Account Strings: 20675930700	
G)	Fund Type?	Other: Transportation Capital Improvement
H)	Comments:	

V. RECOMMENDATION

Approve

VI. TIMING/IMPLEMENTATION**VII. FOLLOW UP****ATTACHMENTS:**

Description	Upload Date	Type
Proposed Contract - Aztec	2/24/2020	Contract
Proposed Contract - Intelligence Infrastructure	2/24/2020	Contract
Proposed Contract - Powercore Communications	2/6/2020	Contract
Proposed Contract - Precision Contracting	2/24/2020	Contract

REVIEWERS:

Department	Reviewer	Action	Date
Transportation	Turner, Nicole	Approved	2/24/2020 - 8:00 AM
Transportation	Cerchie, Randy	Approved	2/24/2020 - 3:05 PM
Budget Services	Guttery, Angela	Approved	2/24/2020 - 4:05 PM
Budget Services	Winton, Peter	Approved	2/24/2020 - 4:11 PM
County Attorney	Swindle, Amanda	Approved	2/24/2020 - 4:30 PM
County Manager	Harner, David	Approved	2/25/2020 - 3:50 PM