

APPROVED: 7/9/02

JUSTIFICATION FOR SOLE SOURCE AND/OR WAIVER PURCHASE

REQUISITION NUMBER _____

DATE NOVEMBER 1, 2012

DEPARTMENT UTILITIES

BUSINESS UNIT _____

SUGGESTED VENDOR

HARN R/O SYSTEMS, INC.

ITEM DESCRIPTION AND REASON FOR SOLE SOURCE AND/OR WAIVER:
(MAY ALSO BE ATTACHED AS A MEMO)

VITEC 3000 SPECIALTY CHEMICAL (ANTI SCALANT) – THIS IS A PROPRIETARY PRODUCT MANUFACTURED BY AVISTA TECHNOLOGIES, INC. AND HARN R/O IS THEIR EXCLUSIVE DISTRIBUTOR FOR THE REGION OF LEE COUNTY.

TECHNICAL CHARACTERISTICS:

ANTI SCALANT IS A CRITICAL CHEMICAL USED IN MEMBRANE TREATMENT PLANTS TO PREVENT SCALE FORMATION ON THE MEMBRANES. SCALE BUILDUP WILL CAUSE EARLY FAILURE TO THE MEMBRANES.

HARN R/O SUPPLIED THE MEMBRANES INSTALLED AT THE NORTH LEE COUNTY AND PINWOODS WATER TREATMENT PLANTS AND WILL HONOR THE WARRANTY ON THOSE MEMBRANES SUBJECT TO LCU'S USE OF THE VITEC 3000 PRODUCT.

REASON FOR REQUESTING SOLE SOURCE:

() ITEM MUST MATCH EXISTING EQUIPMENT, WHICH IS:

() ITEM IS A REPAIR PART FOR EXISTING EQUIPMENT, WHICH IS:

() ITEM IS TO BE ATTACHED TO EXISTING ITEM, WHICH IS:

(X) TECHNICAL CHARACTERISTICS OF REQUESTED ITEM ARE ESSENTIAL TO OUR NEEDS
BECAUSE:

THIS PRODUCT IS DESIGNED TO INHIBIT SCALING AS IT DISPERSES COLLOIDAL PARTICLES IN THE CELLULOSE ACETATE AND THIN FILM MEMBRANES SEPARATION SYSTEMS.

WHEN DEALING WITH MEMBRANES, THE USE OF A PROPER ANTI SCALANT IS VERY CRITICAL. LCU TESTED THREE DIFFERENT PRODUCTS IN A PILOT STUDY AND VITEC 3000 PROVED TO BE THE MOST EFFECTIVE. IT HAS WORKED VERY WELL AT THE PLANTS AND THERE HAVE BEEN NO PROBLEMS WITH THE MEMBRANES TO DATE.

Revision Date:

() NO OTHER MANUFACTURER OF THIS TYPE OF PRODUCT EXISTS

(X) OTHER MANUFACTURERS OF THIS TYPE OF PRODUCT DO NOT MEET OUR MINIMUM REQUIREMENTS:

MANUFACTURER'S NAME: AMERICAN WATER CHEMICALS – AQUACARE-A

REASON: PRODUCT DID NOT PRODUCE DESIRED RESULTS.

MANUFACTURER'S NAME: NALCO CHEMICAL COMPANY – PERMATREAT

REASON: PRODUCT SCALED UP THE INJECTION POINT.

MANUFACTURER'S NAME: _____

REASON: _____

() OTHER _____

MUST PERFORM PRICE OR COST ANALYSIS OR ATTACH NEGOTIATED PRICE QUOTE FROM VENDOR; LETTER FROM MANUFACTURER STATING SOLE SOURCE.

A) PRICE ANALYSIS PERFORMED

BASED ON:


A REQUEST FOR INTEREST (RFI) WAS PUT OUT BY THE PROCUREMENT DIVISION ON 11-SEP-12 TO SEE IF THERE WERE ANY VENDORS INTERESTED IN BIDDING ON THE ANTI SCALANT PRODUCT THAT LCU USES AT THE TWO REVERSE OSMOSIS TREATMENT PLANTS. THIS WAS RUN FOR 10 DAYS AND NO INTEREST WAS GENERATED.

LCU IS PAYING \$1.69 PER POUND, WHICH IS THE PRICE QUOTED BY HARN BACK IN AUGUST OF 2010.

B) COST ANALYSIS PERFORMED:

BASED ON:

NO COST ANALYSIS PERFORMED.

 11/2/12

SIGNATURE AND TITLE OF REQUESTER

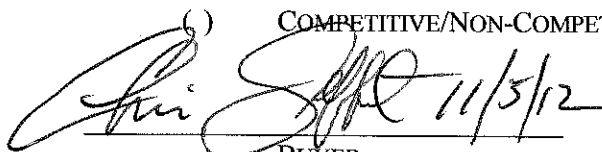
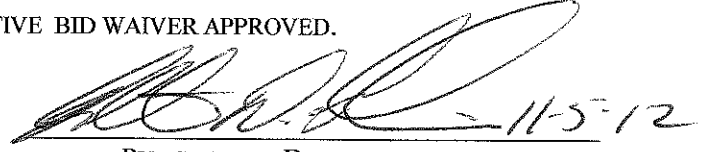
I, _____, AUTHORIZED BUYER,
CONCLUDE THE FOLLOWING:

☒ SOLE SOURCE JUSTIFICATION IS ADEQUATE AND PURCHASE IS AUTHORIZED
WITHOUT COMPETITIVE BIDDING.

☐ SOLE SOURCE JUSTIFICATION IS INADEQUATE AND REQUISITION IS RETURNED
TO DEPARTMENT.

☐ DUE TO TIME RESTRAINTS PURCHASE IS AUTHORIZED WITHOUT COMPETITIVE
BIDDING.

☐ COMPETITIVE/NON-COMPETITIVE BID WAIVER APPROVED.

 11/5/12 _____ BUYER	 11-5-12 _____ PURCHASING DIRECTOR
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