



Lee County  
SOUTHWEST FLORIDA

**INTEROFFICE MEMORANDUM  
FROM  
PUBLIC WORKS  
UTILITIES**

**Date:** November 1, 2012

**TO:** Robert Franceschini  
Procurement Director

**From:** Henry P. Barroso  
Utilities Operations Manager

**SUBJECT: Request for Waiver – Harn R/O Systems, Inc. - Annual Purchase of Anti-Scalant for Utilities**

The Lee County Utilities Division requests that the Procurement Division prepare a Blue Sheet for presentation to the Board of County Commissioners requesting approval of the award of a waiver in favor of the vendor indicated above. This waiver is requested because this vendor is the exclusive distributor of Avista Technologies, Inc. "Vitec<sup>®</sup> 3000" specialty chemical for the region of Lee County.

LCU estimates expenditures of approximately \$350,000 for this commodity on an annual basis.

This action will allow Utilities to purchase the chemical on an as needed basis, in a cost effective, efficient, and timely manner.

The funding source will be: Fund – Lee County Utilities Operations; Program – Water Treatment Plants; Project – Chemicals, Insecticides & Fertilizers.

LCU asks that you request that the Procurement Director be given authority to act on behalf of the Board in the event of renewal of this award for additional periods if in the best interest of Utilities.

Funds are available in account strings: OD5363148700.505240 and OD5361948700.505240.

Attached you will find a copy of the exclusive distributor letter from the product's manufacturer and the completed Sole Source Justification form.