

**Lee County Board Of County Commissioners  
Agenda Item Summary**

**Blue Sheet No. 20051769**

**1. ACTION REQUESTED/PURPOSE:**

Approve award of formal quotation (RFP COV OSS-001) and issuance of a purchase order to Helmut Muller GmbH, the low price proposer, meeting all specification requirements for marine and land shipping services for the Martin stoker equipment in an amount not to exceed \$118,620.00, including an allowance of \$7,000.00 for such items as customs fees, harbor fees, processing fees, security fees, demurrage, etc.

**2. WHAT ACTION ACCOMPLISHES:** Provides the necessary heat exchangers for the Waste To Energy Expansion Project.

**3. MANAGEMENT RECOMMENDATION:** Staff recommends approval of the motion.

**4. Departmental Category:** 8

**C8B**

**5. Meeting Date:** **12-20-2005**

**6. Agenda:**

- Consent
- Administrative
- Appeals
- Public
- Walk-On

**7. Requirement/Purpose: (specify)**

- Statute
- Ordinance
- Admin. Code 4-1
- Other

**8. Request Initiated:**

Commissioner \_\_\_\_\_  
 Department Public Works  
 Division Solid Waste  
 By: **Lindsey J. Sampson**

*Lindsey J. Sampson*

**9. Background:**

Two quotes were received by the County's WTE stoker supplier (Covanta), on behalf of the Solid Waste Division for providing shipping and handling services for the Martin Stoker and Combustion Control Equipment from Hamburg/Bremerhaven, Germany to Ft. Myers, Fl. After review, recommendation was made to award to the low-priced proposer meeting all specification requirements, Helmut Muller GMBH.

Funds are available in account string: 200923 40102.506540

Attachments: Quotations  
 Covanta Comments dated 12/05/05

**10. Review for Scheduling:**

Department Director	Purchasing or Contracts	Human Resources	Other	County Attorney	Budget Services				County Manager/P.W. Director
					Analyst	Risk	Grants	Mgr	
<i>[Signature]</i>	<i>N.H.</i>	<i>N.H.</i>		<i>[Signature]</i>		<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>

**11. Commission Action:**

- Approved
- Deferred
- Denied
- Other

RECEIVED BY  
 COUNTY ADMIN: *[Signature]*  
 12-8-05  
 11:28  
 COUNTY ADMIN  
 FORWARDED TO: *[Signature]*  
 12/8/05  
*[Signature]*

Rec. by CoAtty  
 Date: *12/8/05*  
 Time: *10:40 AM*  
 Forwarded To:  
*12/8/05 [Signature]*  
*11:25 AM*

**Sampson, Lindsey J.**

**From:** Peter Young [pyoung@CovantaEnergy.com]  
**Sent:** Monday, December 05, 2005 1:02 PM  
**To:** Sampson, Lindsey J.  
**Cc:** dcastro@hdrinc.com  
**Subject:** FW: Freight offer for project 150649 Lee County  
**Attachments:** MESSAGE.SFF; MESSAGE.TIF

Lindsey,

Attached is a stoker freight proposal from a second entity Helmut Mueller GmbH. It essentially covers the scope proposed by Alfons Koster and is about \$9K less.

As I mentioned to you this morning, Martin has satisfactory experience with Mueller but Covanta has no experience with Mueller. I understand that we have exclusively used Koster in recent history.

Please approve either proposal so the selected company can proceed immediately in making the necessary arrangements for the special oversized containers required – time is critical according to both bidders. They both stress having a release by mid-December in order to support our schedule.

I also discussed a few things with Mueller this morning and they confirmed that we must empty the containers in the 2 hour period referenced in the proposals. They will sequence and schedule the delivery of each of 18 containers as directed by our GC (avoiding delays in emptying each container).

Peter

**From:** Stephan Kirschner [mailto:skirschner@hmuellerspedition.de]  
**Sent:** Monday, December 05, 2005 2:48 AM  
**To:** Young,Peter  
**Subject:** Freight offer for project 150649 Lee County

Good morning, Mr. Young.

As already advised by phone on friday, we were asked by our customer Martin GmbH to send you our quotation for this project. We sent it friday afternoon by fax, but recognized this morning that it didn't went through.

Attached pls. find again copy of our offer.

M f G / Regards  
Helmut Mueller GmbH, Internat.Spedition  
Berduxstrasse 22  
D - 81245 Muenchen, Germany

ppa. Stephan Kirschner  
Tel. +49-89-839405-34  
Fax +49-89-839405-8834

12/6/2005

**HELMUT MÜLLER GMBH****Internationale Spedition****Berduxstr. 22****81245 München****München, 02.12.2005****Tel. 089/839405-34****Fax 089/839405-8834**

**To: COVANTA Energy Corporation**  
**P.O.Box 2615**  
**Fairfield, NJ, 07004 USA**

**Fax 001+ 973 882-7357 (Phone – 7246)**

**Att. Mr. Peter L. Young**

**CC: Mr. Kaminsky**

**Freight quotation for project 150649 Lee County, Ft. Myers, Florida**

Good morning, Mr. Young.

We got the transport inquiry for this project from our customers Martin GmbH, Munich and we were asked by Mr. Kaminsky / Mr. Groff to send you our freight quotation directly.

We are glad to offer you at following conditions:

Transport volume:	11 x 40' OT	in gauge	
	3 x 40' Flat	oversized	(width 2,90m, height 2,45m)
	2 x 40' Flat	oversized	(width 3,20m, height 2,45m)
	2 x 40' HC/DV		

*10.*

from	FOB Bremerhaven/Hamburg
to	door Ft. Myers, FL 33905
US-\$	111.620,—

incl. oceanfreight, actual BAF/CAF, ISPS, THC, CUC, oncarriage upto door Ft. Myers incl. actual fuel surcharge  
 excl. transport insurance ( we presume that you will cover it by yourselves; can be covered if requested by us),  
 customs clearance, duties (as per expenses)  
 MPF / HMF depending of goods value  
 Homeland Sec. fee \$ 25,— per shipment  
 D/O fee \$ 25,— per B/L

Truck unloading time: 2 hours free, after that \$ 100,—/hour waiting time

Customs clearance: We can organize for clearance, in case you do not have your own broker.  
 In this case we would need an according power of attorney.  
 Customs clearance \$ 150,— per shipment

Terms of payment: to be agreed

We are acting as forwarders for 50 years now and are well experienced in overseas freights.  
 We hope that our offer meets your approval.  
 Please don't hesitate to contact us in case of questions.

Regards

**HELMUT MÜLLER GMBH**  
 Intern. Freight Forwarders

ppa. Stephan Kirschner



**Fax**

**Alfons Köster**



GLOBAL FREIGHT LOGISTICS

An : Covanta Energy Inc.  
Abteilung : CC: Werner Mag  
z.Hd. : Peter Young  
Kopie an : by E-Mail

**Alfons Köster & Co. GmbH**  
**Hammerbrookstraße 5**  
**D-20097 Hamburg**

Von : Wilhelm Wilbrandt  
Seiten : 2  
Datum : 23.11.2005

Telefon: +49 40 284 24 - 290  
Telefax: +49 40 284 24 - 236  
e-mail: W.Wilbrandt@alfons-koester.de  
www.alfons-koester.de

Project Lee County, Florida ( Ft. Myers)

Alfons Köster & Co. GmbH

Freight quotation Project 150649 Lee County, Florida / Oceanfreight and oncarriage up to FOT jobside Lee County.

Dear Peter,  
many thanks for the freight inquiry. Below mentioned quotation has been submitted to Martin GmbH as per their request on November 11th.

As per attached loading list there will be planned

for transport in February:

11/40' ot Container in gauge  
4/40' Flats overdimensioned \*  
\* + 1/40' Flat due to weight restrictions in the State of Florida

for transport in May 2006 \*\*

1/40' HC Container  
1/40' Boxcontainer

All units are numberized

- |    |                                                                     |                                 |
|----|---------------------------------------------------------------------|---------------------------------|
| 1) | 3/40' OT Container, in gauge                                        | No. 1,2,3                       |
|    | 4/40' OT Container in gauge                                         | No.15,16,17,18                  |
|    | 4/40' OT Container in gauge                                         | No.31,32,33,34 ✓                |
| 2) | 2/40' Flats width ea 2,90m/Height ea 2,45m Gross weigth ea 1,3 tons | No. 11,12 *                     |
|    | 1/40' Flat width 2,60m/ Height 1,90m Gross weight 15,0 tons         | Part No. 11 + part No. 12*      |
|    | 2/40' Flats width ea 3,20m/Height ea 2,45m                          | No. 13,14                       |
|    | 4/40' OT ohne Überhöhe                                              | Nr. 15,16,17,18 ✓ <u>Twice.</u> |
| 3) | 1/40' HC + 1/40' Box **                                             | Nr. 41,42 ✓                     |

Oceanfreight Hamburg/Bremerhaven to Miami, US- Security Surcharges, BAF, CAF, THC, CUC US-Port Security Fee as well as oncarriage to jobside Ft. Myers all motor, road permits and escorts if required.

total USD 120.326,00

=====

Trucking waiting time usdl. 100,00 per hour after 2 free hours per container.

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Häuser und Vertretungen in Hamburg, Waiblingen/Stuttgart, Kelsterbach/Frankfurt-Main, Düsseldorf, Prag, Tauberbischofsheim, Mannheim, Nürnberg, Hamm/Westfalen, Bremen/Bremerhaven, Antwerpen, Rotterdam und an allen wichtigen Plätzen in Europa und Übersee.

Wir arbeiten ausschließlich auf Grundlage der „Allgemeinen Deutschen Speditionsbedingungen“ - ADSp. - jeweils neueste Fassung. Diese beschränken in Ziffer 23 ADSp. die gesetzliche Haftung für Güterschäden nach § 431 HGB für Schäden in spezialisiertem Gewahrsam auf 5 €/kg; bei multimodalen Transporten unter Einschluss einer Seebeförderung auf 2 SZR/kg sowie darüber hinaus je Schadenfall bzw. - ereignis auf 1 Mio. bzw. 2 Mio. € oder 2 SZR/kg, je nachdem, welcher Betrag höher ist.

**Fax**

**Alfons Köster**



GLOBAL FREIGHT LOGISTICS

page -2-

- Duty and Custom Clearance Fee by our partner MAC Shipping

Duty : as per outlay ( we anticipate duty free entry)  
Merchandise Processing Fee (MPF) : 0,125%  
Harbour Maintenance Fee (HMF) : 0,21% maximum \$ 485,00  
Custom Clearance Fee : \$ 150,00 per entry  
Homeland Security Fee : \$ 25,00 per entry

- Miscancelous

- Delivery Order Fee/Messenger ect : \$ 35,00 each per occurrence  
- third party other charges as per outlay as per occurrence; i.e. demurrage to Port and Customs due to delays and/or Customs actions.

Terms of payment:

oceanfreight/transport : 30 days after date of departure  
customs clearance/duty : prompt after receipt of invoice/clearance

Transportation insurance will be covered by Covanta Energy.  
Oceanfreight will be effected by first class carrier of our choice.

We will be happy to handle on your behalf and act in the professional manner as you are used to it.  
If you have any further question please contact us any time.

Sincerely yours

Alfons Koester & Co. GmbH  
International Freight forwarders

Wilhelm Wilbrandt  
Director

We operate exclusively in accordance with the latest version of the "Allgemeine Deutsche Speditionsbedingungen" -ADSp.-(German Forwarders General Terms and Condition of Trading) These limit paragraph 23 ADSp. the legal liability for damage to goods in the case of damage to goods whilst in the care of a forwarder to Euro 5/kg, in accordance with § 431 of the German Commercial Code (HGB);in the case of multimodal transport, including sea transport to 2 SDR (spezial drawing rights)/kg plus, in addition, per damage or event to Euro 1 Millions or 2 Millions respectively, or 2SDR/kg whichever is the greater.



Häuser und Vertretungen in Hamburg, Waiblingen/Stuttgart, Kelsterbach/Frankfurt-Main, Düsseldorf, Prag, Taubertshausheim, Mannheim, Nürnberg, Hamm/Westfalen, Bremen/Bremerhaven, Antwerpen, Rotterdam und an allen wichtigen Plätzen in Europa und Übersee.

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Martin GmbH für Umwelt- und Energietechnik, München  
 lorry/cont. list (summary sheet)

12.09.05

11

preliminary, estimated, 150649 Lee C

cont. lorry/cont. no.	descr.	qty.	volume m <sup>3</sup>	weight net kg	weight gross kg
1	40 ft OT - Container	11	57,93	14553	14553
2	40 ft OT - Container	12	45,11	14286	14306
3	40 ft OT - Container	6	36,55	13828	13838
11	40 ft Flat - Container, loading-width 2,90m	4	60,61	19495	19495
12	40 ft Flat - Container, loading-width 2,90m	4	60,61	19495	19495
13	40 ft Flat - Container, loading-width 3,20m	3	57,22	13689	13689
14	40 ft Flat - Container, loading-width 3,20m	4	59,13	14411	14411
15	40 ft OT - Container	16	35,36	16009	15254
16	40 ft OT - Container	14	20,85	14110	14700
17	40 ft OT - Container	18	39,96	15222	15737
18	40 ft OT - Container	15	33,73	15050	15431
31	40 ft OT - Container	8	32,02	10217	10357
32	40 ft OT - Container	9	38,23	10389	10555
33	40 ft OT - Container	9	30,86	10341	10501
34	40 ft OT - Container	8	32,87	9921	10160
41	40 ft High Cube - Container	6	21,67	4440	4440
42	40 ft Box - Container	4	27,20	4600	4920
		151	689,91	220056	221842